

YEAR BOOK 2014-2015



GOVERNMENT OF PAKISTAN MINISTRY OF FINANCE REVENUE DIVISION ISLAMABAD

Strategic Planning Reform & Statistic Wing, FBR

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Our Vision

To be a modern, progressive, effective, autonomous and credible organization for optimizing revenue by providing quality service and promoting compliance with related tax laws.

Our Mission

Enhance the capability of the tax system to collect due taxes through application of modern techniques, providing taxpayer assistance and by creating a motivated, satisfied, dedicated and professional workforce.

Our Values

- Integrity
- Professionalism
- Teamwork
- Courtesy
- Fairness
- Transparency
- Responsiveness

Foreword

Revenue Division Year Book is regular annual publication issued by

Federal Board of Revenue. This edition of the Year Book 2014-15 is the

twelfth in the series.

The Year Book 2014-15 provides an update on FBR resource mobilization

efforts. The in-depth analysis of data for the period July-June 2014-15 gives

an insight into various constituents of federal taxes. The publication also

includes an update on reforms. Moreover, an appendix of tax-wise and

month-wise tax collection has also been added.

I appreciate the hard work put in by the SPR&S Wing for bringing out the

yearly publication. The valuable comments/suggestions of the esteemed

readers are welcome.

(Tariq Bajwa)

Secretary Revenue Division/

Chairman, FBR

Revenue Division Year Book 2014-15

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Chapter 1

The Structure of the

Revenue Organization

The Central Board of Revenue (CBR) was created on April 01, 1924 through enactment of the CBR Act, 1924. In 1944, a full-fledged Revenue Division was created under the Ministry of Finance. After independence, this arrangement continued up to 31st August 1960 when on the recommendations of the Administrative Re-organization Committee, CBR was made an attached department of the Ministry of Finance. In 1974, further changes were made to streamline its functions. Consequently, the post of Chairman, CBR was created with the status of ex-officio Additional Secretary and Secretary Finance was relieved of his duties as ex-officio Chairman of the CBR.

To remove further impediments in the exercise of administrative powers of a Secretary to the Government, and effective formulation and implementation of fiscal policy measures, the status of the Revenue Division was restored under the Ministry of Finance on October 22, 1991. It was abolished in January 1995, and CBR reverted back to the pre-1991 position. However, it was again re-established on December 01, 1998. The Revenue Division continues to exist since then. In the wake of restructuring of its functions a new Act was promulgated under which it has been renamed as Federal Board of Revenue (FBR) since July, 2007.

Functions of Revenue Division/FBR

In the existing setup, the Chairman, FBR, being the executive head of the Federal Board of Revenue, has the following responsibilities:

- Formulation and administration of taxation policy;
- Levy and collection of federal taxes;
- Quasi-judicial function of hearing of appeals;
- Entering into double-taxation treaties with other countries;
- Liaise with all Ministries, Chambers of Trade and Industry as well as International Organizations; and
- Provide an up-date on FBR activities to the President and the Prime Minister of Pakistan.

Organizational Set-up

In the present setup, the Chairman/Secretary, Revenue Division, FBR is assisted by the following Members and Additional Secretary, Revenue Division distributed along four broad functional categories. Besides this top tier, senior management also includes various Director Generals and Chief Collectors.

A. Operations/Policy

- i) Customs
- ii) Senior Member IR (Policy)
- iii) Member IR (Operations)

B. Functional

- i. Strategic Planning and Statistics
- ii. Taxpayers Audit
- iii. Facilitation and Taxpayers Education
- iv. Research, Analysis & Reforms
- v. Accounting

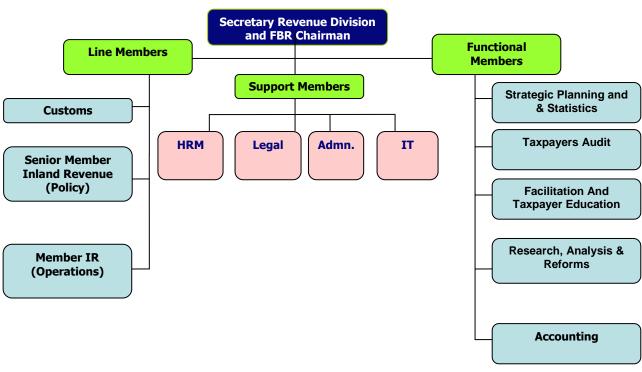
C. Support

- i. HRM
- ii. Legal
- iii. Administration
- iv. IT

D. Revenue Division

i). Additional Secretary

FBR Organizational Structure at Headquarters



Note: - Various Director Generals positions other than above are also part of the top Management Team.

The names of Secretaries/ Ex-officio Chairmen, full time Chairmen and Secretary General Revenue Division/ Chairmen, who headed the Revenue Division/ CBR/FBR from August 14, 1947 onwards, are presented below for ready reference.

Finance Secretaries/Ex-Officio Chairmen, CBR

| | 33 | , | |
|----|-----------------------|------------|------------|
| 1) | Sir Victor Turner | 14.08.1947 | 01.02.1950 |
| 2) | Mr. Abdul Qadir | 01.02.1950 | 25.02.1952 |
| 3) | Mr. Mumtaz Hasan | 25.02.1952 | 01.11.1958 |
| 4) | Mr. H. A. Majid | 01.11.1958 | 29.07.1960 |
| 5) | Mr. M. Ayub | 29.07.1960 | 19.06.1961 |
| 6) | Mr. Mumtaz Mirza | 19.06.1961 | 06.03.1963 |
| 7) | Mr. M. M. Ahmed | 06.03.1963 | 30.05.1966 |
| 8) | Mr. Ghulam Ishaq Khan | 31.05.1966 | 08.09.1970 |
| 9) | Mr. A.G.N. Kazi | 08.09.1970 | 10.10.1971 |
| | | | |

Secretary General Revenue Division/ Chairman, CBR/ FBR

1) Mr. M. Abdullah Yusuf 14.06.2006 23/07/2008

Secretary Revenue Division/ Chairmen, CBR/FBR

| 1) | Mr. Sajjad Hasan | 03.10.1991 | 03.11.1992 |
|-----|-------------------------|------------|------------|
| 2) | Mr. M. Mubeen Ahsan | 03.11.1992 | 03.05.1993 |
| 3) | Qazi M. Alimullah | 03.05.1993 | 17.07.1993 |
| 4) | Mr. Javed Talat | 26.07.1993 | 01.07.1994 |
| 5) | Mr. A.R. Siddiqi | 11.07.1994 | 11.01.1995 |
| 6) | Mian Iqbal Farid | 07.11.1998 | 06.11.1999 |
| 7) | Mr. Riaz Hussain Naqvi | 08.11.1999 | 02.07.2001 |
| 8) | Mr. Riaz Ahmad Malik | 03.07.2001 | 11.03.2004 |
| 9) | Mr. M. Abdullah Yusuf | 12.03.2004 | 14.06.2006 |
| 10) | Mr. Ahmad Waqar | 23.07.2008 | 17.05.2009 |
| 11) | Mr. Sohail Ahmed | 19.03.2010 | 24.12.2010 |
| 12) | Mr. Salman Siddique | 24.12.2010 | 21.01-2012 |
| 13) | Mr. Mumtaz Haider Rizvi | 21.01.2012 | 10-07-2012 |
| 14) | Mr. Ali Arshad Hakeem | 10-07-2012 | 09-04-2013 |
| 15) | Mr.Ansar Javed | 10-04-2013 | 30-06-2013 |
| 16) | Mr. Tariq Bajwa | 02-07-2013 | |
| | | | |

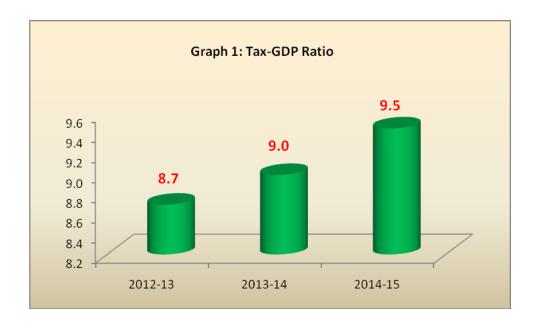
Chairmen, CBR/FBR

| 1) | Mr. M. Zulfiqar | 11.10.1971 | 17.11.1973 |
|-----|-------------------------|------------|-------------|
| 2) | Mr. Riaz Ahmad | 17.11.1973 | 30.09.1974 |
| 3) | Mr. M. Zulfiqar | 01.10.1974 | 12.11.1975 |
| 4) | Mr. N.M. Qureshi | 12.11.1975 | 14.12.1980 |
| 5) | Mr. Fazlur Rahman Khan | 14.12.1980 | 11.08.1985 |
| 6) | Mr. I.A. Imtiazi | 11.08.1985 | 20.08.1988 |
| 7) | Syed Aitezazuddin Ahmed | 20.08.1988 | 02.01.1989 |
| 8) | Mr. Ghulam Yazdani Khan | 22.01.1989 | 11.08.1990 |
| 9) | Mr. Ahadullah Akmal | 16.08.1990 | 24.07.1991 |
| 10) | Mr. Sajjad Hasan | 24.07.1991 | 03.10.1991 |
| 11) | Mr. Alvi Abdul Rahim | 13.07.1995 | 28.08.1996 |
| 12) | Mr. Shamim Ahmed | 28.08.1996 | 11.11.1996 |
| 13) | Mr. Hafeezullah Ishaq | 11.11.1996 | 02.01.1998 |
| 14) | Mr. Moinuddin Khan | 02.01.1998 | 06.11.1998 |
| 15) | Mr. Sohail Ahmad | 18.05.2009 | 24. 12.2010 |
| 16) | Mr. Salman Siddique | 24.12.2010 | 21 .01.2012 |
| 17) | Mr. Mumtaz Haider Rizvi | 21.01.2012 | 10-07-2012 |
| 18) | Mr. Ali Arshad Hakeem | 10-07-2012 | 09-04- 2013 |
| 19) | Mr.Ansar Javed | 10-04-2013 | 30-06-2013 |
| 20) | Mr. Tariq Bajwa | 02-07-2013 | |
| | | | |

Chapter 2

FBR Revenue Collection vis-à-vis Target

FBR has collected around Rs. 2,590 billion as provisional collection during FY 2014-15 as against Rs 2,254.5 billion during FY 2013-14 entailing a growth of 15%. The revenue target for FY 2014-15 of Rs 2,605 billion has been achieved to the extent of 99.4%. As a result, the Tax GDP ratio has enhanced to 9.5% from 9% which reflects marked improvement (Graph 1). A rising trend in the tax-GDP ratio during last three years is visible from the graph.



It may be recalled that FBR was allocated an ambitious target of Rs 2,810 billion for FY: 2014-15. The target was based on the assumptions that FBR revenue collection would remain at Rs 2275 billion during 2012-13 (Base year) and there would be high trajectory growth of macroeconomic indicators forecasted for FY 2013-14. However, the baseline was eroded by 21 billion and almost all the economic indicators remained below expectations. The revenue collection was also adversely affected by declining trend in the price of different commodities. Table 1 below highlights the tax-wise target and collection during the year under review.

Table 1: A Comparison of Collection vis-avis Target 2014-15

Rs. Billion)

| Tax Head | Original Target | Revised Togget | Provisional Collection | | ement of et (%) |
|----------------|--------------------|-------------------|---------------------------|----------|--------------------|
| | Target | Target | (*) | Original | Revised |
| Direct Taxes | 1149 | 1109 | 1033.7 | 90.0 | 93.2 |
| Sales Tax | 1,206 | 1,082 | 1,087.8 | 90.2 | 100.5 |
| Federal Excise | 171 | 159 | 162.2 | 94.9 | 102.0 |
| Customs duty | 284 | 255 | 306.2 | 107.8 | 120.1 |
| All Taxes | 2,810 | 2,605 | 2,589.9 | 92.2 | 99.4 |

^(*) The collection for 2014-15 is provisional

The data reveals that 42% of the collection contributed by sales tax followed by direct taxes 40%, customs 11.8% and FED 6.2% during FY 2014-15.

Analysis of Head-wise Revenue Collection

Out of total tax revenues, Rs. 2590 billion, sales tax contributed Rs. Rs. 1087.7 billion with 9.2% growth. The growth in the collection of direct taxes has been 17.8%, customs 26.1% and FED by 12.3%. The head-wise provisional collection of FY: 2014-15 is given in (Table 2).

Table 2: Comparison of Net Revenue Collection

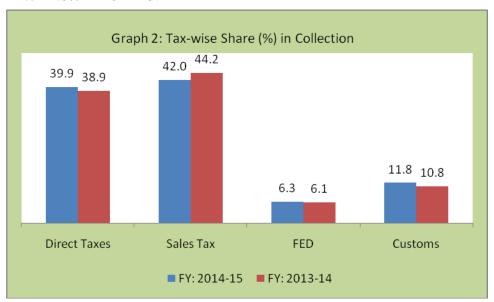
(Rs. Billion)

| Donouno Hooda | FY: | FY: | Growth | | |
|---------------|----------|---------|----------|------|--|
| Revenue Heads | 2014-15 | 2013-14 | Absolute | (%) | |
| Direct Taxes | 1033.7 | 877.3 | 156.4 | 17.8 | |
| Sales Tax | 1,087.8 | 996.4 | 91.4 | 9.2 | |
| FED | 162.2 | 138.1 | 24.1 | 17.5 | |
| Customs | 306.2 | 242.8 | 63.4 | 26.1 | |
| TOTAL | 2,589.90 | 2,254.6 | 335.3 | 14.9 | |

In absolute terms, Rs. 335.4 billion higher amount has been collected as compared to FY 2013-14. Performance of direct taxes and sales tax has been excellent as Rs. 156.4 billion and 91.4 billion additional amount has been collected during FY: 2014-15

respectively. Under the head of FED, Rs. 24.1 billion higher revenue was realized whereas customs duty fetched Rs. 63.4 billion additional amount as compared to last fiscal year.

The share of sales tax has declined from 44.2% to 42 % in federal taxes during 2014-15 (Graph 2). On the other hand, the share of direct taxes improved from 38.9% to 39.9% during current year. The share of custom duty has improved from 10.8% in 2013-14 to 11.8% in 2014-15.



Refunds/Rebates

The tax-wise refund payments during FY 2014-15 have been presented in Table 3.

Table 3: Comparative Position of Refunds/ Rebates
Payments during FY: 20 14-15 and FY: 2013-14

(Rs. billion)

| Trans III and | Refu | nd / Rebate | nte Difference | | |
|----------------|---------|-------------|----------------|------------|--|
| Tax Head | 2014-15 | 2013-14 | Absolute | Growth (%) | |
| Direct taxes | 62,326 | 63,711 | -1,385 | -2.2 | |
| Sales Tax | 43,783 | 32,384 | 11,399 | 35.2 | |
| Federal Excise | 16 | 2 | 14 | 700.0 | |
| Customs Duty | 9,091 | 8,732 | 359 | 4.1 | |
| Total | 115,216 | 104,829 | 10,387 | 9.9 | |

Detailed Tax wise Analysis

Direct Taxes: The direct taxes have contributed 39.9% in the total tax receipts collected during FY: 2014-15. Historically, the share of direct taxes in total federal tax receipts has increased from around 15% in 1989-90 to 39.9% in FY: 2014-15. The net collection stood at Rs. 1033.7 billion reflecting a growth of 17.8% over the corresponding period last year. An amount of Rs. 62.3 billion has been paid back as refund to the claimants as against Rs.63.7 billion during FY: 2013-14.

It may be recalled that the collection of direct taxes includes income tax and other direct taxes i.e. worker welfare fund and worker profit participation fund. The contribution of income tax in total direct taxes is around 98%.

The structure of income tax is based on withholding taxes (WHT), voluntary payments (VP) and collection on demand (COD). The collection during FY: 2014-15 shows that the share of WHT, VP and COD in gross collection has been 63%, 26% and 10% respectively. Details of these components of income tax collection are presented in Table 4.

Table 4: Head-wise Performance of Direct Taxes
A Comparison of FY: 14-15 & FY: 13-14 Collection

(Rs Million)

| Heads | 2014 15 | 2012 14 | Growth Sh | | re (%) | |
|-----------------------------------|-----------|---------|-----------|---------|---------|--|
| Heads | 2014-15 | 2013-14 | (%) | 2014-15 | 2013-14 | |
| Collection on Demand | 115,495 | 80,582 | 43.3 | 10.6 | 8.8 | |
| Voluntary Payments | 287,608 | 262,598 | 9.5 | 26.3 | 28.7 | |
| Deductions at Source (WHT) | 691,181 | 571,667 | 20.9 | 63.2 | 62.5 | |
| Miscellaneous | 9,976 | 4,016 | 148.4 | 0.9 | 0.4 | |
| Gross Income Tax | 1,094,284 | 914,847 | 19.6 | 100.0 | 100.0 | |
| Other DT | 24281 | 22103 | 9.9 | | | |
| Total Gross Direct Taxes | 1,096,046 | 940,966 | 16.5 | | | |
| Refunds | 62,326 | 63,711 | -2.2 | | | |
| Total Net Direct Taxes | 1,033,720 | 877,255 | 17.8 | | | |

Source: FBR Data Bank

Analysis of Components of Income Tax

Collection Out of Demand (CoD): The collection from this head has improved by around 43.3% in FY 2014-15 as compared to PFY. This head reflects the real efforts on the part of income tax field formations. The reason for of better performance is due to initiation of audit activity which was stalled during previous financial year. Furthermore, efforts were put in to recover the arrear demand.

Voluntary Payments (VP): This component includes payments with return and advances. Rs 287.6 billion have been generated during FY: 2014-15 as compared to Rs 262.6 billion in the corresponding period last year. Collection from VP has recorded a growth 9.5% (Table 5). Major component of voluntary payment is advance tax where a sum of Rs.269.7 billion has been collected in FY 2014-15 against Rs. 248.8 billion in FY: 2013-14. The collection from advance tax has grown by 8.4%. The second component of VP is payment with returns, which has boosted its collection by 30% during the period under review.

Table 5: Collection of Income Tax by Voluntary Compliance A Comparison of FY: 14-15 & FY: 13-14 Collection

(Rs .Million)

| Heads | 2014-15 | 2013-14 | Change (%) |
|--------------------------|---------|---------|------------|
| Voluntary Payments (A+B) | 287,608 | 262,598 | 9.5 |
| A) With Returns | 17,915 | 13,761 | 30.2 |
| B) Advance Tax | 269,693 | 248,837 | 8.4 |

Withholding Taxes (WHT): WHT contributes a major chunk i.e. around 63% in the collection of direct taxes. The WHT collection during FY: 14-15 has been Rs. 691.2 against Rs. 571.7 billion during FY: 13-14 indicating a growth of 20.9%. The nine major components of withholding taxes contributed around 88% of total WHT collection. These are: contracts, imports, salary, telephone, export, bank interest/securities, cash withdrawal, dividends and electricity. The highest growth in WHT collection has been in electric bills (39.4%) followed by contracts (36.1%), cash withdrawal (25.4%), salary (23.1%), bank interest etc (22.4%), dividend 21.6% and imports (19%), The reason behind vibrant growth is effective monitoring of WHT by creating special monitoring units and rationalization of withholding tax rates.

Table 6: Deductions at Source:
A Comparison of FY: 14-15 & FY: 13-14 Collection

(Rs .Million)

| Collection Head | Collection | | Difference | |
|----------------------------|------------|--------------|------------|---------|
| | FY 14-15 | FY 13- 14 | Absolute | Percent |
| Imports | 147,352 | 123,808 | 23,544 | 19.0 |
| Salary | 79,460 | 64,552 | 14,908 | 23.1 |
| Dividends | 29,399 | 24,182 | 5,217 | 21.6 |
| Bank Interest & Securities | 49,785 | 40,675 | 9,110 | 22.4 |
| Contracts | 176,783 | 129,901 | 46,882 | 36.1 |
| Export | 26,231 | 26,371 | -140 | -0.5 |
| Cash Withdrawal | 23,902 | 19,063 | 4,839 | 25.4 |
| Electric bills | 27,541 | 19,758 | 7,783 | 39.4 |
| Telephone | 44,676 | 51,974 | -7,298 | -14.0 |
| a. Sub Total | 605,129 | 500,284 | 104,845 | 21.0 |
| % Share in total WHT | 87.5 | 87.5 | | |
| b. Other WHT | 86,056 | 71,432 | 14,624 | 20.5 |
| c. Total WHT | 691,185 | 571,716 | 119,469 | 20.9 |
| Share (%) in Gross I. Tax | 62.6 | 62.2 | | |

Sales Tax: The sales tax is the top revenue generating source of federal tax receipts. It constitutes 41% of the total net revenue collection. The gross and net sales tax collection during the year has been Rs 1131.6 billion and Rs 1087.8 billion showing growths of 10%% and 9.2% respectively over the collection of PFY.

Of total net collection of sales tax, more than half of total sales tax is contributed by sales tax on imports while the rest is originated from domestic sector during 2014-15. Details of collection of these two components are depicted in (Table-7).

Table 7: Sales Taxes Gross and Net Revenue Receipts

(Rs in Million)

| Heads | FY 2 | 014-15 | FY 2013-14 Growth (| | vth (%) | |
|----------------------|-----------|-----------|---------------------|---------|---------|------|
| Trouds | Gross | Net | Gross | Net | Gross | Net |
| Sales Tax (Imports) | 556,685 | 556,628 | 495,351 | 495,330 | 12.4 | 12.4 |
| Sales Tax (Domestic) | 574,888 | 531,162 | 533,415 | 501,052 | 7.8 | 6.0 |
| Total | 1,131,573 | 1,087,790 | 1,028,766 | 996,382 | 10.0 | 9.2 |

Source: FBR Data Bank

Sales Tax Domestic Collection: The overall net collection of Sales Tax Domestic (STD) was Rs.531.2 billion against Rs.501.1 billion in the PFY. The net collection grew by 6% in FY 2014-15. The sales tax domestic contributed around 49% of the total sales tax during 2014-15.

Major Revenue Spinners of STD: The collection of sales tax has been highly concentrated in few commodities. This is confirmed by the fact that only petroleum products and natural gas contribute around 43% of the total sales tax domestic. Major 10 items including POL and natural gas shared 73% of the total net sales tax domestic. It is evident from (Table 8) that all the major ten items exhibited positive growths except natural gas.

Table 8: Comparison of Sales Tax Domestic (Net) Collection by Major Commodities During FY: 2014-15 & FY: 2013-14

(Rs Million)

| Commodities | 2014-15 | 2013-14 | Growth (%) | Share (%) 2014-15 |
|--------------------------|---------|---------|------------|-------------------------|
| POL Products | 233,246 | 230,731 | 1.1 | 43.9 |
| Electrical Energy | 23,751 | 19,671 | 20.7 | 4.5 |
| Cement | 23,290 | 20,106 | 15.8 | 4.4 |
| Natural Gas | 22,832 | 31,616 | -27.8 | 4.3 |
| Fertilizers | 22,513 | 24,032 | -6.3 | 4.2 |
| Cigarettes | 20,981 | 17,672 | 18.7 | 4.0 |
| Food Products | 12,316 | 12,236 | 0.7 | 2.3 |
| Sugar | 10,865 | 9,189 | 18.2 | 2.0 |
| Motor Cars | 9,284 | 3,754 | 147.3 | 1.7 |
| Aerated Waters/Beverage | 8,847 | 8,821 | 0.3 | 1.7 |
| Sub Total | 387,925 | 380,383 | 26.3 | 73.0 |
| Other sectors | 143,237 | 120,669 | 18.7 | 27.0 |
| Sales Tax (Domestic) Net | 531,162 | 501,052 | 6.0 | 100 |

Source: FBR Data Bank

The petroleum products have been the top revenue spinner of sales tax domestic and contributed around 44% in the total sales tax domestic collection during 2014-15. The collection stood at Rs. 233.2 billion in 2014-15 against Rs. 230.7 billion during 2013-14, recording a growth of 1.1%. The major reason behind this low growth is the reduction of international prices of petroleum products.

A significant growth of 21% in the collection has been attained in electrical energy during 2014-15. This performance is despite the fact that there is 32% increase in the refunds payments.

The collection from cement recorded a robust growth of 16%. The production has increased by 2.3% and input-output ratio has also declined from 62% to 60% during 2014-15.

The revenue from natural gas reflected a decline of 28% by collecting Rs 22.8 billion during 2014-15. Main reason of this decline is the higher input-output ratio of 80% during 2014-15 against 75% during 2013-14. Moreover, higher refunds payment during 2014-15 of Rs.7.1 billion against Rs. 4.8 billion has also affected adversely the net collection of sale tax domestic.

A decline of 6% was recorded in STD collection from fertilizers during 2014-15. However, the productions of(nitrate and phosphate) have increased by 3.9% and 9.5% respectively.

The collection from cigarettes has increased by 19% during 2014-15. The input-output ratio has declined slightly during the period. On the other hand, production of cigarettes has dropped by 2.8% during the period under review. The collection from food products has increased by only 1% during 2014-15.

The collection from sugar has grown by 18% in 2014-15 despite decline in the production of sugar which has declined by 7.7% during 2014-15.

The collection from motor cars has recorded significant growth of 147% during 2014-15 as compared to the previous fiscal year. The growth can be attributable to increase in the production of motor cars by 30% during the period under review.

The collection from the beverages recorded 0.3% growth 2014-15 as compared to 2013-14. The higher input output ratio during 2014-15 as compared to previous year has also contributed in this lower growth. On the other hand, growth recorded in the production of soft drinks is 16.1% in the CFY.

Sales Tax at Import Stage: Sales tax on imports is a significant component of federal tax receipts. The share of sales tax (imports) in total sales tax net collection has been around 51% in FY: 2014-15. The net collection of sales tax imports during FY: 2014-15 stood at Rs. 556.6 billion against Rs. 495.3 billion in 2013-14.

Major 10 commodities of sales tax import have contributed a major chunk of revenue of sales tax (imports) collection (Table 9). Like sales tax domestic, petroleum is a leading source of sales tax collection at import stage. Its share in sales tax imports is 29.8%. The share of top three items i.e. POL products, iron and steel and machinery is around 50.5% of total collection of sales tax imports. Item-wise details indicate that the collection from POL products was Rs. 166 billion as compared to Rs.169.5 billion in the previous year. Thus, the decline in net collection is 2.1%. The major reason of decline is the reduction in the international prices of petroleum products.

The collection from iron and steel grew robustly by 52% during 2014-15 which is attributable to increased value of import of iron and steel by 25.7%.

The collection from mechanical machinery and electrical machinery has improved significantly i.e 45.8% and 88.5% respectively during 2014-15 as compared to corresponding period last year.

The collection from edible oil recorded a fall in the collection by 50.9% due to sharp decline in the dutiable imports which has impacted the sales tax on imports drastically.

A growth of 6.5% in the collection from fertilizer has been achieved due to around 10% growth in the value of imports. On the other hand, oilseeds increased its collection by a massive growth of 126.9% mainly due to excessive growth of 102.8%. Like edible oil, the collection from organic chemicals has declined by 2% which is in line with 1% drop in its imports.

Table 9: Collection of Sales Tax (Import) from Major Items

(Rs. in Million)

| Commodities | 2014-15 | 2013-14 | Growth (%) | Share (%) |
|--------------------------------------|---------|---------|------------|-----------|
| | | | 2014-15 | 2014-15 |
| POL Products | 166,014 | 169,551 | -2.1 | 29.8 |
| Iron and Steel | 41,949 | 27,595 | 52.0 | 7.5 |
| Mechanical Machinery | 38,039 | 26,096 | 45.8 | 6.8 |
| Electrical Machinery | 35,385 | 18,769 | 88.5 | 6.4 |
| Vehicles (Non-Railway) | 34,258 | 26,035 | 31.6 | 6.2 |
| Plastic Resins etc. | 30,737 | 27,834 | 10.4 | 5.5 |
| Edible Oil | 16,639 | 33,854 | -50.9 | 3.0 |
| Fertilizers | 13,677 | 12,842 | 6.5 | 2.5 |
| Organic Chemicals | 13,030 | 13,300 | -2.0 | 2.3 |
| Oil Seeds and Oleaginous Fruit; Misc | 12,722 | 5,606 | 126.9 | 2.3 |
| Sub Total | 402,450 | 361,482 | 11.3 | 72.3 |
| Others | 154,235 | 133,869 | 15.2 | 27.7 |
| Gross | 556,685 | 495,351 | 12.4 | 100 |
| Refund/Rebate | 57 | 21 | | |
| Net | 556,628 | 495,330 | | |

Customs Duty

The base of customs duty is dutiable imports. Any fluctuation in the tax base affects the collection of customs duty. The customs duty contributed around 19.6% and 11.8% in the indirect taxes and federal taxes respectively during 2014-15. Dutiable imports constituted around 57% of the total imports during 2014-15. The collection of customs has recorded a significant growth of 26.1% during 2014-15 due to increased dutiable imports by 52%. This performance is mainly due to prudent policy of the government by withdrawing a number of customs SROs and replacing 0% slab by 1%. In fact, the gross and net collection from customs duty has been Rs 315.3 billion and Rs 306.2 billion respectively during 2014-15. The difference between the gross and net collection is the refund/rebate payment. In fact, Rs.9.1 billion has been paid back as refunds/rebates during the year

Performance of Major Revenue Spinners of Customs: Major ten commodities groups (PCT chapters) have contributed around 58% of the customs duty. All the ten major items exhibited positive growths. The collection of customs duty from these ten leading commodities (Chapters) is highlighted in Table 10.

Automobile (Ch:87) is the top revenue spinner of customs duty. The collection from automobile has grown robustly by 36.1% during 2014-15 due to significant growth in the dutiable imports i.e. 31.6%.

Petroleum products became the second top revenue source of customs duty during 2014-15. Some of the major petroleum items like crude oil, furnace oil, motor spirit etc were exempt from customs duty during 2013-14 but brought into the net during 2014-15. This led to vigorous growth in dutiable imports by 42.8% which has resultantly, improved the collection by 45.7%. On the other hand, due to decline in the international prices of petroleum products, total import of petroleum products has come down by 16.1%. This evidence clearly reflects the impact of withdrawal of exemptions from various items of petroleum products.

The collection of mechanical machinery (CH:84) and electrical machinery (CH:85) have grown by 47.6% and 99.4% which was driven by massive growth in dutiable imports by 49.2% and 39.8% respectively. This performance can be attributed to the tariff rationalization efforts of the Government.

Edible oils (CH:15) is also an important source of revenue generation of customs duty. During 2014-15, a growth of 2.5% in the collection from edible oils was recorded as compared to the collection during FY: 2013-14. On the other hand, the value of dutiable imports was declined by 10.2%. The edible oils are mostly subject to specific rate of duty; therefore, the growth in the value of dutiable imports has no impact on revenue collection.

The collection from plastic items (CH:39) has increased significantly by 19.4%. This growth is mainly attributable to growth of 12.2% in dutiable imports during 2014-15.

The customs duty form remaining major commodities/groups has reflected growths of more than 19% mainly due to increased dutiable imports during 2014-15.

Table 10: Details of Collection of Customs Duties during 2014-15

(Rs Million

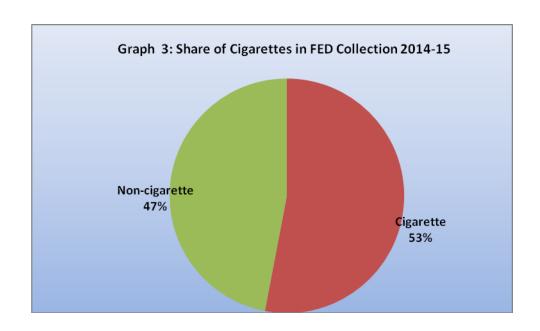
| | | | | G 4 | Share | Share |
|------|---------------------------------|---------|---------|------------|----------------|----------------|
| S.No | Description | 2014-15 | 2013-14 | Growth (%) | (%) 2014-15 | (%) 2013-14 |
| 1 | Vehicles and Parts (87) | 49,409 | 36,314 | 36.1 | 15.7 | 14.4 |
| 2 | POL Products (27) | 24,413 | 16,761 | 45.7 | 7.7 | 6.7 |
| 3 | Electrical Machinery (85) | 22,584 | 11,326 | 99.4 | 7.2 | 4.5 |
| 4 | Edible Oil (15) | 21,183 | 20,659 | 2.5 | 6.7 | 8.2 |
| 5 | Mechanical Machinery (84) | 20,289 | 13,742 | 47.6 | 6.4 | 5.5 |
| 6 | Plastic (39) | 13,198 | 11,056 | 19.4 | 4.2 | 4.4 |
| 7 | Iron and steel (72) | 10,713 | 5,820 | 84.1 | 3.4 | 2.3 |
| 8 | Paper & P. Board (48) | 8,161 | 5,900 | 38.3 | 2.6 | 2.3 |
| 9 | Articles of Iron and Steel (73) | 6,441 | 3,391 | 89.9 | 2.0 | 1.3 |
| 10 | Staple Fibres(55) | 6,024 | 3,948 | 52.6 | 1.9 | 1.6 |
| | Sub Total | 182,415 | 128,917 | 41.5 | 57.9 | 51.3 |
| | Other | 132,896 | 122,625 | 8.4 | 42.1 | 48.7 |
| | Gross | 315,311 | 251,542 | 25.4 | 100 | 100 |
| | Refund/Rebate | 9,091 | 8,732 | 4.1 | | |
| | Net | 306,220 | 242,810 | 26.1 | | |

Federal Excise Duty (FED)

Federal excise duty is levied at import and domestic stages. Federal excise duty has contributed around 6% of total tax collection by FBR during 2014-15. Major portion of the receipts emanates from domestic sector. The base of the federal excise duty is quite narrow and is limited to few commodities. The realized tax collection has been Rs 155.9 billion in 2014-15 against Rs.138.1 billion in 2013-14 yielding a growth of 12.9%.

Analysis of Major Commodities of FED

As said earlier, the base of the FED is limited. The major items are cigarette, beverages cement natural gas etc. Cigarette is the most prolific revenue generation source of collection of FED which has contributed more than half of the FED collection which is evident from Graph 3.



The overall FED revenue grew by 12.9% during FY 2014-15 over the collection of FY 2013-14. The detailed review of commodity-wise collection shows that revenue from cigarettes recorded a healthy growth of around 14%, followed by cement (7.8%), and beverages (6.6%). The details of the commodity-wise collection from FED duties are presented in Table 11.

Table 11: FED Collection from Major Commodities FY: 14-15 and FY: 13-14 (Rs Million)

| SNo. | Commodities | 2014-15 | 2013-14 | Growth (%) |
|------|-------------------------|---------|---------|------------|
| 1 | Cigarettes | 82,459 | 72,089 | 14.4 |
| | Beverages | 13,342 | 12,518 | 6.6 |
| 2 | Cement | 12,082 | 11,211 | 7.8 |
| 4 | Natural Gas | 11,526 | 11,549 | -0.2 |
| 3 | Edible Oil | 2,323 | 4,100 | -43.3 |
| 6 | Vehicles Motor (Import) | 1,696 | 1,061 | 59.8 |
| | SubTotal | 123,428 | 112,528 | 9.7 |
| | Others | 38,836 | 25,558 | 52.0 |
| | Gross | 162,264 | 138,086 | 17.5 |
| | Refund | 16 | 2 | 700.0 |
| | Net | 162,248 | 138,084 | 17.5 |

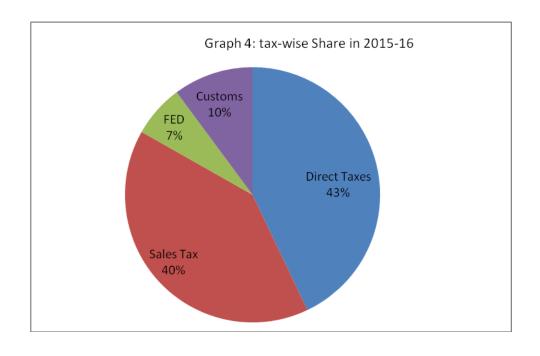
Revenue Targets FY: 2015-16

The revenue target for FY 2015-16 has been fixed at Rs. 3103.7 billion. The required growth is 19.8% over the actual collection of 2589.9 during FY 2014-15. In absolute terms, around Rs. 514 billion additional revenue will be collected in 2015-16. The taxwise details are shown in Table 12 and graph below;

Table 12: Head-wise Revenue Target FY: 2015-116

(Rs. Billion)

| Heads | Revenue Target 2014-15 | Provisional Collection | Required Growth (%) |
|--------------|---------------------------|---------------------------|---------------------|
| Direct Taxes | 1332 | 1033.7 | 28.9 |
| Sales Tax | 1250.3 | 1,087.8 | 14.9 |
| FED | 206.4 | 162.2 | 27.3 |
| Customs | 315 | 306.2 | 2.9 |
| Total | 3,103.7 | 2,589.9 | 19.8 |



Chapter 3

An Update on Reforms:

FBR's Reforms Strategy

Pakistan's taxation system suffers from serious structural problems manifested in a Tax to GDP ratio that is amongst the lowest in the region. The poor revenue generation effort is due to multifarious ailments in the economy and systemic weaknesses of the system. The economy is largely non-documented where most economic transactions disappear without leaving a trace. Tax culture is nonexistent and tax evasion and tax avoidance are not considered to be a stigma but is a societal norm. The tax laws are riddled with exemptions and aberrations in the form of special procedures and presumptive modes of taxation that distort the system, make it inequitable and difficult to administer. The following reforms have been undertaken in FBR.

FBR has devised a comprehensive reforms program and strategy to enhance resource mobilization efforts in the country and to increase tax - GDP ratio to 10-15% in the next few years. FBR has taken the following initiatives for overall improvement in the resource mobilization:

Broadening of Tax Base

The tax base in Pakistan is quite narrow. The government for broadening of tax base has taken several initiatives including use of third party data. Initially, the objective is to incorporate 300,000 new taxpayers. In this regard more than 200,000 notices have been issued by June, 2015 and more notices will be issued in FY: 2015-16.

• Rationalization of SROs and tariff rationalization

In order to remove distortions and discrimination in tax structure and to abolish unnecessary concessions, FBR has devised a plan for rationalization of concessionary regime and withdrawal of exemptions. Majority exemptions/concessions have already been withdrawn in the Budget 2014-15 and 2015-16 while remaining will be withdrawn next year. There were 7 tariff slabs during 2013-14 which were reduced to 6 in 2014-15 and further reduced to 5 in 2015-16. Tariff peaks have also been reduced to 20%.

Withdrawal of Power of Issuing SROs

The power to issue concessionary SROs by FBR has been withdrawn by the Act of Parliament. ECC has the power to issue the SROs but only under limited circumstances.

• Increasing Cost of Business for Non-Filers

In order to increase compliance and enhance revenues, the concept of filers and non-filers has been introduced. The cost of business for non-filers has been significantly increased in the recent years.

• Addressing inadmissible input adjustment and illegal refunds in sales tax

Since VAT is primarily a tax based on value addition at source and exports are zero-rated, there is an inbuilt need for the documentation of transactions involved in entire supply chain. While textiles cater for major exports of Pakistan, various intermediary manufacturing and processing activities are largely carried out in the unorganized and undocumented sector. This gap is filled by fake invoicing to inflate refunds and suppress local supplies, the refund issue consequently assumed staggering dimensions posing challenges for the VAT administration in Pakistan. In order to resolve these issues FBR has successfully prepared and implemented Computerized Risk Based Evaluation of Sales Tax (CREST).

• Taxpayers Facilitation

Introduction of an e-filing process accessible to taxpayers for income tax, sales tax and excise at e-FBR portal has been ensured. Automation of systems has helped in minimizing the contact between taxpayer and tax officers and, as a consequence, the complaints of harassment have been reduced accordingly.

• Strengthening Tax Audit

An audit plan has been reintroduced to accompany the self-assessment scheme and to overcome weak tax compliance. Substantial progress has been achieved for infrastructure up-gradation and development with the introduction of the integrated tax management system (ITMS), which is available to all the field formations.

• Customs Modernization and control

Customs modernization reforms are being introduced, aiming at simplifying, standardizing and automating customs clearance procedures supported with strong post-clearance audit controls. Online connectivity of Customs posts has been developed. Risk management principles have been

adopted and a Vehicle and Container Tracking System for monitoring transit trade is now in place. The Afghan Pakistan Transit Trade Agreement (APTTA) 2010 has replaced the 1965 agreement, with better controls and enhanced facilitation.

An integrated, risk-based automated customs clearance system (WEBOC) has been indigenously developed and launched which minimizes interaction between taxpayers and tax collectors, thereby minimizing malpractices.

• Electronic Monitoring of Production Volume

At manufacturing stage, under reporting of production and suppression of sales constitutes a major threat to sales tax revenue. As the system works on self assessment basis, production processes cannot be supervised manually. Even otherwise, manual supervision is not an effective way of ensuring accurate production figures. In this regard, system of electronic monitoring of production and supplies is being introduced. This has the potential to bring a quantum jump in sales tax collection by reducing the tax gap. FBR's approved equipment at manufacturing places have been installed. FBR will issue license for companies for installation operation of the equipment. A pilot project volunteered by Lucky Cement. PRAL will assist in this regard.

• Queue Management System in Refunds

Abusive system of processing and payment of refunds has been improved with the following features:

- Queue management for refund claims (first in first out) both at field formation and FBR headquarters
- > Transmission of refund cheques into claimants bank account (Work in progress)

• Risk Based Registration System

In order to tackle wrongful adjustment of input tax and inadmissible refunds, risk based registration system has been introduced which perform the followings:

- ➤ Physical verification through GPS in case of manufacturers
- > System asks applicants to declare HS Codes of the commodity
- Accurate forecasting for revenue and budget analysis
- > Elimination of invoice misuse

• New Anti-Smuggling Strategy

The new strategy has been devised to combat anti smuggling with the following features:

- > Creation of synergies by pooling of resources of collectorates and directorate general of intelligence and investigation FBR
- ➤ Weekly meetings with other border agencies to share information and launch joint operations
- > Improving wherewithal of the organization

• Behavioral Change

In order to promote tax culture, compliance and dispel the general impression about escaping taxation by individual having prominent position in the society, FBR has under taken following initiatives for bringing a behavioral change in society about the tax culture perception.

- ➤ Publication of Tax Directory of Parliamentarians
- Publication of National Tax Directory
- Creation of High Net Worth Individual Cell
- > Campaign against tax evaders

• Integrity Management

An Integrity Management Unit has been established in FBR which will perform the following functions:

- > monitor annual declaration of assets of employees
- Examine complaints of misuse of authority
- > Generation of periodical vigilance reports
- Development of effective vigilance network
- Development of KPIs
- Zero tolerance for corruption

STATISTICAL APPENDIX

Comparative Statements of

Month - to - Month and Progressive

Collection for the period 2014-15 & 2013-14

Collection of Federal Taxes 2014-15 Vs. 2013-14

| MONTHS | | | | | | | Collection | | | | | (KS IVII | |
|--------------|-----|-----------|------------|-----------|-----------|------------|------------|---------|-----------|---------|-------|-----------|------|
| | | | FY 2014-15 | | | FY 2013-14 | | C | COMPARISO | N | | Growth (% |) |
| | M/P | Gross | Reb/Ref | Net | Goss | Reb/Ref | Net | Goss | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 134,159 | 9899 | 124,260 | 135,503 | 11246 | 124,257 | -1344 | -1347 | 3 | -1.0 | -12.0 | 0.0 |
| AUGUST | M | 188,808 | 9,882 | 178,926 | 156,216 | 8,995 | 147,221 | 32,592 | 887 | 31,705 | 20.9 | 9.9 | 21.5 |
| | P | 322,967 | 19,781 | 303,186 | 291,719 | 20,241 | 271,478 | 31248 | -460 | 31708 | 10.7 | -2.3 | 11.7 |
| SEPTEMBER | M | 245,852 | 11155 | 234,697 | 210,149 | 6271 | 203,878 | 35703 | 4884 | 30819 | 17.0 | 77.9 | 15.1 |
| 1st Quarter | | 568,819 | 30,936 | 537,883 | 501,868 | 26,512 | 475,356 | 66951 | 4424 | 62527 | 13.3 | 16.7 | 13.2 |
| OCTOBER | M | 192,372 | 9,508 | 182,864 | 160,141 | 6,815 | 153,326 | 32231 | 2693 | 29538 | 20.1 | 39.5 | 19.3 |
| | P | 761,191 | 40,444 | 720,747 | 662,009 | 33,327 | 628,682 | 99182 | 7117 | 92065 | 15.0 | 21.4 | 14.6 |
| NOVEMBER | M | 188,679 | 7774 | 180,905 | 181,845 | 10651 | 171,194 | 6834 | -2877 | 9711 | 3.8 | -27.0 | 5.7 |
| | P | 949,870 | 48,218 | 901,652 | 843,854 | 43,978 | 799,876 | 106016 | 4240 | 101776 | 12.6 | 9.6 | 12.7 |
| DECEMBER | M | 280,575 | 10290 | 270,285 | 244,085 | 12545 | 231,540 | 36,490 | -2255 | 38,745 | 14.9 | -18.0 | 16.7 |
| 2nd Quarter | | 661,626 | 27,572 | 634,054 | 586,071 | 30,011 | 556,060 | 75,555 | -2439 | 77,994 | 12.9 | -8.1 | 14.0 |
| Upto 2nd Qtr | | 1,230,445 | 58,508 | 1,171,937 | 1,087,939 | 56,523 | 1,031,416 | 142,506 | 1985 | 140,521 | 13.1 | 3.5 | 13.6 |
| JANUARY | M | 179,570 | 6175 | 173,395 | 177,788 | 11,871 | 165,917 | 1,782 | -5696 | 7,478 | 1.0 | -48.0 | 4.5 |
| | P | 1,410,015 | 64,683 | 1,345,332 | 1,265,727 | 68,394 | 1,197,333 | 144,288 | -3711 | 147,999 | 11.4 | -5.4 | 12.4 |
| FEBRUARY | M | 200,851 | 8120 | 192,731 | 168,657 | 5,409 | 163,248 | 32194 | 2711 | 29,483 | 19.1 | 50.1 | 18.1 |
| | P | 1,610,866 | 72,803 | 1,538,063 | 1,434,384 | 73,803 | 1,360,581 | 176,482 | -1,000 | 177,482 | 12.3 | -1.4 | 13.0 |
| MARCH | M | 254,275 | 17205 | 237,070 | 221,811 | 7693 | 214,118 | 32,464 | 9512 | 22,952 | 14.6 | 123.6 | 10.7 |
| 3rd Quarter | | 634,696 | 31,500 | 603,196 | 568,256 | 24,973 | 543,283 | 66,440 | 6527 | 59,913 | 11.7 | 26.1 | 11.0 |
| Upto 3rd Qtr | | 1,865,141 | 90,008 | 1,775,133 | 1,656,195 | 81,496 | 1,574,699 | 208,946 | 8,512 | 200,434 | 12.6 | 10.4 | 12.7 |
| APRIL | M | 218,410 | 19899 | 198,511 | 178,098 | 7,878 | 170,220 | 40,312 | 12021 | 28,291 | 22.6 | 152.6 | 16.6 |
| | P | 2,083,551 | 109,907 | 1,973,644 | 1,834,293 | 89,374 | 1,744,919 | 249,258 | 20,533 | 228,725 | 13.6 | 23.0 | 13.1 |
| MAY | M | 239,304 | 4793 | 234,511 | 219,742 | 11556 | 208,186 | 19562 | -6763 | 26325 | 8.9 | -58.5 | 12.6 |
| | P | 2,322,855 | 114,700 | 2,208,155 | 2,054,035 | 100,930 | 1,953,105 | 268,820 | 13,770 | 255,050 | 13.1 | 13.6 | 13.1 |
| JUNE | M | 382,339 | 516 | 381,823 | 305,325 | 3899 | 301,426 | 77,014 | -3383 | 80,397 | 25.2 | -86.8 | 26.7 |
| 4th Quarter | | 840,053 | 25,208 | 814,845 | 703,165 | 23,333 | 679,832 | 136,888 | 1875 | 135,013 | 19.5 | 8.0 | 19.9 |
| Annual | | 2,705,194 | 115,216 | 2,589,978 | 2,359,360 | 104,829 | 2,254,531 | 345834 | 10,387 | 335,447 | 14.7 | 9.9 | 14.9 |

^(*) M- Monthly, P-Progressive

DIRECT TAXES

| | | | | | • | - | Collection | - | - | - | | - | |
|--------------|-----|-----------|------------|-----------|---------|------------|------------|---------|-----------|---------|-------|-----------|------|
| | | | FY 2014-15 | | | FY 2013-14 | | C | COMPARISO | N | | Growth (% |) |
| MONTHS | M/P | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 42,096 | 7718 | 34,378 | 38,923 | 8178 | 30,745 | 3173 | -460 | 3,633 | 8.2 | -5.6 | 11.8 |
| AUGUST | M | 58,141 | 7,105 | 51,036 | 47,123 | 2,549 | 44,574 | 11,018 | 4556 | 6,462 | 23.4 | 178.7 | 14.5 |
| | P | 100,237 | 14,823 | 85,414 | 86,046 | 10,727 | 75,319 | 14191 | 4096 | 10095 | 16.5 | 38.2 | 13.4 |
| SEPTEMBER | M | 108,185 | 3905 | 104,280 | 89,591 | 3181 | 86,410 | 18594 | 724 | 17870 | 20.8 | 22.8 | 20.7 |
| 1st Quarter | | 208,422 | 18,728 | 189,694 | 175,637 | 13,908 | 161,729 | 32785 | 4820 | 27965 | 18.7 | 34.7 | 17.3 |
| OCTOBER | M | 68,502 | 1,589 | 66,913 | 53,513 | 3,047 | 50,466 | 14989 | -1458 | 16447 | 28.0 | -47.9 | 32.6 |
| | P | 276,924 | 20,317 | 256,607 | 229,150 | 16,955 | 212,195 | 47774 | 3362 | 44412 | 20.8 | 19.8 | 20.9 |
| NOVEMBER | M | 68,344 | 3249 | 65,095 | 66,308 | 7518 | 58,790 | 2036 | -4269 | 6305 | 3.1 | -56.8 | 10.7 |
| | P | 345,268 | 23,566 | 321,702 | 295,458 | 24,473 | 270,985 | 49810 | -907 | 50717 | 16.9 | -3.7 | 18.7 |
| DECEMBER | M | 144,159 | 6934 | 137,225 | 119,048 | 8050 | 110,998 | 25,111 | -1116 | 26,227 | 21.1 | -13.9 | 23.6 |
| 2nd Quarter | | 281,005 | 11,772 | 269,233 | 238,869 | 18,615 | 220,254 | 42,136 | -6843 | 48,979 | 17.6 | -36.8 | 22.2 |
| Upto 2nd Qtr | | 489,427 | 30,500 | 458,927 | 414,506 | 32,523 | 381,983 | 74,921 | -2023 | 76,944 | 18.1 | -6.2 | 20.1 |
| JANUARY | M | 68,670 | 2921 | 65,749 | 64,493 | 7,575 | 56,918 | 4,177 | -4654 | 8,831 | 6.5 | -61.4 | 15.5 |
| | P | 558,097 | 33,421 | 524,676 | 478,999 | 40,098 | 438,901 | 79,098 | -6677 | 85,775 | 16.5 | -16.7 | 19.5 |
| FEBRUARY | M | 79,283 | 4660 | 74,623 | 64,031 | 2,880 | 61,151 | 15252 | 1780 | 13,472 | 23.8 | 61.8 | 22.0 |
| | P | 637,380 | 38,081 | 599,299 | 543,030 | 42,978 | 500,052 | 94,350 | -4,897 | 99,247 | 17.4 | -11.4 | 19.8 |
| MARCH | M | 114,909 | 12690 | 102,219 | 103,996 | 5219 | 98,777 | 10,913 | 7471 | 3,442 | 10.5 | 143.2 | 3.5 |
| 3rd Quarter | | 262,862 | 20,271 | 242,591 | 232,520 | 15,674 | 216,846 | 30,342 | 4597 | 25,745 | 13.0 | 29.3 | 11.9 |
| Upto 3rd Qtr | | 752,289 | 50,771 | 701,518 | 647,026 | 48,197 | 598,829 | 105,263 | 2,574 | 102,689 | 16.3 | 5.3 | 17.1 |
| APRIL | M | 85,169 | 10759 | 74,410 | 61,921 | 2,686 | 59,235 | 23,248 | 8073 | 15,175 | 37.5 | 300.6 | 25.6 |
| | P | 837,458 | 61,530 | 775,928 | 708,947 | 50,883 | 658,064 | 128,511 | 10,647 | 117,864 | 18.1 | 20.9 | 17.9 |
| MAY | M | 80,352 | 384 | 79,968 | 87,053 | 9255 | 77,798 | -6701 | -8871 | 2170 | -7.7 | -95.9 | 2.8 |
| | P | 917,810 | 61,914 | 855,896 | 796,000 | 60,138 | 735,862 | 121,810 | 1,776 | 120,034 | 15.3 | 3.0 | 16.3 |
| JUNE | M | 178,236 | 412 | 177,824 | 144,966 | 3573 | 141,393 | 33,270 | -3161 | 36,431 | 23.0 | -88.5 | 25.8 |
| 4th Quarter | | 343,757 | 11,555 | 332,202 | 293,940 | 15,514 | 278,426 | 49,817 | -3959 | 53,776 | 16.9 | -25.5 | 19.3 |
| Annual | | 1,096,046 | 62,326 | 1,033,720 | 940,966 | 63,711 | 877,255 | 155080 | -1,385 | 156,465 | 16.5 | -2.2 | 17.8 |

INDIRECT TAXES

| | | | | | | | Collection | | | | | | |
|--------------|-----|-----------|------------|-----------|-----------|------------|------------|---------|----------|---------|-------|------------|------|
| | | | FY 2014-15 | | | FY 2013-14 | | C | OMPARISO | N | | Growth (%) |) |
| MONTHS | M/P | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 92,063 | 2181 | 89,882 | 96,580 | 3068 | 93,512 | -4517 | -887 | -3,630 | -4.7 | -28.9 | -3.9 |
| AUGUST | M | 130,667 | 2,777 | 127,890 | 109,093 | 6,446 | 102,647 | 21,574 | -3669 | 25,243 | 19.8 | -56.9 | 24.6 |
| | P | 222,730 | 4,958 | 217,772 | 205,673 | 9,514 | 196,159 | 17057 | -4556 | 21613 | 8.3 | -47.9 | 11.0 |
| SEPTEMBER | M | 137,667 | 7250 | 130,417 | 120,558 | 3090 | 117,468 | 17109 | 4160 | 12949 | 14.2 | 134.6 | 11.0 |
| 1st Quarter | | 360,397 | 12,208 | 348,189 | 326,231 | 12,604 | 313,627 | 34166 | -396 | 34562 | 10.5 | -3.1 | 11.0 |
| OCTOBER | M | 123,870 | 7,919 | 115,951 | 106,628 | 3,768 | 102,860 | 17242 | 4151 | 13091 | 16.2 | 110.2 | 12.7 |
| | P | 484,267 | 20,127 | 464,140 | 432,859 | 16,372 | 416,487 | 51408 | 3755 | 47653 | 11.9 | 22.9 | 11.4 |
| NOVEMBER | M | 120,335 | 4525 | 115,810 | 115,537 | 3133 | 112,404 | 4798 | 1392 | 3406 | 4.2 | 44.4 | 3.0 |
| | P | 604,602 | 24,652 | 579,950 | 548,396 | 19,505 | 528,891 | 56206 | 5147 | 51059 | 10.2 | 26.4 | 9.7 |
| DECEMBER | M | 136,416 | 3356 | 133,060 | 125,037 | 4495 | 120,542 | 11,379 | -1139 | 12,518 | 9.1 | -25.3 | 10.4 |
| 2nd Quarter | | 380,621 | 15,800 | 364,821 | 347,202 | 11,396 | 335,806 | 33,419 | 4404 | 29,015 | 9.6 | 38.6 | 8.6 |
| Upto 2nd Qtr | | 741,018 | 28,008 | 713,010 | 673,433 | 24,000 | 649,433 | 67,585 | 4008 | 63,577 | 10.0 | 16.7 | 9.8 |
| JANUARY | M | 110,900 | 3254 | 107,646 | 113,295 | 4,296 | 108,999 | -2,395 | -1042 | -1,353 | -2.1 | -24.3 | -1.2 |
| | P | 851,918 | 31,262 | 820,656 | 786,728 | 28,296 | 758,432 | 65,190 | 2966 | 62,224 | 8.3 | 10.5 | 8.2 |
| FEBRUARY | M | 121,568 | 3460 | 118,108 | 104,626 | 2,529 | 102,097 | 16942 | 931 | 16,011 | 16.2 | 36.8 | 15.7 |
| | P | 973,486 | 34,722 | 938,764 | 891,354 | 30,825 | 860,529 | 82,132 | 3,897 | 78,235 | 9.2 | 12.6 | 9.1 |
| MARCH | M | 139,366 | 4515 | 134,851 | 117,815 | 2474 | 115,341 | 21,551 | 2041 | 19,510 | 18.3 | 82.5 | 16.9 |
| 3rd Quarter | | 371,834 | 11,229 | 360,605 | 335,736 | 9,299 | 326,437 | 36,098 | 1930 | 34,168 | 10.8 | 20.8 | 10.5 |
| Upto 3rd Qtr | | 1,112,852 | 39,237 | 1,073,615 | 1,009,169 | 33,299 | 975,870 | 103,683 | 5,938 | 97,745 | 10.3 | 17.8 | 10.0 |
| APRIL | M | 133,241 | 9140 | 124,101 | 116,177 | 5,192 | 110,985 | 17,064 | 3948 | 13,116 | 14.7 | 76.0 | 11.8 |
| | P | 1,246,093 | 48,377 | 1,197,716 | 1,125,346 | 38,491 | 1,086,855 | 120,747 | 9,886 | 110,861 | 10.7 | 25.7 | 10.2 |
| MAY | M | 158,952 | 4409 | 154,543 | 132,689 | 2301 | 130,388 | 26263 | 2108 | 24155 | 19.8 | 91.6 | 18.5 |
| | P | 1,405,045 | 52,786 | 1,352,259 | 1,258,035 | 40,792 | 1,217,243 | 147,010 | 11,994 | 135,016 | 11.7 | 29.4 | 11.1 |
| JUNE | M | 204,103 | 104 | 203,999 | 160,359 | 326 | 160,033 | 43,744 | -222 | 43,966 | 27.3 | -68.1 | 27.5 |
| 4th Quarter | | 496,296 | 13,653 | 482,643 | 409,225 | 7,819 | 401,406 | 87,071 | 5834 | 81,237 | 21.3 | 74.6 | 20.2 |
| Annual | | 1,609,148 | 52,890 | 1,556,258 | 1,418,394 | 41,118 | 1,377,276 | 190754 | 11,772 | 178,982 | 13.4 | 28.6 | 13.0 |

SALES TAX (TOTAL)

| | | | | | | | Collection | | | | | (KS MI | · |
|--------------|-----|-----------|------------|-----------|-----------|------------|------------|--------|----------|--------|-------|------------|------|
| | | | FY 2014-15 | | | FY 2013-14 | | C | OMPARISO | N | | Growth (%) |) |
| MONTHS | M/P | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 70,461 | 1045 | 69,416 | 72,649 | 2536 | 70,113 | -2188 | -1491 | -697 | -3.0 | -58.8 | -1.0 |
| AUGUST | M | 97,990 | 1,694 | 96,296 | 82,820 | 5,088 | 77,732 | 15,170 | -3394 | 18,564 | 18.3 | -66.7 | 23.9 |
| | P | 168,451 | 2,739 | 165,712 | 155,469 | 7,624 | 147,845 | 12982 | -4885 | 17867 | 8.4 | -64.1 | 12.1 |
| SEPTEMBER | M | 98,684 | 6190 | 92,494 | 90,522 | 2531 | 87,991 | 8162 | 3659 | 4503 | 9.0 | 144.6 | 5.1 |
| 1st Quarter | | 267,135 | 8,929 | 258,206 | 245,991 | 10,155 | 235,836 | 21144 | -1226 | 22370 | 8.6 | -12.1 | 9.5 |
| OCTOBER | M | 86,802 | 7,169 | 79,633 | 78,550 | 2,596 | 75,954 | 8252 | 4573 | 3679 | 10.5 | 176.2 | 4.8 |
| | P | 353,937 | 16,098 | 337,839 | 324,541 | 12,751 | 311,790 | 29396 | 3347 | 26049 | 9.1 | 26.2 | 8.4 |
| NOVEMBER | M | 86,717 | 3792 | 82,925 | 85,683 | 2512 | 83,171 | 1034 | 1280 | -246 | 1.2 | 51.0 | -0.3 |
| | P | 440,654 | 19,890 | 420,764 | 410,224 | 15,263 | 394,961 | 30430 | 4627 | 25803 | 7.4 | 30.3 | 6.5 |
| DECEMBER | M | 95,786 | 2793 | 92,993 | 90,437 | 3714 | 86,723 | 5,349 | -921 | 6,270 | 5.9 | -24.8 | 7.2 |
| 2nd Quarter | | 269,305 | 13,754 | 255,551 | 254,670 | 8,822 | 245,848 | 14,635 | 4932 | 9,703 | 5.7 | 55.9 | 3.9 |
| Upto 2nd Qtr | | 536,440 | 22,683 | 513,757 | 500,661 | 18,977 | 481,684 | 35,779 | 3706 | 32,073 | 7.1 | 19.5 | 6.7 |
| JANUARY | M | 75,112 | 2449 | 72,663 | 83,548 | 3,379 | 80,169 | -8,436 | -930 | -7,506 | -10.1 | -27.5 | -9.4 |
| | P | 611,552 | 25,132 | 586,420 | 584,209 | 22,356 | 561,853 | 27,343 | 2776 | 24,567 | 4.7 | 12.4 | 4.4 |
| FEBRUARY | M | 85,415 | 2572 | 82,843 | 75,469 | 1,714 | 73,755 | 9946 | 858 | 9,088 | 13.2 | 50.1 | 12.3 |
| | P | 696,967 | 27,704 | 669,263 | 659,678 | 24,070 | 635,608 | 37,289 | 3,634 | 33,655 | 5.7 | 15.1 | 5.3 |
| MARCH | M | 94,983 | 3897 | 91,086 | 83,012 | 1827 | 81,185 | 11,971 | 2070 | 9,901 | 14.4 | 113.3 | 12.2 |
| 3rd Quarter | | 255,510 | 8,918 | 246,592 | 242,029 | 6,920 | 235,109 | 13,481 | 1998 | 11,483 | 5.6 | 28.9 | 4.9 |
| Upto 3rd Qtr | | 791,950 | 31,601 | 760,349 | 742,690 | 25,897 | 716,793 | 49,260 | 5,704 | 43,556 | 6.6 | 22.0 | 6.1 |
| APRIL | M | 91,497 | 8574 | 82,923 | 82,992 | 4,626 | 78,366 | 8,505 | 3948 | 4,557 | 10.2 | 85.3 | 5.8 |
| | P | 883,447 | 40,175 | 843,272 | 825,682 | 30,523 | 795,159 | 57,765 | 9,652 | 48,113 | 7.0 | 31.6 | 6.1 |
| MAY | M | 108,357 | 3608 | 104,749 | 95,090 | 1747 | 93,343 | 13267 | 1861 | 11406 | 14.0 | 106.5 | 12.2 |
| | P | 991,804 | 43,783 | 948,021 | 920,772 | 32,270 | 888,502 | 71,032 | 11,513 | 59,519 | 7.7 | 35.7 | 6.7 |
| JUNE | M | 139,769 | 0 | 139,769 | 107,994 | 114 | 107,880 | 31,775 | -114 | 31,889 | 29.4 | -100.0 | 29.6 |
| 4th Quarter | | 339,623 | 12,182 | 327,441 | 286,076 | 6,487 | 279,589 | 53,547 | 5695 | 47,852 | 18.7 | 87.8 | 17.1 |
| Annual | | 1,131,573 | 43,783 | 1,087,790 | 1,028,766 | 32,384 | 996,382 | 102807 | 11,399 | 91,408 | 10.0 | 35.2 | 9.2 |

SALES TAX (IMPORTS)

| | | | • | | | - | Collection | | | | • | • | |
|--------------|-----|---------|------------|---------|---------|------------|------------|--------|----------|--------|-------|-----------|------|
| | | | FY 2014-15 | | | FY 2013-14 | | C | OMPARISO | N | | Growth (% |) |
| MONTHS | M/P | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 38,305 | 1 | 38,304 | 37,918 | 2 | 37,916 | 387 | -1 | 388 | 1.0 | -50.0 | 1.0 |
| AUGUST | M | 51,690 | 4 | 51,686 | 40,148 | 0 | 40,148 | 11,542 | 4 | 11,538 | 28.7 | #DIV/0! | 28.7 |
| | P | 89,995 | 5 | 89,990 | 78,066 | 2 | 78,064 | 11929 | 3 | 11926 | 15.3 | 150.0 | 15.3 |
| SEPTEMBER | M | 52,200 | 2 | 52,198 | 43,594 | 2 | 43,592 | 8606 | 0 | 8606 | 19.7 | 0.0 | 19.7 |
| 1st Quarter | | 142,195 | 7 | 142,188 | 121,660 | 4 | 121,656 | 20535 | 3 | 20532 | 16.9 | 75.0 | 16.9 |
| OCTOBER | M | 45,218 | 0 | 45,218 | 40,601 | 4 | 40,597 | 4617 | -4 | 4621 | 11.4 | -100.0 | 11.4 |
| | P | 187,413 | 7 | 187,406 | 162,261 | 8 | 162,253 | 25152 | -1 | 25153 | 15.5 | -12.5 | 15.5 |
| NOVEMBER | M | 43,407 | 46 | 43,361 | 44,263 | | 44,263 | -856 | 46 | -902 | -1.9 | #DIV/0! | -2.0 |
| | P | 230,820 | 53 | 230,767 | 206,524 | 8 | 206,516 | 24296 | 45 | 24251 | 11.8 | 562.5 | 11.7 |
| DECEMBER | M | 43,999 | 0 | 43,999 | 40,165 | 1 | 40,164 | 3,834 | -1 | 3,835 | 9.5 | -100.0 | 9.5 |
| 2nd Quarter | | 132,624 | 46 | 132,578 | 125,029 | 5 | 125,024 | 7,595 | 41 | 7,554 | 6.1 | 820.0 | 6.0 |
| Upto 2nd Qtr | | 274,819 | 53 | 274,766 | 246,689 | 9 | 246,680 | 28,130 | 44 | 28,086 | 11.4 | 488.9 | 11.4 |
| JANUARY | M | 38,850 | 0 | 38,850 | 41,784 | 2 | 41,782 | -2,934 | -2 | -2,932 | -7.0 | -100.0 | -7.0 |
| | P | 313,669 | 53 | 313,616 | 288,473 | 11 | 288,462 | 25,196 | 42 | 25,154 | 8.7 | 381.8 | 8.7 |
| FEBRUARY | M | 42,568 | 3 | 42,565 | 35,704 | 2 | 35,702 | 6864 | 1 | 6,863 | 19.2 | 50.0 | 19.2 |
| | P | 356,237 | 56 | 356,181 | 324,177 | 13 | 324,164 | 32,060 | 43 | 32,017 | 9.9 | 330.8 | 9.9 |
| MARCH | M | 44,500 | 1 | 44,499 | 35,615 | 0 | 35,615 | 8,885 | 1 | 8,884 | 24.9 | #DIV/0! | 24.9 |
| 3rd Quarter | | 125,918 | 4 | 125,914 | 113,103 | 4 | 113,099 | 12,815 | 0 | 12,815 | 11.3 | 0.0 | 11.3 |
| Upto 3rd Qtr | | 400,737 | 57 | 400,680 | 359,792 | 13 | 359,779 | 40,945 | 44 | 40,901 | 11.4 | 338.5 | 11.4 |
| APRIL | M | 46,661 | | 46,661 | 41,498 | 1 | 41,497 | 5,163 | -1 | 5,164 | 12.4 | -100.0 | 12.4 |
| | P | 447,398 | 57 | 447,341 | 401,290 | 14 | 401,276 | 46,108 | 43 | 46,065 | 11.5 | 307.1 | 11.5 |
| MAY | M | 53,878 | | 53,878 | 47,164 | 2 | 47,162 | 6714 | -2 | 6716 | 14.2 | -100.0 | 14.2 |
| | P | 501,276 | 57 | 501,219 | 448,454 | 16 | 448,438 | 52,822 | 41 | 52,781 | 11.8 | 256.3 | 11.8 |
| JUNE | M | 55,409 | | 55,409 | 46,897 | 5 | 46,892 | 8,512 | -5 | 8,517 | 18.2 | -100.0 | 18.2 |
| 4th Quarter | | 155,948 | 0 | 155,948 | 135,559 | 8 | 135,551 | 20,389 | -8 | 20,397 | 15.0 | -100.0 | 15.0 |
| Annual | | 556,685 | 57 | 556,628 | 495,351 | 21 | 495,330 | 61334 | 36 | 61,298 | 12.4 | 171.4 | 12.4 |

SALES TAX (DOMESTIC)

| | | | <u>.</u> | | | _ | Collection | _ | _ | _ | | | |
|--------------|-----|---------|------------|---------|---------|------------|------------|--------|-----------|--------|-------|------------|-------|
| | | | FY 2014-15 | | | FY 2013-14 | | (| COMPARISO | N | | Growth (%) |) |
| MONTHS | M/P | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 32,156 | 1044 | 31,112 | 34,731 | 2534 | 32,197 | -2575 | -1490 | -1,085 | -7.4 | -58.8 | -3.4 |
| AUGUST | M | 46,300 | 1,690 | 44,610 | 42,672 | 5,088 | 37,584 | 3,628 | -3398 | 7,026 | 8.5 | -66.8 | 18.7 |
| | P | 78,456 | 2,734 | 75,722 | 77,403 | 7,622 | 69,781 | 1053 | -4888 | 5941 | 1.4 | -64.1 | 8.5 |
| SEPTEMBER | M | 46,484 | 6188 | 40,296 | 46,928 | 2529 | 44,399 | -444 | 3659 | -4103 | -0.9 | 144.7 | -9.2 |
| 1st Quarter | | 124,940 | 8,922 | 116,018 | 124,331 | 10,151 | 114,180 | 609 | -1229 | 1838 | 0.5 | -12.1 | 1.6 |
| OCTOBER | M | 41,584 | 7,169 | 34,415 | 37,949 | 2,592 | 35,357 | 3635 | 4577 | -942 | 9.6 | 176.6 | -2.7 |
| | P | 166,524 | 16,091 | 150,433 | 162,280 | 12,743 | 149,537 | 4244 | 3348 | 896 | 2.6 | 26.3 | 0.6 |
| NOVEMBER | M | 43,310 | 3746 | 39,564 | 41,420 | 2512 | 38,908 | 1890 | 1234 | 656 | 4.6 | 49.1 | 1.7 |
| | P | 209,834 | 19,837 | 189,997 | 203,700 | 15,255 | 188,445 | 6134 | 4582 | 1552 | 3.0 | 30.0 | 0.8 |
| DECEMBER | M | 51,787 | 2793 | 48,994 | 50,272 | 3713 | 46,559 | 1,515 | -920 | 2,435 | 3.0 | -24.8 | 5.2 |
| 2nd Quarter | | 136,681 | 13,708 | 122,973 | 129,641 | 8,817 | 120,824 | 7,040 | 4891 | 2,149 | 5.4 | 55.5 | 1.8 |
| Upto 2nd Qtr | | 261,621 | 22,630 | 238,991 | 253,972 | 18,968 | 235,004 | 7,649 | 3662 | 3,987 | 3.0 | 19.3 | 1.7 |
| JANUARY | M | 36,262 | 2449 | 33,813 | 41,764 | 3,377 | 38,387 | -5,502 | -928 | -4,574 | -13.2 | -27.5 | -11.9 |
| | P | 297,883 | 25,079 | 272,804 | 295,736 | 22,345 | 273,391 | 2,147 | 2734 | -587 | 0.7 | 12.2 | -0.2 |
| FEBRUARY | M | 42,847 | 2569 | 40,278 | 39,765 | 1,712 | 38,053 | 3082 | 857 | 2,225 | 7.8 | 50.1 | 5.8 |
| | P | 340,730 | 27,648 | 313,082 | 335,501 | 24,057 | 311,444 | 5,229 | 3,591 | 1,638 | 1.6 | 14.9 | 0.5 |
| MARCH | M | 50,483 | 3896 | 46,587 | 47,397 | 1827 | 45,570 | 3,086 | 2069 | 1,017 | 6.5 | 113.2 | 2.2 |
| 3rd Quarter | | 129,592 | 8,914 | 120,678 | 128,926 | 6,916 | 122,010 | 666 | 1998 | -1,332 | 0.5 | 28.9 | -1.1 |
| Upto 3rd Qtr | | 391,213 | 31,544 | 359,669 | 382,898 | 25,884 | 357,014 | 8,315 | 5,660 | 2,655 | 2.2 | 21.9 | 0.7 |
| APRIL | M | 44,836 | 8574 | 36,262 | 41,494 | 4,625 | 36,869 | 3,342 | 3949 | -607 | 8.1 | 85.4 | -1.6 |
| | P | 436,049 | 40,118 | 395,931 | 424,392 | 30,509 | 393,883 | 11,657 | 9,609 | 2,048 | 2.7 | 31.5 | 0.5 |
| MAY | M | 54,479 | 3608 | 50,871 | 47,926 | 1745 | 46,181 | 6553 | 1863 | 4690 | 13.7 | 106.8 | 10.2 |
| | P | 490,528 | 43,726 | 446,802 | 472,318 | 32,254 | 440,064 | 18,210 | 11,472 | 6,738 | 3.9 | 35.6 | 1.5 |
| JUNE | M | 84,360 | 0 | 84,360 | 61,097 | 109 | 60,988 | 23,263 | -109 | 23,372 | 38.1 | -100.0 | 38.3 |
| 4th Quarter | | 183,675 | 12,182 | 171,493 | 150,517 | 6,479 | 144,038 | 33,158 | 5703 | 27,455 | 22.0 | 88.0 | 19.1 |
| Annual | | 574,888 | 43,726 | 531,162 | 533,415 | 32,363 | 501,052 | 41473 | 11,363 | 30,110 | 7.8 | 35.1 | 6.0 |

FEDERAL EXCISE

| | | | | | | _ | Collection | <u>.</u> | _ | <u>.</u> | - | | |
|--------------|-----|---------|------------|---------|---------|------------|------------|----------|----------|----------|-------|------------|-------|
| | | | FY 2014-15 | | | FY 2013-14 | | C | OMPARISO | N | | Growth (%) |) |
| MONTHS | M/P | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 3,687 | 0 | 3,687 | 7,115 | 1 | 7,114 | -3428 | -1 | -3,427 | -48.2 | - | -48.2 |
| AUGUST | M | 9,918 | 0 | 9,918 | 8,913 | 0 | 8,913 | 1,005 | 0 | 1,005 | 11.3 | - | 11.3 |
| | P | 13,605 | 0 | 13,605 | 16,028 | 1 | 16,027 | -2423 | -1 | -2422 | -15.1 | - | -15.1 |
| SEPTEMBER | M | 11,855 | 0 | 11,855 | 9,353 | 0 | 9,353 | 2502 | 0 | 2502 | 26.8 | #DIV/0! | 26.8 |
| 1st Quarter | | 25,460 | 0 | 25,460 | 25,381 | 1 | 25,380 | 79 | -1 | 80 | 0.3 | -100.0 | 0.3 |
| OCTOBER | M | 14,492 | | 14,492 | 10,457 | | 10,457 | 4035 | 0 | 4035 | 38.6 | - | 38.6 |
| | P | 39,952 | 0 | 39,952 | 35,838 | 1 | 35,837 | 4114 | -1 | 4115 | 11.5 | - | 11.5 |
| NOVEMBER | M | 10,958 | 0 | 10,958 | 10,498 | 0 | 10,498 | 460 | 0 | 460 | 4.4 | #DIV/0! | 4.4 |
| | P | 50,910 | 0 | 50,910 | 46,336 | 1 | 46,335 | 4574 | -1 | 4575 | 9.9 | -100.0 | 9.9 |
| DECEMBER | M | 13,046 | 0 | 13,046 | 11,327 | 1 | 11,326 | 1,719 | -1 | 1,720 | 15.2 | -100.0 | 15.2 |
| 2nd Quarter | | 38,496 | 0 | 38,496 | 32,282 | 1 | 32,281 | 6,214 | -1 | 6,215 | 19.2 | -100.0 | 19.3 |
| Upto 2nd Qtr | | 63,956 | 0 | 63,956 | 57,663 | 2 | 57,661 | 6,293 | -2 | 6,295 | 10.9 | -100.0 | 10.9 |
| JANUARY | M | 11,622 | 0 | 11,622 | 9,899 | 0 | 9,899 | 1,723 | 0 | 1,723 | 17.4 | - | 17.4 |
| | P | 75,578 | 0 | 75,578 | 67,562 | 2 | 67,560 | 8,016 | -2 | 8,018 | 11.9 | - | 11.9 |
| FEBRUARY | M | 13,157 | 0 | 13,157 | 10,467 | 0 | 10,467 | 2690 | 0 | 2,690 | 25.7 | #DIV/0! | 25.7 |
| | P | 88,735 | 0 | 88,735 | 78,029 | 2 | 78,027 | 10,706 | -2 | 10,708 | 13.7 | -100.0 | 13.7 |
| MARCH | M | 15,601 | 0 | 15,601 | 11,787 | 0 | 11,787 | 3,814 | 0 | 3,814 | 32.4 | #DIV/0! | 32.4 |
| 3rd Quarter | | 40,380 | 0 | 40,380 | 32,153 | 0 | 32,153 | 8,227 | 0 | 8,227 | 25.6 | #DIV/0! | 25.6 |
| Upto 3rd Qtr | | 104,336 | 0 | 104,336 | 89,816 | 2 | 89,814 | 14,520 | -2 | 14,522 | 16.2 | -100.0 | 16.2 |
| APRIL | M | 15,311 | 0 | 15,311 | 14,211 | 0 | 14,211 | 1,100 | 0 | 1,100 | 7.7 | - | 7.7 |
| | P | 119,647 | 0 | 119,647 | 104,027 | 2 | 104,025 | 15,620 | -2 | 15,622 | 15.0 | - | 15.0 |
| MAY | M | 20,128 | 0 | 20,128 | 15,876 | 0 | 15,876 | 4252 | 0 | 4252 | 26.8 | #DIV/0! | 26.8 |
| | P | 139,775 | 0 | 139,775 | 119,903 | 2 | 119,901 | 19,872 | -2 | 19,874 | 16.6 | -100.0 | 16.6 |
| JUNE | M | 22,489 | 16 | 22,473 | 18,183 | 0 | 18,183 | 4,306 | 16 | 4,290 | 23.7 | #DIV/0! | 23.6 |
| 4th Quarter | | 57,928 | 16 | 57,912 | 48,270 | 0 | 48,270 | 9,658 | 16 | 9,642 | 20.0 | #DIV/0! | 20.0 |
| Annual | | 162,264 | 16 | 162,248 | 138,086 | 2 | 138,084 | 24178 | 14 | 24,164 | 17.5 | 700.0 | 17.5 |

$C\,U\,S\,T\,O\,M\,S$

| | | | | | | | Collection | | | | | | |
|--------------|-----|---------|------------|---------|---------|------------|------------|--------|-----------|--------|-------|-----------|------|
| | | | FY 2014-15 | | | FY 2013-14 | | C | COMPARISO | N | | Growth (% |) |
| MONTHS | M/P | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 17,915 | 1136 | 16,779 | 16,816 | 531 | 16,285 | 1099 | 605 | 494 | 6.5 | 113.9 | 3.0 |
| AUGUST | M | 22,759 | 1,083 | 21,676 | 17,360 | 1,358 | 16,002 | 5,399 | -275 | 5,674 | 31.1 | -20.3 | 35.5 |
| | P | 40,674 | 2,219 | 38,455 | 34,176 | 1,889 | 32,287 | 6498 | 330 | 6168 | 19.0 | 17.5 | 19.1 |
| SEPTEMBER | M | 27,128 | 1060 | 26,068 | 20,683 | 559 | 20,124 | 6445 | 501 | 5944 | 31.2 | 89.6 | 29.5 |
| 1st Quarter | | 67,802 | 3,279 | 64,523 | 54,859 | 2,448 | 52,411 | 12943 | 831 | 12112 | 23.6 | 33.9 | 23.1 |
| OCTOBER | M | 22,576 | 750 | 21,826 | 17,621 | 1,172 | 16,449 | 4955 | -422 | 5377 | 28.1 | -36.0 | 32.7 |
| | P | 90,378 | 4,029 | 86,349 | 72,480 | 3,620 | 68,860 | 17898 | 409 | 17489 | 24.7 | 11.3 | 25.4 |
| NOVEMBER | M | 22,660 | 733 | 21,927 | 19,356 | 621 | 18,735 | 3304 | 112 | 3192 | 17.1 | 18.0 | 17.0 |
| | P | 113,038 | 4,762 | 108,276 | 91,836 | 4,241 | 87,595 | 21202 | 521 | 20681 | 23.1 | 12.3 | 23.6 |
| DECEMBER | M | 27,584 | 563 | 27,021 | 23,273 | 780 | 22,493 | 4,311 | -217 | 4,528 | 18.5 | -27.8 | 20.1 |
| 2nd Quarter | | 72,820 | 2,046 | 70,774 | 60,250 | 2,573 | 57,677 | 12,570 | -527 | 13,097 | 20.9 | -20.5 | 22.7 |
| Upto 2nd Qtr | | 140,622 | 5,325 | 135,297 | 115,109 | 5,021 | 110,088 | 25,513 | 304 | 25,209 | 22.2 | 6.1 | 22.9 |
| JANUARY | M | 24,166 | 805 | 23,361 | 19,848 | 917 | 18,931 | 4,318 | -112 | 4,430 | 21.8 | -12.2 | 23.4 |
| | P | 164,788 | 6,130 | 158,658 | 134,957 | 5,938 | 129,019 | 29,831 | 192 | 29,639 | 22.1 | 3.2 | 23.0 |
| FEBRUARY | M | 22,996 | 888 | 22,108 | 18,690 | 815 | 17,875 | 4306 | 73 | 4,233 | 23.0 | 9.0 | 23.7 |
| | P | 187,784 | 7,018 | 180,766 | 153,647 | 6,753 | 146,894 | 34,137 | 265 | 33,872 | 22.2 | 3.9 | 23.1 |
| MARCH | M | 28,782 | 618 | 28,164 | 23,016 | 647 | 22,369 | 5,766 | -29 | 5,795 | 25.1 | -4.5 | 25.9 |
| 3rd Quarter | | 75,944 | 2,311 | 73,633 | 61,554 | 2,379 | 59,175 | 14,390 | -68 | 14,458 | 23.4 | -2.9 | 24.4 |
| Upto 3rd Qtr | | 216,566 | 7,636 | 208,930 | 176,663 | 7,400 | 169,263 | 39,903 | 236 | 39,667 | 22.6 | 3.2 | 23.4 |
| APRIL | M | 26,433 | 566 | 25,867 | 18,974 | 566 | 18,408 | 7,459 | 0 | 7,459 | 39.3 | 0.0 | 40.5 |
| | P | 242,999 | 8,202 | 234,797 | 195,637 | 7,966 | 187,671 | 47,362 | 236 | 47,126 | 24.2 | 3.0 | 25.1 |
| MAY | M | 30,467 | 801 | 29,666 | 21,723 | 554 | 21,169 | 8744 | 247 | 8497 | 40.3 | 44.6 | 40.1 |
| | P | 273,466 | 9,003 | 264,463 | 217,360 | 8,520 | 208,840 | 56,106 | 483 | 55,623 | 25.8 | 5.7 | 26.6 |
| JUNE | M | 41,845 | 88 | 41,757 | 34,182 | 212 | 33,970 | 7,663 | -124 | 7,787 | 22.4 | -58.5 | 22.9 |
| 4th Quarter | | 98,745 | 1,455 | 97,290 | 74,879 | 1,332 | 73,547 | 23,866 | 123 | 23,743 | 31.9 | 9.2 | 32.3 |
| Annual | | 315,311 | 9,091 | 306,220 | 251,542 | 8,732 | 242,810 | 63769 | 359 | 63,410 | 25.4 | 4.1 | 26.1 |