



## **REQUEST FOR EXPRESSIONS OF INTEREST (REOI) (CONSULTING SERVICES - FIRMS SELECTION)**

<b>Country</b>	Pakistan
<b>Name of Project</b>	Pakistan Raises Revenue Program (PRRP)
<b>Assignment Title</b>	Consulting Services for the Strategic Feasibility Assessment & Solution Design for a National Cargo Tracking System (CTS) with e-Bilty Mechanism for the Federal Board of Revenue
<b>Loan No./Credit No./ Grant No.:</b>	7867-PK
<b>Reference No.:</b>	PK-FBR-501759-CS-QCBS
<b>Selection Method</b>	Quality and Cost-Based Selection (QCBS)
<b>REOI Issuance date</b>	10 <sup>th</sup> September, 2025
<b>Information Session date</b>	17 <sup>th</sup> September, 2025   1130 HRS PST
<b>EOI Submission date</b>	30 <sup>th</sup> September, 2025   1500 HRS PST

1. The Federal Board of Revenue (FBR), Government of Pakistan, is responsible for revenue collection, enforcement of customs regulations, and facilitation of legitimate trade. In line with its modernization and trade facilitation agenda, FBR intends to introduce a Cargo Tracking System (CTS) integrated with an electronic Bilty (e-Bilty) mechanism. The CTS will enable real-time tracking of commercial cargo, digitalize transport documentation, and integrate with existing FBR systems such as WeBOC, STRIVE (Sales Tax Real-time Invoice Verification), and the Anti-Smuggling Portal to enhance cargo security, improve transparency in the supply chain, and ensure compliance with customs and transit regulations.
2. The Federal Board of Revenue has received financing from the World Bank towards the cost of the Pakistan Raises Revenue Program (PRRP) and intends to apply part of the proceeds for procuring consulting services for the Cargo Tracking System.
3. Accordingly, FBR seeks the services of a qualified consulting firm to develop a comprehensive design document for the CTS, which will serve as the blueprint for its development, deployment, and implementation in Pakistan.
4. The consulting services (“the Services”) include an assessment of the current goods transportation practices and operational environment vis-à-vis international best practices, stakeholder identification, mapping, and consultation, high level ICT infrastructure assessment, and a legal and policy framework review.

5. Outputs from the consultancy are expected to include detailed system architecture, workflows, and functional requirements for the CTS and e-bilty mechanism, an integration blueprint, strategic implementation roadmap complete with timelines, milestones, and sequencing, a governance structure for the project as well as the CTS post implementation, and finally high-level cost estimates (both CAPEX and OPEX).
6. \The Terms of Reference (TOR) for the assignment are attached to this request for expressions of interest and can be found at the following website: <https://fbr.gov.pk/tenders>.
7. The Federal Board of Revenue now invites eligible Consulting Firms ("Consultants"), to indicate their interest in providing the said Services. Interested Consultants should provide the information demonstrating that they have required qualification and relevant experience to perform the Services. The shortlisting criteria are:
  - a. **Core Business and Years in Business:**
    - At least ten (10) years of demonstrated expertise in ICT consulting and system design for government or large-scale trade/logistics projects.
  - b. **Relevant Experience:**
    - Demonstrated experience of at least two similar assignments involving the design of cargo tracking, transport monitoring, or customs IT systems.
  - c. **Technical and Managerial capability of the Firm:**
    - The Consultant shall confirm that they have the right managerial and technical staff along with experts to perform the Services.
    - In case of affiliation with a Global Professional Services firm, copy of affiliation document shall be provided.
  - d. Confirmation of free of Conflict of Interest in accordance with Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations" as referred in Point# 8 below.
  - e. Confirmation of eligibility as defined in paragraphs 3.21-3.24 of the World Bank's Procurement Regulations as referred in Point# 8 below.
8. The attention of interested Consultant Firms is drawn to Section III, paragraphs, 3.14, 3.16, 3.17 and 3.21, 3.22, 3.23, 3.24 of the World Bank's "Procurement Regulations for IPF Borrowers" Fifth Edition September, 2023 ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest and Eligibility.
9. Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

10. A Consultant will be selected in accordance with the Quality and Cost-Based Selection (QCBS) arrangements described in the Procurement Regulations and to be specifically set out in the Request for Proposals.
11. A virtual Information Session shall be held on 17<sup>th</sup> September, 2025 at 1130 Hours PST to familiarize the potential applicants on Terms of Reference (available at <https://fbr.gov.pk/tenders>) and ensuing procurement process. Interested Consulting Firms may obtain the respective meeting link/ invite via writing an email addressed to the undersigned ([adddirector.prr@fbr.gov.pk](mailto:adddirector.prr@fbr.gov.pk)) between 12<sup>th</sup> September, 2025 and 16<sup>th</sup> September, 2025 (latest by 1200 Hours PST).
12. Further information can be obtained at the address below during office hours i.e. 1000 to 1600 hours PST.
13. The Expression of Interest must be delivered in a written form to the address below (in person or by mail, or by e-mail) not later than 1500 hours (Pakistan Standard Time) on 30<sup>th</sup> September, 2025. For expressions sent electronically, Program Office will acknowledge receipt of the same via return email. In absence of such confirmation/ receipt, please contact on the address given below.
14. The address(es) referred to above is (are):

**Additional Director (Procurement & Finance)-PRRP)**

Room No. 574, Fifth Floor  
Federal Board of Revenue (FBR)  
FBR House, Constitution Avenue  
Islamabad, Pakistan  
051-9215109  
[adddirector.prr@fbr.gov.pk](mailto:adddirector.prr@fbr.gov.pk)