

**GOVERNMENT OF PAKISTAN
FEDERAL BOARD OF REVENUE
[Pakistan Raises Revenue Program]**

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Subject: **Minutes of the Pre-Bid Meeting: Procurement of Linux Operating System and Jboss Application Server (Tender-3357) - RFB No1(52)/P&CM/PO/2022(PK-FBR-341558-GO-RFB)**

Pre-Bid Meetings were held on 12th May 2023 and 25th October 2023, respectively in FBR (HQ), regarding the procurement of Linux Operating System and Jboss Application Server, as published in the Specific Procurement Notice (SPN) in the national dailies, FBR, PPRA and World Bank website via the STEP portal. The respective bidders attended pre-bid meetings in-person and through virtual mode.

2. The purpose of the pre-bid meetings was to provide clarifications on queries / questions, raised by the participants, representatives of the prospective bidders on the Bidding Documents for the subject procurement activity, to facilitate them in preparation of responsive bids.

3. The FBR's representative gave a brief overview of the World Bank Procurement Guidelines and apprised the prospective bidders of the structure of the Bidding Documents. In view of the queries raised by the bidders during the meeting and as received through email, were clarified in the light of the relevant clauses of the Instructions to Bidders, Bid Data Sheet, General Conditions of Contract (GCC) and Special Conditions of Contract (SCC). Bidders were instructed to submit their bids along with the 2% bid security on the prescribed time and date, as the late bids would not be entertained.

4. In each pre-bid meeting, bidders were instructed to share any further queries in writing, especially any discriminatory condition or mention of a brand name etc., within prescribed time so that the clarification or amendment be made accordingly. Replies to the queries shall be shared with bidders by placing MoM and addendum on FBR's website (<https://fbr.gov.pk/tenders>), through email.

5. The Chair elaborated on some of the queries related to the bidding process and contractual requirements and emphasized to the prospective bidders that they should carefully go through all the sections of the Bidding Document and incorporate all the clarifications provided by FBR through MoM and addendum(s) in their bids for submitting a responsive bid.

6. The queries raised by the bidders, FBR's response to the same and the status regarding their incorporation into the Bidding Documents are tabulated as **Annex-I**.



Kashif Younas
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Annex-I

Query No.	Section	Clause No/Description	Description of the Bidder Query	FBR Response	Query Status
1	Section II-BDS	ITB 22.1 and 25.1	Would there be any extension in the Bid submission date?	The extension in bid submission is granted	Incorporated in Addendum No 1 to RFB
2	Section I – Instructions to Bidders	C. Preparation of Bids, Clause 19,	Please clarify if EM in the form of Bank Draft / Pay Order is acceptable or only Bank/Insurance Guarantee	Bid security be submitted as per ITB 19.1 in section-II-Bid Data Sheet (BDS). Please note that Section II – Bid Data Sheet (BDS) is applicable over the Section I-Instructions to Bidders.	Clarified
3	Section II – BDS	ITB 15.1 Page 42	Please allow to quote in USD without a JV arrangement, using conversion rate on date of payment.	It is not mandatory for a bidder to form JV for quoting in USD. The Bidder can quote in any currency (PKR, USD, GBP, EURO etc.) subject to (ITB 15.1 in Bid Data Sheet) & (GCC 16.1 Special Conditions of the Contract). However, payment of the bid shall be in the currency of Purchaser's Country PKR (GCC 16.1 B(a)) except in the case where international bidders having submitted bid from a foreign country and have valid foreign bank account for the payment as elaborated in the Special Conditions of Contract (GCC 16.1 B(b)).	Clarified
4	Section VII – Schedule of Requirements.	2. List of related services and completion schedule, Page 78; 3. Technical Specifications, Page 79;	Please share training locations (including foreign or local) and details of what type of trainings are required	Training is required to be imparted in FBR HQ premises.	Clarified
5	Section VII – Schedule of Requirements.	3. Technical Specifications, Page 79	Its assumed that 132 vCPU is the total count vCPUs (not 132 vCPU per server). Please confirm.	Yes, 132 vCPU is the total count. It is NOT 132 vCPU per server	Clarified

6	Section VII – Schedule of Requirements.	3. Technical Specifications, Page 79	Line Item#2, Please share the no. of physical cores per socket and total no. of sockets per physical server. This is required for licensing count.	There will be 32 cores per socket and 2 Sockets per physical server	Clarified
7	Section IX – SCC	GCC 16.1, Page 110 / 111	Payment should not be tied to verification/sign-off of invoice by purchase and should be tied to software licenses electronic delivery, which is made in a very short period	Payment conditions cannot be altered. Payment shall be made in accordance with the provisions and the terms outlined in the Section IX of the Special Conditions Clause of the Contract (GCC 16.1).	Clarified
8	Section IX – SCC	GCC 26.2, Page 113	Being software, please clarify inspections and tests of software	Subscription needs to be verified on machine where software will be installed.	Clarified
9	Section IX - Special Conditions of Contract & Bid Data Sheet	GCC 18.1	Performance security may be released after the installation of software as the remaining support is to be provided by the OEM	Performance Security submission are amended as per the following: The amount of the Performance Security shall be: Five (05%) of the Contract(s) Price in the shape of an unconditional and irrevocable Bank Guarantee issued by any scheduled bank in Pakistan as per applicable template valid for a period of sixty (60) days beyond the 03 years support period or any extended period of 03 years' original support period	Incorporated in Addendum No 1 to RFB
10	General Query		Please allow advance payment as software licenses are provided/delivered electronically in a very short period	Provision of Advance Payment is not given in the Bidding documents/RFB.	Clarified
11	General Comment		To clarify, software licenses delivery is electronic only and no physical paper license is involved	Electronic only licenses delivery is required.	Clarified
12	General Comment		Please share editable versions of all forms, formats etc. for convenience of bidders	The RFB document in PDF is convertible to editable format like .doc	Clarified

13	General Query	Software support is remote and provided directly by respective principal. Please elaborate on what is meant by required 3-years support	Although the support is provided by the OEM, it is required that a local partner (preferably the bidder) must be available in case troubleshooting is required at FBR premises.	Clarified
14	General Query	What in case only single bidder participates? Will the process be terminated and re-tendered or will the single bidder be awarded contract?	In the event that there is only one bidder, decisions (whether to go for award of the contract or re-tendering), regarding such matters will be decided by the Procurement Evaluation Committee (PEC), in accordance with the provisions set forth in the RFB and the Bidding Documents, as well as in light of the World Bank's procurement policies and following consultation with the World Bank team.	Clarified
15	General Query	Against RedHat Linux, any possibility to allow Oracle Linux, which is equally compatible with good support	RedHat Linux support is required.	Clarified.
16	General Query	As indicated in RFB payment may be made using SBP conversion rate, this suggests quote may be submitted in USD by local vendor. Please confirm	Yes, the Bidder can quote in any currency (PKR, USD, GBP, EURO etc.) subject to (ITB 15.1 in Bid Data Sheet) & (GCC 16.1 Special Conditions of the Contract). However, payment of the bid shall be in the currency of Purchaser's Country PKR (GCC 16.1 B(a)) except in the case where international bidders having submitted bid from a foreign country and have valid foreign bank account for the payment as elaborated in the Special Conditions of Contract (GCC 16.1 B(b)).	Clarified
17	General Query	Payment structure is on yearly basis?	The bidders were informed that the payment structure is not on yearly basis, one-time full payment shall be made, based on the complete delivery in compliance with the Bidding Documents/RFB and as per GCC 16.1 Section IX of the Special Conditions	Clarified

			and other relevant applicable clauses.	
18	General Query	Please confirm if Managed Services are required?	No, Managed Services are not required.	Clarified
19	General Query	It is assumed that Managed Services via remote support is acceptable. Please confirm	N/A	Clarified