



GOVERNMENT OF PAKISTAN
FEDERAL BOARD OF REVENUE
(PAKISTAN RAISES REVENUE PROGRAM)

No. 2(14)/2025-Addl-Dir(P&F) / 478092

Islamabad, the 17th June 2026

Subject: MINUTES OF MINUTES OF VIRTUAL INFORMATION SESSION ME - HIRING OF FIRM(S) FOR THE PROVISION OF TECHNICAL ADVISORY AND IMPLEMENTATION SUPPORT SERVICES UNDER A MULTI-PROVIDER OPEN FRAMEWORK AGREEMENT

Federal Board of Revenue (FBR), called the Expression of Interest (EOIs) in accordance with the World Bank's "Procurement Regulations for IPF Borrowers" Fifth Edition September, 2023 ("Procurement Regulations") for the subject consultancy services. A virtual information session was held on 15th June 2026 at 1130 hours. Officials of FBR and representatives of the firms as per the attached tables at Annex - I, attended the information session. The purpose of the information session was to provide clarifications on queries/questions raised by the participating representatives of firms on REOI and on the Terms of Reference (TORs) document to facilitate them in preparation of the EOIs/Applications and understanding of the consultancy services.

2. Assistant Procurement Specialist gave a brief overview of the applicable World Bank Procurement Regulations and the request for expression of interest. The prospective firms' representatives were thereafter invited to share their queries for clarification. In view of the queries raised by the firms' representative during the session, FBR team clarified the same in the light of the published Terms of Reference (TORs) and Request for Expression of Interest (REOI).

3. Accordingly, the following table provides all queries either asked during Information Session and/or Follow Meeting, or made in writing, by the prospective firms and replies thereof by FBR:

Sr#	Queries	Clarifications by FBR
1.	Eligibility for Foreign Lead Partner in a Joint Venture To ensure we fully meet the technical and managerial requirements, we are planning to form a Joint Venture (JV). This JV would comprise Moon Engineering as the Lead Partner (Foreign/Korea), alongside local Pakistani firms (such as MFSyS	It is clarified that there is no such restriction or specific condition for foreign firms to participate as the Lead Partner. However, the requirements mentioned in the REOI and TORs must be met by the Joint Venture.

Sr#	Queries	Clarifications by FBR
	<p>Technologies) to provide both global expertise and local contextualization.</p> <p>We understand that under the World Bank Procurement Regulations for IPF Borrowers, foreign firms are allowed to participate in open national competitive procurements under the same terms that apply to national firms and are permitted to form joint ventures with domestic firms (Paragraphs 3.20 and 5.38).</p> <p>Could you please officially confirm if there are any restrictions or specific conditions we need to be aware of for a foreign firm to participate as the Lead Partner of a Joint Venture in this specific "Open - National" procurement process?</p>	
2.	<p>Clarification on the Estimated Budget</p> <p>Given that the Terms of Reference (TOR) outline 11 comprehensive Technical Service Domains, we would like to clarify the scope of the US\$ 300,000 estimated amount specified in the Procurement Plan.</p> <p>Could you please confirm if this figure represents:</p> <ul style="list-style-type: none"> - The allocated budget per individual Technical Domain, - The expected average budget per anticipated Call-off Contract, or - The total overall budget allocated for the entire Framework Agreement? 	<p>The allocated budget is budgetary estimates and is for the entire Framework Agreement.</p>
3.	<p>Is the framework agreement valid till 30th June 2027 or extendable?</p>	<p>The Framework Agreement is currently linked to the timelines of the PRR Project which is ending at 30th June 2027. In case, the project is extended, the Framework Agreements may be extended.</p>
4.	<p>When will the call-offs or secondary procurement process will be initiated?</p>	<p>The secondary procurement process or the call-offs be initiated/issued upon</p>

Sr#	Queries	Clarifications by FBR
		the requirement actualization after concluding the Framework Agreement.
5.	How will you manage the different empaneled firms for various domains during the secondary procurement process?	All the firms will be invited for secondary procurement through mini competition.
6.	An extension is requested to allow sufficient time for completing and consolidating a well-structured response.	Existing EOIs deadline shall prevail.
7.	<p>Upon reviewing the Terms of Reference, we understand EOI and technical proposal stage are to follow this stage. Pre-qualification covers 11 technical domains, we noted that detailed methodology is typically developed and refined at the RFP/call-off stage, once the specific scope, deliverables, and level of effort are clearly defined.</p> <p>Additionally, approach and methodology is generally considered a proprietary element of a firm's technical proposal.</p> <p>In this regard, we would like to kindly request clarification on whether an approach and methodology is strictly required at this stage. If yes, we would also appreciate your guidance on the evaluation structure, particularly the weightage and marking criteria assigned to this component in the pre-qualification process.</p>	At this stage no proposals are required, firms are required to submit their EOIs as per the REOI criteria.

Annex - I

Table - a: List of FBR's Participants-

Sr#	Name	Designation	Role
1.	Mr. Ali Asad Khan	Additional Director, PRRP, FBR	Chairman
2.	Mr. Syed Zafar Ali Shah	Procurement Specialist, PRRP, FBR	Member
3.	Mr. Rohail Alam	Deputy Finance Manager, PRRP, FBR	Member
4.	Mr. Shaoor Javaid Alvi	Assistant Procurement Specialist, PRRP, FBR	Member / Secretary
5.	Mr. Islah ud Din	Program Associate Procurement, PRRP, FBR	Member
6.	Mr. Kashif Nazir	Program Assistant, PRRP	-

Table - b: List of Firms' Participants-

Sr. #	Firms' Name	Representatives' Name
1.	M/s MOON Engineering Co., Ltd.	Lim Eung-soo Ijaz
2.	M/s KPMG	Syed Maisam Raza Zaidi
3.	M/s VTT Global	