



**GOVERNMENT OF PAKISTAN
REVENUE DIVISION
FEDERAL BOARD OF REVENUE
(PAKISTAN RAISES REVENUE PROJECT)**

C. No. 1(14)DD(P&CM)/PO/2023

Islamabad, the 15th May 2024

**Subject: Minutes of the Pre-Bid Meeting - Procurement of Portal High Energy Scanner
- PK-FBR-384526-GO-RFB**

A Pre-bid Meeting for subject procurement activity, as was pre-fixed in the Request for Bids' Specific Procurement Notice (SPN) published in leading national dailies, was held on 20th February 2024 at Conference Room, Directorate of National Nuclear Detection Architecture (NNDA) Old Customs House, 2nd Floor, Eduljee Dinshaw Road, Karachi, Pakistan. The meeting was chaired by the Member, Reforms and Modernization Wing/ Project Director, Pakistan Raises Revenue Project of Federal Board of Revenue and was attended by the Officers of Customs and Reforms & Modernization Wings, officials of Program Office & representatives of the prospective Bidders as per list attached at **Annex – I**. The purpose of the Pre-bid Meeting was to provide clarifications on queries/questions raised by the participating representatives of the prospective bidders on the Procurement Document for subject procurement activity, to facilitate them in preparation of effective technical and financial bids.

2. The proceedings started with welcome remarks by the Director (Program Office), followed by introduction of the participants. At the outset of the proceedings, Director (Program Office) explained the objective of the project and relation of the intended procurement with it. He further elucidated the importance of the procurement activity & delivery timelines, which would contribute in bringing efficiency in the operations & functions of Pakistan Customs. Subsequently, the Procurement Specialist, Pakistan Raises Revenue Project elucidated the salient features & sections of the Procurement Document and the requirements defined therein. It was emphasized that the documentation requirements given therein the various sections of the Procurement Document, including the Technical Evaluation Factors defined at ITB 32.4 of Section II – Bid Data Sheet and Section III – Evaluation and Qualification Criteria, must be complied with.

3. It was also reiterated that the Federal Board of Revenue would be procuring **five (05) PASS-THRU** and **one (01) Mobile Scanners** as per the quantities published in the Specific Procurement Notice, appeared in leading national dailies, and in accordance with following details. The word “Mobile” appearing with the locations namely; QICT, KGTL & KICT at ITB 14.8 in Section II viz. Bid Data Sheet (BDS) (Page # 44) and Technical & Functional Requirements, provided at Section VII viz. Schedule of Requirements (Page # 100), of the Procurement Document should be ignored. The presence of word “Mobile” before the aforesaid locations **must not be confused** as if the Federal Board of Revenue requisitioned PASS-THRU Mobile Scanners for those locations:

Sr. #	Scanner Type	Section	Placement	Quantity	
				Scanner	Additional Software Licenses
1	PASS-THRU	IMPORTS	SAPT BERTH	01	03
2	PASS-THRU	EXPORTS	SAPT PRE-GATE	01	03
3	PASS-THRU	IMPORTS	QICT Yard Side	01	03
4	MOBILE	IMPORTS	QICT Berth Side	01	03
5	PASS-THRU	IMPORTS	KGTL	01	03
6	MOBILE	IMPORTS	KICT	01	03
Total =				06	18

4. In addition, Director Directorate of National Nuclear Detection Architecture (NNDA) also enlightened the participants about the technical & functional requirements of the Port High Energy Scanners.

5. The prospective bidders were thereafter invited to share their queries for clarification. In addition, the representatives were also given two (02) days' time, to share their queries in writing also, enabling avoiding any confusion. In this regard, it was clarified that the Federal Board of Revenue would reply all the queries of the prospective bidders in the form of Minutes of Pre-bid Meeting, while disregarding any repetitive query by more than one bidder, however, pursuant to Clause 7: Clarification of the Bidding Document of Section 1 viz. Instructions to Bidders at Page 12 of the Procurement Document, the identities of the bidders would not be disclosed in the responses. The Minutes of Pre-bid Meeting would be shared with all the prospective bidders who have participated in the Pre-Bid Meeting and/or would have asked for clarifications subsequent to the Meeting. Besides, the Minutes would also be uploaded on the website of the Federal Board of Revenue www.fbr.gov.pk/tenders.

6. Moreover, after the sites visits, on the request of the potential bidders, a following meeting was also held on 26th April 2024. All the potential bidders who had either participated in the Pre-bid Meeting and/or had confirmed their interest while downloading the Request for Bids/Procurement Document from the website, were duly informed about the holding of follow-up meeting. In addition, the related notification/information was also made public by placing it on the website of the Federal Board of Revenue (FBR).

7. Accordingly, the following table provides all queries either asked during Pre-bid and/or Follow Meeting, or made in writing, by the prospective bidders and replies thereof by FBR:

S. #.	Nature/ Relation of Query	Clarification Required	Replies
1	Commercial	Since OEM is part of Joint Venture (JV) will its experience and project be counted for eligibility?	The Technical Qualification Criteria is explicitly defined at Section III viz. Evaluation and Qualification Criteria of the Procurement Document having related explanations. The criteria in which each Joint Venture Partner will be evaluated independently are given therein.
2	Commercial	Below requirement can be met by any Joint Venture (JV) member: <ul style="list-style-type: none"> The Bidder shall have at least ten (10) years of prior experience of executing similar contracts, for supply, installation commissioning, and maintenance, prior to the bid submission deadline? 	It is to be ensured that all the JV Partners should have satisfactory experience of supply, installation, commissioning and maintenance of similar goods / equipment of the relevant products.
3	Commercial	In case of Joint Venture (JV), Letter of Bid should be printed on whose letterhead (JV Leader)?	Yes, in case of Joint Venture, the Technical & Financial Bids' Forms should be printed on the letterhead of Lead Partner of the JV. However, the names of all JV Partners must be written in the form. Moreover, a power of attorney from each JV Partner should be furnished in the of the person who will be signing those forms besides the bids, on behalf of the JV, as per ITB 20.3. Furthermore, the requirements with regards to a Joint Venture mentioned at ITB 11, should be adhered to.
4	Commercial	Can the bidder present (ISO 9001, ISO 14001, ISO 27001 and ISO 18001) or equivalent certifications exhibiting the application of process being followed in manufacturing or same are required?	If "or equivalent" liberty is given in the procurement document with regards to required certifications, the equivalent certification(s) shall be accepted, otherwise, the eligible bidder should be complying with the specific certifications' requirements.
5	Commercial	Can anyone of the JV partners submit the Bid Security or this must come from Lead JV Partner?	The provisions at ITB 19.8 of Section I viz. Instructions to Bidders (ITB) (Page # 22) are referred for clarity.
6	Commercial	Please explain payment procedure of 10% advance and 10% on acceptance, will it be paid directly to supplier (OEM) or to local partner as 80% payment will be made via LC with supplier (OEM).	It may please be understood all the payments according to the contract shall be made by the Purchaser i.e., FBR in the name of the Supplier, only. A payment cannot happen to any third party.

7	Commercial	Bid Bond: we kindly request a review and reduction of Bid Bond value, as US \$ 400,000 is deemed excessively high.	It is unfortunate that the Federal Board of Revenue cannot accede to the request mindful of the fact that such kind of requirements are not changed during a competitive bidding process avoiding any misunderstanding of favouring a particular bidder.
8	Commercial	Please confirm if the Bid Bond can be issued in PKR equivalent to the stated amount.	The Bid Security has to be provided in the format and the currency, which have been prescribed/defined in the Procurement Document. The Currency for Bid Security has been selected as “ USD ” in the Procurement given the nature of the bidding i.e., International.
9	Commercial	Please consider implementing a Performance Bank Guarantee (PBG) of 5% instead of 10%, aligning with general industry practices.	Response at Sr. No. 7, is referred.
10	Commercial	Requirement: ITB 11.2 (i) & 11.3 (d) (ii) Training Plan along with copies of all training material (in hard and soft format), presentations and lessons. Query/Comment: Could you kindly confirm if you require all the training material and presentation to be submitted with the tender? We believe a training plan and syllabus be enough at the bidding stage?	The requirement is self-explanatory and should be adhered to.
11	Commercial	Requirement: ITB 14.7. The incoterms editions is: Primary manufacturers 2020. Query/Comment: Please advise what this means. We could not find such an incoterm.	The Incoterms or International Commercial Terms are published by the International Chamber of Commerce (ICC). The latest edition Incoterm 2020 may be obtained from ICC website.
12	Commercial	Requirement: ITB 15.1 the Bidder “is” required to quote in the currency of the Purchaser’s Country the portion of the Bid price that corresponds to expenditures to be incurred in that currency.	

		<p>Query/Comment:</p> <p>Please confirm if this means that the civil works should be quoted in local currency in case manufacturer is prime bidder? How can the bidder be protected in case of price changes or currency fluctuations?</p>	<p>An International bidder can quote the cost of civil works and/or related items whose expenditures shall be incurred in the currency of the Purchaser's Country, in foreign currency, however, the evaluation of bids' prices shall be made as per the provisions of ITB 36.1 of Section II viz. Bid Data Sheet (BDS).</p>
13	Commercial	<p>Requirement:</p> <p>ITB 17.2 (a) Manufacturer's authorization is: Required and its submission is essential with the Technical Part of the Bid.</p> <p>Query/Comment:</p> <p>Is the Manufacturer's authorization for a local company still required if the prime bidder is the manufacturer itself? If not, is an authorization required to submit the bid and attend the tender opening?</p>	<p>If a prime manufacturer/OEM itself is submitting the bids, in such case the Manufacturer's Authorization is not applicable.</p> <p>However, if a bidder (whether local or foreign) who is not a prime manufacturer/OEM is submitting bids, that bidder must submit Manufacturer's Authorization as per the prescribed format provided in the Procurement Document.</p> <p>Moreover, if a bid prepared by a prime manufacturer/OEM, is being submitted by their local representative, the local representative must be in possession of an authority for submission of bids besides attending the Bids' Opening, from the prime manufacturer/OEM.</p>
14	Commercial	<p>Requirement:</p> <p>Letter of Bid – Technical Part</p> <p>(a) No reservations: We have examined and have no reservations to the bidding document, including addenda issued in accordance with Instructions to Bidders (ITB 8).</p> <p>Query/Comment:</p> <p>Section "A" of this letter obliges the bidder to accept all terms of the bid and contract with capability of discussion with the purchaser. Please advise if the bidder have the possibility of discussing certain</p>	<p>Complete compliance with the formats of bids, including Letter of Bid, without introducing any change, is must.</p>

		contract terms in case of a successful bid??	In case of any change in the prescribed formats of bids' submission, shall lead the bid for non-responsiveness. Moreover, the contractual terms & conditions are not subject to any negotiation.												
15	Commercial Section III - Evaluation and Qualification Criteria - Technical Part Point # (e) (Page # 53)	Requirement: The Bidder/OEM shall demonstrate that it has cyber security experience, practice and track record during last five (05) years, including having relevant Cyber security accreditation such as ISO 27000 (ISO 27001) or equivalent. Query/Comment: We follow all processes and practices required to safeguard against daily evolving threats in today's landscape and for that we hold current ISO 27001 certification (2024). This certification was achieved after detailed audits of our previous projects, which can also be demonstrated. So, holding latest ISO 27001 certification and ability to demonstrate adherence to security practices in past will comply with above point?	The qualification requirement is self-explanatory and shall be evaluated accordingly.												
16	Commercial Section VII - Schedule of Requirements	Required Delivery Date: Please confirm if required delivery date of equipment is 120 days from contract or 120 days from LC.	Date of Delivery is accrued from the date of signing of contract.												
17	Technical/ Administrative Section VII - Schedule of Requirements Point # 4.2 (Page # 93)	Requirement: 4.2 The Bidder will include the training of the following personnel on each port site, and should include training program and related details & costs in the Technical & Financial Parts of the Bid: <table border="1" data-bbox="477 1653 951 1921"> <thead> <tr> <th colspan="2">Trainee Details</th> </tr> </thead> <tbody> <tr> <td>(i)</td> <td>System operators – 20 trainees</td> </tr> <tr> <td>(ii)</td> <td>Traffic marshals – 20 trainees</td> </tr> <tr> <td>(iii)</td> <td>Image operators (Analyst) – 40 trainees</td> </tr> <tr> <td>(iv)</td> <td>Advanced image analysis – 10 trainees</td> </tr> <tr> <td>(v)</td> <td>Maintenance Operators (Advanced) – 5 trainees</td> </tr> </tbody> </table>	Trainee Details		(i)	System operators – 20 trainees	(ii)	Traffic marshals – 20 trainees	(iii)	Image operators (Analyst) – 40 trainees	(iv)	Advanced image analysis – 10 trainees	(v)	Maintenance Operators (Advanced) – 5 trainees	
Trainee Details															
(i)	System operators – 20 trainees														
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(v)	Maintenance Operators (Advanced) – 5 trainees														

		<div style="border: 1px solid black; padding: 5px;"> <p>(vi) Scanner Operation Management for 5 trainees</p> <p>(vii) Scanner maintenance Management for 5 trainees</p> </div> <p>Query/Comment:</p> <p>(i) Training for total 105 person at each port site means both Karachi Port and Port Qasim separately?</p> <p>(ii) The training provided by the Original Equipment Manufacturer (OEM) covers Equipment Operation, Supervisor, and Maintenance Level 1. Could you please specify which training level or type of training is intended for the above individuals or roles?</p>	<p>The numbers of trainees are for each port site mentioned in the procurement document where the scanners shall be installed.</p> <p>The bidder shall have to impart advance level trainings to the number of trainees and in the fields, mentioned in the requirements, irrespective of the case who [OEM and/or Bidder] provides those trainings, enabling the Federal Board of Revenue to execute the related systems, indigenously.</p>
18	<p>Technical/ Administrative</p> <p>Service Requirement 2.(xi)</p> <p>(Page:92)</p>	<p>Achieving a 10-hour resolution may not be feasible if the issue pertains to mechanical or electrical components. Smith Detection recommends addressing such issues on a best-effort basis, contingent upon Field Service Engineer (FSE) availability.</p> <p>Therefore, it is requested to reconsider the given time or bidder may add their remarks.</p>	<p>Requirements of the Procurement Document are to be followed.</p>
19	<p>Technical/ Administrative</p> <p>[5.1.1]</p> <p>(Page: 95)</p>	<p>Should the warranty be assessed individually for each piece of equipment after its handover, or will the warranty start collectively for all systems after the handover of the last installed equipment?</p>	<p>The warranty will start collectively for all systems after the acceptance of the last installed equipment by the Purchaser.</p>
20	<p>Technical</p> <p>Section VII - Schedule of Requirements</p> <p>Point # 4.7 (Page # 94) & ITB 11.2 (i) & 11.3 (d) (Page # 43)</p>	<p>Requirement:</p> <p>The Bidder shall provide copies of all training material (in hard and soft format), presentations and lessons plans, in their Technical Part of the Bid.</p> <p>Query/Comment:</p> <p>Can we submit the detailed training material only in the form of soft copy or this is needed in both soft copy and hard copy format?</p>	<p>The requirement is self-explanatory and should be adhered to.</p>

21	<p>Technical</p> <p>Section B: Technical & Functional Requirements – Page # 100</p>	<p>(a) Please provide guidance on the specific "additional Software Licenses" required and the functionality requested.</p> <p>(b) We require a process flowchart/ connectivity diagram aligned with the FBR's specifications. This diagram should illustrate the overall count of image analysis workstations, recheck workstations, and any escalations identified during the pre-bid meeting.</p>	<p>The additional software licenses are required for image analysts who will be deployed in RIAC.</p> <p>The requirement was specifically explained in the pre-bid meeting. It will be simple network connectivity over TCP/ IP or any other standard protocol between site and RIAC.</p>
22	<p>Technical</p> <p>AI Scanning Method (Page No. 101)</p>	<p>How many additional Re Check per system?</p>	<p>1 x additional recheck at site.</p>
23	<p>Technical</p> <p>B.1. X-ray source(s) Type (Page No. 103)</p>	<p>Can a bidder propose a 7.5 Mev Betatron System instead of 6 Mev Linac System?</p>	<p>It is imperative to comment that in the respective requirements, brand of a system is not mentioned in the Procurement Document. For clarity, the requirements defined in the Procurement/Request for Bids Document, are reiterated as follows and it is underpinned that the same should be complied with:</p> <p><i>“The ionizing radiation shall be provided by electrical X-ray generators of suitable energy (6 MeV for cargo minimum) <u>but not exceed 7Mev</u> and human safe dosage for occupied areas minimum) to provide the penetration defined in B.2 and the performance in B.3. Radioactive sources or neutron generators will not be accepted”.</i></p>
24	<p>Technical</p> <p>C.1 Radioactive material detection H.2 Automated evaluation functions (Page:104/112)</p>	<p>The tender specification presents two distinct requirements for the ARD (Automatic Radiation Detection) system. In section C.1, it specifies the provision of ARD gamma. However, in section H.2, it mandates the delivery of both ARD gamma and neutron.</p> <p>Please confirm which option should be delivered.</p>	<p>ARD (Automatic Radiation Detection) system should be considered removed from the requirement since it is in the domain of NNDA.</p> <p>The related revision is also covered in Addendum to RFB placed at FBR's website.</p>

25	<p>Technical</p> <p>D.1. Optical Character Recognition (OCR) for license plate and container ID (Page No. 104)</p>	<p>Which country license plate numbers should be recognizing? OR please provide the sample images of the license plates.</p>	<p>Since the trucks passing through the scanners for import cargo are special transport units owned by the terminal, their number will be provided.</p> <p>For export cargo carrying trucks, the license plates of all provinces of Pakistan.</p>
26	<p>Technical</p> <p>G.8. Connectivity/ Interfacing/ Integration with Remote systems (Page :110)</p>	<p>Could you please clarify the process flow for understanding the Web Services interface scope?</p>	<p>SOAP or any standardized networking protocol for interconnection between the scanner and customs applications.</p>
27	<p>Technical</p> <p>H2. Automated Evaluation Function Preferred (Page: 112)</p>	<p>a) Referring to feature Detect shielded areas in the goods, please clarify which of the following is required:</p> <ul style="list-style-type: none"> • e Augmented X-ray OR • e De-overlap <p>b) Referring to feature Automatic detection of electronic goods, please clarify What are the expectations in terms of objects, quantities, scenarios etc.</p>	<p>Bidders are required to provide any feature to better comply with the requirement.</p> <p>It implies detection of electronic goods comprising integrated circuits, capacitors, resistors, diodes, transistors, etc. through (organic, inorganic and compound) material discrimination concealed in goods of other nature. Software should be provided to identify such objects.</p>
28	<p>Technical</p> <p>H.5. Image retrieval (Page:113)</p>	<p>Section H.5 indicates a number of unique fields that may be used to fetch the scanned data of truck. Actual details of fields are needed to share the exact requirement with OEM.</p>	<p>Requirements of the Procurement Document are to be followed.</p>
29	<p>Technical</p> <p>E.8. Means of video control (Page: 106) &</p> <p>Q.2. Notification & supervision/ Control system (Page: 121)</p>	<p>Please clarify a specification of the installation (what is connected to what and how and at which distance).</p>	<p>Requirements of the Procurement Document are to be followed.</p>

30	Technical S1. Machine Learning (Optional) (Page: 126)	a) Referring to feature Object counting techniques, please clarify more on this point as it seems to be unclear? What is the expectations here?	Requirements of the Procurement Document are to be followed especially the WCO publications/ guidelines.
		b) Contraband recognition, what is the expectations in term of objects, quantities, scenarios etc.,	Requirements of the Procurement Document are to be followed especially the WCO publications/ guidelines.
		c) Automated categorization (HS) techniques, could you please clarify more on the requirement?	Requirements of the Procurement Document are to be followed especially the WCO publications/ guidelines.
31	Technical CONTROL ROOM FOR PORTAL "G.1. Control room"	Requirement: A local control room (bungalow) shall be provided and equipped with all necessary components for stand-alone operation, control, and monitoring of the scanners. The components should provide the following, among others. Query/Comment: Can the customer confirm if a locally built bungalow style operator room or a containerized operator room is required?	OEM manufactured fit-to-purpose control room (bungalow) to be provided.
32	Technical Image evaluation function for Portal "H.1. Image Presentation and Evaluation Functions"	Requirement: Emboss feature. Query/Comment: Can the customer provided additionally information on what is meant by emboss feature functionality?	Image enhancement feature.
33	Technical General requirement Trailer	Requirement: L1. Mobile Scanner with Tow Hitch Bar along with locally provided Tow- Truck / Prime Mover (Isuzu or Equivalent), able to efficiently tow / manage the scanner and its operations. Query/Comment: Can the customer confirm if a tow truck is required to be quoted with the trailer scanner for this tender?	Requirements of the Procurement Document are to be followed for locally provided tow-truck/ prime mover.
34	Technical	Requirement: L1. Scanning Height: From 0.25m to 4.75m" and "L7. Dimensions of vehicles to	

	General requirement Trailer	<p>be scanned. Minimum scanning height at lowest point: approx. 0.25meter to 5.2 meter.</p> <p>Query/Comment:</p> <p>Those two requirements specify different scanning height, can the customer please confirm the required maximum vehicle scan height needed?</p>	<p>0.25 to 5.2 meter.</p> <p>The related revision is also covered in Addendum to RFB placed at FBR's website.</p>
35	Technical General requirement Trailer	<p>Requirement:</p> <p>L1. Inspection Throughput: Up to 20 trucks per hour in mobile mode and up to 120 in pass through mode. And L9. In Mobile Mode Scanning Throughput should be at least up to 20 Trucks per hour and in Pass-through mode up to 100 Trucks per hour.</p> <p>Query/Comment:</p> <p>Those two requirements specify different throughput requirements, can the customer please confirm the required throughput, and 100 trucks per hour in portal mode is the more realistic one?</p>	<p>Up to 20 trucks per hour in mobile mode and up to 120 trucks in pass through mode.</p> <p>The related revision is also covered in Addendum to RFB placed at FBR's website.</p>
36	Technical General requirement Trailer	<p>Requirement:</p> <p>L1. Image Workstations: Minimum 2 x 22-inch flat LCD screen Micro-Form Factor PC workstations with Intel Core-i7 processor, 16 GB RAM, 1 TB SSD, Microsoft Windows O/s, Data Communication and Storage System, CCTV Monitoring and Recording System with 1 x PTZ Camera, DVD Burner, Color Printer, Database Workstation with min. 250,000 images storage capacity." And "Q3. Storage The Storage component of the X-ray inspection system must have the capacity to locally store at least 50,000 datasets.</p> <p>Query/Comment:</p> <p>Those two requirements specify different storage requirements, can the customer please confirm the required storage 250,000 or 50,000 images?</p>	<p>250,000 datasets.</p> <p>The related revision is also covered in Addendum to RFB placed at FBR's website.</p>

37	<p>Technical</p> <p>Trailer direction of scanning</p>	<p>Requirement:</p> <p>L5. Direction of scanning the x-ray inspection system shall provide lateral scanning. The system must be able to handle cargos coming from both directions (front and rear). The direction is defined while the system is setup (no change between two scans).</p> <p>Query/Comment:</p> <p>Can the customer if this requirement is only for drive by (mobile mode) as portal mode is typically used in one direction by routing the trucks through the scanning direction?</p>	<p>Mobile mode: Both directions Portal mode: One direction</p> <p>The related revision is also covered in Addendum to RFB placed at FBR's website.</p>
38	<p>Technical</p> <p>Trailer Fuel Tank Capacity</p>	<p>Requirement:</p> <p>L.11. Electrical System - The autonomy of the on-board power supply must be at least 80 hours.</p> <p>Query/Comment:</p> <p>The Trailer system can be powered by its onboard diesel generator or shore power. In order provide 80 hours of continuous operation this would require 1000 L gas tank which is not recommended on a trailer system due to fire hazard and with this much fuel it will require the driver to have hazardous goods driving license. OEM recommends no more than 500 L gas tank on a mobile system and hence 80 hours can be achieved by refueling once. Can the customer confirm if this is acceptable?</p>	<p>Requirements of the Procurement Document are to be followed.</p>
39	<p>Technical</p> <p>Dose to Cargo</p>	<p>Requirement:</p> <p>P.3. Absorbed dose in the cargo, the accumulated x-ray dose in the cargo during a scan at standard scanning speed shall be less than 10µSv per scan.</p> <p>Query/Comment:</p> <p>Due to the high imaging performance requested (340 mm penetration requirement) to achieve optimum imaging performance while remaining in compliance of international and local standards we asked that the allowable dose to cargo be increase to up 30 uSv</p>	<p>Requirements of the Procurement Document are to be followed.</p>

		per scan. Can you please confirm if this is acceptable?	
40	Technical General Requirement	As per the scope, the supplier after award of contract, is required to execute and complete all the services apropos installation & commissioning of the scanners, including civil works, that shall be required at sites. Has the Federal Board of Revenue executed any soil testing/site survey reports of selected sites where the scanners shall ne installed, if yes, shall those be provided or the bidders are required to calculate the related costs in their Bids?	The bidders should evaluate and calculate all such requirements, if necessary, and cost their bids accordingly.

7. The bidders requested for time extension in due date for submission of bids as they would be exploring best deals with the Original Equipment Manufacturers, based on the requirements defined in the procurement document, sites' visits, and the clarifications to their queries that the Federal Board of Revenue would be providing in the Minutes of Pre-bid Meeting and/or to any additional clarification asked within the timelines given in the procurement document, and all these processes would require/consume certain time. The Federal Board of Revenue acceded the request and the potential bidders were advised to keep visiting the website of FBR in this regard. The extension in due date for submission of bids would be made public in the same manner through which the Specific Procurement Notice was advertised i.e., publication in newspapers, FBR and UN Development Business Websites.

8. The meetings ended with a vote of thanks by the Chair.

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LIST OF PARTICIPANTS

S.#	Names of Representatives	Designation	Officials/ Prospective Bidders
1.	Mr. Ardsher Saleem Tariq	Member (Reforms & Modernization)	Federal Board of Revenue
2.	Mr. Ali Raza	Project Director	CAREC-RIBS Project, FBR
3.	Muhammad Khalid Jamil	Director (Program Office)	PRR Project, FBR
4.	Mr. Junaid Ahmed	Chief (Reforms & Modernization)	Federal Board of Revenue
5.	Dr. Rahmatulah Vistro	Director AEES	Federal Board of Revenue
6.	Mr. Kashif Younas	Addl. Director (P&F)	PRR Project, FBR
7.	Mr. Ali Raza Tulab	Addl. Director (Coordination) (AEES)	Federal Board of Revenue
8.	Ms. Sadaf Rehman Khan	Deputy Director (DDT) (HQ)	Federal Board of Revenue
9.	Dr. Erum Zahra	Assistant Director (DNND)	Federal Board of Revenue
10.	Mr. Noman Siddiqui	ICT & Security Specialist	CAREC-RIBS Project, FBR
11.	Mr. Awais Saleem	Procurement Specialist	PRR Project, FBR
12.	Mr. Abbas Ali	Technical Director	M/s IAL [representing Rapiscan Systems]
13.	Mr. Bernard Zaarour	Sales Director	M/s Rapiscan Systems
14.	Mr. Danyal Siddiqui	Technical Director	M/s New Horizon [representing UMIS]
15.	Mr. Qasim Ali	CSM Manager	M/s AJCL [representing NID Systems]
16.	Mr. Asif	--	M/s AJCL [representing NID Systems]
17.	Mr. Charles Adorable	--	M/s NID Systems
18.	Ms. Shahida Mukhtar	General Manager Business Development	M/s Karsaz (Pvt.) Ltd. [representing Smith Detection Systems]