

FINAL EVALUATION REPORT

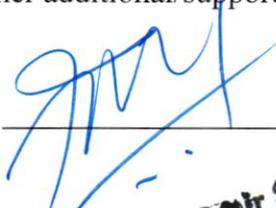
(As Per Rule 35 of PP Rules, 2004)

- 1 Name of Procuring Agency Federal Board of Revenue (HQ)
- 2 Method of Procurement Single Stage Two Envelope
- 3 Title of Procurement **Hiring of Services for the Design and Delivery of a Post Graduate Diploma (PGD) Program**
- 4 Tender Inquiry No. 1(6)TDU/IR/2025
- 5 PPRA Ref. No. (TSE). TS564443E
- 6 Date & Time of Bid Closing 27th June, 2025 11:00 AM
- 7 Date & Time of Bid Opening 27th June, 2025 11:30 AM
- 8 Financial Bid Opening 22nd July, 2025
- 9 No of Bids Received 01
- 10 Criteria for Bid Evaluation Criteria laid down in RFP Documents
- 11 Details of Bid(s) Evaluation Bid was evaluated in accordance with the criteria laid down in the RF documents

Name of Bidder	Marks		Total Score	Rule/Regulation/SBD*/Policy/Basis of Rejection/Acceptance as per Rule 35 of PP Rules, 2004.
	Technical (if applicable)	Financial (if applicable)		
M/s Lahore University of Management Sciences (LUMS)	68	10	78	Accepted (Most Advantageous)

12. Any other additional/supporting information, the procuring agency may like to share.

Signature: _____


Parrukh Amir Sifat
Secretary (Administration)

Official Stamp: _____

(Remaining committee members signature placed at Annex-I)

***Standard Bidding Documents (SBD).**

Hiring of Services for the Design and Delivery of a Post Graduate Diploma (PGD) Program

(Annex-I)

Designation	Role	Signatures
Member (Admin/ HR)	Chairman/ Convener	
Member (Audit/CRM)	Member	
Member (Customs Operations)	Member	
Ali Raza Hanjra, DG I&I Customs, Islamabad.	Co-opted Member	
Chief (Admin & Finance)	Member	



INVITATION TO BID

FINANCIAL BID(S) EVALUATION REPORT

Invitation to Bid PPRA/FBR's Reference No.	TS564443E/ F.No. 1(6)TDU/IR/2025
Invitation to Bid Title	Hiring of Services for the Design and Delivery of a Post Graduate Diploma (PGD) Program
Invitation to Bid Issuance/ Publishing Date	13 th June, 2025
Bids Submission date	27 th June, 2025
Publishing	National Press (two leading national daily newspapers – One English and One Urdu) Website(s): FBR
Procurement Method/ Process	Single Stage Two Envelope – Invitation to Bid – Open
Technical Bids Evaluation Report Signing Date/Time	10 th July, 2025 at 11:00 AM


Farukh Amir Sial
Secretary (Administration)

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Annexure-I	Invitation to Bid Publications (Clippings)
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Annexure-III	Bid Evaluation Criteria (Technical)
Annexure-IV	Financial Bid Opening Statement


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1. Project Background

The Federal Board of Revenue (FBR), Government of Pakistan, is undertaking comprehensive reforms to modernize its operations and enhance the capacity of its human resource. In pursuit of institutional excellence and evidence-based administration, FBR seeks to introduce a structured and intensive Post Graduate Diploma (PGD) Program to serve as the foundational training for newly inducted officers of the Inland Revenue Service (IRS) and the Pakistan Customs Service (PCS).

This program shall aim to instill in new officers the essential theoretical and practical competencies required for modern tax and customs administration. It will bridge academic knowledge with operational realities, preparing officers to lead public sector innovation, ensure compliance, improve service delivery, and harness data for informed decision making.

For the development and delivery of this program, FBR aims to engage the services of a qualified and experienced university, hereinafter referred to as the Service Provider, with a proven track record in professional education, curriculum design, and public sector training delivery. The PGD will serve as a mandatory foundational training program, aimed at equipping officers with the critical knowledge and applied skills.

2. Brief Description of the Requirements

The Service Provider shall be responsible for the complete conceptualization, development, and delivery of an 8-12 months intensive PGD Program, which shall meet the following strategic objectives:

- Provide rigorous academic grounding in taxation, customs law, public finance, and macroeconomic context;
- Impart practical proficiency in audit and investigation procedures, fiscal analytics, and compliance monitoring;
- Build digital competency through training in Excel, Python, SQL, and emerging e-governance tools;
- Foster an integrated perspective on tax policy, trade strategy, and public sector behavior;
- Offer differentiated specialization tracks tailored to IRS and PCS functions while promoting inter-service collaboration;
- Facilitate real-world problem-solving through supervised capstone projects aligned with FBR's reform agenda. The program will accommodate approximately 70 officers per batch. This number is subject to an increase/decrease depending on the in-take of Inland Revenue Service (IRS) and Pakistan Customs Service (PCS) through CSS exam each year.


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3. Brief Terms of Invitation to Bid Document

Period for delivery of services	<u>Implementation Timelines</u> <ul style="list-style-type: none"> Start of First Batch: September 2025 (tentative; to be confirmed at contract signing) Contract Duration: 02 years or until delivery of two (02) batches, subject to annual performance evaluations. Renewability: The contract may be renewed for another two (02) years by mutual consent based on satisfactory performance and institutional alignment with FBR's future needs.
Bid Validity from bid opening	120 days
Bid Security/Bid-Securing Declaration Form	The Bidder shall furnish, as part of its Bid, a Bid securing Declaration as per Form in Section-VIII of the bidding document
Performance Security	Amount of Performance Guarantee is: 1% of Total Service Consideration during the length of contract
Liquidated Damages	Maximum 10% of the Contract value
Currency for Evaluation of Bid	Pak Rupees (PKR)

4. Bid Process

The bidding process for the subject activity is Single Stage Two Envelope – Invitation to Bid – Open. Invitation to Bid notification was published in national press (two leading national daily newspapers – One English and One Urdu) on 13-06-2025 (**Annexure-I**) as well as uploaded on e-PADS, FBR (<https://www.fbr.gov.pk/>) and PPRA (<https://www.ppra.gov.pk/>).

Summary of bid process is listed below:

Invitation to Bid PPRA/FBR's Reference No.	TS564443E/ F.No. 1(6)TDU/IR/2025
Invitation to Bid Title	Hiring of Services for the Design and Delivery of a Post Graduate Diploma (PGD) Program
Invitation to Bid Issuance/ Publishing Date	13 th June, 2025
Bids Submission date/time	27 th June, 2025 at 11:00 a.m.
Publishing	National Press (two leading national daily newspapers – One English and One Urdu) Website(s): FBR
Price of Bidding document	The Bidder shall bear all costs associated with the preparation and submission of its Bid, and the FBR named in the Bid Data Sheet, hereinafter referred to as "the FBR," will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the Bidding process
Procurement Method/ Process	Single Stage Two Envelope – Invitation to Bid – Open
Technical Bids Evaluation Report Signing Date/Time	10 th July, 2025 at 11:00 AM


Farrukh Amir Slat
 Secretary (Administration)

5. Technical/ Financial Evaluation Committee

Following Technical/ Financial Evaluation Committee was designated for the evaluation of the subject Invitation to Bid:

Sr. No	Name	Designation	Role
1.	Dr. Hamid Ateeq Sarwar	Member (IR-Operations)	Chairman/ Convener
2.	Mr. Wajid Ali	Member (Customs Policy)	Member
3.	Mr. Muhammad Khalid Jamil	Chief (Tax Reforms)	Member
4.	Dr. Muhammad Khurram	Chief (Mgt/HR-IR)	Member
5.	Ms. Ayesha Niaz	Chief (Mgt/HR-Customs)	Member
6.	Ms. Ayesha Bashir Wani	Chief (F&C) – Customs	Member
7.	Mr. Muhammad Ali Khan	Secretary (Expenditure), FBR	Member
8.	Mr. Waqar Ahmed	Second Secretary (IR-CPF)	Member/Secretary
9.	Dr Muhammad Amir Malik	Chief Executive Officer, PRAL	Member

6. Technical Evaluation of Bid(s)

On the bid submission and opening date and time (27th June, 2025 at 11:30 AM), bid was received from the following bidder:

Sr. No	Bidder	Bid Submitted
1	Lahore University of Management Sciences (LUMS)	✓

The following score has been achieved by the bidder as per technical bid evaluation criteria (**Annexure-III**) already defined in the Request for Bids:

Sr. No.	Bidder	Technical Bid Score (Maximum = 90)	Percentage Score	Remarks
1	Lahore University of Management Sciences (LUMS)	68	75.55%	Qualifies the Technical Bid Evaluation Criteria of minimum 70% score

The bid was accepted by the Technical Evaluation Committee being Responsive to the Invitation to Bid and complying to the minimum requirements of Technical Bid Evaluation Criteria. The technical bid evaluation report is attached at **Annexure-II**.

7. Financial Bid Opening

In accordance with the bid opening procedure of Single Stage Two Envelope method, the bidders were informed about financial bid opening on **22nd July, 2025**. The financial bids were opened publicly on the scheduled date and time by the Technical/ Financial Evaluation Committee in presence of bidders authorized representatives. The financial bids were opened in accordance with criteria defined in the Invitation to Bid, Section-IV: Bid Data Sheet, F-Bid Evaluation Criteria, BDS Clause No.20, ITB Number 2.1.3 & 2.5.8:

The financial bid opening statement(s) is placed at **Annexure-IV**.


Farrukh Amir Sial
Secretary (Administration)

8. Evaluation of Financial Bid(s)

The financial bid was evaluated by the Technical/ Financial Evaluation Committee in accordance with criteria defined in the Invitation to Bid, Section-IV: Bid Data Sheet, F-Bid Evaluation Criteria, BDS Clause No.20, ITB Number 2.1.3 & 2.5.8 and Financial Bid For/ Price Schedule (Section - VIII, 8.6). The evaluation summary is as under:

Sr. No.	Bidder Name	Bid Submitted Total Program cost (if all 4 batches executed)	Score (Lowest Bid) / (Bid under Evaluation) * 10	Remarks
1	Lahore University of Management Sciences (LUMS)	Rs. 487,305,000/	10 (487,305,000/487,305,000)*10	Bid Opened

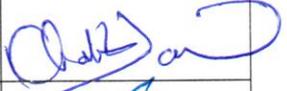
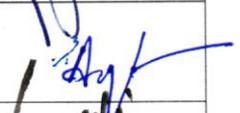
9. Technical/ Financial Evaluation Committee Recommendations

The total score of the bid is as follows:

Sr. No.	Bidder Name	Technical Bid Score	Financial Bid Score	Total Score	Status
1	Lahore University of Management Sciences (LUMS)	68	10	78	Most Advantageous Bid (MAB)

Based on the technical and financial bid score and method of evaluation already defined in the RFB, bid of **M/s Lahore University of Management Sciences (LUMS)** was found to be the Most Advantageous Bid (MAB).


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Secretary (Administration)

Sr. No	Name	Designation	Signature
1.	Dr. Hamid Ateeq Sarwar	Member (IR-Operations)	
2.	Wajid Ali	Member (Customs Policy)	
3.	Muhammad Khalid Jamil	Chief (Tax Reforms)	
4.	Dr. Muhammad Khurram	Chief (Mgt/HR-IR)	
5.	Ayesha Niaz	Chief (Mgt/HR-Customs)	
6.	Ayesha Bashir Wani	Chief (F&C) – Customs	
7.	Muhammad Ali Khan	Secretary (Expenditure), FBR	
8.	Waqar Ahmed	Second Secretary (IR-CPF)	
9.	Dr. Muhammad Amir Malik	Chief Executive Officer, PRAL	


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