

Government of Pakistan
Revenue Division
Federal Board of Revenue
Inland Revenue

SUBJECT: Uploading of "Evaluation Report" on FBR website regarding Pre-qualification of vendors for authorization to supply Video Analytics Equipment and Services.

Please refer to the above subject and find enclosed herewith "Evaluation Report" regarding Pre-qualification of vendors for authorization to supply Video Analytics Equipment and Services with the request that the same may please be uploaded on FBR website for record/information of all concerned.

2. An early action is requested, please.

Encl: As above



(Tariq Hussain Shaikh)
Project Director (Video Analytics)

The Chief (FATE), Federal Board of Revenue (HQ), Islamabad
U.O. No. 1(3)/IC/Sugar/2020, dated 20th November, 2020

Pre-Qualification Evaluation Report

Part-I

Evaluation Report of Pre-Qualification of Vendors of Video Analytics System, FBR

1.	Name of Procuring Agency	Federal Board of Revenue
2.	Method of Procurement	Pre-qualification of vendors
3.	Title of Procurement	Pre-qualification of vendors for authorization to supply Video Analytics equipments and services
4.	Tender Inquiry No.	TS432769E
5.	PPRA Ref No. (TSE)	TS432769E
6.	Date & Time of Bid closing	1600 hours on 22 nd October, 2020
7.	Date & Time of bid opening	1630 hours on 22 nd October, 2020
8.	No. of bids received	07
9.	Criteria for Bid Evaluation	Pre-qualification process
10.	Details of bids evaluation	As under

Pre-Qualification Process

Federal Board of Revenue (FBR) invited "Pre-Qualification Applications" to pre-qualify vendors for supply of Video Analytics Equipment & Services through publication of advertisement in the national dailies "Dunya" and "The News" dated, 07th October, 2020 as well as uploaded on PPRA and FBR websites.

2. Deadline for submission of Pre-Qualification Applications was 22nd October, 2020 at 1600 hours. To foster competition.

Pre-Qualification Applications Opening

3. On pre-fixed due date and time, following seven (07) vendors submitted their Pre-Qualification Applications:-

S. No	Vendor Name
1	M/s AJCL-Authentix-MITAS (Consortium)
2	M/s CNS Engineering
3	M/s COMMTEL Pakistan Ltd
4	M/s DWP Technologies (Pvt.) Ltd
5	M/s Focus Technologies (Pvt.) Ltd.
6	M/s NRTC and GCS
7	M/s TPL Trakker Limited

4. The Pre-Qualification Applications were opened publically on 22nd October, 2020 at 1630 hours in the presence of representatives of the vendors who chose to be present, during the meeting of FBR's designated "Authorization Committee", comprising the following :-

(i)	Chief (Projects and Refunds)	Chairman
(ii)	Chief (Reforms)	Member
(iii)	Chief (IT-BDT)	Member
(iv)	Chief (Manager)	Member
(v)	Chief (Manager)	Member

5. To finalize the eligibility and responsiveness of vendors, clarifications were sought from them. In the light of documents submitted by the firms, the status of responsiveness of vendors as per prescribed criteria based on which the status of responsiveness is summarized as below:-

S. No	Vendors Name	Accepted for Detailed Evaluation (Yes/No)	Reasons for Rejection
1	M/s AJCL-Authenticx-MITAS (Consortium)	Yes	—
2	M/s CNS Engineering	Yes	—
3	M/s COMMTEL Pakistan Ltd	Yes	—
4	M/s DWP Technologies (Pvt.) Ltd	Yes	—
5	M/s Focus Technologies (Pvt.) Ltd.	Yes	—
6	M/s NRTC and GCS	Yes	—
7	M/s TPL Trakker Limited	Yes	—

Detailed Evaluation

6. Detailed evaluation of responsive Vendors were carried out as per prescribed evaluation criteria given in Pre-Qualification document. According to the criteria, a vendor obtaining score of 70% or higher considered for pre-qualification.

S. No	Vendors Name	Score
1	M/s AJCL-Authenticx-MITAS (Consortium)	Qualified
2	M/s CNS Engineering	Qualified
3	M/s COMMTEL Pakistan Ltd	Qualified
4	M/s DWP Technologies (Pvt.) Ltd	Qualified
5	M/s Focus Technologies (Pvt.) Ltd.	Qualified
6	M/s NRTC and GCS	Qualified
7	M/s TPL Trakker Limited	Qualified

Recommendation

7. In view of the above, the Committee recommended the pre-qualification of following Vendors to supply Video Analytics Equipment & Services for next **three (03) years:-**

S. No	Vendors Name
1	M/s AJCL-Authenticx-MITAS (Consortium)
2	M/s CNS Engineering
3	M/s COMMTEL Pakistan Ltd
4	M/s DWP Technologies (Pvt.) Ltd
5	M/s Focus Technologies (Pvt.) Ltd.
6	M/s NRTC and GCS
7	M/s TPL Trakker Limited

8. In addition, the Committee proposed following measures for fostering transparency and avoiding collusion between pre-qualified vendors firms while inviting Quotations by Manufacturers of Specified Goods:-

- Specification of requirement would be clearly mentioned in the Request for Quotation (RFQ);
- Only sealed quotations would be obtained/ accepted from the pre-qualified vendors;
- Quotations would be opened in a meeting of the designated Procurement Committee of Manufacturer;
- If a Vendor is not willing to respond to Manufacturer's RFQ, it would be prudent to obtain a regret letter from that vendor; and
- Manufacturers shall be responsible to address and respond all grievances raised by any of the vendors during the bidding process.
- Considering the confidentiality of the Data/information, a Non-Disclosure Agreement (NDA) shall be signed between FBR and Pre-qualified firms.

-Sd-

(Mr. Abid Naeem)
Chief (Manager) PRAL/Member

-Sd-

(Mr. Ali Hameed)
Chief (Manager) PRAL/Member

-Sd-

(Mr. Talha Aziz Khan)
Chief (IT-BDT)/Member


-Sd-

(Mr. Nadeem Bashir)
Chief (Reforms)/Member

-Sd-

(Mr. Muhammad Abu Bakar Siddique)
Chief (Projects & Refunds)
Chairman

9. Any other additional/supporting information, the procuring agency may like to share. This report is being issued on the basis of recommendations contained in Pre-qualification Evaluation Report dated 5th November, 2020 submitted by the Approval Committee based at FBR-HQs, Islamabad.

Signature. 
(TARIQ HUSSAIN SHAIKH)
PROJECT DIRECTOR (VIDEO ANALYTICS), FBR

Dated: 20th Nov, 2020.