

**GOVERNMENT OF PAKISTAN**  
**REVENUE DIVISION**  
**FEDERAL BOARD OF REVENUE**  
(IT Wing)  
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F.No. 1(93)SS(IT)/2022

Islamabad, the 12<sup>th</sup> August 2022

Subject: **MINUTES OF THE PRE-BID MEETING HELD ON 4<sup>th</sup> AUGUST 2022**  
**AGAINST TENDER NO. 1(95)SS(IT)/2022**

A pre-bidding meeting was convened on 4<sup>th</sup> August, 2022 at FBR (HQ) to discuss vendors queries related to the tender mentioned above. The following representative of FBR attended:

Name	Designation
Sardar Omer Sharif	Secretary (IT)
Riaz Alam	Sr.Network Administrator-PRAL
Fakhar Sharif	Sr. System Administrator-PRAL

- Attendance sheet of different vendors who participated in the said pre-bid meeting is attached as Annex A.
- The queries raised by different vendors, along with their response, are tabulated as under:

	Vendor Query	FBR Response
1.	Please elaborate the below mentioned clause: TB.11 Documents Comprising the Bid 11.1 Each Bidder shall: (iii) Supply commitments since prequalification; (v) Availability of critical equipment.	This clause is not applicable to this tender.
2.	With reference to below clause - Is it acceptable to FBR, if bidder provides the Manufacturer's Authorization form against enterprise-grade router only  12.2 The Bidder shall submit the Price Schedules for Goods, according to their origin as appropriate, using the forms furnished in Appendices to Bid along with Manufacturer's Authorization (on the format provided) in case the Bidder is not himself the manufacturer	The bidders may provide manufacturer's authorization form against enterprise-grade router only

3.	In case of any change in tax laws and regulations resulting in fluctuation in the amount of duties and taxes, no additional amount shall be paid by the purchaser	Taxes/duties shall be applicable as per law
4.	With reference to below clause in Price Schedule of MPLS section: // Operation, Maintenance and support cost – 3 years // a. Please advise why we need to propose Operation, Maintenance and support separately?	Please refer to the price schedule for LOT-11/2022
5.	Radio, Satellite media deployment on far flung remote sites.	In case of unavailability of Fiber as primary or secondary media in remote or far flung sites, the vendor may propose provisioning of alternate media: wireless radio/satellite media. This option of providing alternate media can only be exercised on a maximum of 50% of the total <b>sites</b> under the contract.
6.	The primary and secondary links are required in active-active redundant mode on separate fiber cables with required bandwidth for optimal working and load balancing/load sharing of the data traffic on both links.	The primary and secondary links are required in active-active redundant mode for core sites, while for branch sites primary and secondary links are required in active-passive mode on separate fiber cables with required bandwidth for optimal working and /load sharing of the data traffic on both links.
7.	With reference to below clause in Price Schedule of MPLS section: // Operation, Maintenance and support cost – 3 years	Cost may be quoted as format given in price schedule

	<b>Vendor Query</b>	<b>FBR Response</b>
8.	Relocation of sites and links deployment costing	In case of relocation of core site/aggregation site to new location, the bidder will have to perform the relocation of the allied equipment, all connectivity links related configuration of the aggregation, core site. The cost will be pre-approved by FBR on case to case basis and subject to negotiation.
9.	Both FBR core Aggregation Sites required to be deployed in active/active configuration. The vendor must have to provide the core switch	At the core site, it is responsibility of the vendor to provide the core switch
10.	NMS requirement for link and device monitoring	NMS and MRTG service is required be configured on premises (VM will be provided by FBR) for 24/7 monitoring of South, Central and North regions and consolidated status of the links should be provided by the vendor. It will be responsibility of the vendor to provide allied licenses. Further, incidents alerts will be required through email and SMS for the deployed links and devices. SMS alert shall be required for the FBR core & major sites.
11.	Invoicing/Billing for Public IP Pools	The successful bidder shall pay the cost of Public IPs to provider (Apnic) annually or whichever the pricing model it chooses to adopt. This cost shall be borne by the bidder. However, FBR will make payment to the successful bidder on annually basis after submission of invoices.
12.	Delivery of enterprise grade hardware	Delivery of enterprise grade hardware (Routers/Firewall/Layer 3 devices) will be the responsibility of the bidder.
13.	For Lot 11 & 12, is it possible for vendor to partially quote sites mentioned in the SBD?	No. In order to be eligible for these lots, vendors have to offer connectivity <b>at all sites</b> mentioned in the SBD.
14.	Only Data Connectivity will be provided to FBR	FBR requires data connectivity services (MPLS WAN) along with allied equipment and three aggregation sites, and distribution and branch sites with end to end reachability. The WAN network must support all kind of connectivity, P2P, IPSec tunneling, GRE Tunneling, MPLS traffic routing etc.

15.	In Data Connectivity IP Scheme is provided by the Customer, please share the details for the IP requirements	The bidder has to provide complete solution and design diagram.
16.	16U Space Rack are requested in the RFP, please share the details of the equipment that would be installed	All the required equipment along with solution, Router/Firewall, ONTs, Media Converter, UPS, Isolation Transformer will be installed in the Rack.

**(Sardar Omer Sharif)**  
Secretary (IT)

**Copy for information:**

- Member (IT), FBR (HQ)
- All members of the BEC (Bid Evaluation Committee)