

**GOVERNMENT OF PAKISTAN
REVENUE DIVISION
FEDERAL BOARD OF REVENUE
[Customs Wing]**

Project Management Unit - Integrated Transit Trade Management System (ITTMS)
Central Asian Regional Economic Cooperation – Regional Improving Borders Program
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C. No. 1(55)Cus-Project/ITTMS/Admin Corr/3405

Islamabad, the 2nd March 2026

Subject: Additional Queries - Procurement of Laboratory Equipment for Customs Laboratories

I am directed to refer to the IFB and Bidding Document published by the PMU-ITTMS dated 28th January 2026 for the subject procurement activity.

2. The response of PMU-ITTMS to the additional queries is as under:

S. #.	Nature/ Relation of Query	Clarification Required	Response
1.	Technical	<p>Query:</p> <p>“Handheld Raman with probe”</p> <p>The tender specifies a handheld Raman with a probe. Rigaku handheld Raman analyzers are integrated point-and-contact instruments designed for direct measurement at the sample surface and through packaging using the supplied adapters. A detachable external fiber-optic probe is not part of the standard configuration.</p> <p>Kindly confirm whether an integrated handheld Raman analyzer (with vial holder/universal adapter and packaging standoff/ballprobe accessories where applicable) is acceptable against the “probe” requirement.</p>	<p>The minimum technical specifications have been duly mentioned in the bidding document at Section 6 viz. Schedule of Requirements.</p> <p>It may be noted that the offered equipment/ model should meet the minimum specifications. Any additional features shall neither have any preference nor could they be carrying any added advantage in terms of technical evaluation. Subsequent to the determination of compliance of minimum technical specifications, the decision about the most advantageous bidder would be taken based on the offered cost.</p>
2.	Technical	<p>Training and commissioning locations</p> <p>The delivery sites mentioned are Chaman and Torkham. We can provide comprehensive training and commissioning support in Lahore and Islamabad, and we can also support the end users via remote/online sessions as needed. However, travel and on-site training at Chaman/Torkham may not be feasible due to operational and security constraints.</p> <p>Kindly advise whether training at Lahore/Islamabad (or remote training) will be acceptable for this tender.</p>	<p>The commissioning locations are given in the bidding document as well as in the Invitation for Bids.</p> <p>Pursuant to Clause GCC 18.4 of the Special Conditions of Contract, the successful bidder shall be exclusively responsible for delivery, installation, commissioning and acceptance of the supplied goods, at the Border Crossing Point (BCP) Terminals, Torkham and Chaman. Training is not part of the scope, however, if the authorities at BCPs require any training, the related modalities, i.e., remote training, could be discussed and finalized.</p>
3.	Commercial	<p>Is it mandatory to quote complete Lot?</p>	<p>Yes.</p> <p>Although lots have not been defined in the bidding document, however, the bidders are ought to bid on entire/complete package basis</p>

4.	Commercial	Can we quote instrument of Chinese Origin?	Specifications defined at Section 6 viz. Schedule of Supply are self-explanatory wherein the desired origins are duly mentioned. It is advised to follow the specifications, in letter & spirit.
5.	Commercial	Can we quote on both CPT Basis and DDP Basis, please confirm it will be acceptable to you?	ITB 14.6(b)(i) at Section 2 viz. Bid Data Sheets, is self-explanatory. The incoterms are given therein explicitly. A bidder must bid against one incoterm, based on the situation provided in above referred clause.
6.	General	Please note that in the Lots the most high end/Sophisticated instruments is FT-IR. We are the market leader in FT-IR and customs labs. Karachi is already using our FT-IR. In case we don't bid, there is a possibility that someone can quote inferior quality FT-IR.	This is a comment and that's too unwarranted. Therefore, it is not being replied. There must not be any doubt on the integrity of the office in making the selections pursuant to the terms & conditions of the bidding document.
7.	General	Each lot contains various instruments of different nature; to complete the lot requirement we need at least two weeks' time. Therefore, we request you to kindly extend the date of submission of bid/proposal till 30 th March 2026.	First, it is reiterated that no lot is defined in the bidding document. Therefore, the reference is incorrect. Secondly, sufficient time has been extended to all the eligible bidders for the submission of bids, in pursuance to the Procurement Guidelines of the Asian Development Bank. Owing exigency of completion of bidding process, request for time extension could not be acceded. It is requested to follow the defined bids submission timeline.

(Azam Dil Khan)

Monitoring & Evaluation Officer

Copy to:

1. The Project Director, CAREC-RIBS (ITTMS), Federal Board of Revenue, Islamabad.
2. The Chief Accounts Officer, ITTMS, FBR, Islamabad.
3. File.