



GOVERNMENT OF PAKISTAN
REVENUE DIVISION
FEDERAL BOARD OF REVENUE
(PAKISTAN RAISES REVENUE PROGRAM)

No. 2(11)-2025-Addl.Dir (P&F)/80712-R

Islamabad, the 26th June, 2025

Subject: **MINUTES OF THE ONLINE PRE-BID MEETING HELD ON 25.06.2025 REGARDING EXPRESSIONS OF INTEREST FOR CONSULTANCY SERVICES FOR THE DESIGN AND ESTABLISHMENT OF A REMOTE IMAGE ANALYSIS CENTRE (RIAC) FOR NON-INTRUSIVE INSPECTION EQUIPMENT**

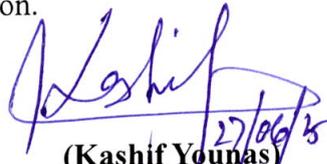
The online pre-bid meeting regarding Request for Expressions of Interest (REOI) for Consultancy Services for the design and establishment of a Remote Image Analysis Centre (RIAC) for Non-Intrusive Inspection Equipment advertised under FBR Tender ID 4350 & REOI Reference No. PK-FBR-479808-CS-QCBS, through Pakistan Raises Revenue Project (PRRP), was called on 1130 hours on 25.06.2025. Both national and international firms/companies having expertise in scanning solutions were also requested to attend the same. The main objective of the pre-bid meeting was to briefly take companies through the concept and need of RIAC along with an opportunity to answer to the queries of participating vendors regarding the Terms of Reference (ToRs) shared. The list of the participants is enclosed as **(Annexure-A)**.

2. Mr. Akbar Jan, Project Director, National Targeting Center, along with his team welcomed the participants for taking time and showing interest in the advertised project. After conducting brief introductory session, the PMU team presented the concept, objectives and significance of RIAC. Mr. Muhammad Imran Khan Mohmand, Director General (Reforms & Automation) – Customs, also briefed the participants on the scope of work regarding consultancy services required in the REOI. He also succinctly touched the project deliverables for clarity of the services required under the project.

3. After briefing the participants on the project, they were encouraged to ask questions if they have any queries. Mr. Waqar Arif from M/s.NOVDEC inquired about the steps taken to address the conflict of interest in procurement process in case where consulting company being in advantageous position may also takes the procurement function. The DG (R&A) – Customs in

response briefed the participants on the vendor agnostic procurement documentation, which shall address such concerns on the competitiveness.

4. Mr. Hammad from M/s. NucTech asked question regarding the qualifications and experience sought for the project in different areas such as Non-Intrusive Inspection Systems, Risk Management, Artificial Intelligence etc. which is kind of harsh for a company to be specialist in all dimensions. The DG (R&A) – Customs considered their concern for internal discussion, nonetheless, he briefed the participants about the limited impact of this on the overall scoring besides being a uniform factor for all interested vendors. The PD (NTC) informed the participants to forward any subsequent queries on the e-mail address given in the advertisement and thanked the participants for their interest and effort to be a part of this interaction.


(Kashif Younas) 27/06/25
Additional Director (P&F)

Copy to:

- 1- Mr. Muhammad Imran Khan Mohmand, Director General (Reforms & Automation) – Customs, FBR, Islamabad.
- 2- Mr. Naveed Illahi, Collector, Collectorate of Customs Appraisalment (West), Karachi
- 3- Mr. Khalid Jamil, Project Director, Pakistan Raises Revenue Project (PRRP), FBR, Islamabad.
- 4- Mr. Akbar Jan, Project Director, National Targeting Center, FBR, Islamabad.
- 5- Mr. Saad Ata Rabbani, Additional Collector, Port Muhammad Bin Qasim, Karachi.
- 6- Mr. Sheeraz Abdul Rashid, Senior Vice President, Digital Infrastructure, Pakistan Single Window, Islamabad.
- 7- Mr. Abdul Razzaq, General Manager Operations, Pakistan Revenue Automation (PVT) LTD, Islamabad.
- 8- Mr. Athar Fahim, Chief Strategy and Operations Officer, Pakistan Single Window, Islamabad.
- 9- Mr. Shehzad Ali Shah, Contract Management Specialist, Pakistan Raises Revenue Project (PRRP), FBR, Islamabad.

Federal Board of Revenue

1. Mr. Muhammad Imran Khan Mohmand, Director General (Reforms & Automation) – Customs, FBR, Islamabad.
2. Mr. Muhammad Akbar Jan, Project Director, National Targeting Center, FBR, Islamabad.
3. Mr. Ali Asad, Deputy Project Director, National Targeting Center, FBR, Islamabad.

Pakistan Raises Revenue Project

1. Mr. Ali Asad Khan, Additional Director, Pakistan Raises Revenue Project (PRRP), FBR, Islamabad.
2. Mr. Shehzad Ali Shah, Procurement Specialist, Pakistan Raises Revenue, FBR, Islamabad.

Appraisement (West), Karachi

1. Mr. Naveed Illahi, Collector of Customs Appraisement (East), Karachi.

Pakistan Revenue Automation (PVT) LTD.

1. Mr. Abdul Razzaq, General Manager Operations, Pakistan Revenue Automation (PVT) LTD.
2. Mr. Ali Naqvi, Manager Karachi Datacenter, Pakistan Revenue Automation (PVT) LTD.

Pakistan Single Window

1. Mr. Athar Fahim, Chief Strategy and Operations Officer, Pakistan Single Window, Islamabad.

Participants

1. Mr. Andrew Dowling
2. Engr. Ehtisham Ali
3. Mr. Hammad Ali Pang
4. Mr. Marc Morelli
5. Mr. Muhammad Imran from SGS
6. Mr. Tariq Javed from (IAL)
7. Mr. Tom Patrick from SG Global.
8. Mr. Waqas Arif
9. Mr. Chris
10. Mr. Rehmat Ullah Vistro
11. Mr. Harris
12. Mr. Hammad from Karsaz
13. Mr. Riaz ur Rehman