# FBR Quarterly Review 

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A Review of Resource Mobilization Efforts of Federal Board of Revenue


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## Foreword

It is highly heartening that FBR despite several challenges has attained a healthy growth of more than 20\% in revenue receipts during FY 2015-16 and revenue target has been achieved to the extent of $100.4 \%$. An additional amount of Rs. 525 billion has been collected over the collection of Rs. 2,590 realized in FY 2014-15. Resultantly, the tax-GDP ratio has increased to $10.5 \%$ in $F Y$ 2015-16 from 9.4\% in the previous fiscal year. The current issue of FBR Quarterly Review provides an update on FBR resource mobilization efforts. The analysis of tax revenues during $F Y$ 2015-16 presents an insight into various components of federal taxes. An update on Broadening of Tax Base has also been included in the current issue. Moreover, month-to-month tax receipts during 2015-16 as compared to corresponding period last year have also been provided.

The efforts of the research team of Strategic Planning Reform $\mathcal{E}$ Statistics Wing are commendable in bringing out this issue of FBR Quarterly Review. Suggestions and comments for improvement of this publication will be highly appreciated.
(Nisar Muhammad) Secretary Revenue Division/ Chairman, FBR

## Abbreviations

| AOPs | Association of Persons |
| :--- | :--- |
| CD | Customs Duties |
| CFY | Current Fiscal Year |
| CH | Chapter |
| CoD | Collection on Demand |
| DT | Direct Taxes |
| FBR | Federal Board of Revenue |
| FED | Federal Excise Duties |
| FY | Fiscal Year |
| GDP | Gross Domestic Product |
| GST | General Sales Tax |
| LTU | Large Tax Payers' Unit |
| NTN | National Tax Number |
| PCT | Pakistan Customs Tariff |
| PFY | Previous Fiscal Year |
| RTO | Regional Tax Office |
| STD | Sales Tax Domestic |
| STM | Sales Tax Import |
| USAS | Universal Self-Assessment Scheme |
| VP | Voluntary Payments |
| WHT | Withholding Taxes |

## I. FBR Revenue Collection vis-à-vis Target FY 2015-16 ${ }^{1}$

FBR has collected Rs. 3, 115 billion as provisional collection during FY 2015-16 against Rs. 2,590 billion during FY 2014-15 entailing a growth of $20.3 \%$. The revenue target for FY 2015-16 of Rs 3,104 billion has been achieved to the extent of $100.4 \%$. This is historic occasion as the revenue collection has crossed Rs. 3 trillion mark for the first time in the history of the country. An additional amount of Rs. 525 billion has been collected over the collection of Rs. 2,590 realized in FY 2014-15, which is highest ever increase in a single year.

Furthermore, the tax-GDP ratio has jumped from $9.4 \%$ in 2014-15 to $10.5 \%$ in 2015-16. The $1.1 \%$ increase in tax-GDP ratio in a single year reflects marked improvement over the previous few years. The graph-1 shows the rising trend in the tax-GDP ratio during last three years.


During FY 2015-16 the growth in tax revenue is mainly driven by customs duties and sales tax imports. The custom duties have recorded a very healthy growth of $32.6 \%$, followed by sales tax ( $21.7 \%$ ), income tax ( $15.6 \%$ ) and FED ( $17.5 \%$ ).

[^0]Table 1: Comparison of Net Revenue Collection FY 2015-16 Vs. FY 2014-15

| (Rs. Billion) |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Revenue <br> Heads | FY 2015-16 | FY 2014-15 | Absolute | $(\%)$ |
|  | Direct Taxes | $1,194.6$ | $1,033.7$ | 160.9 |
| Sales Tax | $1,323.7$ | $1,087.8$ | 235.9 | 15.6 |
| FED | 190.6 | 162.2 | 28.4 | 21.7 |
| Customs | 406.2 | 306.2 | 100.0 | 32.6 |
| TOTAL | $\mathbf{3 , 1 1 5 . 1}$ | $\mathbf{2 , 5 8 9 . 9}$ | $\mathbf{5 2 5 . 2}$ | $\mathbf{2 0 . 3}$ |

Among the individual taxes, sales tax is the top revenue generation source of the federal tax revenue collection. Sales tax has emerged as major contributor with $43 \%$ share to the federal tax collection followed by direct taxes 38\%, customs duty 13\% and FED 6\% during FY 2015-16 (Graph 2). The share of customs duty has increased from 12\% FY 2014-15 to 13\% in FY 201516.


According to month-wise and quarterly growth trends, new fiscal year started with healthy growth of around $20 \%$ in July, but it sharply plummeted to less than $2 \%$ in August, however rose again to $14.8 \%$ in September. The overall growth achieved during quarter-1 was $11.6 \%$ (Table 2). However, in the second quarter the collection started picking up and the month of October recorded a growth of $22.4 \%$, followed by November $24.4 \%$ and December $24.3 \%$. The second quarter ended with a growth of $23.8 \%$. As far as, third quarter collection is concerned, the collection grew by $19 \%$ as compared to corresponding period of last year. In the $4^{\text {th }}$ quarter the growth trend remained healthy with around $24 \%$ higher collection as compared to corresponding
period last year. Nonetheless, the overall collection during FY 2015-16 recorded a growth of 20.3\%.

Table 2: Month-wise Comparative Net Collection FY 2015-16 Vs. FY 2014-15

| Months | FY 2015-16 | FY 2014-15 | Difference |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  | Absolute | Percentage |
| July | 148,642 | 124,260 | 24,382 | 19.6 |
| August | 182,025 | 178,926 | 3,099 | 1.7 |
| September | 269,537 | 234,697 | 34,840 | 14.8 |
| Quarter-1 | $\mathbf{6 0 0 , 2 0 4}$ | $\mathbf{5 3 7 , 8 8 3}$ | $\mathbf{6 2 , 3 2 1}$ | $\mathbf{1 1 . 6}$ |
| October | 223,783 | 182,864 | 40,919 | 22.4 |
| November | 225,031 | 180,905 | 44,126 | 24.4 |
| December | 335,898 | 270,285 | 65,613 | 24.3 |
| Quarter-2 | $\mathbf{7 8 4 , 7 1 2}$ | $\mathbf{6 3 4 , 0 5 4}$ | $\mathbf{1 5 0 , 6 5 8}$ | $\mathbf{2 3 . 8}$ |
| January | 201,678 | 173,395 | 28,283 | 16.3 |
| February | 215,498 | 192,731 | 22,767 | 11.8 |
| March | 300,915 | 237,070 | 63,845 | 26.9 |
| Quarter-3 | $\mathbf{7 1 8 , 0 9 1}$ | $\mathbf{6 0 3 , 1 9 6}$ | $\mathbf{1 1 4 , 8 9 5}$ | $\mathbf{1 9 . 0}$ |
| April | 243,061 | 198,511 | 44,550 | 22.4 |
| May | 300,807 | 234,511 | 66,296 | 28.3 |
| June | 468,187 | 381,823 | 86,364 | 22.6 |
| Quarter-4 | $\mathbf{1 , 0 1 2 , 0 5 5}$ | $\mathbf{8 1 4 , 8 4 5}$ | $\mathbf{1 9 7 , 2 1 0}$ | $\mathbf{2 4 . 3}$ |
| Total | $\mathbf{3 , 1 1 5 , 0 5 4}$ | $\mathbf{2 , 5 8 9 , 9 7 8}$ | $\mathbf{5 2 5 , 0 8 4}$ | $\mathbf{2 0 . 3}$ |

The monthly growth trend in the FBR revenue collection is reflected in the (graph 3).


The tax-wise revenue targets vs. collection for FY 2015-16 has been presented in Table 3. The targets of customs duties and sales tax have been surpassed by $116.6 \%$ and $7.6 \%$, whereas the targets of direct taxes and FED have been missed. FBR has been allocated a target of Rs 3,621 billion for FY: 2016-17 which is around $16 \%$ higher than the collection in FY 2015-16.

Table 3: A Comparison of Collection 2015-16 Vis-a-Vis Target FY 2015-16
(Rs. Billion)

| Tax Head | Target | Provisional <br> Collection | Achievement of <br> Target (\%) |
| :--- | :---: | :---: | :---: |
| Direct Taxes | $1,324.0$ | $1,194.6$ | 90.2 |
| Sales Tax | $1,230.3$ | $1,323.7$ | 107.6 |
| Federal Excise | 200.9 | 190.6 | 94.9 |
| Customs duty | 348.5 | 406.2 | 116.6 |
| All Taxes | $\mathbf{3 , 1 0 3 . 7}$ | $\mathbf{3 , 1 1 5 . 1}$ | $\mathbf{1 0 0 . 4}$ |

## Refunds/Rebates

During FY 2015-16, 37.6\% lesser refunds have been paid as compared to the corresponding period last year. The tax-wise refund payments during FY 2015-16 have been shown in Table 4 while month-wise stock of refund is shown in Table 5:

Table 4: Comparative Position of Refunds/ Rebates Payments: FY 2015-16 Vs. FY 2014-15
(Rs. million)

| Tax Head | Refund / Rebate |  | Difference |  |
| :--- | :---: | :---: | :---: | :---: |
|  | FY 2015-16 | FY 2014-15 | Absolute | Growth <br> $(\%)$ |
| Direct taxes | 27,069 | 62,326 | $-35,257$ | -56.6 |
| Sales Tax | 32,820 | 43,783 | $-10,963$ | -25.0 |
| Federal Excise | 0 | 16 | -16 | -100.0 |
| Customs Duty | 11,994 | 9,091 | 2,903 | 31.9 |
| Total | $\mathbf{7 1 , 8 8 3}$ | $\mathbf{1 1 5 , 2 1 6}$ | $\mathbf{- 4 3 , 3 3 3}$ | $\mathbf{- 3 7 . 6}$ |

Table 5: Month-wise Stock of Refund at the end of Month

| Heads | Income Tax |  | Sales Tax |  | Customs Duty |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of <br> cases | Amount <br> (Rs.Million) | No. of <br> cases | Amount <br> (Rs.Million) | No. of <br> cases | Amount <br> (Rs.Million) |
| April 2016 | 35,743 | 88,229 | 70,547 | 119,199 | 385,303 | 16,137 |
| May 2016 | 36,336 | 85,535 | 74,274 | 128,170 | 363,736 | 15,336 |
| June 2016 | 36,846 | 63,336 | 77,427 | 131,239 | 345,837 | 14,825 |

## Analysis of Head-wise Revenue Collection: FY 2015-16

## Direct Taxes:

The direct taxes have contributed $38 \%$ to the total tax receipts collected during FY 2015-16. The net collection stood at Rs. $1,194.6$ billion reflecting a growth of $15.6 \%$ over the corresponding period last year. An amount of Rs. 27.1 billion has been paid back as refund to the claimants as against Rs. 62.3 billion during PFY. The collection of income tax comprises of withholding taxes (WHT), voluntary payments (VP) and collection on demand (COD).

## Analysis of Components of Income Tax

Collection on Demand (CoD): This part of the collection is very important as it reflects departmental efforts in revenue collection. The collection from arrear demand and current demand has been Rs. 15.3 billion and Rs. 72.6 billion during 2015-16 (Table 6). It is imperative to mention that the field formations have been facing issues like; teething problems in Iris program especially jurisdiction issues confronting tax officers and; litigation issues confronting field formations in liquidating arrear demand.

Table 6: Collection on Demand (CoD) FY 2015-16
(Rs. Million)

| Heads | FY 2015-16 | FY 2014-15 | Growth (\%) |
| :---: | :---: | :---: | :---: |
| Arrear | 15,254 | 23,611 | -35.4 |
| Current | 72,629 | 91,884 | -21 |
| Total CoD | $\mathbf{8 7 , 8 8 3}$ | $\mathbf{1 1 5 , 4 9 5}$ | $\mathbf{- 2 3 . 9}$ |

Voluntary Payments (VP): This component includes payments with return and advances. In this head an amount of Rs 340.7 billion has been generated during FY 2015-16 as compared to Rs 287.6 billion in the PFY. Collection from VP has recorded a growth of $18.5 \%$ (Table 7). Major component of voluntary payment is advance tax where a sum of Rs 302.3 billion has been collected against Rs. 270 billion in the corresponding period last year. The collection from advance tax has grown by $12.1 \%$. The second component of VP is payment with returns, which has shown a substantial growth i.e. $114.7 \%$ during the period under review. This shows better efforts, effective enforcement and skillful persuasion by the field formations making taxpayers to comply with tax laws, file tax returns and pay their due share of tax in the form of advance tax and tax with returns.

Table 7: Voluntary Payments (VP): A Comparison FY 2015-16 Vs. FY 2014-15

| (Rs. Million) |  |  |  |
| :---: | :---: | :---: | :---: |
| Heads | FY 2015-16 | FY 2014-15 | Growth (\%) |
| With Return | 38,464 | 17,915 | 114.7 |
| Advance Tax | 302,268 | 269,693 | 12.1 |
| Total VP | $\mathbf{3 4 0 , 7 3 1}$ | $\mathbf{2 8 7 , 6 0 8}$ | $\mathbf{1 8 . 5}$ |

Withholding Taxes (WHT): WHT contributes a major chunk i.e. around $68 \%$ to the collection of income tax. The WHT collection during FY 2015-16 has been Rs. 831.4 billion against Rs. 691.2 billion indicating a growth of around $20.3 \%$ (Table 8 ). The nine major components of
withholding taxes that contributed around $85 \%$ to total WHT collection are: contracts, imports, salary, telephone, export, bank interest/securities, cash withdrawal, dividends and electricity. As far as growth is concerned, collection from dividends grew by $43 \%$, followed by contracts (24.5\%), cash withdrawal (23\%), imports (22\%) and salary (16.1\%).

Table 8: Collection from Major Revenue Spinners of Withholding Taxes FY 2015-16 Vs FY 2014-15

| Collection Heads | FY 2015-16 | FY 2014-15 | Difference <br> (Absolute) | Growth <br> $(\%)$ |
| :--- | :---: | :---: | :---: | :---: |
| Imports | 179,729 | 147,352 | 32,377 | 22.0 |
| Salary | 92,252 | 79,460 | 12,792 | 16.1 |
| Dividends | 42,042 | 29,400 | 12,643 | 43.0 |
| Bank Interest | 48,200 | 49,785 | $-1,585$ | -3.2 |
| Contracts | 220,036 | 176,783 | 43,252 | 24.5 |
| Export | 24,898 | 26,231 | $-1,333$ | -5.1 |
| Cash Withdrawals | 28,619 | 23,276 | 5,343 | 23.0 |
| Electricity | 25,526 | 27,541 | $-2,015$ | -7.3 |
| Telephone | 47,653 | 44,676 | 2,978 | 6.7 |
| Sub-Total (9 major items) | $\mathbf{7 0 8 , 9 5 6}$ | $\mathbf{6 0 4 , 5 0 4}$ | $\mathbf{1 0 4 , 4 5 2}$ | $\mathbf{1 7 . 3}$ |
| Share in Total WHT (\%) | 85.3 | 87.5 |  |  |
| Other WHT | 122,474 | 86,676 | 35,798 | 41.3 |
| Total WHT | $\mathbf{8 3 1 , 4 3 1}$ | $\mathbf{6 9 1 , 1 8 1}$ | $\mathbf{1 4 0 , 2 5 0}$ | $\mathbf{2 0 . 3}$ |

The highest contributor in withholding taxes is contracts (26.5\%) followed by imports (21.6\%) and salary ( $11.1 \%$ ). The shares of other major items are reflected in graph 4. Further break-up reveals that the share of only two items i.e. contract and imports is around $48 \%$ and the addition of salary item raises the share of these three items to nearly $60 \%$ in total withholding taxes, showing high reliance on few items.


Sales Tax: The sales tax is the top revenue generating source of federal tax receipts. It constitutes around 43\% of the total net revenue collection. The collection during 2015-16 has been around Rs. 1,324 billion against Rs. 1,088 billion in the corresponding period of last year. The overall sales tax collection grew by $21.7 \%$ and around Rs. 236 billion additional amount has been collected during 2015-16 as compared to the collection of previous year. The collection of sales tax domestic grew by $19.7 \%$, whereas, sales tax imports increased by $23.6 \%$. Details of collection of these two components are depicted in Table 9.

Table 9: Collection of Sales Tax FY 2015-16 Vs. FY 2014-15

| Tax-Head | Net Collection |  | Growth |  |
| :--- | :---: | :---: | :---: | :---: |
|  | FY 2015-16 | FY 2014-15 | Absolute | \% |
| Sales Tax Imports | 683,518 | 553,028 | 130,490 | 23.6 |
| Sales Tax Domestic | 640,167 | 534,762 | 105,405 | 19.7 |
| Sales Tax (Total) | $\mathbf{1 , 3 2 3 , 6 8 5}$ | $\mathbf{1 , 0 8 7 , 7 9 0}$ | $\mathbf{2 3 5 , 8 9 5}$ | $\mathbf{2 1 . 7}$ |

As a whole, the revenue target has been met to the extent of $107.6 \%$, around 7 billion higher than the assigned target of Rs. 1,230.3 billion for FY 215-16.

Within sales tax, the share of sales tax imports is around $52 \%$ and that of sales tax domestic is around 48\% during 2015-16 (Graph 5). During last two years the composition has slightly
changed as the share of STM has gone up from $50.8 \%$ to $51.6 \%$ and share of STD has gone down from $49.2 \%$ to $48.4 \%$.


Monthly growth behavior of sales tax collection indicates a negative growth in first two months during 2015-16, however, from September onwards collection started picking up and a healthy growth was recorded in the remaining months of the year (table 10).

Table 10: Month-wise Comparative Sales Tax Net Collection FY 2015-16 Vs. FY 2014-15
(Rs. Million)

|  |  |  | Difference |  |
| :--- | :---: | :---: | :---: | :---: |
| Months | FY 2015-16 | FY 2014-15 | Absolute | Percentage |
| July | 64,670 | 69,416 | $-4,746$ | -6.8 |
| August | 86,833 | 96,296 | $-9,463$ | -9.8 |
| September | 101,922 | 92,494 | 9,428 | 10.2 |
| Quarter-1 | $\mathbf{2 5 3 , 4 2 5}$ | $\mathbf{2 5 8 , 2 0 6}$ | $\mathbf{- 4 , 7 8 1}$ | $\mathbf{- 1 . 9}$ |
| October | 104,640 | 79,633 | 25,007 | 31.4 |
| November | 108,898 | 82,925 | 25,973 | 31.3 |
| December | 124,060 | 92,993 | 31,067 | 33.4 |
| Quarter-2 | $\mathbf{3 3 7 , 5 9 8}$ | $\mathbf{2 5 5 , 5 5 1}$ | $\mathbf{8 2 , 0 4 7}$ | $\mathbf{3 2 . 1}$ |
| January | 93,814 | 72,663 | 21,151 | 29.1 |
| February | 100,743 | 82,843 | 17,900 | 21.6 |
| March | 112,941 | 91,086 | 21,855 | 24.0 |
| Quarter-3 | $\mathbf{3 0 7 , 4 9 8}$ | $\mathbf{2 4 6 , 5 9 2}$ | $\mathbf{6 0 , 9 0 6}$ | $\mathbf{2 4 . 7}$ |
| April | 115,106 | 82,923 | 32,183 | 38.8 |
| May | $\mathbf{1 3 5 , 5 1 0}$ | 104,749 | 30,761 | 29.4 |
| June | 174,548 | 139,769 | 34,779 | 24.9 |
| Quarter-4 | $\mathbf{4 2 5 , 1 6 4}$ | $\mathbf{3 2 7 , 4 4 1}$ | $\mathbf{9 7 , 7 2 3}$ | $\mathbf{2 9 . 8}$ |
| Total | $\mathbf{1 , 3 2 3 , 6 8 5}$ | $\mathbf{1 , 0 8 7 , 7 9 0}$ | $\mathbf{2 3 5 , 8 9 5}$ | $\mathbf{2 1 . 7}$ |

The Graph 6 reflects the monthly growth trend in the collection of sales tax during 2015-16. Despite a negative growth in first two months the overall growth in sales tax collection ended up at around $22 \%$.


Sales Tax Domestic Collection: The overall net collection of Sales Tax Domestic (STD) was Rs. 640.2 billion against Rs. 534.8 billion in the PFY and the net collection grew by 19.7\%. In absolute terms Rs.105.4 billion additional amount of revenue has been collected in 2015-16 as compared to PFY.

Major Revenue Spinners of STD: The collection of sales tax domestic is concentrated in few commodities. This is confirmed by the fact that four commodities i.e. petroleum products, electrical energy, cement, fertilizers, aerated water and cigarettes contribute around $60 \%$ to the total sales tax domestic. The share of major 10 commodities is $70 \%$ in the total net sales tax domestic. The detail of major ten items has been shown in Table 11.

Table 11: Net Collection of GST (Domestic) from Major Revenue Spinners FY 2015-16 Vs. FY 2014-15

| Commodities/Items | Net Collection |  |  | Share (\%s. Million) |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | FY 2015-16 | FY 2014-15 | Growth (\%) | FY 2015-16 | FY 2014-15 |
| POL Products | 269,764 | 242,185 | 11.4 | 42.1 | 45.3 |
| Electrical Energy | 37,379 | 24,445 | 52.9 | 5.8 | 4.6 |
| Cement | 28,326 | 23,290 | 21.6 | 4.4 | 4.4 |
| Aerated Water/beverages | 13,172 | 8,847 | 48.9 | 2.1 | 1.7 |
| Cigarettes | 23,767 | 20,981 | 13.3 | 3.7 | 3.9 |
| Fertilizer | 11,480 | 22,513 | -49.0 | 1.8 | 4.2 |
| Natural Gas | 18,241 | 14,426 | 26.4 | 2.8 | 2.7 |
| Food Products | 15,105 | 12,318 | 22.6 | 2.4 | 2.3 |
| Sugar | 15,473 | 10,865 | 42.4 | 2.4 | 2.0 |
| Services | 15,733 | 8,042 | 95.6 | 2.5 | 1.5 |
| Major Ten Commodities | $\mathbf{4 4 8 , 4 4 0}$ | $\mathbf{3 8 7 , 9 1 2}$ | $\mathbf{1 5 . 6}$ | $\mathbf{7 0 . 1}$ | $\mathbf{7 2 . 5}$ |
| Other | 191,727 | 146,850 | $\mathbf{3 0 . 6}$ | $\mathbf{2 9 . 9}$ | $\mathbf{2 7 . 5}$ |
| All Commodities | $\mathbf{6 4 0 , 1 6 7}$ | $\mathbf{5 3 4 , 7 6 2}$ | $\mathbf{1 9 . 7}$ | $\mathbf{1 0 0 . 0}$ | $\mathbf{1 0 0 . 0}$ |

Out of ten major items, except fertilizers all other major items have registered a positive double digits growth during 2015-16. In terms of growth, services were on the top with $96 \%$ growth, followed by electrical energy ( $52.9 \%$ ), aerated water ( $48.9 \%$ ), sugar ( $42.4 \%$ ) and natural gas (26.4\%). The collection of other items like cement, food products and cigarettes grew by $21.6 \%$, $22.6 \%$ and $13.3 \%$ respectively.

The POL is the top most contributor with $42.1 \%$ share in sales tax domestic collection followed by electrical energy (5.8\%) and cement (4.4\%) during FY 2015-16. It is pertinent to mention that during 2015-16, the share of POL products has declined from $45.3 \%$ in 2014-15 to $42.1 \%$. On the other hand, the share of electrical energy has increased from $4.6 \%$ in $214-15$ to $5.8 \%$ in 2015-16. The share of cement remained constant at $4.4 \%$ during last two years.

Sales Tax at Import Stage: Sales tax on imports is a significant component of federal tax receipts. The share of sales tax (imports) in total sales tax net collection is around $52 \%$. The net collection of sales tax imports during FY: 2015-16 stood at Rs. 683.5 billion against Rs. 553 billion in FY: 2014-15 entailing a growth of $23.6 \%$ despite negligible growth in the overall
imports of the country. Apart from imports, customs duties is also a base for determination of sales tax on imports. Thus, robust growths in the collection of customs has contributed significantly to the growth in the sales tax collection during FY 2015-16.

Major 10 commodities of sales tax import have contributed a major chunk i.e. $72 \%$ in sales tax (imports) collection (Table 13). The detailed data indicates that $60 \%$ of sales tax imports is contributed by POL products (Ch:27), iron \& steel(Ch:72), machinery(Ch:84 \& 85) and vehicles(Ch:87).

Like sales tax domestic, petroleum is a leading source of sales tax collection at import stage as well. Its share in sales tax imports is around $32 \%$. The collection from POL products was Rs. 219 billion during July-June, 2015-16 against Rs. 166 billion in the corresponding period of previous year. The collection increased by $32 \%$ despite $28 \%$ decline in the imports of POL products. Since customs duty is also a base of sales tax, higher revenue in POL Products in customs substantially improved the collection of sales tax import related to petroleum product Moreover, the imports of petroleum gases (PCT 2711) increased excessively by $245 \%$ resulting in $255 \%$ growth in sales tax.

The collection from iron and steel grew significantly by $28.6 \%$ partly attributable to $13.2 \%$ growth in its import. Moreover, excessive growth in customs duty during 2015-16 has also contributed in increased collection of sales tax imports. The collection from machinery, vehicles, plastics, organic chemicals \& tea and coffee exhibited growth in the collection of sales tax driven by growths in their respective value of imports. On the other hand, the collection from fertilizers dropped by $6.3 \%$ mainly due to decline in $6.1 \%$ in the value of imports of fertilizers. On the other hand, oilseed recorded negative growth in sales tax imports by $14 \%$ while imports grew by $6.9 \%$.

Table:12 Major Revenue Spinners(Sales Tax (Imports) FY 2015-16 Vs. FY 2014-15

| Ch. | Commodities |  | July-June |  |  | (Rs in Million) |  |
| :---: | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{2 0 1 5 - 1 6}$ | $\mathbf{2 0 1 4 - 1 5}$ | Growth <br> $(\boldsymbol{\%})$ | $\mathbf{2 0 1 5 - 1 6}$ | $\mathbf{2 0 1 4 - 1 5}$ |  |
|  | POL Products | 219,097 | 166,014 | 32.0 | 32.0 | 30.0 |  |
| 72 | Iron and Steel | 53,959 | 41,949 | 28.6 | 7.9 | 7.6 |  |
| 84 | Machinery \& Mechanical Appliances | 50,627 | 38,039 | 33.1 | 7.4 | 6.9 |  |
| 85 | Electrical Machinery | 42,338 | 35,385 | 19.6 | 6.2 | 6.4 |  |
| 87 | Vehicles (Non-Railway) | 42,183 | 34,258 | 23.1 | 6.2 | 6.2 |  |
| 39 | Plastic Resins etc. | 33,456 | 30,737 | 8.8 | 4.9 | 5.6 |  |
| 29 | Organic Chemicals | 13,281 | 13,030 | 1.9 | 1.9 | 2.4 |  |
| 31 | Fertilizers | 12,820 | 13,677 | -6.3 | 1.9 | 2.5 |  |
| 9 | Tea \& Coffee | 11,446 | 7,293 | 56.9 | 1.7 | 1.3 |  |
| 12 | Oil Seeds | 10,938 | 12,722 | -14.0 | 1.6 | 2.3 |  |
|  | Sub Total | $\mathbf{4 9 0 , 1 4 5}$ | $\mathbf{3 9 3 , 1 0 4}$ | $\mathbf{2 4 . 7}$ | $\mathbf{7 1 . 7}$ | $\mathbf{7 1 . 1}$ |  |
|  | Others | 193,479 | 159,981 | 20.9 | 28.3 | 28.9 |  |
|  | Gross | $\mathbf{6 8 3 , 6 2 4}$ | $\mathbf{5 5 3 , 0 8 5}$ | $\mathbf{2 3 . 6}$ | $\mathbf{1 0 0 . 0}$ | $\mathbf{1 0 0 . 0}$ |  |
|  | Refund/Rebate | 106 | 57 | 86.0 |  |  |  |
|  | Net | $\mathbf{6 8 3 , 5 1 8}$ | $\mathbf{5 5 3 , 0 2 8}$ | $\mathbf{2 3 . 6}$ |  |  |  |

## Customs Duty

Customs duty constitutes around $21 \%$ and $13 \%$ of the indirect taxes and federal taxes respectively. The gross and net collection from customs duty during July-June, 2015-16 has been Rs 418.2 billion and Rs. 406.2 billion entailing growths of $32.6 \%$ each. This massive growth has cast healthy influence on the overall growth of the federal taxes and contributed substantially in historic achievement of country's target for 2015-16. The major reasons of this robust growth are $28.3 \%$ rise in dutiable imports mainly due to measures like withdrawal of SROs, upward revision of tariff slab from $1 \%$ to $2 \%$ during Budget 2015-16 etc. Moreover, effective rate of duty has also increased from $11.7 \%$ to $12.1 \%$ during 2015-16.

## Customs Duty from Major Revenue Spinners

It is evident from Table 14 that around $59 \%$ of customs duty has emanated from 10 major commodities grouped in PCT Chapters. It is encouraging that all these major revenue spinners have exhibited positive growths in the collection except electrical machinery.

Automobile (Ch: 87,) the leading revenue spinner, has contributed $14.8 \%$ to the customs duty during July-June: 2015-16 and recorded a robust growth of $25.4 \%$. This growth can be attributable to $25.4 \%$ growth in its dutiable imports.

The POL products are the second major contributor of customs duty. The collection of customs from POL (Ch:27) has exhibited a massive growth of $55.6 \%$ during 2015-16. This growth is mainly driven by around $171.9 \%$ growth in the dutiable imports and bringing items like motor spirit and crude oil from $0 \%$ to $2 \%$ and $5 \%$ in for furnace oil during 2015-16.

Iron and steel (Ch: 72) has been the third major revenue source of customs during July-June 2015-16. A massive growth of $182.2 \%$ was manifested by customs duty in iron \& steel while $12.3 \%$ in its dutiable imports. On other hand, duty free imports of iron and steel have also increased by $15.8 \%$. This implies that tariff rationalization of iron and steel has played pivotal role in the increased collection of customs duties. Similarly, the collection from articles of iron and steel (Ch: 73) has also increased revenue significantly i.e. by $53.9 \%$ mainly due to $16.8 \%$ surge in the dutiable imports.

The mechanical machinery ( $\mathrm{Ch}: 84$ ) is the $4^{\text {th }}$ major source of customs duty. The collection of customs duty from mechanical machinery has grown by $29.1 \%$ as compared to $9.3 \%$ during 2015-16.

The collection of customs duty from edible oil ( $\mathrm{Ch}: 15$ ) has grown by $22.3 \%$. Edible oil is mainly subject to specific rate of customs duty. On the other hand, electrical machinery ( $\mathrm{CH}: 85$ ) recorded negative growth by $5.3 \%$ while dutiable imports grew by $7 \%$ during the period under review.

The collection from plastic (Ch: 39) has also increased by $19.8 \%$ against $8 \%$ growth in the dutiable imports. Similarly, the collection of CD from paper \& paper board (Ch:48) has increased by $8.9 \%$, which is attributable to $5.8 \%$ growth in dutiable imports. Moreover, the collection from ceramic (Ch:69) has recorded a robust growth of $61.3 \%$ mainly due to growth of $34.1 \%$ in dutiable imports.

Table 13: Major Revenue Spinners of Customs Duties FY 2015-16 Vs. FY 2014-15
(Rs. Million)

| PCT <br> Chapter | Description | Collection of Customs Duties |  |  | Contribution in Customs Duties (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2015-16 | 2014-15 | Growth (\%) | 2015-16 | 2014-15 |
| 87 | Vehicles | 61,947 | 49,409 | 25.4 | 14.8 | 15.7 |
| 27 | POL Products | 37,992 | 24,413 | 55.6 | 9.1 | 7.7 |
| 72 | Iron and Steel | 30,230 | 10,713 | 182.2 | 7.2 | 3.4 |
| 84 | Mechanical Machinery | 26,191 | 20,289 | 29.1 | 6.3 | 6.4 |
| 15 | Edible Oil | 25,910 | 21,183 | 22.3 | 6.2 | 6.7 |
| 85 | Electrical Machinery | 21,382 | 22,584 | -5.3 | 5.1 | 7.2 |
| 39 | Plastic | 15,813 | 13,198 | 19.8 | 3.8 | 4.2 |
| 73 | Articles of Iron and Steel | 9,911 | 6,441 | 53.9 | 2.4 | 2.0 |
| 48 | Paper and Paperboard | 8,889 | 8,161 | 8.9 | 2.1 | 2.6 |
| 69 | Ceramic Products | 7,543 | 4,676 | 61.3 | 1.8 | 1.5 |
|  | Sub-Total | 245,808 | 181,067 | 35.8 | 58.8 | 57.4 |
|  | Others | 172,366 | 134,244 | 28.4 | 41.2 | 42.6 |
|  | Gross | 418,174 | 315,311 | 32.6 | 100.0 | 100.0 |
|  | Refund/Rebate | 11,994 | 9,091 | 31.9 |  |  |
|  | Net | 406,180 | 306,220 | 32.6 |  |  |

## Federal Excise Duty (FED)

FED constitutes around $10 \%$ of indirect taxes and around $6 \%$ of the federal taxes collected by FBR. The collection from federal excise duties has registered a growth of $17.5 \%$ during 2015-16 as compared to the corresponding period last year. The net revenue stood at Rs. 190.6 billion in FY 2015-16 against Rs.162.3 billion during the corresponding period last year. The revenue target of FED has been missed by around $5 \%$.

The monthly growth trend in FED collection remained inconsistent. In the months of June and December it touched the highest marks of $47.9 \%$ and $41.2 \%$ respectively whereas it was negative in the months of August and January (Graph 7 and Table 14). The months of October and April the growth showed the growth in collection at around 6\%.

Graph 7: Monthly Growth (\%) Trends in Collection of FED
2015-16


Table 14: Month-wise Comparative FED Net Collection FY 2015-16 Vs. FY 2014-15
(Rs. Million)

| Months |  |  | Difference |  |
| :--- | :---: | :---: | :---: | :---: |
|  | FY 2015-16 | FY 2014-15 | Absolute | Percentage |
| July | 4,338 | 3,687 | 651 | 17.7 |
| August | 8,114 | 9,918 | $-1,804$ | -18.2 |
| September | 15,032 | 11,855 | 3,177 | 26.8 |
| Quarter-1 | $\mathbf{2 7 , 4 8 4}$ | $\mathbf{2 5 , 4 6 0}$ | $\mathbf{2 , 0 2 4}$ | $\mathbf{7 . 9}$ |
| October | 15,370 | 14,492 | 878 | 6.1 |
| November | 12,455 | 10,958 | 1,497 | 13.7 |
| December | 18,416 | 13,046 | 5,370 | 41.2 |
| Quarter-2 | $\mathbf{4 6 , 2 4 1}$ | $\mathbf{3 8 , 4 9 6}$ | 7,745 | $\mathbf{2 0 . 1}$ |
| January | 11,151 | 11,622 | -471 | -4.1 |
| February | 14,540 | 13,157 | 1,383 | 10.5 |
| March | 17,682 | $\mathbf{1 5 , 6 0 1}$ | 2,081 | 13.3 |
| Quarter-3 | $\mathbf{4 3 , 3 7 3}$ | $\mathbf{4 0 , 3 8 0}$ | $\mathbf{2 , 9 9 3}$ | $\mathbf{7 . 4}$ |
| April | 16,281 | 15,311 | 970 | 6.3 |
| May | 23,958 | 20,128 | 3,830 | 19.0 |
| June | 33,243 | 22,473 | 10,770 | 47.9 |
| Quarter-4 | $\mathbf{7 3 , 4 8 2}$ | $\mathbf{5 7 , 9 1 2}$ | $\mathbf{1 5 , 5 7 0}$ | $\mathbf{2 6 . 9}$ |
| Total | $\mathbf{1 9 0 , 5 8 0}$ | $\mathbf{1 6 2 , 2 4 8}$ | $\mathbf{2 8 , 3 3 2}$ | $\mathbf{1 7 . 5}$ |

## Prosecution for tax crimes:

The information regarding prosecution for tax crimes during the current financial year up to end of June 2016 is given in Table 15.

Table 15: Prosecution cases for tax offences from July 2015 - June 2016(*)

| Description | Total |
| :--- | :---: |
| No of prosecution cases filed | 253 |
| No. of Convictions | 23 |
| No. of custodial sentences | 20 |
| No. of court fines | 21 |

(*) provisional

## FBR's Revenue Targets FY: 2016-17

The revenue target for FY 2016-17 has been fixed at Rs. 3621 billion. The required growth is around $16 \%$ over the actual collection of Rs. 3115 billion during FY 2015-16. In absolute terms, around Rs. 506 billion additional revenue will be collected in 2016-17. The tax-wise details are shown in Table 16 and graph- 4 below;

Table 16: Revenue Target FY 2016-17

| Tax Heads | Revenue Target <br> FY 2016-17 | Provisional <br> Collection <br> FY 2015-16 | Required <br> Growth <br> $(\%)$ |
| :--- | :---: | :---: | :---: |
| Direct Taxes | $1,418.0$ | $1,194.6$ | 19.0 |
| Sales Tax | $1,514.0$ | $1,323.7$ | 14.4 |
| FED | 212.0 | 190.6 | 11.2 |
| Customs | 477.0 | 406.2 | 17.5 |
| Total | $\mathbf{3 , 6 2 1 . 0}$ | $\mathbf{3 , 1 1 5 . 1}$ | $\mathbf{1 6 . 4}$ |



## II. Broadening of Tax Base: An Update

By<br>Imran Latif Minhas ${ }^{2}$

Tax collection and civilization has progressed together. The need for revenue grew as the people started living in groups for common good. In the words of an American jurist "Taxes are what we pay for a civilized society. ${ }^{3 " 1}$ On other end of spectrum are detractors like Thomas Paine who remarked "What was once plunder, assumed the softer name of revenue". The two extremes emerging from these quotes suggest that while taxes are a requirement of a civilized society they tend to develop abhorrence due to overburdening nature, hence the need for a judicious system of taxation.

A tax system cannot elicit trust of the public unless it levies taxes judiciously. No one with a taxable income should escape tax and incidence of taxation equitably distributed. i.e. obtain just contribution from those best able to bear it and to avoid placing onerous burdens upon the mass of our people. ${ }^{4 " T h i s ~ g o a l ~ c o u l d ~ b e ~ a c h i e v e d ~ i f ~ t h e ~ t a x ~ b a s e ~ i . e . ~ n u m b e r ~ o f ~ p e r s o n s ~ o n ~ t a x ~ r o l l, ~}$ expands with the passage of time.

Developed or developing countries pursue expansion of tax base alike. Reduction in tax rates though reduces the incidence of tax on lower and middle income earners, it also results in decline in revenue collection which is not desirable. The available remedy is to increase the number of taxpayers so as to spread the incidence of tax judiciously. Once people realize that they are not singled out or squeezed to protect a particular group, they would willingly pay due taxes. A broad tax base reflects the fiscal management and status of tax compliance in an economy. Australia with $85 \%$, USA $77 \%$ and UK $48 \%$ of population on tax roll are examples of tax compliant economies.

The narrow tax base of Pakistan is a cause of concern for the fiscal planners of the country as well as the donor agencies. The situation worsened when at state level there were reservations against grant of aid unless "Pakistan collect taxes from its own elite." Pakistan has a labour force of 5.6 million people whereas it has only 3.6 million taxpayers ${ }^{5}$ which constitute

[^1]approximately $2 \%$ of total population. The status of tax base is low when compared with the neighboring and developed countries as presented in Table 1 below.

| Table 1 $^{\mathbf{4}}$ |  |  |  |
| :--- | :---: | :---: | :---: |
| Country | Population | Total taxpayers | \% |
| Australia | 22.32 | 19.05 | 85 |
| U.S.A. | 314 M | 242 M | 77 |
| U.K. | 63 M | 30 M | 48 |
| Japan | 127.82 | 22 M | 17.2 |
| Indonesia | 241.60 | 20.17 | 8.3 |
| India | $1,237 \mathrm{M}$ | 35 M | 2.8 |
| Pakistan | 179 M | 3.6 M | 2 |

It was in this background that the task of Broadening of Tax Base (BTB) was taken up in right earnest in the year 2013. Under the project, FBR was tasked to issue notices to 300,000 new taxpayers in three years i.e. up to June 2016. The BTB campaign officially commenced on 19.07.2013 under the supervision of a Commissioner BTB- FBR (HQ). As the work expanded, the BTB wing was placed under the command of a Director General (BS-21) w.e.f. 21.07.2014.

For the purposes of BTB, data of 5.6 million financial transactions was collected from different sources (Table 2) and analyzed at the head office. The existing taxpayers were identified on the basis of CNIC; the data of non NTN holders was sent to NADRA for verification of addresses. Notices u/s 114 of the Income Tax Ordinance 2001 were issued from the HQ. For this purpose an authority "Commissioner BTB (HQ) was created who was delegated powers to issue notices u/s 114 of the Income Tax Ordinance 2001. A special software " National Data Ware House (NDW) " was developed to monitor working of BTB units. Data of all notices issued was uploaded in the jurisdiction of respective Commissioners BTB who distributed the work load among BTB officers. The field offices were also encouraged to identify new cases within respective jurisdiction.

[^2]Table 2: Financial Data Collected and Analyzed at HQs

| Source | Persons |  |  |  |
| :--- | ---: | :---: | :---: | :---: |
| Motor Vehicles Registration Authorities of Various cities | 975,771 |  |  |  |
| Car Manufacturers | 271,746 |  |  |  |
| Commercial/Industrial electricity subscribers | $2,090,829$ |  |  |  |
| Sui Gas | 2,323 |  |  |  |
| Immovable Property (Registration Authority) | 588,843 |  |  |  |
| Private Construction Companies | 42,050 |  |  |  |
| Cell Phones | 301,773 |  |  |  |
| Professionals (Doctors/Engineers/Lawyers) | 221,806 |  |  |  |
| School/College Fee | 20,253 |  |  |  |
| NADRA | 608,801 |  |  |  |
| Salary cases | 60,035 |  |  |  |
| Banks | 187,165 |  |  |  |
| Pakistan Engineering Council | 198,692 |  |  |  |
| Withholding Statements | 53,219 |  |  |  |
| Total |  |  |  | $\mathbf{5 , 6 2 3 , 3 0 6}$ |

The strategy adopted for BTB campaign proved to be successful as evident from the results provided in Table 3 below. An important thing to note is that of the 465,165 notices issued (jointly by FBR HQ and field formations) proceedings were finalized in 234,167 cases by way of enforcement of returns and finalization of proceedings $u / s 122 \mathrm{C}$ of the Income Tax Ordinance 2001. Disposal of $50 \%$ cases exhibits continuity of policies and untiring efforts put in by the field formations during three years of campaign.

Table 3: BTB Performance Statistics as on 30-6-2016

| S.No. | Task | Achievement |
| :---: | :--- | :---: |
| 1 | Notices Issued u/s 114 of the Income Tax Ordinance 2001 | 465,165 |
| 2 | Income Tax Returns enforced | 132,505 |
| 3 | Tax paid with returns | Rs. 1,769 million |
| 4 | Orders passed u/s 122 C of the Income Tax Ordinance 2001 | 101,662 |
| 5 | Tax demand raised | Rs. 36,473.5 Million |
| 6 | Tax demand recovered | Rs. 921.2 Million |

It is important to note how the current BTB campaign was different from like activities in the past and what strategy was adopted to improve upon the working in the past. Firstly there was no coordination between the FBR and the field formations in the past. All offices used to call information from a single source. The data was seldom shared with other offices. In case of FBR,
the data collected at HQ was passed on to all field offices which was finally passed on to the enforcement unit which was least equipped to process the data due to lack of IT expertise, availability of funds and shortage of staff. Often disputes of jurisdiction would arise as the data passed on to the field offices was based on residential addresses whereas jurisdictions in field offices are primarily determined on the basis of economic activity. These issues were addressed by centralizing collection and analysis of third party information at the FBR HQ. The data was analysed through dedicated team of officers of IRS and PRAL. In order to pre-empt disputes of jurisdiction an authority of Commissioner BTB-FBR (HQ) was established for issuance of notices $u / s 114$ of the Income Tax ordinance 2001. In this was the workload and financial burden of processing the information and issuing notices was shared by the HQ. At each RTO and at stations where multiple RTOs/LTUs existed, one Commissioner BTB was posted to pre-empt any disputes of jurisdiction.

Secondly, there was no continuity of work and absence of proper follow up. Multiple tasks are performed in the Enforcement unit. The primary task of collection of revenue to achieve the targets has to be the first priority. Developing a case for BTB requires proper follow up which was not possible for an officer performing multiple duties. For the current BTB campaign the task of BTB was assigned to dedicated BTB officers under each Commissioner BTB. As a result they were able to follow up and conclude the case initiated at each office.

The strategy adopted for BTB project has met with success as evident from the performance statistics. The World Bank mission of March 2016 under Multi Donor Trust Fund for Accelerating Growth and Reforms (TAGR), examined the working of BTB wing and lauded its performance. It was termed as an excellent initiative which the authorities should support.

The lesson learnt from three years of working of BTB is simple i.e. continuity of policies, follow up of activities and support to the field formations. Given the importance attached to the expansion of tax base as highlighted above, BTB is likely to be a priority area of discussions/monitoring in the coming days. A plan for future course of action has been chalked out which aims at developing coordination the field formations and optimal use of Information Technology. The continuation of strategy for BTB is justified by the results tabulated above. The BTB wing is determined to continue working with same zeal to contribute towards expansion of tax base of the country.

## STATISTICAL APPENDIX

II.

FEDERAL TAX RECEIPTS (NET) 1948-49 to 2015-16

| Years | Direct Taxes | ST (total) | ST(Imp) | ST(Dom) | FED | Customs | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1948-49 | 50 | 0 | - | - | 45 | 216 | 311 |
| 1949-50 | 90 | 0 | - | - | 39 | 319 | 448 |
| 1950-51 | 100 | 0 | - | - | 54 | 631 | 785 |
| 1951-52 | 133 | 116 | 116 | - | 71 | 631 | 951 |
| 1952-53 | 162 | 141 | 141 | - | 92 | 487 | 882 |
| 1953-54 | 166 | 110 | 110 | - | 147 | 278 | 701 |
| 1954-55 | 185 | 141 | 141 | - | 141 | 308 | 775 |
| 1955-56 | 208 | 167 | 167 | - | 144 | 446 | 965 |
| 1956-57 | 197 | 191 | 191 | - | 149 | 347 | 884 |
| 1957-58 | 229 | 220 | 220 | - | 174 | 355 | 978 |
| 1958-59 | 413 | 263 | 263 | - | 236 | 369 | 1,281 |
| 1959-60 | 303 | 270 | 270 | - | 248 | 357 | 1,178 |
| 1960-61 | 322 | 362 | 362 |  | 288 | 428 | 1,400 |
| 1961-62 | 383 | 378 | 378 | - | 297 | 507 | 1,565 |
| 1962-63 | 428 | 423 | 423 | - | 386 | 523 | 1,760 |
| 1963-64 | 472 | 512 | 512 | - | 559 | 540 | 2,083 |
| 1964-65 | 555 | 588 | 588 | - | 636 | 719 | 2,498 |
| 1965-66 | 583 | 613 | 613 | - | 787 | 703 | 2,686 |
| 1966-67 | 615 | 684 | 684 | - | 1,187 | 813 | 3,299 |
| 1967-68 | 643 | 401 | 401 | - | 1,385 | 784 | 3,213 |
| 1968-69 | 742 | 485 | 485 | - | 1,522 | 1,153 | 3,902 |
| 1969-70 | 958 | 522 | 522 | - | 1,890 | 1,240 | 4,610 |
| 1970-71 | 949 | 608 | 608 | - | 2,020 | 1,407 | 4,984 |
| 1971-72 | 1,257 | 482 | 482 | - | 2,111 | 1,312 | 5,162 |
| 1972-73 | 1,195 | 461 | 461 | - | 2,211 | 2,641 | 6,508 |
| 1973-74 | 1,257 | 692 | 692 | - | 2,895 | 4,175 | 9,019 |
| 1974-75 | 1,447 | 1,074 | 1,074 | - | 3,670 | 4,746 | 10,937 |
| 1975-76 | 2,244 | 1,200 | 1,200 | - | 4,585 | 5,164 | 13,193 |
| 1976-77 | 2,734 | 1,363 | 1,363 | - | 5,429 | 6,138 | 15,664 |
| 1977-78 | 2,909 | 1,590 | 1,590 | - | 6,299 | 8,390 | 19,188 |
| 1978-79 | 3,424 | 1,935 | 1,935 | - | 6,916 | 10,124 | 22,399 |
| 1979-80 | 5,333 | 2,410 | 2,410 | - | 9,701 | 12,572 | 30,016 |

FEDERAL TAX RECEIPTS (NET) 1948-49 to 2014-15

| Years | Direct Taxes | ST (total) | ST(Imp) | ST(Dom) | FED | Customs | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1980-81 | 7,182 | 2,893 | 2,893 | - | 10,413 | 14,276 | 34,764 |
| 1981-82 | 8,486 | 3,251 | 2,651 | 600 | 11,740 | 15,074 | 38,551 |
| 1982-83 | 8,634 | 3,489 | 2,774 | 715 | 12,675 | 18,510 | 43,308 |
| 1983-84 | 8,788 | 4,624 | 3,651 | 973 | 15,387 | 21,532 | 50,331 |
| 1984-85 | 9,312 | 4,674 | 3,541 | 1,133 | 15,053 | 23,371 | 52,410 |
| 1985-86 | 9,782 | 4,928 | 3,567 | 1,361 | 15,149 | 29,343 | 59,202 |
| 1986-87 | 10,568 | 6,409 | 4,574 | 1,835 | 14,960 | 33,364 | 65,301 |
| 1987-88 | 11,841 | 8,743 | 5,172 | 3,571 | 16,840 | 38,001 | 75,425 |
| 1988-89 | 13,920 | 14,700 | 7,514 | 7,186 | 19,399 | 42,362 | 90,381 |
| 1989-90 | 15,642 | 18,574 | 8,639 | 9,935 | 21,433 | 48,584 | 104,233 |
| 1990-91 | 19,870 | 17,008 | 7,788 | 9,220 | 23,087 | 50,528 | 110,493 |
| 1991-92 | 28,851 | 20,799 | 9,969 | 10,830 | 28,305 | 61,821 | 139,776 |
| 1992-93 | 36,771 | 23,521 | 11,057 | 12,464 | 31,546 | 61,400 | 153,238 |
| 1993-94 | 43,452 | 30,379 | 14,304 | 16,075 | 34,520 | 64,240 | 172,591 |
| 1994-95 | 61,660 | 43,574 | 23,260 | 20,314 | 43,691 | 77,653 | 226,578 |
| 1995-96 | 78,165 | 49,841 | 28,090 | 21,751 | 51,115 | 88,916 | 268,037 |
| 1996-97 | 85,060 | 55,668 | 35,889 | 19,779 | 55,265 | 86,094 | 282,087 |
| 1997-98 | 103,182 | 53,942 | 29,705 | 24,237 | 62,011 | 74,496 | 293,631 |
| 1998-99 | 110,207 | 72,105 | 43,010 | 29,095 | 60,905 | 65,292 | 308,509 |
| 1999-00 | 112,950 | 116,711 | 67,261 | 49,450 | 55,784 | 61,659 | 347,104 |
| 2000-01 | 124,585 | 153,565 | 88,554 | 65,011 | 49,080 | 65,047 | 392,277 |
| 2001-02 | 142,505 | 166,561 | 92,779 | 73,782 | 47,186 | 47,818 | 404,070 |
| 2002-03 | 151,898 | 195,139 | 105,605 | 89,534 | 44,754 | 68,836 | 460,627 |
| 2003-04 | 165,079 | 219,167 | 125,875 | 93,292 | 45,552 | 91,045 | 520,843 |
| 2004-05 | 183,372 | 238,537 | 144,845 | 93,692 | 53,104 | 115,374 | 590,387 |
| 2005-06 | 224,988 | 294,798 | 171,445 | 123,353 | 55,272 | 138,384 | 713,442 |
| 2006-07 | 333,737 | 309,396 | 175,909 | 133,487 | 71,804 | 132,299 | 847,236 |
| 2007-08 | 387,861 | 377,430 | 196,034 | 181,396 | 92,137 | 150,663 | 1,008,091 |
| 2008-09 | 443,548 | 451,744 | 203,715 | 248,029 | 117,455 | 148,403 | 1,161,150 |
| 2009-10 | 525,977 | 516,348 | 247,246 | 269,102 | 124,784 | 160,273 | 1,327,382 |
| 2010-11 | 602,451 | 633,357 | 308,648 | 324,709 | 137,353 | 184,853 | 1,558,014 |
| 2011-12 | 738,424 | 804,899 | 430,399 | 374,500 | 122,464 | 216,906 | 1,882,693 |
| 2012-13 | 743,409 | 842,528 | 429,831 | 412,697 | 120,964 | 239,459 | 1,946,360 |
| 2013-14 | 887,726 | 996,382 | 495,330 | 501,052 | 138,084 | 242,811 | 2,254,532 |
| 2014-15 | 1,033,720 | 1,087,790 | 556,628 | 531,162 | 162,248 | 306,220 | 2,589,978 |
| 2015-16 | 1,194,608 | 1,323,685 | 683,518 | 640,167 | 190,580 | 406,180 | 3,115,054 |

Tax GDP Ratio Pakistan

| Years | Tax Collection <br> (Rs. Million) | GDP (mp) <br> (Rs. Million) | Tax/GDP Ratio |
| :---: | :---: | :---: | :---: |
| $2005-06$ | 713,442 | $8,216,160$ | 8.7 |
| $2006-07$ | 847,236 | $9,239,786$ | 9.2 |
| $2007-08$ | $1,008,091$ | $10,637,772$ | 9.5 |
| $2008-09$ | $1,161,150$ | $13,199,707$ | 8.8 |
| $2009-10$ | $1,327,382$ | $14,866,996$ | 8.9 |
| $2010-11$ | $1,558,014$ | $18,284,860$ | 8.5 |
| $2011-12$ | $1,882,693$ | $20,090,862$ | 9.4 |
| $2012-13$ | $1,946,360$ | $22,909,079$ | 8.7 |
| $2013-14$ | $2,254,531$ | $25,068,059$ | 9.0 |
| $2014-15$ | $2,589,978$ | $27,383,722$ | 9.4 |
| $2015-16$ | $3,115,054$ | $29,597,905$ | 10.5 |

## BUDGET ESTIMATES 1997-98 TO 2015-16

| Years | Direct Taxes | Sales Tax | FED | Customs | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{1 9 9 7 - 9 8}$ | 101,793 | 54,086 | 63,028 | 78,710 | $\mathbf{2 9 7 , 6 1 7}$ |
| $\mathbf{1 9 9 8 - 9 9}$ | 112,000 | 72,650 | 62,000 | 61,300 | $\mathbf{3 0 7 , 9 5 0}$ |
| $\mathbf{1 9 9 9 - 0 0}$ | 109,900 | 120,000 | 57,000 | 64,800 | $\mathbf{3 5 1 , 7 0 0}$ |
| $\mathbf{2 0 0 0 - 0 1}$ | 133,900 | 155,800 | 52,200 | 64,600 | $\mathbf{4 0 6 , 5 0 0}$ |
| $\mathbf{2 0 0 1 - 0 2}$ | 146,500 | 170,100 | 47,100 | 50,500 | $\mathbf{4 1 4 , 2 0 0}$ |
| $\mathbf{2 0 0 2 - 0 3}$ | 148,400 | 204,000 | 47,500 | 59,000 | $\mathbf{4 5 8 , 9 0 0}$ |
| $\mathbf{2 0 0 3 - 0 4}$ | 161,500 | 218,400 | 43,500 | 86,600 | $\mathbf{5 1 0 , 0 0 0}$ |
| $\mathbf{2 0 0 4 - 0 5}$ | 182,700 | 239,500 | 52,800 | 115,000 | $\mathbf{5 9 0 , 0 0 0}$ |
| $\mathbf{2 0 0 5 - 0 6}$ | 215,000 | 281,500 | 58,500 | 135,000 | $\mathbf{6 9 0 , 0 0 0}$ |
| $\mathbf{2 0 0 6 - 0 7}$ | 333,736 | 309,396 | 71,804 | 132,299 | $\mathbf{8 4 7 , 2 3 5}$ |
| $\mathbf{2 0 0 7 - 0 8}$ | 387,819 | 376,931 | 92,177 | 150,589 | $\mathbf{1 , 0 0 7 , 5 1 6}$ |
| $\mathbf{2 0 0 8 - 0 9}$ | 461,000 | 457,000 | 116,000 | 145,000 | $\mathbf{1 , 1 7 9 , 0 0 0}$ |
| $\mathbf{2 0 0 9 - 1 0}$ | 540,400 | 540,300 | 134,400 | 164,900 | $\mathbf{1 , 3 8 0 , 0 0 0}$ |
| $\mathbf{2 0 1 0 - 1 1}$ | 626,900 | 654,600 | 132,900 | 173,300 | $\mathbf{1 , 5 8 7 , 7 0 0}$ |
| $\mathbf{2 0 1 1 - 1 2}$ | 745,000 | 852,000 | 140,000 | 215,000 | $\mathbf{1 , 9 5 2 , 0 0 0}$ |
| $\mathbf{2 0 1 2 - 1 3}$ | 779,000 | 865,000 | 122,000 | 241,000 | $\mathbf{2 , 0 0 7 , 0 0 0}$ |
| $\mathbf{2 0 1 3 - 1 4}$ | 891,000 | $1,005,000$ | 138,000 | 241,000 | $\mathbf{2 , 2 7 5 , 0 0 0}$ |
| $\mathbf{2 0 1 4 - 1 5}$ | $1,109,000$ | $1,082,000$ | 159,000 | 255,000 | $\mathbf{2 , 6 0 5 , 0 0 0}$ |
| $\mathbf{2 0 1 5 - 1 6}$ | $1,324,000$ | $1,230,300$ | 200,900 | 348,500 | $\mathbf{3 , 1 0 3 , 7 0 0}$ |

# Comparative Statements of 

## Month - to - Month and Progressive

Collection for the period 2015-16 \& 2014-15

Provisional Collection of Federal Taxes 2015-16 Vs. 2014-15
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2015-16 |  |  | FY 2014-15 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Goss | Reb/Ref | Net | Goss | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 168,639 | 19,997 | 148,642 | 134,159 | 9,899 | 124,260 | 34,480 | 10,098 | 24,382 | 25.7 | 102.0 | 19.6 |
| AUGUST | M | 190,925 | 8,900 | 182,025 | 188,808 | 9,882 | 178,926 | 2,117 | -982 | 3,099 | 1.1 | -9.9 | 1.7 |
|  | P | 359,564 | 28,897 | 330,667 | 322,967 | 19,781 | 303,186 | 36,597 | 9,116 | 27,481 | 11.3 | 46.1 | 9.1 |
| SEPTEMBER | M | 280,978 | 11,441 | 269,537 | 245,852 | 11,155 | 234,697 | 35,126 | 286 | 34,840 | 14.3 | 2.6 | 14.8 |
| 1st Quarter |  | 640,542 | 40,338 | $\mathbf{6 0 0 , 2 0 4}$ | 568,819 | 30,936 | 537,883 | 71,723 | 9,402 | 62,321 | 12.6 | 30.4 | 11.6 |
| OCTOBER | M | 226,141 | 2,358 | 223,783 | 192,372 | 9,508 | 182,864 | 33,769 | -7,150 | 40,919 | 17.6 | -75.2 | 22.4 |
|  | P | 866,683 | 42,696 | 823,987 | 761,191 | 40,444 | 720,747 | 105,492 | 2,252 | 103,240 | 13.9 | 5.6 | 14.3 |
| NOVEMBER | M | 228,747 | 3,716 | 225,031 | 188,679 | 7,774 | 180,905 | 40,068 | -4,058 | 44,126 | 21.2 | -52.2 | 24.4 |
|  | P | 1,095,430 | 46,412 | 1,049,018 | 949,870 | 48,218 | 901,652 | 145,560 | -1,806 | 147,366 | 15.3 | -3.7 | 16.3 |
| DECEMBER | M | 339,266 | 3,379 | 335,887 | 280,575 | 10,290 | 270,285 | 58,691 | -6,911 | 65,602 | 20.9 | -67.2 | 24.3 |
| 2nd Quarter |  | 794,154 | 9,453 | 784,701 | 661,626 | 27,572 | 634,054 | 132,528 | -18,119 | 150,647 | 20.0 | -65.7 | 23.8 |
| Upto 2nd Qtr |  | 1,434,696 | 49,791 | 1,384,905 | 1,230,445 | 58,508 | 1,171,937 | 204,251 | -8,717 | 212,968 | 16.6 | -14.9 | 18.2 |
| JANUARY | M | 203,230 | 1,552 | 201,678 | 179,570 | 6,175 | 173,395 | 23,660 | -4,623 | 28,283 | 13.2 | -74.9 | 16.3 |
|  | P | 1,637,926 | 51,343 | 1,586,583 | 1,410,015 | 64,683 | 1,345,332 | 227,911 | -13,340 | 241,251 | 16.2 | -20.6 | 17.9 |
| FEBRUARY | M | 219,199 | 3,697 | 215,502 | 200,851 | 8,120 | 192,731 | 18,348 | -4,423 | 22,771 | 9.1 | -54.5 | 11.8 |
|  | P | 1,857,125 | $\mathbf{5 5 , 0 4 0}$ | 1,802,085 | 1,610,866 | 72,803 | 1,538,063 | 246,259 | -17,763 | 264,022 | 15.3 | -24.4 | 17.2 |
| MARCH | M | 306,231 | 5,316 | 300,915 | 254,275 | 17,205 | 237,070 | 51,956 | -11,889 | 63,845 | 20.4 | -69.1 | 26.9 |
| 3rd Quarter |  | 728,660 | 10,565 | 718,095 | 634,696 | 31,500 | 603,196 | 93,964 | -20,935 | 114,899 | 14.8 | -66.5 | 19.0 |
| Upto 3rd Qtr |  | 2,163,356 | 60,356 | 2,103,000 | 1,865,141 | 90,008 | 1,775,133 | 298,215 | -29,652 | 327,867 | 16.0 | -32.9 | 18.5 |
| APRIL | M | 247,721 | 4,660 | 243,061 | 218,410 | 19,899 | 198,511 | 29,311 | -15,239 | 44,550 | 13.4 | -76.6 | 22.4 |
|  |  | 2,411,077 | $\mathbf{6 5 , 0 1 6}$ | 2,346,061 | 2,083,551 | 109,907 | 1,973,644 | 327,526 | -44,891 | 372,417 | 15.7 | -40.8 | 18.9 |
| MAY | M | 306,294 | 5,487 | 300,807 | 239,304 | 4,793 | 234,511 | 66,990 | 694 | 66,296 | 28.0 | 14.5 | 28.3 |
|  | P | 2,717,371 | 70,503 | 2,646,868 | 2,322,855 | 114,700 | 2,208,155 | 394,516 | -44,197 | 438,713 | 17.0 | -38.5 | 19.9 |
| JUNE | M | 469,421 | 1,235 | 468,186 | 382,339 | 516 | 381,823 | 87,082 | 719 | 86,363 | 22.8 | 139.3 | 22.6 |
| 4th Quarter |  | 1,023,436 | 11,382 | 1,012,054 | 840,053 | 25,208 | 814,845 | 183,383 | -13,826 | 197,209 | 21.8 | -54.8 | 24.2 |
| Annual |  | 3,186,792 | 71,738 | 3,115,054 | 2,705,194 | 115,216 | 2,589,978 | 481,598 | -43,478 | 525,076 | 17.8 | -37.7 | 20.3 |

(*) M- Monthly, P-Progressive

DIRECT TAXES
(Rs Million)

| MONTHS | MP | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2015-16 |  |  | FY 2014-15 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 66,771 | 9,159 | 57,612 | 42,096 | 7,718 | 34,378 | 24,675 | 1,441 | 23,234 | 58.6 | 18.7 | 67.6 |
| AUGUST | M | 64,787 | 4,528 | 60,259 | 58,141 | 7,105 | 51,036 | 6,646 | -2,577 | 9,223 | 11.4 | -36.3 | 18.1 |
|  | P | 131,558 | 13,687 | 117,871 | 100,237 | 14,823 | 85,414 | 31,321 | -1,136 | 32,457 | 31.2 | -7.7 | 38.0 |
| SEPTEMBER | M | 124,033 | 2,232 | 121,801 | 108,185 | 3,905 | 104,280 | 15,848 | -1,673 | 17,521 | 14.6 | -42.8 | 16.8 |
| 1st Quarter |  | 255,591 | 15,919 | 239,672 | 208,422 | 18,728 | 189,694 | 47,169 | -2,809 | 49,978 | 22.6 | -15.0 | 26.3 |
| OCTOBER | M | 73,990 | 364 | 73,626 | 68,502 | 1,589 | 66,913 | 5,488 | -1,225 | 6,713 | 8.0 | -77.1 | 10.0 |
|  | P | 329,581 | 16,283 | 313,298 | 276,924 | 20,317 | 256,607 | 52,657 | -4,034 | 56,691 | 19.0 | -19.9 | 22.1 |
| NOVEMBER | M | 74,045 | 575 | 73,470 | 68,344 | 3,249 | 65,095 | 5,701 | -2,674 | 8,375 | 8.3 | -82.3 | 12.9 |
|  | P | 403,626 | 16,858 | 386,768 | 345,268 | 23,566 | 321,702 | $\mathbf{5 8 , 3 5 8}$ | -6,708 | 65,066 | 16.9 | -28.5 | 20.2 |
| DECEMBER | M | 156,633 | 2,626 | 154,007 | 144,159 | 6,934 | 137,225 | 12,474 | -4,308 | 16,782 | 8.7 | -62.1 | 12.2 |
| 2nd Quarter |  | 304,668 | 3,565 | 301,103 | 281,005 | 11,772 | 269,233 | 23,663 | -8,207 | 31,870 | 8.4 | -69.7 | 11.8 |
| Upto 2nd Qtr |  | 560,259 | 19,484 | 540,775 | 489,427 | 30,500 | 458,927 | 70,832 | -11,016 | 81,848 | 14.5 | -36.1 | 17.8 |
| JANUARY | M | 65,526 | 887 | 64,639 | 68,670 | 2,921 | 65,749 | -3,144 | -2,034 | -1,110 | -4.6 | -69.6 | -1.7 |
|  | P | 625,785 | 20,371 | 605,414 | 558,097 | 33,421 | 524,676 | 67,688 | -13,050 | 80,738 | 12.1 | -39.0 | 15.4 |
| FEBRUARY | M | 72,066 | 1,046 | 71,020 | 79,283 | 4,660 | 74,623 | -7,217 | -3,614 | -3,603 | -9.1 | -77.6 | -4.8 |
|  | P | 697,851 | 21,417 | 676,434 | 637,380 | 38,081 | 599,299 | $\mathbf{6 0 , 4 7 1}$ | -16,664 | 77,135 | 9.5 | -43.8 | 12.9 |
| MARCH | M | 133,740 | 417 | 133,323 | 114,909 | 12,690 | 102,219 | 18,831 | -12,273 | 31,104 | 16.4 | -96.7 | 30.4 |
| 3rd Quarter |  | 271,332 | 2,350 | 268,982 | 262,862 | 20,271 | 242,591 | 8,470 | -17,921 | 26,391 | 3.2 | -88.4 | 10.9 |
| Upto 3rd Qtr |  | 831,591 | 21,834 | 809,757 | 752,289 | 50,771 | 701,518 | 79,302 | -28,937 | 108,239 | 10.5 | -57.0 | 15.4 |
| APRIL | M | 79,410 | 1,169 | 78,241 | 85,169 | 10,759 | 74,410 | -5,759 | -9,590 | 3,831 | -6.8 | -89.1 | 5.1 |
|  | P | 911,001 | 23,003 | 887,998 | 837,458 | 61,530 | 775,928 | 73,543 | -38,527 | 112,070 | 8.8 | -62.6 | 14.4 |
| MAY | M | 110,697 | 3,644 | 107,053 | 80,352 | 384 | 79,968 | 30,345 | 3,260 | 27,085 | 37.8 | 849.0 | 33.9 |
|  | P | 1,021,698 | 26,647 | 995,051 | 917,810 | 61,914 | 855,896 | 103,888 | -35,267 | 139,155 | 11.3 | -57.0 | 16.3 |
| JUNE | M | 199,833 | 276 | 199,557 | 178,236 | 412 | 177,824 | 21,597 | -136 | 21,733 | 12.1 | -33.0 | 12.2 |
| 4th Quarter |  | 389,940 | 5,089 | 384,851 | 343,757 | 11,555 | 332,202 | 46,183 | -6,466 | 52,649 | 13.4 | -56.0 | 15.8 |
| Annual |  | 1,221,531 | 26,923 | 1,194,608 | 1,096,046 | 62,326 | 1,033,720 | 125,485 | -35,403 | 160,888 | 11.4 | -56.8 | 15.6 |

SALES TAX (TOTAL)
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2015-16 |  |  | FY 2014-15 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 74,523 | 9,853 | 64,670 | 70,461 | 1,045 | 69,416 | 4,062 | 8,808 | -4,746 | 5.8 | 842.9 | -6.8 |
| AUGUST | M | 90,035 | 3,202 | 86,833 | 97,990 | 1,694 | 96,296 | -7,955 | 1,508 | -9,463 | -8.1 | 89.0 | -9.8 |
|  | P | 164,558 | 13,055 | 151,503 | 168,451 | 2,739 | 165,712 | -3,893 | 10,316 | -14,209 | -2.3 | 376.6 | -8.6 |
| SEPTEMBER | M | 110,355 | 8,433 | 101,922 | 98,684 | 6,190 | 92,494 | 11,671 | 2,243 | 9,428 | 11.8 | 36.2 | 10.2 |
| 1st Quarter |  | 274,913 | 21,488 | 253,425 | 267,135 | 8,929 | 258,206 | 7,778 | 12,559 | -4,781 | 2.9 | 140.7 | -1.9 |
| OCTOBER | M | 105,858 | 1,218 | 104,640 | 86,802 | 7,169 | 79,633 | 19,056 | -5,951 | 25,007 | 22.0 | -83.0 | 31.4 |
|  | P | 380,771 | 22,706 | 358,065 | 353,937 | 16,098 | 337,839 | 26,834 | 6,608 | 20,226 | 7.6 | 41.0 | 6.0 |
| NOVEMBER | M | 111,248 | 2,350 | 108,898 | 86,717 | 3,792 | 82,925 | 24,531 | -1,442 | 25,973 | 28.3 | -38.0 | 31.3 |
|  | P | 492,019 | 25,056 | 466,963 | 440,654 | 19,890 | 420,764 | $\mathbf{5 1 , 3 6 5}$ | 5,166 | 46,199 | 11.7 | 26.0 | 11.0 |
| DECEMBER | M | 124,100 | 40 | 124,060 | 95,786 | 2,793 | 92,993 | 28,314 | -2,753 | 31,067 | 29.6 | -98.6 | 33.4 |
| 2nd Quarter |  | 341,206 | 3,608 | 337,598 | 269,305 | 13,754 | 255,551 | 71,901 | -10,146 | 82,047 | 26.7 | -73.8 | 32.1 |
| Upto 2nd Qtr |  | 616,119 | 25,096 | 591,023 | 536,440 | 22,683 | 513,757 | 79,679 | 2,413 | 77,266 | 14.9 | 10.6 | 15.0 |
| JANUARY | M | 93,818 | 4 | 93,814 | 75,112 | 2,449 | 72,663 | 18,706 | -2,445 | 21,151 | 24.9 | -99.8 | 29.1 |
|  | P | 709,937 | 25,100 | $\mathbf{6 8 4 , 8 3 7}$ | 611,552 | 25,132 | 586,420 | $\mathbf{9 8 , 3 8 5}$ | -32 | 98,417 | 16.1 | -0.1 | 16.8 |
| FEBRUARY | M | 102,207 | 1,464 | 100,743 | 85,415 | 2,572 | 82,843 | 16,792 | -1,108 | 17,900 | 19.7 | -43.1 | 21.6 |
|  | P | 812,144 | 26,564 | 785,580 | 696,967 | 27,704 | $\mathbf{6 6 9 , 2 6 3}$ | 115,177 | -1,140 | 116,317 | 16.5 | -4.1 | 17.4 |
| MARCH | M | 116,707 | 3,766 | 112,941 | 94,983 | 3,897 | 91,086 | 21,724 | -131 | 21,855 | 22.9 | -3.4 | 24.0 |
| 3rd Quarter |  | 312,732 | 5,234 | 307,498 | 255,510 | 8,918 | 246,592 | 57,222 | -3,684 | 60,906 | 22.4 | -41.3 | 24.7 |
| Upto 3rd Qtr |  | 928,851 | 30,330 | 898,521 | 791,950 | 31,601 | 760,349 | 136,901 | -1,271 | 138,172 | 17.3 | -4.0 | 18.2 |
| APRIL | M | 117,625 | 2,519 | 115,106 | 91,497 | 8,574 | 82,923 | 26,128 | -6,055 | 32,183 | 28.6 | -70.6 | 38.8 |
|  |  | 1,046,476 | 32,849 | 1,013,627 | 883,447 | 40,175 | 843,272 | 163,029 | -7,326 | 170,355 | 18.5 | -18.2 | 20.2 |
| MAY | M | 135,475 | -35 | 135,510 | 108,357 | 3,608 | 104,749 | 27,118 | -3,643 | 30,761 | 25.0 | -101.0 | 29.4 |
|  | P | 1,181,951 | 32,814 | 1,149,137 | 991,804 | 43,783 | 948,021 | 190,147 | -10,969 | 201,116 | 19.2 | -25.1 | 21.2 |
| JUNE | M | 174,555 | 7 | 174,548 | 139,769 | 0 | 139,769 | 34,786 | 7 | 34,779 | 24.9 | \#DIV/0! | 24.9 |
| 4th Quarter |  | 427,655 | 2,491 | 425,164 | 339,623 | 12,182 | 327,441 | 88,032 | -9,691 | 97,723 | 25.9 | -79.6 | 29.8 |
| Annual |  | 1,356,506 | 32,821 | 1,323,685 | 1,131,573 | 43,783 | 1,087,790 | 224,933 | -10,962 | 235,895 | 19.9 | -25.0 | 21.7 |

SALES TAX (IMPORTS)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2015-16 |  |  | FY 2014-15 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 43,246 | 1 | 43,245 | 38,305 | 1 | 38,304 | 4,941 | 0 | 4,941 | 12.9 | 0.0 | 12.9 |
| AUGUST | M | 50,818 | 0 | 50,818 | 51,690 | 4 | 51,686 | -872 | -4 | -868 | -1.7 | -100.0 | -1.7 |
|  | P | $\mathbf{9 4 , 0 6 4}$ | 1 | $\mathbf{9 4 , 0 6 3}$ | 89,995 | 5 | 89,990 | 4,069 | -4 | 4,073 | 4.5 | -80.0 | 4.5 |
| SEPTEMBER | M | 58,100 | 0 | 58,100 | 52,200 | 2 | 52,198 | 5,900 | -2 | 5,902 | 11.3 | -100.0 | 11.3 |
| 1st Quarter |  | 152,164 | 1 | 152,163 | 142,195 | 7 | 142,188 | 9,969 | -6 | 9,975 | 7.0 | -85.7 | 7.0 |
| OCTOBER | M | 56,847 | 0 | 56,847 | 45,218 | 0 | 45,218 | 11,629 | 0 | 11,629 | 25.7 | \#DIV/0! | 25.7 |
|  | P | 209,011 | 1 | 209,010 | 187,413 | 7 | 187,406 | 21,598 | -6 | 21,604 | 11.5 | -85.7 | 11.5 |
| NOVEMBER | M | 54,356 | 56 | 54,300 | 43,407 | 46 | 43,361 | 10,949 | 10 | 10,939 | 25.2 | 21.7 | 25.2 |
|  | P | 263,367 | 57 | 263,310 | 230,820 | 53 | 230,767 | 32,547 | 4 | 32,543 | 14.1 | 7.5 | 14.1 |
| DECEMBER | M | 57,108 | 40 | 57,068 | 43,999 | 0 | 43,999 | 13,109 | 40 | 13,069 | 29.8 | \#DIV/0! | 29.7 |
| 2nd Quarter |  | 168,311 | 96 | 168,215 | 132,624 | 46 | 132,578 | 35,687 | 50 | 35,637 | 26.9 | 108.7 | 26.9 |
| Upto 2nd Qtr |  | 320,475 | 97 | 320,378 | 274,819 | 53 | 274,766 | 45,656 | 44 | 45,612 | 16.6 | 83.0 | 16.6 |
| JANUARY | M | 47,369 | 0 | 47,369 | 38,850 | 0 | 38,850 | 8,519 | 0 | 8,519 | 21.9 | \#DIV/0! | 21.9 |
|  | P | 367,844 | 97 | 367,747 | 313,669 | 53 | 313,616 | 54,175 | 44 | 54,131 | 17.3 | 83.0 | 17.3 |
| FEBRUARY | M | 52,520 | 1 | 52,519 | 42,568 | 3 | 42,565 | 9,952 | -2 | 9,954 | 23.4 | -66.7 | 23.4 |
|  | P | 420,364 | 98 | 420,266 | 356,237 | 56 | 356,181 | 64,127 | 42 | 64,085 | 18.0 | 75.0 | 18.0 |
| MARCH | M | 60,077 | 2 | 60,075 | 44,500 | 1 | 44,499 | 15,577 | 1 | 15,576 | 35.0 | 100.0 | 35.0 |
| 3rd Quarter |  | 159,966 | 3 | 159,963 | 125,918 | 4 | 125,914 | 34,048 | -1 | 34,049 | 27.0 | -25.0 | 27.0 |
| Upto 3rd Qtr |  | 480,441 | 100 | 480,341 | 400,737 | 57 | 400,680 | 79,704 | 43 | 79,661 | 19.9 | 75.4 | 19.9 |
| APRIL | M | 65,147 | 3 | 65,144 | 46,661 |  | 46,661 | 18,486 | 3 | 18,483 | 39.6 | \#DIV/0! | 39.6 |
|  | P | 545,588 | 103 | 545,485 | 447,398 | 57 | 447,341 | 98,190 | 46 | 98,144 | 21.9 | 80.7 | 21.9 |
| MAY | M | 68,384 | 2 | 68,382 | 53,878 |  | 53,878 | 14,506 | 2 | 14,504 | 26.9 | \#DIV/0! | 26.9 |
|  | P | 613,972 | 105 | 613,867 | 501,276 | 57 | 501,219 | 112,696 | 48 | 112,648 | 22.5 | 84.2 | 22.5 |
| JUNE | M | 69,651 |  | 69,651 | 51,809 |  | 51,809 | 17,842 | 0 | 17,842 | 34.4 | \#DIV/0! | 34.4 |
| 4th Quarter |  | 203,182 | 5 | 203,177 | 152,348 | 0 | 152,348 | 50,834 | 5 | 50,829 | 33.4 | \#DIV/0! | 33.4 |
| Annual |  | 683,623 | 105 | 683,518 | 553,085 | 57 | 553,028 | 130,538 | 48 | 130,490 | 23.6 | 84.2 | 23.6 |

SALES TAX (DOMESTIC)
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2015-16 |  |  | FY 2014-15 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 31,277 | 9,852 | 21,425 | 32,156 | 1,044 | 31,112 | -879 | 8,808 | -9,687 | -2.7 | 843.7 | -31. |
| AUGUST | M | 39,217 | 3,202 | 36,015 | 46,300 | 1,690 | 44,610 | -7,083 | 1,512 | -8,595 | -15.3 | 89.5 | -19. |
|  | P | 70,494 | 13,054 | 57,440 | 78,456 | 2,734 | 75,722 | -7,962 | 10,320 | -18,282 | -10.1 | 377.5 | -24. |
| SEPTEMBER | M | 52,255 | 8,433 | 43,822 | 46,484 | 6,188 | 40,296 | 5,771 | 2,245 | 3,526 | 12.4 | 36.3 | 8.8 |
| 1st Quarter |  | 122,749 | 21,487 | 101,262 | 124,940 | 8,922 | 116,018 | -2,191 | 12,565 | -14,756 | -1.8 | 140.8 | -12.7 |
| OCTOBER | M | 49,011 | 1,218 | 47,793 | 41,584 | 7,169 | 34,415 | 7,427 | -5,951 | 13,378 | 17.9 | -83.0 | 38.9 |
|  | P | 171,760 | 22,705 | 149,055 | 166,524 | 16,091 | 150,433 | 5,236 | 6,614 | -1,378 | 3.1 | 41.1 | -0.9 |
| NOVEMBER | M | 56,892 | 2,294 | 54,598 | 43,310 | 3,746 | 39,564 | 13,582 | -1,452 | 15,034 | 31.4 | -38.8 | 38.0 |
|  | P | 228,652 | 24,999 | 203,653 | 209,834 | 19,837 | 189,997 | 18,818 | 5,162 | 13,656 | 9.0 | 26.0 | 7.2 |
| DECEMBER | M | 66,992 | 0 | 66,992 | 51,787 | 2,793 | 48,994 | 15,205 | -2,793 | 17,998 | 29.4 | -100.0 | 36.7 |
| 2nd Quarter |  | 172,895 | 3,512 | 169,383 | 136,681 | 13,708 | 122,973 | 36,214 | -10,196 | 46,410 | 26.5 | -74.4 | 37.7 |
| Upto 2nd Qtr |  | 295,644 | 24,999 | 270,645 | 261,621 | 22,630 | 238,991 | 34,023 | 2,369 | 31,654 | 13.0 | 10.5 | 13.2 |
| JANUARY | M | 46,449 | 4 | 46,445 | 36,262 | 2,449 | 33,813 | 10,187 | -2,445 | 12,632 | 28.1 | -99.8 | 37.4 |
|  | P | 342,093 | 25,003 | 317,090 | 297,883 | 25,079 | 272,804 | 44,210 | -76 | 44,286 | 14.8 | -0.3 | 16.2 |
| FEBRUARY | M | 49,687 | 1,463 | 48,224 | 42,847 | 2,569 | 40,278 | 6,840 | -1,106 | 7,946 | 16.0 | -43.1 | 19.7 |
|  | P | 391,780 | 26,466 | 365,314 | 340,730 | 27,648 | 313,082 | 51,050 | -1,182 | 52,232 | 15.0 | -4.3 | 16.7 |
| MARCH | M | 56,630 | 3,764 | 52,866 | 50,483 | 3,896 | 46,587 | 6,147 | -132 | 6,279 | 12.2 | -3.4 | 13.5 |
| 3rd Quarter |  | 152,766 | 5,231 | 147,535 | 129,592 | 8,914 | 120,678 | 23,174 | -3,683 | 26,857 | 17.9 | -41.3 | 22.3 |
| Upto 3rd Qtr |  | 448,410 | 30,230 | 418,180 | 391,213 | 31,544 | 359,669 | 57,197 | -1,314 | 58,511 | 14.6 | -4.2 | 16.3 |
| APRIL | M | 52,478 | 2,516 | 49,962 | 44,836 | 8,574 | 36,262 | 7,642 | -6,058 | 13,700 | 17.0 | -70.7 | 37.8 |
|  |  | 500,888 | 32,746 | 468,142 | 436,049 | 40,118 | 395,931 | 64,839 | -7,372 | 72,211 | 14.9 | -18.4 | 18.2 |
| MAY | M | 67,091 | -37 | 67,128 | 54,479 | 3,608 | 50,871 | 12,612 | -3,645 | 16,257 | 23.2 | -101.0 | 32.0 |
|  | P | 567,979 | 32,709 | 535,270 | 490,528 | 43,726 | 446,802 | 77,451 | -11,017 | 88,468 | 15.8 | -25.2 | 19.8 |
| JUNE | M | 104,904 | 7 | 104,897 | 87,960 | 0 | 87,960 | 16,944 | 7 | 16,937 | 19.3 | \#DIV/0! | 19.3 |
| 4th Quarter |  | 224,473 | 2,486 | 221,987 | 187,275 | 12,182 | 175,093 | 37,198 | -9,696 | 46,894 | 19.9 | -79.6 | 26.8 |
| Annual |  | 672,883 | 32,716 | 640,167 | 578,488 | 43,726 | 534,762 | 94,395 | -11,010 | 105,405 | 16.3 | -25.2 | 19.7 |

FEDERAL EXCISE
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2015-16 |  |  | FY 2014-15 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 4,338 | 0 | 4,338 | 3,687 | 0 | 3,687 | 651 | 0 | 651 | 17.7 | - | 17.7 |
| AUGUST | M | 8,114 | 0 | 8,114 | 9,918 | 0 | 9,918 | -1,804 | 0 | -1,804 | -18.2 | - | -18.2 |
|  | P | 12,452 | 0 | 12,452 | 13,605 | 0 | 13,605 | -1,153 | 0 | -1,153 | -8.5 | - | -8.5 |
| SEPTEMBER | M | 15,032 | 0 | 15,032 | 11,855 | 0 | 11,855 | 3,177 | 0 | 3,177 | 26.8 | \#DIV/0! | 26.8 |
| 1st Quarter |  | 27,484 | 0 | 27,484 | 25,460 | 0 | 25,460 | 2,024 | 0 | 2,024 | 7.9 | \#DIV/0! | 7.9 |
| OCTOBER | M | 15,370 |  | 15,370 | 14,492 |  | 14,492 | 878 | 0 | 878 | 6.1 | - | 6.1 |
|  | P | 42,854 | 0 | 42,854 | 39,952 | 0 | 39,952 | 2,902 | 0 | 2,902 | 7.3 | - | 7.3 |
| NOVEMBER | M | 12,455 | 0 | 12,455 | 10,958 | 0 | 10,958 | 1,497 | 0 | 1,497 | 13.7 | - | 13.7 |
|  | P | 55,309 | 0 | 55,309 | $\mathbf{5 0 , 9 1 0}$ | 0 | $\mathbf{5 0 , 9 1 0}$ | 4,399 | 0 | 4,399 | 8.6 | - | 8.6 |
| DECEMBER | M | 18,416 | 0 | 18,416 | 13,046 | 0 | 13,046 | 5,370 | 0 | 5,370 | 41.2 | \#DIV/0! | 41.2 |
| 2nd Quarter |  | 46,241 | 0 | 46,241 | 38,496 | 0 | 38,496 | 7,745 | 0 | 7,745 | 20.1 | \#DIV/0! | 20.1 |
| Upto 2nd Qtr |  | 73,725 | 0 | 73,725 | 63,956 | 0 | 63,956 | 9,769 | 0 | 9,769 | 15.3 | \#DIV/0! | 15.3 |
| JANUARY | M | 11,151 | 0 | 11,151 | 11,622 | 0 | 11,622 | -471 | 0 | -471 | -4.1 | \#DIV/0! | -4.1 |
|  | P | 84,876 | 0 | 84,876 | 75,578 | 0 | 75,578 | 9,298 | 0 | 9,298 | 12.3 | \#DIV/0! | 12.3 |
| FEBRUARY | M | 14,540 | 0 | 14,540 | 13,157 | 0 | 13,157 | 1,383 | 0 | 1,383 | 10.5 | - | 10.5 |
|  | P | $\mathbf{9 9 , 4 1 6}$ | 0 | 99,416 | 88,735 | 0 | 88,735 | 10,681 | 0 | 10,681 | 12.0 | - | 12.0 |
| MARCH | M | 17,682 | 0 | 17,682 | 15,601 | 0 | 15,601 | 2,081 | 0 | 2,081 | 13.3 | \#DIV/0! | 13.3 |
| 3rd Quarter |  | 43,373 | 0 | 43,373 | 40,380 | 0 | 40,380 | 2,993 | 0 | 2,993 | 7.4 | \#DIV/0! | 7.4 |
| Upto 3rd Qtr |  | 117,098 | 0 | 117,098 | 104,336 | 0 | 104,336 | 12,762 | 0 | 12,762 | 12.2 | \#DIV/0! | 12.2 |
| APRIL | M | 16,281 | 0 | 16,281 | 15,311 | 0 | 15,311 | 970 | 0 | 970 | 6.3 | \#DIV/0! | 6.3 |
|  | P | 133,379 | 0 | 133,379 | 119,647 | 0 | 119,647 | 13,732 | 0 | 13,732 | 11.5 | \#DIV/0! | 11.5 |
| MAY | M | 23,958 | 0 | 23,958 | 20,128 | 0 | 20,128 | 3,830 | 0 | 3,830 | 19.0 | - | 19.0 |
|  | P | 157,337 | 0 | 157,337 | 139,775 | 0 | 139,775 | 17,562 | 0 | 17,562 | 12.6 | - | 12.6 |
| JUNE | M | 33,243 | 0 | 33,243 | 22,489 | 16 | 22,473 | 10,754 | -16 | 10,770 | 47.8 | -100.0 | 47.9 |
| 4th Quarter |  | 73,482 | 0 | 73,482 | 57,928 | 16 | 57,912 | 15,554 | -16 | 15,570 | 26.9 | -100.0 | 26.9 |
| Annual |  | 190,580 | 0 | 190,580 | 162,264 | 16 | 162,248 | 28,316 | -16 | 28,332 | 17.5 | -100.0 | 17.5 |

CUSTOMS
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2015-16 |  |  | FY 2014-15 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 23,007 | 985 | 22,022 | 17,915 | 1,136 | 16,779 | 5,092 | -151 | 5,243 | 28.4 | -13.3 | 31.2 |
| AUGUST | M | 27,989 | 1,170 | 26,819 | 22,759 | 1,083 | 21,676 | 5,230 | 87 | 5,143 | 23.0 | 8.0 | 23.7 |
|  | P | $\mathbf{5 0 , 9 9 6}$ | 2,155 | 48,841 | 40,674 | 2,219 | 38,455 | 10,322 | -64 | 10,386 | 25.4 | -2.9 | 27.0 |
| SEPTEMBER | M | 31,558 | 776 | 30,782 | 27,128 | 1,060 | 26,068 | 4,430 | -284 | 4,714 | 16.3 | -26.8 | 18.1 |
| 1st Quarter |  | 82,554 | 2,931 | 79,623 | 67,802 | 3,279 | 64,523 | 14,752 | -348 | 15,100 | 21.8 | -10.6 | 23.4 |
| OCTOBER | M | 30,923 | 776 | 30,147 | 22,576 | 750 | 21,826 | 8,347 | 26 | 8,321 | 37.0 | - | 38.1 |
|  | P | 113,477 | 3,707 | 109,770 | $\mathbf{9 0 , 3 7 8}$ | 4,029 | 86,349 | 23,099 | -322 | 23,421 | 25.6 | - | 27.1 |
| NOVEMBER | M | 30,999 | 791 | 30,208 | 22,660 | 733 | 21,927 | 8,339 | 58 | 8,281 | 36.8 | 7.9 | 37.8 |
|  | P | 144,476 | 4,498 | 139,978 | 113,038 | 4,762 | 108,276 | 31,438 | -264 | 31,702 | 27.8 | -5.5 | 29.3 |
| DECEMBER | M | 40,117 | 713 | 39,404 | 27,584 | 563 | 27,021 | 12,533 | 150 | 12,383 | 45.4 | 26.6 | 45.8 |
| 2nd Quarter |  | 102,039 | 2,280 | 99,759 | 72,820 | 2,046 | 70,774 | 29,219 | 234 | 28,985 | 40.1 | 11.4 | 41.0 |
| Upto 2nd Qtr |  | 184,593 | 5,211 | 179,382 | 140,622 | 5,325 | 135,297 | 43,971 | -114 | 44,085 | 31.3 | -2.1 | 32.6 |
| JANUARY | M | 32,735 | 661 | 32,074 | 24,166 | 805 | 23,361 | 8,569 | -144 | 8,713 | 35.5 | -17.9 | 37.3 |
|  | P | 217,328 | 5,872 | 211,456 | 164,788 | 6,130 | 158,658 | 52,540 | -258 | 52,798 | 31.9 | -4.2 | 33.3 |
| FEBRUARY | M | 30,386 | 1,187 | 29,199 | 22,996 | 888 | 22,108 | 7,390 | 299 | 7,091 | 32.1 | 33.7 | 32.1 |
|  | P | 247,714 | 7,059 | 240,655 | 187,784 | 7,018 | 180,766 | $\mathbf{5 9 , 9 3 0}$ | 41 | $\mathbf{5 9 , 8 8 9}$ | 31.9 | 0.6 | 33.1 |
| MARCH | M | 38,102 | 1,133 | 36,969 | 28,782 | 618 | 28,164 | 9,320 | 515 | 8,805 | 32.4 | 83.3 | 31.3 |
| 3rd Quarter |  | 101,223 | 2,981 | 98,242 | 75,944 | 2,311 | 73,633 | 25,279 | 670 | 24,609 | 33.3 | 29.0 | 33.4 |
| Upto 3rd Qtr |  | 285,816 | 8,192 | 277,624 | 216,566 | 7,636 | 208,930 | 69,250 | 556 | 68,694 | 32.0 | 7.3 | 32.9 |
| APRIL | M | 34,405 | 972 | 33,433 | 26,433 | 566 | 25,867 | 7,972 | 406 | 7,566 | 30.2 | 71.7 | 29.2 |
|  |  | 320,221 | 9,164 | 311,057 | 242,999 | 8,202 | 234,797 | 77,222 | 962 | 76,260 | 31.8 | 11.7 | 32.5 |
| MAY | M | 36,164 | 1,878 | 34,286 | 30,467 | 801 | 29,666 | 5,697 | 1,077 | 4,620 | 18.7 | 134.5 | 15.6 |
|  | P | 356,385 | 11,042 | 345,343 | 273,466 | 9,003 | 264,463 | 82,919 | 2,039 | $\mathbf{8 0 , 8 8 0}$ | 30.3 | 22.6 | 30.6 |
| JUNE | M | 61,790 | 952 | 60,838 | 41,845 | 88 | 41,757 | 19,945 | 864 | 19,081 | 47.7 | 981.8 | 45.7 |
| 4th Quarter |  | 132,359 | 3,802 | 128,557 | 98,745 | 1,455 | 97,290 | 33,614 | 2,347 | 31,267 | 34.0 | 161.3 | 32.1 |
| Annual |  | 418,175 | 11,994 | 406,180 | 315,311 | 9,091 | 306,220 | 102,864 | 2,903 | 99,961 | 32.6 | 31.9 | 32.6 |

## Month-wise Net Collection

ALL TAXES

| MONTHS | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 23,357 | 30,675 | 34,601 | 46,178 | 50,941 | 72,463 | 74,680 | 77,148 | 112,276 | 106,876 | 124,257 | 124,260 | 148,642 |
| AUGUST | 30,128 | 34,188 | 44,924 | 46,333 | 60,139 | 78,815 | 86,189 | 99,940 | 120,506 | 123,359 | 147,221 | 178,926 | 182,025 |
| EPTEMBER | 40,577 | 60,846 | 72,531 | 91,426 | 94,056 | 110,813 | 102,990 | 116,407 | 148,023 | 180,774 | 203,878 | 234,697 | 269,537 |
| OCTOBER | 41,988 | 40,922 | 49,175 | 53,313 | 66,388 | 92,182 | 107,957 | 103,547 | 126,408 | 135,134 | 153,326 | 182,864 | 223,783 |
| NOVEMBER | 33,755 | 38,490 | 47,553 | 59,026 | 68,543 | 74,809 | 87,859 | 103,032 | 131,848 | 139,709 | 171,194 | 180,905 | 225,031 |
| DECEMBER | 60,623 | 57,369 | 75,125 | 114,236 | 95,009 | 124,752 | 122,503 | 161,580 | 201,676 | 203,125 | 231,540 | 270,285 | 335,887 |
| JANUARY | 43,746 | 41,252 | 45,921 | 52,160 | 77,542 | 76,629 | 112,487 | 108,413 | 136,003 | 132,686 | 165,917 | 173,395 | 201,678 |
| FEBRUARY | 39,263 | 37,241 | 49,482 | 52,426 | 72,766 | 77,524 | 96,744 | 105,910 | 133,388 | 140,266 | 163,248 | 192,731 | 215,501 |
| MARCH | 39,958 | 60,288 | 70,510 | 81,899 | 94,545 | 107,123 | 118,190 | 144,172 | 170,269 | 190,357 | 214,118 | 237,070 | 300,915 |
| APRIL | 43,854 | 49,841 | 57,157 | 59,485 | 83,663 | 85,824 | 116,948 | 129,686 | 145,795 | 153,197 | 170,220 | 198,511 | 243,061 |
| MAY | 43,282 | 49,432 | 63,590 | 65,774 | 92,611 | 94,870 | 110,260 | 159,623 | 181,764 | 173,269 | 208,186 | 234,511 | 300,807 |
| JUNE | 80,312 | 89,843 | 102,873 | 124,980 | 151,889 | 165,346 | 190,575 | 248,556 | 274,737 | 267,608 | 301,426 | 381,823 | 468,187 |
| Total | 520,843 | 590,387 | 713,442 | 847,236 | 1,008,092 | 1,161,150 | 1,327,382 | 1,558,014 | 1,882,693 | 1,946,360 | 2,254,531 | 2,589,978 | 3,115,054 |

## DIRECT TAXES

| MONTHS | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 6,174 | 6,215 | 7,620 | 10,086 | 14,110 | 18,469 | 17,470 | 18,102 | 28,966 | 21,854 | 30,745 | 34,378 | 57,612 |
| AUGUST | 6,777 | 6,656 | 9,015 | 11,110 | 15,007 | 22,154 | 26,421 | 26,006 | 32,069 | 32,358 | 44,574 | 51,036 | 60,259 |
| EPTEMBER | 12,627 | 28,863 | 31,551 | 45,280 | 48,415 | 47,612 | 41,455 | 51,610 | 63,507 | 84,546 | 86,410 | 104,280 | 121,801 |
| OCTOBER | 12,300 | 6,754 | 11,105 | 16,066 | 17,161 | 25,573 | 43,641 | 34,218 | 39,659 | 45,304 | 50,466 | 66,913 | 73,626 |
| OVEMBER | 8,500 | 7,376 | 10,163 | 13,925 | 18,720 | 22,920 | 26,896 | 32,668 | 45,421 | 48,440 | 58,790 | 65,095 | 73,470 |
| DECEMBER | 23,618 | 22,523 | 34,860 | 76,232 | 51,182 | 73,608 | 55,518 | 78,273 | 102,945 | 105,022 | 110,998 | 137,225 | 154,007 |
| JANUARY | 12,200 | 9,067 | 10,070 | 12,457 | 27,071 | 24,999 | 45,677 | 36,860 | 41,580 | 40,161 | 56,918 | 65,749 | 64,639 |
| FEBRUARY | 10,180 | 8,870 | 10,519 | 13,780 | 25,018 | 23,649 | 35,230 | 37,206 | 51,235 | 48,743 | 61,151 | 74,623 | 71,020 |
| MARCH | 12,043 | 23,149 | 27,793 | 38,865 | 40,955 | 48,596 | 50,039 | 66,674 | 73,279 | 78,649 | 98,777 | 102,219 | 133,323 |
| APRIL | 14,300 | 13,472 | 14,888 | 15,080 | 26,915 | 25,361 | 45,965 | 49,635 | 50,238 | 48,461 | 59,235 | 74,410 | 78,241 |
| MAY | 14,640 | 13,464 | 14,363 | 19,825 | 28,211 | 32,317 | 36,679 | 46,995 | 72,121 | 60,982 | 77,798 | 79,968 | 107,053 |
| JUNE | 31,720 | 36,963 | 43,041 | 61,031 | 75,097 | 78,290 | 100,986 | 124,204 | 137,404 | 128,889 | 141,393 | 177,824 | 199,557 |
| Total | 165,079 | 183,372 | 224,988 | 333,737 | 387,862 | 443,548 | 525,977 | 602,451 | 738,424 | 743,409 | 887,255 | 1,033,720 | 1,194,608 |

## SALES TAX (TOTAL)

| MONTHS | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 10,253 | 14,787 | 15,740 | 24,024 | 26,234 | 33,471 | 38,431 | 40,800 | 61,674 | 63,873 | 70,113 | 69,416 | 64,670 |
| AUGUST | 14,771 | 16,101 | 22,779 | 20,915 | 28,847 | 36,624 | 39,045 | 51,568 | 64,395 | 64,699 | 77,732 | 96,296 | 86,833 |
| SEPTEMBER | 16,573 | 19,462 | 24,466 | 30,646 | 27,671 | 40,137 | 39,582 | 41,333 | 59,248 | 68,915 | 87,991 | 92,494 | 101,922 |
| OCTOBER | 18,893 | 19,715 | 23,576 | 21,974 | 31,506 | 42,345 | 42,131 | 46,784 | 63,726 | 61,286 | 75,954 | 79,633 | 104,640 |
| NOVEMBER | 16,656 | 19,319 | 23,547 | 28,130 | 29,740 | 33,597 | 39,849 | 46,207 | 61,006 | 64,403 | 83,171 | 82,925 | 108,898 |
| DECEMBER | 23,596 | 19,967 | 22,631 | 20,548 | 25,318 | 31,006 | 43,834 | 55,911 | 70,957 | 68,980 | 86,723 | 92,993 | 124,060 |
| JANUARY | 19,690 | 19,250 | 22,188 | 24,786 | 29,907 | 32,865 | 44,986 | 46,579 | 65,578 | 66,202 | 80,169 | 72,663 | 93,814 |
| FEBRUARY | 19,591 | 16,571 | 23,591 | 23,716 | 28,838 | 35,395 | 41,166 | 44,994 | 57,066 | 65,072 | 73,755 | 82,843 | 100,743 |
| MARCH | 15,665 | 20,207 | 23,885 | 24,076 | 30,552 | 35,699 | 42,134 | 48,495 | 64,734 | 72,557 | 81,185 | 91,086 | 112,941 |
| APRIL | 17,324 | 21,432 | 26,144 | 26,977 | 35,041 | 38,073 | 46,159 | 52,300 | 66,865 | 73,374 | 78,366 | 82,923 | 115,106 |
| MAY | 17,705 | 20,943 | 30,546 | 27,425 | 39,441 | 40,163 | 47,916 | 78,681 | 75,734 | 78,951 | 93,343 | 104,749 | 135,510 |
| JUNE | 28,450 | 30,783 | 35,705 | 36,179 | 44,335 | 52,369 | 51,115 | 79,705 | 93,916 | 94,216 | 113,608 | 139,769 | 174,549 |
| Total | 219,167 | 238,537 | 294,798 | 309,396 | 377,430 | 451,744 | 516,348 | 633,357 | 804,899 | 842,528 | 1,002,110 | 1,087,790 | 1,323,686 |

## SALES TAX (IMPORTS)

| MONTHS | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 8,192 | 10,614 | 11,082 | 15,109 | 15,298 | 17,873 | 17,077 | 20,667 | 37,310 | 36,706 | 37,916 | 38,304 | 43,245 |
| AUGUST | 9,597 | 11,272 | 13,587 | 14,849 | 15,993 | 17,453 | 18,084 | 22,820 | 34,149 | 37,022 | 40,148 | 51,686 | 50,818 |
| SEPTEMBER | 9,471 | 11,287 | 14,356 | 14,783 | 16,262 | 20,410 | 16,959 | 20,470 | 32,663 | 38,124 | 43,592 | 52,198 | 58,100 |
| OCTOBER | 10,918 | 11,349 | 14,264 | 11,429 | 17,530 | 22,322 | 21,124 | 25,136 | 33,833 | 31,793 | 40,597 | 45,218 | 56,847 |
| OVEMBER | 8,552 | 11,812 | 13,116 | 16,367 | 17,845 | 14,220 | 16,633 | 22,197 | 34,902 | 33,597 | 44,263 | 43,361 | 54,300 |
| DECEMBER | 12,397 | 13,005 | 14,343 | 12,775 | 12,142 | 11,454 | 19,400 | 30,761 | 38,695 | 32,503 | 40,164 | 43,999 | 57,068 |
| JANUARY | 11,759 | 11,573 | 12,260 | 12,702 | 17,403 | 14,758 | 23,078 | 25,610 | 36,330 | 34,390 | 41,782 | 38,850 | 47,369 |
| FEBRUARY | 9,262 | 11,055 | 13,091 | 13,620 | 13,545 | 14,525 | 17,029 | 20,816 | 31,323 | 31,665 | 35,702 | 42,565 | 52,519 |
| MARCH | 11,234 | 14,026 | 15,008 | 14,098 | 15,689 | 14,263 | 23,513 | 23,503 | 33,695 | 36,516 | 35,615 | 44,499 | 60,075 |
| APRIL | 11,686 | 12,547 | 13,755 | 15,466 | 16,256 | 17,312 | 23,044 | 25,337 | 37,486 | 36,961 | 41,497 | 46,661 | 65,144 |
| MAY | 10,387 | 12,943 | 17,156 | 16,561 | 19,366 | 17,316 | 25,942 | 38,311 | 38,814 | 41,038 | 47,162 | 53,878 | 68,382 |
| JUNE | 12,420 | 13,362 | 19,427 | 18,150 | 18,705 | 21,809 | 25,363 | 33,020 | 41,198 | 39,516 | 46,892 | 55,409 | 69,651 |
| Total | 125,875 | 144,845 | 171,445 | 175,909 | 196,034 | 203,715 | 247,246 | 308,648 | 430,398 | 429,831 | 495,330 | 556,628 | 683,518 |

## SALES TAX (DOMESTIC)

| MONTHS | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 2,061 | 4,173 | 4,658 | 8,915 | 10,936 | 15,598 | 21,354 | 20,133 | 24,364 | 27,167 | 32,197 | 31,112 | 21,425 |
| AUGUST | 5,174 | 4,829 | 9,192 | 6,066 | 12,854 | 19,171 | 20,961 | 28,748 | 30,246 | 27,677 | 37,584 | 44,610 | 36,015 |
| SEPTEMBER | 7,102 | 8,175 | 10,110 | 15,863 | 11,409 | 19,727 | 22,623 | 20,863 | 26,585 | 30,791 | 44,399 | 40,296 | 43,822 |
| OCTOBER | 7,975 | 8,366 | 9,312 | 10,545 | 13,976 | 20,023 | 21,007 | 21,648 | 29,893 | 29,493 | 35,357 | 34,415 | 47,793 |
| NOVEMBER | 8,104 | 7,507 | 10,431 | 11,763 | 11,895 | 19,377 | 23,216 | 24,010 | 26,104 | 30,806 | 38,908 | 39,564 | 54,598 |
| DECEMBER | 11,199 | 6,962 | 8,288 | 7,773 | 13,176 | 19,552 | 24,434 | 25,150 | 32,262 | 36,477 | 46,559 | 48,994 | 66,992 |
| JANUARY | 7,931 | 7,677 | 9,928 | 12,084 | 12,504 | 18,107 | 21,908 | 20,969 | 29,248 | 31,812 | 38,387 | 33,813 | 46,445 |
| FEBRUARY | 10,329 | 5,516 | 10,500 | 10,096 | 15,293 | 20,870 | 24,137 | 24,178 | 25,743 | 33,407 | 38,053 | 40,278 | 48,224 |
| MARCH | 4,431 | 6,181 | 8,877 | 9,978 | 14,863 | 21,436 | 18,621 | 24,992 | 31,039 | 36,041 | 45,570 | 46,587 | 52,866 |
| APRIL | 5,638 | 8,885 | 12,389 | 11,511 | 18,785 | 20,761 | 23,115 | 26,963 | 29,379 | 36,413 | 36,869 | 36,262 | 49,962 |
| MAY | 7,318 | 8,000 | 13,390 | 10,864 | 20,075 | 22,847 | 21,974 | 40,370 | 36,920 | 37,913 | 46,181 | 50,871 | 67,128 |
| JUNE | 16,030 | 17,421 | 16,278 | 18,029 | 25,630 | 30,560 | 25,752 | 46,685 | 52,718 | 54,700 | 60,988 | 84,360 | 104,897 |
| Total | 93,292 | 93,692 | 123,353 | 133,487 | 181,396 | 248,029 | 269,102 | 324,709 | 374,501 | 412,697 | 501,052 | 531,162 | 640,167 |

## FEDRAL EXCISE

| MONTHS | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 1,997 | 3,128 | 2,858 | 3,992 | 1,859 | 8,187 | 9,313 | 7,293 | 9,668 | 6,089 | 7,114 | 3,687 | 4,338 |
| AUGUST | 3,206 | 3,855 | 4,061 | 4,597 | 6,555 | 8,940 | 9,589 | 10,322 | 9,867 | 8,541 | 8,913 | 9,918 | 8,114 |
| SEPTEMBER | 3,796 | 4,247 | 5,320 | 5,397 | 7,462 | 8,334 | 9,488 | 9,296 | 8,900 | 7,832 | 9,353 | 11,855 | 15,032 |
| OCTOBER | 3,872 | 4,274 | 4,641 | 5,471 | 7,548 | 10,604 | 9,585 | 10,242 | 8,507 | 11,588 | 10,457 | 14,492 | 15,370 |
| NOVEMBER | 3,004 | 3,778 | 4,116 | 5,519 | 8,304 | 8,549 | 10,023 | 10,779 | 9,596 | 8,974 | 10,498 | 10,958 | 12,455 |
| DECEMBER | 3,556 | 4,276 | 4,364 | 5,857 | 7,793 | 8,944 | 8,658 | 10,215 | 6,913 | 8,894 | 11,326 | 13,046 | 18,416 |
| JANUARY | 3,627 | 4,221 | 4,141 | 5,321 | 6,785 | 8,095 | 9,076 | 10,564 | 11,640 | 8,919 | 9,899 | 11,622 | 11,151 |
| FEBRUARY | 3,212 | 3,737 | 4,882 | 5,588 | 7,711 | 9,009 | 8,944 | 9,761 | 8,453 | 9,899 | 10,467 | 13,157 | 14,540 |
| MARCH | 4,173 | 4,815 | 5,263 | 5,979 | 7,782 | 10,338 | 9,732 | 10,616 | 11,261 | 10,082 | 11,787 | 15,601 | 17,682 |
| APRIL | 4,853 | 5,276 | 5,705 | 7,015 | 8,770 | 10,592 | 10,775 | 13,088 | 10,752 | 10,404 | 14,211 | 15,311 | 16,281 |
| MAY | 4,334 | 5,445 | 6,187 | 7,318 | 10,013 | 10,973 | 11,658 | 16,246 | 13,392 | 12,470 | 15,876 | 20,128 | 23,958 |
| JUNE | 5,922 | 6,052 | 3,734 | 9,750 | 11,555 | 14,890 | 17,943 | 18,931 | 13,515 | 17,272 | 18,183 | 22,473 | 33,243 |
| Total | 45,552 | 53,104 | 55,272 | 71,804 | 92,137 | 117,455 | 124,784 | 137,353 | 122,464 | 120,964 | 138,084 | 162,248 | 190,580 |

CUSTOMS

| MONTHS | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 4,933 | 6,545 | 8,383 | 8,076 | 8,738 | 12,336 | 9,466 | 10,953 | 11,968 | 15,060 | 16,285 | 16,779 | 22,022 |
| AUGUST | 5,374 | 7,576 | 9,069 | 9,711 | 9,730 | 11,097 | 11,134 | 12,044 | 14,175 | 17,761 | 16,002 | 21,676 | 26,819 |
| SEPTEMBER | 7,581 | 8,274 | 11,194 | 10,103 | 10,508 | 14,730 | 12,465 | 14,168 | 16,368 | 19,481 | 20,124 | 26,068 | 30,782 |
| OCTOBER | 6,923 | 10,179 | 9,853 | 9,802 | 10,173 | 13,660 | 12,600 | 12,303 | 14,516 | 16,956 | 16,449 | 21,826 | 30,147 |
| NOVEMBER | 5,595 | 8,017 | 9,727 | 11,452 | 11,779 | 9,743 | 11,091 | 13,378 | 15,825 | 17,892 | 18,735 | 21,927 | 30,208 |
| DECEMBER | 9,853 | 10,603 | 13,270 | 11,599 | 10,716 | 11,194 | 14,493 | 17,181 | 20,861 | 20,229 | 22,493 | 27,021 | 39,404 |
| JANUARY | 8,229 | 8,714 | 9,522 | 9,596 | 13,779 | 10,670 | 12,748 | 14,410 | 17,205 | 17,404 | 18,931 | 23,361 | 32,074 |
| FEBRUARY | 6,280 | 8,063 | 10,490 | 9,342 | 11,199 | 9,471 | 11,404 | 13,949 | 16,634 | 16,552 | 17,875 | 22,108 | 29,199 |
| MARCH | 8,077 | 12,117 | 13,569 | 12,979 | 15,256 | 12,490 | 16,285 | 18,387 | 20,995 | 29,069 | 22,369 | 28,164 | 36,969 |
| APRIL | 7,377 | 9,661 | 10,420 | 10,413 | 12,937 | 11,798 | 14,049 | 14,663 | 17,940 | 20,958 | 18,408 | 25,867 | 33,433 |
| MAY | 6,603 | 9,580 | 12,494 | 11,206 | 14,946 | 11,417 | 14,007 | 17,701 | 20,517 | 20,867 | 21,169 | 29,666 | 34,286 |
| JUNE | 14,220 | 16,045 | 20,393 | 18,020 | 20,902 | 19,797 | 20,531 | 25,716 | 29,902 | 27,231 | 33,970 | 41,757 | 60,838 |
| Total | 91,045 | 115,374 | 138,384 | 132,299 | 150,663 | 148,403 | 160,273 | 184,853 | 216,906 | 239,459 | 242,810 | 306,220 | 406,180 |


[^0]:    ${ }^{1}$ The tax collection figures for FY 2015-16 are provisional and subject to reconciliation.

[^1]:    ${ }^{2}$ The Author is Chief BTB, FBR HQs
    ${ }^{3}$ OLIVER WENDELL HOLMES, Compania General de Tabacas de Filipines v. Collector of the Internal Revenue, 1904
    ${ }_{5}^{4}$ FRANKLIN D. ROOSEVELT, Message to Congress on Tax Revision, Jun. 19, 1935.
    ${ }^{5}$ IMF Country report No. 16/2 on Pakistan, January 2016

[^2]:    ${ }^{6}$ Data extracted from ; World Development Report 2014, Risk and Opportunity- (A publication of World Bank for population figures); FBR/PRAL, IRS-USA data book 2014,Income Tax Liabilities Statistics 2011-12 to 2014-15 HMRC and Mail on line India dated 27.05.2015 and; A comparative analysis of tax administration in Asia and the Pacific - a publication of ADB, April 2014.

