

**Government of Pakistan  
Revenue Division  
Federal Board of Revenue  
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Islamabad, the 21<sup>st</sup> April, 2025

**MINUTES OF THE 2<sup>ND</sup> PRE -BID MEETING**

**SUBJECT: AUTHORIZATION OF VENDORS FOR INSTALLATION AND MAINTENANCE OF VIDEO ANALYTICS SYSTEM FOR COTTON BALES COUNTING IN TEXTILE SECTOR**

To authorize vendors for Installation and Maintenance of Video Analytics System for Cotton Bales Counting in Textile Sector, 2<sup>nd</sup> pre-bid meeting (in person and online) was held in Committee Room No.358 on 21.04.2025 at 12:00 pm. The Secretary to Procurement Committee, Member of Technical/Financial Evaluation Committee along with representative of Delivery Unit for assistance of the Committees were present (Annex-A).

2. Four (04) representatives of firms were present personally and (03) three representatives attended the 2<sup>nd</sup> pre-bid meeting through the given VLC link. (Annex-B)

3. During the 2<sup>nd</sup> pre-bid meeting the participating firms were asked about any suggestions or contribution in the bidding document. Details of Q/A given in Annex-C. No firms presented any suggestions for incorporation in the bidding document. Representatives of the firms were requested to submit their suggestions through email, if needed.

  
**(Hasham Khalid Malik)**  
**(Secretary Admin)/**

**Secretary Procurement Committee**

Distribution:

- Members of Procurement Committee.
- Members of the Technical/Financial Evaluation Committee.

**Annex-A**

**SUBJECT: 2<sup>nd</sup> PRE-BID MEETING FOR HIRING OF AUTHORIZED VENDORS FOR INSTALLATION AND MAINTENANCE OF VIDEO ANALYTICS SYSTEM FOR COTTON BALES COUNTING IN TEXTILE SECTOR**

S.No.	Name & Designation	Portfolio in Committee	Remarks
1.	Mr. Muhammad Khaid Jamil Chief (Tax Reforms)	Member Technical/Financial Evaluation Committee	Present
2.	Mr. Abdur Rehman Second Secretary, Delivery Unit	For Assistance of Committees	Present
3.	Mr. Ahmed Faiz Second Secretary, Delivery Unit	For Assistance of Committees	Present
4.	Mr. Saad Hayat Tamman, M/s Karandaz, FBR Transformation Plan	For Assistance of Committees	Present

**Annex-B****SUBJECT: 2<sup>nd</sup> PRE-BID MEETING FOR HIRING OF AUTHORIZED VENDORS FOR INSTALLATION AND MAINTENANCE OF VIDEO ANALYTICS SYSTEM FOR COTTON BALES COUNTING IN TEXTILE SECTOR**

S.No.	Name of Firm	Name of Representative	Remarks
1.	M/s AJCL Pvt Limited	Nasir Abbas <a href="mailto:nasir.abbas@ajcl.net">nasir.abbas@ajcl.net</a>	Present
2.	M/s AJCL Pvt Limited	Wajid Ali Shah	Present
3.	M/s Authentix, Inc.	Zarrar Niazi <a href="mailto:zarrar.niazi@authentix.com">zarrar.niazi@authentix.com</a>	Present
4.	M/s Authentix, Inc.	Haroon Ashraf <a href="mailto:haroon.ashraf@auhtetix.com">haroon.ashraf@auhtetix.com</a>	Present
5.	M/s Offload Digitals	Murtaza Arbab <a href="mailto:arbabrazi@gmail.com">arbabrazi@gmail.com</a>	On-line
6.	M/s WAI Industries (Workcycle)	Mr. Ashar	On-Line
7.		Mr. Salman	On-Line

**Deployment Architecture (Cloud vs On-Premises)**

Vendors sought clarification on whether cloud-based deployment is permissible. It was confirmed that the system must be deployed on-premises to comply with FBR requirements.

**Video Streaming Accessibility**

Questions were raised regarding the need for continuous live streaming of video feeds. It was clarified that live streaming of all cameras at all times is not required. However, video footage must be accessible on-demand to facilitate reviews, audits, and compliance checks as needed.

**Supplementary Components for Accuracy**

Vendors inquired whether additional components (e.g., sensors) can be incorporated to improve counting accuracy. It was confirmed that vendors are free to propose supplementary components as part of their bids, but the video analytics system remains a mandatory and core component of the solution.

**System Logs & Data Encryption**

Clarification was sought on how production data logs would be shared and secured. It was confirmed that production counting data must be transmitted in near real-time and remain encrypted throughout its lifecycle to ensure secure data handling and integrity.

**Joint Venture (JV) Contractual Requirements**

It was confirmed that all JV partner firms, including international participants, are required to sign the contract to ensure legal enforceability and accountability across all entities involved.