



Federal Board of Revenue

Revenue Division – Government of Pakistan

Contract Award Notice

Client Federal Board of Revenue (FBR)
Contract Title Hiring of Consulting Services firm for Consolidation of Frameworks for Central Risk Management System & Post Clearance Audit through Comprehensive Business Process Mapping and Business Process Re-engineering of Core Business Processes of Pakistan Customs.
Country Pakistan
Loan No. /Credit 6435-PK
No. /Grant No.
RFP No. 1(23)/P&CM/PO/2021 (PK-FBR-257542-CS-QCBS)

Proposals Submitted:

Name of Consultant	Technical Score	Financial Proposal Price	Evaluated Financial Proposal Price	Combined Score and Ranking
KGH Customs Services AB (Lead JV partner), AARC Ltd, Ireland and APEX Consulting International LLC (Joint Venture)	93	3,437,145	3,437,145	90.15
Sovereign Border Solutions (Lead Member) and International Consulting Associates (Sub consultant) and Ernst & Young (Sub consultant)	74	2,876,746	2,876,746	81.73
iOS Partners (Lead Member) and Acrux Technologies (Sub consultant)	71	2,870,278	2,870,278	79.70

The successful Consultant:

Name: KGH Customs Services AB (Lead JV partner), AARC Ltd, Ireland and APEX Consulting International LLC (Joint Venture)
Address: Skandiahamnen, Sydatlanten 6, 403 36 Gothenburg, Sweden
Contract Price: US\$ 3,437,145
Contract Duration: 11 Months

Attachments:

Beneficial ownership disclosure form.

On behalf of Federal Board of Revenue (FBR) signed on 21st, December, 2023 by:

Signature:

Name:


Muhammad Khalid Jamil

Title/ Position:

Director (Program Office), FBR HQs

Beneficial Ownership Disclosure Form

Request for Proposal reference No.: 1(23)/P&CM/PO/2021 (PK-FBR-257542-CS-OCBS)

Name of the Assignment: Hiring of Consulting Services firm for Consolidation of Frameworks for Central Risk Management System & Post Clearance Audit through Comprehensive Business Process Mapping and Business Process Re-Engineering of Core Business Processes of Pakistan Customs

To: Federal Board of Revenue, Government of Pakistan

In response to your notification of award dated 16th of November 2023 to furnish additional information on beneficial ownership:

AARC Ltd

We hereby provide the following beneficial ownership information.

Details of beneficial ownership:

Identity of Beneficial Owner	Directly or indirectly holding 25% or more of the shares (Yes / No)	Directly or indirectly holding 25 % or more of the Voting Rights (Yes / No)	Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Bidder (Yes / No)
Mr. Patrick Corrigan, Ireland	Yes	Yes	Yes
Ms Emma Hegarty, Ireland	Yes	Yes	Yes

Name of the Consultant*: KGH Customs Services AB (Lead JV partner), AARC Ltd, Ireland and APEX Consulting International LLC (Joint Venture)

Name of the person duly authorized to sign the Proposal on behalf of the Consultant: Patrick Corrigan

Title of the person signing the Proposal: Director

Signature of the person named above:



Date signed 22 day of November, 2023

Beneficial Ownership Disclosure Form

Request for Proposal reference No.: 1(23)/P&CM/PO/2021 (PK-FBR-257542-CS-OCBS)

Name of the Assignment: Hiring of Consulting Services firm for Consolidation of Frameworks for Central Risk Management System & Post Clearance Audit through Comprehensive Business Process Mapping and Business Process Re-Engineering of Core Business Processes of Pakistan Customs

To: Federal Board of Revenue, Government of Pakistan

In response to your notification of award dated 16th of November 2023 to furnish additional information on beneficial ownership:

Apex Consulting International LLC

We hereby provide the following beneficial ownership information.

Details of beneficial ownership:

Identity of Beneficial Owner	Directly or indirectly holding 25% or more of the shares (Yes / No)	Directly or indirectly holding 25 % or more of the Voting Rights (Yes / No)	Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Consultant (Yes / No)
Name: Wail Aljirafi Nationality: USA Residence: USA	Yes	Yes	Yes

Name of the Consultant*: KGH Customs Services AB (Lead JV partner), AARC Ltd, Ireland and APEX Consulting International LLC (Joint Venture)

Name of the person duly authorized to sign the Proposal on behalf of the Consultant: Wail Aljirafi

Title of the person signing the Proposal: Director

Signature of the person named above:



Date signed 22 day of November, 2023

Beneficial Ownership Disclosure Form

Request for Proposal reference No.: 1(23)/P&CM/PO/2021 (PK-FBR-257542-CS-OCBS)

Name of the Assignment: Hiring of Consulting Services firm for Consolidation of Frameworks for Central Risk Management System & Post Clearance Audit through Comprehensive Business Process Mapping and Business Process Re-Engineering of Core Business Processes of Pakistan Customs

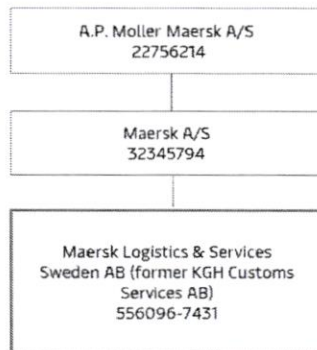
To: Federal Board of Revenue, Government of Pakistan

In response to your notification of award dated 16th of November 2023 to furnish additional information on beneficial ownership:

KGH Customs Services AB/Maersk Logistics and Services AB

We hereby provide the following beneficial ownership information.

Details of beneficial ownership:



The ultimate beneficial owner is A.P. Moller Maersk A/S. All subsidiaries are 100% owned.

During November 2023 KGH Customs Services AB changed its name to Maersk Logistics & Services Sweden AB (i.e. a mere name change with no legal implications).

Name of the Consultant*: KGH Customs Services AB (Lead JV partner), AARC Ltd, Ireland and APEX Consulting International LLC (Joint Venture)

Name of the person duly authorized to sign the Proposal on behalf of the Consultant: Patrik Heinesson

Title of the person signing the Proposal: Executive Director

Signature of the person named above:

A handwritten signature in black ink, appearing to read 'Patrik Heinesson'.

Date signed 22 day of November, 2023