

TECHNICAL EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

- 1 Name of Procuring Agency Federal Board of Revenue (HQ)
- 2 Method of Procurement Single Stage Two Envelope
- 3 Title of Procurement **Hiring of Services for the Design and Delivery of a Post Graduate Diploma (PGD) Program**
- 4 Tender Inquiry No. 1(60TDU/IR/2025
- 5 PPRA Ref. No. (TSE). TS564443E
- 6 Date & Time of Bid Closing 27th June, 2025 11:00 AM
- 7 Date & Time of Bid Opening 27th June, 2025 11:30 AM
- 8 No of Bids Received 01
- 9 Criteria for Bid Evaluation Technical Bid Evaluation Report Attached.
- 10 Details of Bid(s) Evaluation Technical Bid Evaluation Report Attached.

Name of Bidder	Technical Marks (if applicable)	Rule/Regulation/SBD*/Policy/Basis of Rejection/Acceptance as per Rule 35 of PP Rules, 2004.
M/s Lahore University of Management Sciences (LUMS)	68/90 (75.55%)	Bid Accepted as responsive to the Invitation to Bid.

11. Any other additional/supporting information, the procuring agency may like to share.

Signature: _____



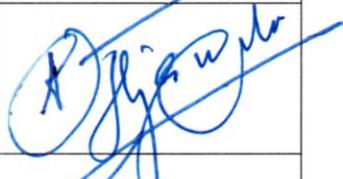
Farrukh Amir Slai
Secretary (Administration)

Official Stamp: _____

(Remaining committee members signature placed at Annex-I)

***Standard Bidding Documents (SBD).**

(Annex-I)

Name	Designation	Role	Signatures
Mr. Muhammad Iqbal	Member (Admin/ HR)	Chairman/ Convener	
Mr. Ahmad Shuja Khan	Member (Audit/CRM)	Member	
Muhammad Junaid Jalil Khan	Member (Customs Operations)	Member	
Mr. Freedom Akram Sheikh	Chief (Admin & Finance)	Member	



Federal Board of Revenue
Revenue Division - Government of Pakistan

INVITATION TO BID

TECHNICAL BID(S) EVALUATION REPORT

Invitation to Bid PPRA/FBR's Reference No.	TS564443E/ F.No. 1(6)TDU/IR/2025
Invitation to Bid Title	Hiring of Services for the Design and Delivery of a Post Graduate Diploma (PGD) Program
Invitation to Bid Issuance/ Publishing Date	13 th June, 2025
Bids Submission date	27 th June, 2025
Publishing	National Press (two leading national daily newspapers – One English and One Urdu) Website(s): FBR
Procurement Method/ Process	Single Stage Two Envelope – Invitation to Bid – Open
Technical Bids Evaluation Report Signing Date/Time	10 th July, 2025 at 11:00 AM


WAQAR AHMED
Second Secretary (CPF Funds)
IRS-CPF Secretariat, FBR


Muhammad Ali Khan
Secretary (Expenditure)
Federal Board of Revenue
Islamabad

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Annexure-II	Technical Bid Opening Statement.
Annexure-III	Mandatory Requirements for Eligibility/Responsiveness
Annexure-IV	Bid Evaluation Criteria (Technical)


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1. Project Background

The Federal Board of Revenue (FBR), Government of Pakistan, is undertaking comprehensive reforms to modernize its operations and enhance the capacity of its human resource. In pursuit of institutional excellence and evidence-based administration, FBR seeks to introduce a structured and intensive Post Graduate Diploma (PGD) Program to serve as the foundational training for newly inducted officers of the Inland Revenue Service (IRS) and the Pakistan Customs Service (PCS).

This program shall aim to instill in new officers the essential theoretical and practical competencies required for modern tax and customs administration. It will bridge academic knowledge with operational realities, preparing officers to lead public sector innovation, ensure compliance, improve service delivery, and harness data for informed decision making.

For the development and delivery of this program, FBR aims to engage the services of a qualified and experienced university, hereinafter referred to as the Service Provider, with a proven track record in professional education, curriculum design, and public sector training delivery. The PGD will serve as a mandatory foundational training program, aimed at equipping officers with the critical knowledge and applied skills.

2. Brief Description of the Requirements

The Service Provider shall be responsible for the complete conceptualization, development, and delivery of an 8-12 months intensive PGD Program, which shall meet the following strategic objectives:

- Provide rigorous academic grounding in taxation, customs law, public finance, and macroeconomic context;
- Impart practical proficiency in audit and investigation procedures, fiscal analytics, and compliance monitoring;
- Build digital competency through training in Excel, Python, SQL, and emerging e-governance tools;
- Foster an integrated perspective on tax policy, trade strategy, and public sector behavior;
- Offer differentiated specialization tracks tailored to IRS and PCS functions while promoting inter-service collaboration;
- Facilitate real-world problem-solving through supervised capstone projects aligned with FBR's reform agenda. The program will accommodate approximately 70 officers per batch. This number is subject to an increase/decrease depending on the in-take of Inland Revenue Service (IRS) and Pakistan Customs Service (PCS) through CSS exam each year.


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3. Brief Terms of Invitation to Bid Document

Period for delivery of services	<u>Implementation Timelines</u> <ul style="list-style-type: none"> • Start of First Batch: September 2025 (tentative; to be confirmed at contract signing) • Contract Duration: 02 years or until delivery of two (02) batches, subject to annual performance evaluations. • Renewability: The contract may be renewed for another two (02) years by mutual consent based on satisfactory performance and institutional alignment with FBR's future needs.
Bid Validity from bid opening	120 days
Bid Security/Bid-Securing Declaration Form	The Bidder shall furnish, as part of its Bid, a Bid securing Declaration as per Form in Section-VIII of the bidding document
Performance Security	Amount of Performance Guarantee is: 1% of Total Service Consideration during the length of contract
Liquidated Damages	Maximum 10% of the Contract value
Currency for Evaluation of Bid	Pak Rupees (PKR)

4. Bid Process

The bidding process for the subject activity is Single Stage Two Envelope – Invitation to Bid – Open. Invitation to Bid notification was published in national press (two leading national daily newspapers – One English and One Urdu) on 13-06-2025 (**Annexure-I**) as well as uploaded on e-PADS, FBR (<https://www.fbr.gov.pk/>) and PPRA (<https://www.ppra.gov.pk>).

Summary of bid process is listed below:

Invitation to Bid PPRA/FBR's Reference No.	TS564443E/ F.No. 1(6)TDU/IR/2025
Invitation to Bid Title	Hiring of Services for the Design and Delivery of a Post Graduate Diploma (PGD) Program
Invitation to Bid Issuance/ Publishing Date	13 th June, 2025
Bids Submission date/time	27 th June, 2025 at 11:00 a.m.
Publishing	National Press (two leading national daily newspapers – One English and One Urdu) Website(s): FBR
Price of Bidding document	The Bidder shall bear all costs associated with the preparation and submission of its Bid, and the FBR named in the Bid Data Sheet, hereinafter referred to as "the FBR," will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the Bidding process
Procurement Method/ Process	Single Stage Two Envelope – Invitation to Bid – Open
Technical Bids Evaluation Report Signing Date/Time	10 th July, 2025 at 11:00 AM

5. Technical/ Financial Evaluation Committee

Following Technical/ Financial Evaluation Committee was designated for the evaluation of the subject Invitation to Bid:

Sr. No	Name	Designation	Role
1.	Dr. Hamid Ateeq Sarwar	Member (IR-Operations)	Chairman/ Convener
2.	Mr. Wajid Ali	Member (Customs Policy)	Member
3.	Mr. Muhammad Khalid Jamil	Chief (Tax Reforms)	Member
4.	Dr. Muhammad Khurram	Chief (Mgt/HR-IR)	Member
5.	Ms. Ayesha Niaz	Chief (Mgt/HR-Customs)	Member
6.	Ms. Ayesha Bashir Wani	Chief (F&C) – Customs	Member
7.	Mr. Muhammad Ali Khan	Secretary (Expenditure), FBR	Member
8.	Mr. Waqar Ahmed	Second Secretary (IR-CPF)	Member/Secretary
9.	Dr Muhammad Amir Malik	Chief Executive Officer, PRAL	Member

6. Bid(s) Received

On the bid submission date and time (27th June, 2025 at 11:00 AM), bid was received from the following bidder:

Sr. No	Bidder	Bid Submitted
1.	Lahore University of Management Sciences (LUMS)	✓

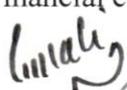
7. Bid Opening

In accordance with the bid opening procedure of Single Stage Two Envelope bidding procedure, the Technical bid received was opened publicly on the same date 30 minutes / at 11:30am after bid submission time at FBR House by the Technical/ Financial Evaluation Committee in the presence of bidder authorized representative.

The bids availability on e-PADS was checked and confirmed in presence of bidder authorized representative. Availability of bid security as per Invitation to the Bids terms, bid submitted for package(s)/ region(s) and confirmation of financial bid was read out at the time of bid opening meeting. The bid opening statement is placed at **Annexure-II**.

The sealed financial bid of the bidder was signed by the Technical/ Financial evaluation committee and kept in safe custody.


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IRS-CPF Secretariat FBR


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8. Preliminary Examination

Preliminary examination of the technical bid was carried out. The examination included verification/ review of bidder bid form, completeness of the bid, eligible countries, bid validity confirmation and availability of bid security as per requirement of the Invitation to Bid. The finding(s) from preliminary examination are summarized below:

Bidder	Bid Form	Eligible Country	Bid Validity	Bid Security/ Securing Declaration Form	Substantial Responsiveness	Acceptance for detailed Examination
Lahore University of Management Sciences (LUMS)	Yes	Pakistan	Yes	Yes	Yes	Yes

9. Detailed Technical Evaluation

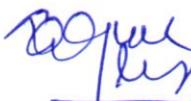
- Mandatory Requirements for Eligibility/Responsiveness – **Annexure III**
- Bid Evaluation Criteria (Technical) – **Annexure IV**

10. Bids Accepted as responsive to the Invitation to Bid

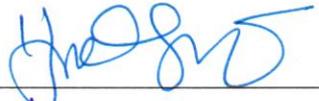
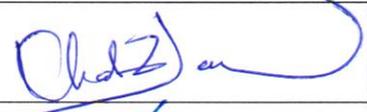
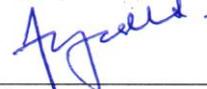
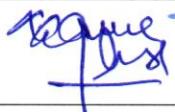
Sr.	Bidder
1.	Lahore University of Management Sciences (LUMS)

11. Technical/ Financial Evaluation Committee Recommendations

After detailed evaluation of the bid(s), the Technical Evaluation Committee recognized the bid of M/s Lahore University of Management Sciences (LUMS) compliant to Mandatory Requirements for Responsiveness / Eligibility while scoring 68/90 marks (75.55%) with the minimum requirement of scoring 70% marks. Therefore, the TEC recommended to proceed for opening of financial bid(s) of M/s Lahore University of Management Sciences (LUMS) as per applicable rules.


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Sr. No	Role	Designation	Signature
1.	Chair/Convener	Member (IR-Operations)	
2.	Member	Member (Customs Policy)	
3.	Member	Chief (Tax Reforms)	
4.	Member	Chief (Mgt/HR-IR)	
5.	Member	Chief (Mgt/HR-Customs)	
6.	Member	Chief (F&C) – Customs	
7.	Member	Secretary (Expenditure), FBR	
8.	Member/Secretary	Second Secretary (IR-CPF)	
9.	Member	Chief Executive Officer, PRAL	