

FBR

Biannual Review

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Federal Board of Revenue

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Foreword

Despite several challenges like poor law and order in the country, energy shortages and

compression of imports, FBR has been able to collect net tax revenues of Rs.2,590 billion during

the year FY 2014-15, yielding 15% growth over the collection of Rs. 2,254 billion during FY

2013-14. On the tax revenue front many positive developments have been noticed and overall

performance during FY 2014-15 remained satisfactory. The reforms have started paying the

dividends in shape of improved compliance, higher revenue growth and tax GDP ratio. During

FY 2014-15, FBR has not only improved tax GDP ratio to 9.5% but also set a record of

increasing Rs. 335 billion in a single year.

The current issue of the FBR Biannual Review provides an update on FBR revenue generating

efforts. The in-depth analysis of data for the year FY 2014-15 provides an insight in to various

components of federal taxes. It also explains how the growth in tax yield is directly linked with

the macroeconomic indicators of the economy.

The current publication also includes an report on "Two Years Revenue Performance"

highlighting major initiatives and achievements by FBR, besides historical data on major

revenue spinners of the four taxes and tax GDP ratio have also been included.

The efforts of the research team of Strategic Planning Reform & Statistics Wing are

commendable in bringing out this issue of FBR Biannual Review. Suggestions and comments for

improvement of this publication will be highly appreciated.

(Tariq Bajwa)

Secretary Revenue Division/

Chairman, FBR

Abbreviations

FBR Federal Board of Revenue

DT **Direct Taxes** CD **Customs Duties GST** General Sales Tax Sales Tax Import **STM STD** Sales Tax Domestic Federal Excise Duties **FED** WHT Withholding Taxes Voluntary Payments VP Collection on Demand CoD **AOPs Association of Persons** NTN National Tax Number

USAS Universal Self-Assessment Scheme

SED Special Excise Duty
PCT Pakistan Customs Tariff
GDP Gross Domestic Product

CH Chapter

RTO Regional Tax Office LTU Large Tax Payers' Unit

FY Fiscal Year

CFY Current Fiscal Year PFY Previous Fiscal Year

I. The Economy

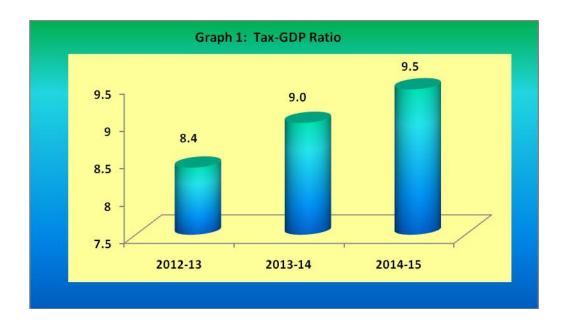
The revival of growth that started in 2013-14, accelerated further in 2014-15. The factors contributing to this momentum in growth include the political resolve, reform initiatives and improved situation of law & order in the country. Moreover, the decline in oil prices, rise in foreign exchange buffers, growth in remittances and proceeds from privatization provided further support to the economy. Fiscal year 2014-15 registered some remarkable achievements. These include; low inflation, stable capital market, improved rating by international rating agencies, historical China Pak Economic Corridor (CPEC) agreement, issuance of Ijara Sakuk Bond, decline in unemployment rate from 6.2 to 6.0 percent etc.

On the tax revenue front many positive developments have been noticed and overall performance during FY 2014-15 remained satisfactory. The reforms have started paying the dividends in shape of improved compliance, higher revenue growth and tax GDP ratio. Despite all odds, FBR has not only improved tax GDP ratio to 9.5% in 2014-15 but also set a record of increasing **Rs. 335 billion** in a single year.

Keeping in view the current macroeconomic trends it is hoped that economy will move forward with faster pace. Speedy work on China Pak Economic Corridor would provide a big jump to economy of Pakistan and consequently boosting tax collection.

II. FBR Revenue Collection vis-à-vis Target FY 2014-15

FBR has collected Rs. 2,590 billion as provisional collection during FY 2014-15 as against Rs 2,254.5 billion during FY 2013-14 entailing a growth of 15%. The revenue target for FY 2014-15 of Rs 2,605 billion has been achieved to the extent of 99.4%. As a result, the Tax GDP ratio has been enhanced to 9.5% from 9% which reflects marked improvement as compared with previous performance as compared with previous performances. A rising trend in the tax-GDP ratio during last three years is visible from the graph- 1.



FBR was allocated an ambitious target of Rs 2,810 billion for FY: 2014-15. The target was based on the assumptions that FBR revenue collection would remain at Rs 2,275 billion during 2013-14 (Base year) and there would be high trajectory growth of macroeconomic indicators forecast for FY 2013-14. However, the baseline was eroded by 21 billion and almost all the economic indicators remained below expectations. The revenue collection was also adversely affected by declining trend in the price of different commodities especially POL. Table 1 highlights the tax-wise target and collection during 2014-15.

Table 1: A Comparison of Collection vis-avis Target 2014-15

Rs. Billion)

Tax Head	Original Target	Revised	Provisional Collection	Achievement of Target (%)		
	Target	Target	(*)	Original	Revised	
Direct Taxes	1149	1109	1033.7	90.0	93.2	
Sales Tax	1,206	1,082	1,087.8	90.2	100.5	
Federal Excise	171	159	162.2	94.9	102.0	
Customs duty	284	255	306.2	107.8	120.1	
All Taxes	2,810	2,605	2,589.9	92.2	99.4	

^(*) The collection for 2014-15 is provisional

The data reveals that almost 42% of the collection was contributed by sales tax followed by direct taxes 40%, customs 11.8% and FED 6.2% during FY 2014-15.

Analysis of Head-wise Revenue Collection

Out of total tax revenues, Rs. 2,590 billion, sales tax contributed Rs. 1087.7 billion with 9.2% growth. The growth in the collection of direct taxes has been 17.8%, customs 26.1% and FED by 12.3%. The head-wise provisional collection of FY: 2014-15 is given in (Table 2).

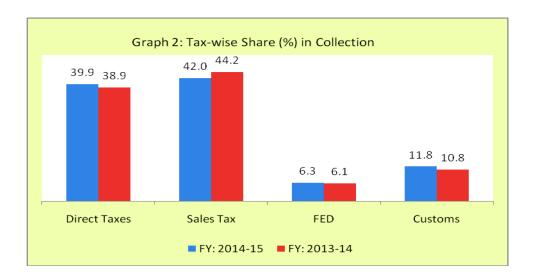
Table 2: Comparison of Net Revenue Collection

(Rs. Billion)

Revenue Heads	FY: FY:		Growth		
Revenue Heads	2014-15	2013-14	Absolute	(%)	
Direct Taxes	1033.7	877.3	156.4	17.8	
Sales Tax	1,087.8	996.4	91.4	9.2	
FED	162.2	138.1	24.1	17.5	
Customs	306.2	242.8	63.4	26.1	
TOTAL	2,589.90	2,254.6	335.3	14.9	

In absolute terms, Rs. 335.4 billion higher amount has been collected as compared to FY 2013-14. Performance of direct taxes and sales tax has been excellent as Rs. 156.4 billion and 91.4 billion additional amount has been collected during FY: 2014-15 respectively. Under the head of FED, Rs.24.1 billion higher revenue was realized whereas customs duty fetched Rs. 63.4 billion additional amount as compared to last fiscal year.

The share of sales tax has declined from 44.2% to 42 % in federal taxes during 2014-15 (Graph 2). On the other hand, the share of direct taxes improved from 38.9% to 39.9% during current year. The share of custom duty has improved from 10.8% in 2013-14 to 11.8% in 2014-15.



Refunds/Rebates

The tax-wise refund payments during FY 2014-15 have been presented in Table 3 where more than Rs. 10.3 billion higher refunds have been paid as compared to PFY.

Table 3: Comparative Position of Refunds/ Rebates
Payments during FY: 20 14-15 and FY: 2013-14

(Rs. billion)

	Refur	nd / Rebate	Difference		
Tax Head	2014-15	2013-14	Absolute	Growth (%)	
Direct taxes	62,326	63,711	-1,385	-2.2	
Sales Tax	43,783	32,384	11,399	35.2	
Federal Excise	16	2	14	700.0	
Customs Duty	9,091	8,732	359	4.1	
Total	115,216	104,829	10,387	9.9	

Detailed Tax wise Analysis

Direct Taxes: The direct taxes have contributed 39.9% in the total tax receipts collected during FY: 2014-15. Historically, the share of direct taxes in total federal tax receipts has increased from

around 15% in 1989-90 to 39.9% in FY: 2014-15. The net collection stood at Rs. 1033.7 billion reflecting a growth of 17.8% over the corresponding period last year. An amount of Rs. 62.3 billion has been paid back as refund to the claimants as against Rs.63.7 billion during FY: 2013-14.

It may be recalled that the collection of direct taxes includes income tax and other direct taxes i.e. worker welfare fund and worker profit participation fund. The contribution of income tax in total direct taxes is around 98%.

The structure of income tax is based on withholding taxes (WHT), voluntary payments (VP) and collection on demand (COD). The collection during FY: 2014-15 shows that the share of WHT, VP and COD in gross collection has been 63%, 26% and 11% respectively. Details of these components of income tax collection are presented in Table 4.

Table 4: Head-wise Performance of Direct Taxes

A Comparison of FY: 14-15 & FY: 13-14 Collection

(Rs Million)

Heads	2014-15	2013-14	Growth	Share (%)	
neaus			(%)	2014-15	2013-14
Collection on Demand	115,495	80,582	43.3	10.6	8.8
Voluntary Payments	287,608	262,598	9.5	26.3	28.7
Deductions at Source (WHT)	691,181	571,667	20.9	63.2	62.5
Miscellaneous	9,976	4,016	148.4	0.9	0.4
Gross Income Tax	1,094,284	914,847	19.6	100.0	100.0
Other DT	24281	22103	9.9		
Total Gross Direct Taxes	1,096,046	940,966	16.5		
Refunds	62,326	63,711	-2.2		
Total Net Direct Taxes	1,033,720	877,255	17.8		

Source: FBR Data Bank

Analysis of Components of Income Tax

Collection Out of Demand (CoD): The collection from this head has improved by around 43.3% in FY 2014-15 as compared to PFY. This head reflects the real efforts on the part of income tax field formations. The reason for of better performance is due to initiation of audit activity which was stalled during previous fiscal year. Furthermore, efforts were put into recover the arrear demand.

Voluntary Payments (VP): This component includes payments with return and advances. Rs 287.6 billion have been generated during FY: 2014-15 as compared to Rs 262.6 billion in the corresponding period last year. Collection from VP has recorded a growth 9.5% (Table 5). Major component of voluntary payment is advance tax where a sum of Rs.269.7 billion has been collected in FY 2014-15 against Rs. 248.8 billion in FY: 2013-14. The collection from advance tax has grown by 8.4%. The second component of VP is payment with returns, which has boosted its collection by 30% during the period under review. This reflects efforts put in by FBR in CFY to persuade taxpayers to file their returns. The BTB initiatives of FBR played a vital role in it.

Table 5: Collection of Income Tax by Voluntary Compliance A Comparison of FY: 14-15 & FY: 13-14 Collection

(Rs .Million)

Heads	2014-15	2013-14	Change (%)
Voluntary Payments (A+B)	287,608	262,598	9.5
A) With Returns	17,915	13,761	30.2
B) Advance Tax	269,693	248,837	8.4

Withholding Taxes (WHT): WHT contributes a major chunk i.e. around 63% in the collection of direct taxes. The WHT collection during FY: 14-15 has been Rs. 691.2 against Rs. 571.7 billion during FY: 13-14 indicating a growth of 20.9%. The nine major components of withholding taxes contributed around 88% of total WHT collection. These are: contracts, imports, salary, telephone, export, bank interest/securities, cash withdrawal, dividends and electricity. The highest growth in WHT collection has been in electric bills (39.4%) followed by contracts (36.1%), cash withdrawal (25.4%), salary (23.1%), bank interest etc (22.4%), dividend 21.6% and imports (19%), The reason behind vibrant growth is effective monitoring of WHT by creating special monitoring units and rationalization of withholding tax rates.

Table 6: Deductions at Source:
A Comparison of FY: 14-15 & FY: 13-14 Collection

(Rs .Million)

Collection Head	Collec	ction	Difference	
	FY 14-15	FY 13-14	Absolute	Percent
Imports	147,352	123,808	23,544	19.0
Salary	79,460	64,552	14,908	23.1
Dividends	29,399	24,182	5,217	21.6
Bank Interest & Securities	49,785	40,675	9,110	22.4
Contracts	176,783	129,901	46,882	36.1
Export	26,231	26,371	-140	-0.5
Cash Withdrawal	23,902	19,063	4,839	25.4
Electric bills	27,541	19,758	7,783	39.4
Telephone	44,676	51,974	-7,298	-14.0
a. Sub Total	605,129	500,284	104,845	21.0
% Share in total WHT	87.5	87.5		
b. Other WHT	86,056	71,432	14,624	20.5
c. Total WHT	691,185	571,716	119,469	20.9
Share (%) in Gross I. Tax	62.6	62.2		

Sales Tax: The sales tax is the top revenue generating source of federal tax receipts. It constitutes 42% of the total net revenue collection. The gross and net sales tax collection during the year has been Rs 1131.6 billion and Rs 1087.8 billion showing growths of 10% and 9.2% respectively over the collection of PFY.

Of total net collection of sales tax, more than half of total sales tax is contributed by sales tax on imports while the rest is originated from domestic sector. Details of collection of these two components are depicted in (Table-7).

Table 7: Sales Taxes Gross and Net Revenue Receipts

(Rs in Million)

Heads	FY 2	014-15	FY 2013-14		Growth (%)	
Heaus	Gross	Net	Gross	Net	Gross	Net
Sales Tax (Imports)	556,685	556,628	495,351	495,330	12.4	12.4
Sales Tax (Domestic)	574,888	531,162	533,415	501,052	7.8	6.0
Total	1,131,573	1,087,790	1,028,766	996,382	10.0	9.2

Source: FBR Data Bank

Sales Tax Domestic Collection: The overall net collection of Sales Tax Domestic (STD) was Rs.531.2 billion against Rs.501.1 billion in the PFY. The net collection grew by 6% in FY 2014-15. The sales tax domestic contributed around 49% of the total sales tax during 2014-15.

Major Revenue Spinners of STD: The collection of sales tax has been highly concentrated in few commodities. This is confirmed by the fact that only petroleum products contribute around 44% of the total sales tax domestic. Major 10 items including POL and natural gas shared 73% of the total net sales tax domestic. It is evident from (Table 8) that all the major ten items exhibited positive growths except natural gas and fertilizer

Table 8: Comparison of Sales Tax Domestic (Net) Collection by Major Commodities During FY: 2014-15 & FY: 2013-14

(Rs Million)

Commodition	2014 15	2013-14	Growth	Share (%)
Commodities	2014-15	2013-14	(%)	2014-15
POL Products	233,246	230,731	1.1	43.9
Electrical Energy	23,751	19,671	20.7	4.5
Cement	23,290	20,106	15.8	4.4
Natural Gas	22,832	31,616	-27.8	4.3
Fertilizers	22,513	24,032	-6.3	4.2
Cigarettes	20,981	17,672	18.7	4.0
Food Products	12,316	12,236	0.7	2.3
Sugar	10,865	9,189	18.2	2.0
Motor Cars	9,284	3,754	147.3	1.7
Aerated Waters/Beverage	8,847	8,821	0.3	1.7
Sub Total	387,925	380,383	26.3	73.0
Other sectors	143,237	120,669	18.7	27.0
Sales Tax (Domestic) Net	531,162	501,052	6.0	100

Source: FBR Data Bank

The petroleum products have been the top revenue spinner of sales tax domestic and contributed around 44% in the total sales tax domestic collection during 2014-15. The collection stood at Rs. 233.2 billion in 2014-15 against Rs. 230.7 billion during 2013-14 recording a growth of 1.1%. The major reason behind this low growth is the reduction of international prices of petroleum products during the year.

A significant growth of 21% in the collection has been attained in electrical energy during 2014-15. This performance is despite the fact that there is 32% increase in the refunds payments.

The collection from cement recorded a robust growth of 16%. The production has increased by 2.3% and input-output ratio has also declined from 62% to 60% during 2014-15.

The revenue from natural gas reflected a decline of 28% by collecting Rs 22.8 billion during 2014-15. Main reason of this decline is the higher input-output ratio of 80% during 2014-15 against 75% during 2013-14. Moreover, higher refunds payment during 2014-15 of Rs.7.1 billion against Rs. 4.8 billion has affected adversely the net collection of sale tax domestic.

A decline of 6% was recorded in STD collection from fertilizers during 2014-15. However, the productions of(nitrate and phosphate) have increased by 3.9% and 9.5% respectively.

The collection from cigarettes has increased by 19% during 2014-15. The input-output ratio has declined slightly during the period. On the other hand, production of cigarettes has dropped by 2.8% during the period under review. The collection from food products has increased by only 1% during 2014-15.

The collection from sugar has grown by 18% in 2014-15 despite decline in the production of sugar which has declined by 7.7% during 2014-15.

The collection from motor cars has recorded significant growth of 147% during 2014-15 as compared to the previous fiscal year. The growth can be attributable to increase in the production of motor cars by 30% during the period under review.

The collection from the beverages recorded 0.3% growth 2014-15 as compared to 2013-14. The higher input output ratio during 2014-15 as compared to previous year has also contributed in this lower growth. On the other hand, growth recorded in the production of soft drinks is 16.1% in the CFY.

Sales Tax at Import Stage: Sales tax on imports is a significant component of federal tax receipts. The share of sales tax (imports) in total sales tax net collection has been around 51% in

FY: 2014-15. The net collection of sales tax imports during FY: 2014-15 stood at Rs. 556.6 billion against Rs. 495.3 billion in 2013-14.

Major 10 commodities of sales tax import have contributed a major chunk of revenue of sales tax (imports) collection (Table 9). Like sales tax domestic, petroleum is a leading source of sales tax collection at import stage. Its share in sales tax imports is 29.8%. The share of top three items i.e. POL products, iron and steel and machinery is around 50.% of total collection of sales tax imports. Item-wise details indicate that the collection from POL products was Rs. 166 billion as compared to Rs.169.5 billion in the previous year. Thus, the decline in net collection is 2.1%. The major reason of decline is the reduction of the international prices of petroleum products.

The collection from iron and steel grew robustly by 52% during 2014-15 which is attributable to increased value of import of iron and steel by 25.7%.

The collection from mechanical machinery and electrical machinery has improved significantly i.e 45.8% and 88.5% respectively during 2014-15 as compared to corresponding period last year.

The collection from edible oil recorded a fall in the collection by 50.9% due to sharp decline in the dutiable imports which has impacted the sales tax on imports drastically.

A growth of 6.5% in the collection from fertilizer has been achieved due to around 10% growth in the value of imports. On the other hand, oilseeds increased its collection by a massive growth of 126.9% mainly due to excessive growth of 102.8% in imports. The collection from organic chemicals has declined by 2% which is in line with 1% drop in its imports.

Table 9: Collection of Sales Tax (Import) from Major Items

(Rs. in Million)

Commodities	2014-15	2013-14	Growth (%)	Share (%)
			2014-15	2014-15
POL Products	166,014	169,551	-2.1	29.8
Iron and Steel	41,949	27,595	52.0	7.5
Mechanical Machinery	38,039	26,096	45.8	6.8
Electrical Machinery	35,385	18,769	88.5	6.4
Vehicles (Non-Railway)	34,258	26,035	31.6	6.2
Plastic Resins etc.	30,737	27,834	10.4	5.5
Edible Oil	16,639	33,854	-50.9	3.0
Fertilizers	13,677	12,842	6.5	2.5
Organic Chemicals	13,030	13,300	-2.0	2.3
Oil Seeds and Oleaginous Fruit; Misc	12,722	5,606	126.9	2.3
Sub Total	402,450	361,482	11.3	72.3
Others	154,235	133,869	15.2	27.7

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Gross	556,685	495,351	12.4	100
Refund/Rebate	57	21		
Net	556,628	495,330		

Customs Duty

The base of customs duty is dutiable imports. Any fluctuation in the tax base affects the collection of customs duty. The customs duty contributed around 19.6% and 11.8% in the indirect taxes and federal taxes respectively during 2014-15. Dutiable imports constituted around 57% of the total imports during 2014-15. The collection of customs has recorded a significant growth of 26.1% during 2014-15 due to increased dutiable imports by 52%. This performance is mainly due to prudent policy of the government by withdrawing a number of customs SROs and replacing 0% slab by 1%. In fact, the gross and net collection from customs duty has been Rs 315.3 billion and Rs 306.2 billion respectively during 2014-15. The difference between the gross and net collection is the refund/rebate payment. In fact, Rs.9.1 billion has been paid back as refunds/rebates during the year

Performance of Major Revenue Spinners of Customs: Major ten commodities groups (PCT chapters) have contributed around 58% of the customs duty. All the ten major items exhibited positive growths. The collection of customs duty from these ten leading commodities (Chapters) is highlighted in Table 10.

Automobile (Ch:87) is the top revenue spinner of customs duty. The collection from automobile has grown robustly by 36.1% during 2014-15 due to significant growth in the dutiable imports i.e. 31.6%.

Petroleum products became the second top revenue source of customs duty during 2014-15. Some of the major petroleum items like crude oil, furnace oil, motor spirit etc were exempt from customs duty during 2013-14 but brought into the net during 2014-15. This led to vigorous growth in dutiable imports by 42.8% which has resultantly improved the collection by 45.7%. On the other hand, due to decline in the international prices of petroleum products, total import of petroleum products has come down by 16.1%. This evidence clearly reflects the impact of withdrawal of exemptions from various items of petroleum products.

The collection of mechanical machinery (CH:84) and electrical machinery (CH:85) have grown by 47.6% and 99.4% which was driven by massive growth in dutiable imports by 49.2% and 39.8% respectively.

Edible oils (CH:15) is also an important source of revenue generation of customs duty. During 2014-15, a growth of 2.5% in the collection from edible oils was recorded as compared to the collection during FY: 2013-14. On the other hand, the value of dutiable imports was declined by 10.2%. The edible oils are mostly subject to specific rate of duty; therefore, the growth in the value of dutiable imports has no impact on revenue collection.

The collection from plastic items (CH:39) has increased significantly by 19.4%. This growth is mainly attributable to growth of 12.2% in dutiable imports during 2014-15.

The customs duty form remaining major commodities/groups has reflected growths of more than 19% mainly due to increased dutiable imports during 2014-15.

Table 10: Details of Collection of Customs Duties during 2014-15

(Rs Million

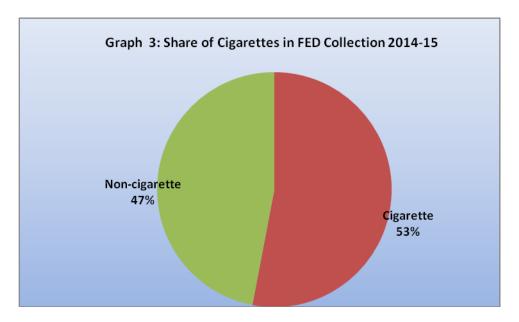
				Cwarrth	Share	Share
S.No	Description	2014-15	2013-14	Growth (%)	(%) 2014-15	(%) 2013-14
1	Vehicles and Parts (87)	49,409	36,314	36.1	15.7	14.4
2	POL Products (27)	24,413	16,761	45.7	7.7	6.7
3	Electrical Machinery (85)	22,584	11,326	99.4	7.2	4.5
4	Edible Oil (15)	21,183	20,659	2.5	6.7	8.2
5	Mechanical Machinery (84)	20,289	13,742	47.6	6.4	5.5
6	Plastic (39)	13,198	11,056	19.4	4.2	4.4
7	Iron and steel (72)	10,713	5,820	84.1	3.4	2.3
8	Paper & P. Board (48)	8,161	5,900	38.3	2.6	2.3
9	Articles of Iron and Steel (73)	6,441	3,391	89.9	2.0	1.3
10	Staple Fibres(55)	6,024	3,948	52.6	1.9	1.6
	Sub Total	182,415	128,917	41.5	57.9	51.3
	Other	132,896	122,625	8.4	42.1	48.7
	Gross	315,311	251,542	25.4	100	100
	Refund/Rebate	9,091	8,732	4.1		
	Net	306,220	242,810	26.1		

Federal Excise Duty (FED)

Federal excise duty is levied at import and domestic stages. Federal excise duty has contributed around 6% of total tax collection by FBR during 2014-15. Major portion of the receipts emanates from domestic sector. The base of the federal excise duty is quite narrow and is limited to few commodities. The realized tax collection has been Rs 155.9 billion in 2014-15 against Rs.138.1 billion in 2013-14 yielding a growth of 12.9%.

Analysis of Major Commodities of FED

As said earlier, the base of the FED is limited. The major items are cigarette, beverages cement natural gas etc. Cigarette is the most prolific revenue generation source of collection of FED which has contributed more than half of the FED collection which is evident from Graph 3.



The overall FED revenue grew by 17.5% during FY 2014-15 over the collection of FY 2013-14. The detailed review of commodity-wise collection shows that revenue from cigarettes recorded a healthy growth of around 14.4%, followed by cement (7.8%), and beverages (6.6%). The details of the commodity-wise collection from FED duties are presented in Table 11.

Table 11: FED Collection from Major Commodities FY: 14-15 and FY: 13-14

(Rs Million)

CNI.	C	2014.15	2012 14	Growth
SNo.	Commodities	2014-15	2013-14	(%)
1	Cigarettes	82,459	72,089	14.4
2	International Travel	27,657	18,750	47.5
3	Beverages	13,342	12,518	6.6
4	Cement	12,082	11,211	7.8
5	Natural Gas	11,526	11,549	-0.2
6	Edible Oil	2,323	4,100	-43.3
7	Vehicles Motor (Import)	1,696	1,061	59.8
	SubTotal	151,085	131,278	15.1
	Others	11,179	6,808	64.2
	Gross	162,264	138,086	17.5
	Refund	16	2	700.0
	Net	162,248	138,084	17.5

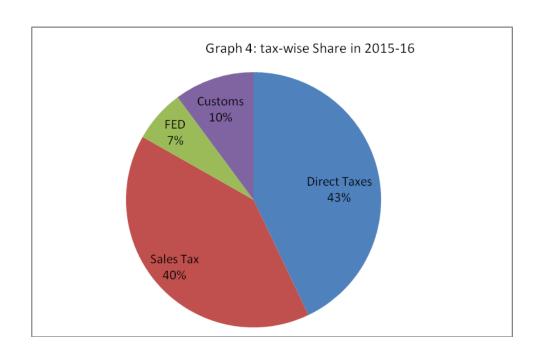
FBR's Revenue Targets FY: 2015-16

The revenue target for FY 2015-16 has been fixed at Rs. 3103.7 billion. The required growth is around 20% over the actual collection of Rs.2590 billion during FY 2014-15. In absolute terms, around Rs. 514 billion additional revenue will be collected in 2015-16. The tax-wise details are shown in Table 12 and graph-4 below;

Table 12: Head-wise Revenue Target FY: 2015-116

(Rs. Billion)

Heads	Revenue Target FY 2015-16	Provisional Collection FY 2014-15	Required Growth (%)	
Direct Taxes	1332	1033.7	28.9	
Sales Tax	1250.3	1,087.8	14.9	
FED	206.4	162.2	27.3	
Customs	315	306.2	2.9	
Total	3,103.7	2,589.9	19.8	



II. A Review of Last Two Years Revenue Performance¹

In the year 2013, FBR was in complete disarray confronted with efficiency and leadership crises. FBR collected Rs 1,946 billion during FY2012-13 as against collection of Rs.1,883 billion in FY2011-12, thus recording a dismal growth of 3.4%. Various factors were responsible for this organizational decay. One of the major factors was leadership crisis. There had been a lack of motivation in FBR workforce due to frequent change of top management which had little acceptability by rank and file and thus, could not galvanize the workforce. In addition, there was lack of effective and coherent monitoring of revenue collection activities in the field formations.

The dismal growth of 3.4% in FY 2012-13 did not make any headway in FBR tax to GDP ratio which stood at 8.4% at that time. This was due to stalled tax audit system, non-existing tax culture, evasion and avoidance of taxes by all the potential taxpayers. Moreover, tax exemptions and aberrations in the form of special procedures and presumptive modes of taxation were distorting the system, making it inequitable and difficult to administer.

In this backdrop, the government took corrective measures to improve the situation. A comprehensive reforms program encompassing both policy and administrative dimensions was launched. It was envisioned that these resource mobilization efforts will result in the improvement of tax-GDP ratio. A target of 15% from the low based of 8.4% was set to achieve in the short span of five years.

As a result of these measures a growth of 34% in tax collection has been achieved in two years. In absolute terms the collection increased from Rs. 1944 billion in FY 2013-14 to Rs. 2590 billion in FY 2014-15. The FBR's tax to GDP ratio has also been enhanced from 8.4% to 9.45%. The number of taxpayers who filed their returns has been increased from around 700,000 to 900,000. The cases of audit disposed off have also been increased from around 1,000 in 2012-13 to 62,335 in 2014-15. In the light of this disposal a demand of Rs. 50.3 billion has been created. Exemptions amounting to Rs. 223 billion were withdrawn during the last two years. In addition thereto, many redundant procedures were deleted to simplify and automate to facilitate

¹

the taxpayers. The details of these initiatives and achievements made during the last two years are given below;

A. Policy Initiatives:

1. Prime Minister's Tax Administrative Package:

In order to attract investment and to create direct and indirect job opportunities and increase tax revenue, a tax incentive package was introduced in FY 2013-14 with following salient features:-

- (i) Taxpayers granted exemption from the audit proceedings if the tax paid for tax year was at least 25% more than the previous tax year.
- (ii) Sources of investment not to be probed for investment in green field industrial project, expansion project, construction industry in corporate sector, low cost housing construction in corporate sector, livestock development projects in corporate sector, new captive power plants and mining and quarrying in Thar Coal. Khyber Pakhtunkhwa & Baluchistan.
- (iii) An NTN holder who failed to file returns for the last five years, granted exemption from audit, additional tax and penalties provided he paid Rs. 20,000 for each of the missing return.
- (iv) A non-NTN holder also granted exemption from audit, additional tax and penalty on filing of return and payment of Rs. 25,000 for each return.

2. Elimination of SRO Culture:

Exemptions and concessions were allowed in the past under different concessionary SROs of customs, sales tax & FED and income tax laws. Most of these concessions caused distortions in the economy besides creating a complex and convoluted tariff regime leading to excessive discretionary powers. These concessions gave preferential treatment to big stakeholders, sapped entrepreneurial initiative of SMEs and disturbed level playing field by acting as an entry barrier. Benefits of these concessions hardly passed on to the end consumers by the interest groups.

On the directives of the Prime Minister a High Power Committee headed by the Finance Minister was constituted on 30-12-2013 to review the concessionary regime. After in-depth deliberations

and wide ranging consultations, the committee recommended a three years plan to eliminate the discretionary/concessionary SROs.

The concessions amounting to Rs. 105 billion were withdrawn in the first year i.e. FY 2014-15. Concessions amounting to Rs. 108 billion have been withdrawn in the 2nd year i.e. FY 2015-16. The remaining concessions will be withdrawn by end June, 2016.

However, socially sensitive and essential concessions have been transposed to the relevant laws.

3. Withdrawal of the Powers to Issue Concessionary SROs:

Through Finance Act, 2015, the powers of the FBR to issue exemptions/concessions in tax laws have been withdrawn altogether. However, ECC of the Cabinet has the powers to grant exemptions on behalf of Federal Government under very limited circumstances.

4. Rationalization of Import Tariffs:

On the directives of the Prime Minister, an exercise was carried out in the financial year 2013-14, to rationalize the import tariff structure and to reduce the general tariff slabs from 7 to 4 in the next three years. Accordingly, peak tariff slab of 30% was reduced to 20%. The existing tariff slabs are 5 with the peak of 20% and floor of 2%. These slabs will be reduced to 4 by June, 2016.

5. Levy of Regulatory Duty (RD):

To control consumption of luxurious goods and to save local industry from cheap imports under various regimes, regulatory duty has been imposed on various commodities during the last two years.

6. Rationalization of Tax Rates:

In order to promote tax culture and corporatization in the country it was decided to gradually reduce the tax rates for corporate taxpayers other than banks in the following manner:-

Tax year 2013	35%
Tax year 2014	34%
Tax year 2015	33%
Tax year 2016	32%

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Tax year 2017 31%

Tax year 2018 & onwards 30%

The rates of income tax for business individuals and AOPs earning taxable income from Rs. 400,000/- to Rs 500,000/- have been reduced from 10% to 7%. For salaried persons earning taxable income from Rs 400,000/- to Rs 500,000/- tax rates have also been reduced from 5% to 2% in the Finance Act, 2015. In addition thereto, a special incentive was given for establishment of industrial undertakings through FDI. The reduced corporate rate of 20% would apply on income of the industrial undertakings set up between July, 2014 to June, 2017 for the period of five years, provided their 50% equity would be through foreign direct investment.

7. Differential Taxation:

In order to increase compliance and enhance revenues to create space for spending on socially important projects, the concept of filers and non-filers has been introduced. The cost of business for non-filers has been significantly increased in the recent years.

8. Conversion of CNIC into NTN:

This initiative aims at facilitating individual taxpayer by absolving them to a large extent from cumbersome process of registration. It will further help in documentation of economy and broadening of tax base.

9. Tax Reform Commission (TRC):

The Federal Government in year 2014, constituted a Tax Reform Commission in order to review and rationalize direct and indirect taxes, rationalization of import tariff, review of autonomy and administrative structure of FBR along with creation of border force to deal with the illegal movement of persons and goods. The recommendations of TRC will contribute positively to overhaul the existing taxation structures by removing bottle necks from the system and bringing it at par with the best international practices.

B. Administrative Initiatives:

1. Broadening of Tax Base:

The tax base in Pakistan is quite narrow. For broadening of tax base the Government has taken several initiatives including use of third party data. Initially, the objective is to incorporate 300,000 new taxpayers in three years. In this regard more than 200,000 notices have been issued by June, 2015 and more notices will be issued in FY: 2015-16. As a result in two years the number of those filing returns has increased by 200,000.

2. Strengthening Tax Audit:

An audit plan has been reintroduced to accompany the self-assessment scheme and to overcome weak tax compliance. Substantial progress has been achieved for infrastructure up-gradation and development with the introduction of the integrated tax management system (ITMS), which is available to all the field formations. A marked improvement has been recorded in the audit during last two years which is evident from Table below.

Performance of Audit

Period	Total No. of	Total Number of	Tax Demand	Tax	
	Cases	Cases Finalized	Created	Collected	
	Selected for	(Audit	(Rs. Million)	(Rs. Million)	
	Audit	Completed)			
June, 2013	12,609	443	2,000	400	
(Base Line)	12,009	443	2,000	400	
June, 2014	41.727	21 617	10.000	1.011	
(First Year)	41,727	31,617	18,000	1,011	
June, 2015	74,492	62,335	50,338	8,853	
(Second Year)	77,472	02,333	30,330	0,033	

3. Electronic Monitoring of Production Volume:

At manufacturing stage, under reporting of production and suppression of sales constitutes a major threat to sales tax revenue. As the system works on self assessment basis, production processes cannot be supervised manually. Even otherwise, manual supervision is not an effective way of ensuring accurate production figures. In this regard, system of electronic monitoring of production and supplies is being introduced. This has the potential to bring a quantum jump in sales tax collection by reducing the tax gap. FBR's approved equipment at manufacturing places has been installed. FBR will issue license for companies for installation and operation of the

equipment. A pilot project volunteered by Lucky Cement has already been launched. M/s PRAL, a company owned by FBR for ICT operations, will assist in this regard.

4. Queue Management System in Refunds:

Abusive system of processing and payment of refunds has been improved with the following features:-

- Queue management for refund claims (first in first out) both at field formations and FBR headquarter level
- Transmission of refund cheques into claimants bank account (Work in progress)
- Administrative measures like posting of suitable officers in refund sections to plug the leakages in the process of sanctioning of refund claims

5. Risk Based Registration System:

In order to tackle wrongful adjustment of input tax and inadmissible refunds, risk based registration system has been introduced which perform the followings:

- ➤ Physical verification through GPS in case of manufacturers
- > System asks applicants to declare HS Codes of the commodity
- ➤ Accurate forecasting for revenue and budget analysis
- > Elimination of invoice misuse

6. Addressing inadmissible input adjustment and illegal refunds in Sales Tax:

Since VAT is primarily a tax based on value addition at source and exports are zero-rated, there is an inbuilt need for the documentation of transactions involved in entire supply chain. While textiles cater for major exports of Pakistan, various intermediary manufacturing and processing activities are largely carried out in the unorganized and undocumented sector. This gap is filled by fake invoicing to inflate refunds and suppress local supplies, the refund issue consequently assumed staggering dimensions posing challenges for the VAT administration in Pakistan. In order to resolve these issues FBR has successfully prepared and implemented Computerized Risk Based Evaluation of Sales Tax (CREST).

7. Establishment of Transfer Pricing Unit (TPU):

The Federal Board of Revenue has established Transfer Pricing Unit at headquarter, which has been authorized to formulate policies in respect of Transfer Pricing and Cross Border transactions issues. The FBR has devised a strategy in this regard whereby TPU officers will be given foreign training on Transfer Pricing and Cross Border transactions issues, who would become eventually the master trainers of field officers. The FBR has also devised mechanism, whereby foreign trainers from developed countries will be engaged to train the field officers practically.

8. New Anti-Smuggling Strategy

Following steps have been taken to control the smuggling:

- Frontiers Corps (KPK) has been entrusted to carry out anti-smuggling within 20 K.M of the international borders. Joint efforts are undertaken between Customs and other Law Enforcement Agencies.
- ii. Anti smuggling powers have been entrusted to Pakistan Coast Guards and Pakistan Maritime Security Agency to check the smuggling of contraband goods.
- iii. Similarly, the Political Administration in Tribal areas has also been entrusted with antismuggling powers.
- iv. Pakistan has signed an agreement with Afghanistan (Afghan-Pakistan Transit Trade Agreement). The importers as well as the carrier of Afghan cargo have to submit bank guarantees which are released only on verification that the goods have reached Afghanistan and were not pilfered inside Pakistan.
- v. FBR has chalked out a comprehensive anti-smuggling strategy to effectively curb the menace of smuggling. In this regard available resources have been pooled for optimal use under the supervision of Directorate General of Intelligence & Investigation-FBR. Choke points have been strengthened, in co-ordination with other Law Enforcement Agencies to check smuggling. Moreover, new chokepoints are also being identified.

- vi. Major entry points/smuggling routes in the country are being monitored through establishment of check posts manned by Pakistan Customs with the assistance of other LEAs.
- vii. FBR is in the process of recruitment of fresh Human resources in all cadres which will not only cater for the current shortage of force especially on the enforcement side but induction of the young lot will result in reinvigoration of the force.
- viii. Special attention will be given to proper training of the enforcement force to enable them to face the challenges in the field of anti-smuggling.
- ix. Following is an abstract of smuggled goods seized during the last three years:

Year	CIF Value (Rs. in millions)			
2014-15	24486.28			
2013-14	7409.32			
2012-13	5328.83			

C. Behavioral Change

In order to promote tax culture, compliance and dispel the general impression about escaping taxation by individual having prominent position in the society, FBR has under taken following initiatives for bringing a behavioral change in society about the tax culture perception.

1. Tax Directory of Parliamentarians

FBR has taken a big initiative towards taxing those who are hard to tax. Publication of First Annual Tax Directory of the Parliamentarians for the tax year **2013** has set high standards of transparency and will have positive impact on the general public and the taxpayers. This is a move towards equitable tax system in the country. The parliamentarians belonging to Senate, National Assembly and Provincial Assemblies have been issued National Tax Number (NTN)

2. Establishment of Financial Investigation Cell:

To promote tax culture and compliance in the country, a Financial Investigation Cell was established in the Directorate General of Intelligence & Investigation-IR. Cases of prominent

Pakistanis in various sectors have been analyzed by retrieving consumption related information from third party sources.

3. Campaign against Tax Evaders:

FBR has launched a massive campaign against tax evaders aimed at eliminating tax evasion and creating tax culture in the country. During the drive, awareness campaign shall be launched and tax evaders would also be made aware of the punishment in case of non compliance. Notices to potential taxpayers have been issued and orders have been passed against non compliant individuals. Apart from notices issued FBR has identified potential sectors for conducting tax recovery exercises in the near future.

D. Taxpayers Facilitation and End-To-End Automation

To simplify procedures and minimize contact between the taxpayers and the tax collectors, FBR management has made revolutionary changes in automation of tax procedures. Major achievements include,

1. Web Based One Customs (WeBOC) System of Clearance

The WeBOC system is based on international best practices and provides real time integration of all stake-holders in the clearance process e.g. clearing agents, traders, terminal operators, cargo handlers, shipping agents, bonded carriers, warehouses, airlines and customs officials. It allows for 24/7 electronic filing, simplified paperless procedures, end-to-end integration, risk-based clearances, minimum dwell-time, better controls and minimal interaction between traders and Customs authorities. Presently it has over 45,000 registered users i.e. businesses, government departments (Anti-Narcotic Force, Engineering Development Board, State Bank of Pakistan, Ministry of Climate Change, Railways, Income Tax Department, Provincial Motor Registering Authorities, Commercial Banks etc). By expeditiously clearing cargo in a transparent manner, it helps in reducing the cost of doing business. Presently, 30% import consignments are cleared immediately (Green channel - without any intervention), 49% on the basis of uploaded documents (Yellow channel) and 21% (Red channel - deemed high-risk goods). Importantly the system has brought about uniformity in customs clearances across the country.

2. EDI – Electronic Data Interchange:

To plug the leakages of revenue through misdeclaration and under invoicing as well as to facilitate the general taxpayers it was decided that EDI should be established with our trading partner countries. China, as one of the largest source of import in the country and a close friend of Pakistan, was selected as the first country for establishing EDI. During the second phase of the negotiations of China-Pakistan Free Trade Agreement (CPFTA) in November 2013 it was agreed that EDE (Electronic Data Exchange) will be established. Now almost all the technical details like development of the software, data mapping, customs procedures etc. have been finalized. Business process has been designed and developed for transmission, receipt and use of the Certification of Origin (CO). Electronic issuance of Certificate of Origin (CO) for TDAP has also been developed. All the remaining formalities will be completed in the next couple of months and system will be made operational in the first part of 2016. Due to importance of this system progress is being monitored on fortnightly basis at the senior level of the FBR.

3. Inland Revenue Information System (Iris)

- (i) Iris, a new integrated, end-to-end Enterprise Resource Planning (ERP) and highly configurable and customizable for any organization, was conceived, designed and implemented to cover all business processes of Income Tax and Sales Tax, to replace 37 silo systems;
- (ii) Open source technologies were used wherever possible to save huge licensing costs;
- (iii) **Revenue Module** of Iris was developed to facilitate tax payment through Alternate Delivery Channels (ADC) including internet banking, phone banking, ATM etc.;
- **(iv) Withholding Tax Module** of Iris has just been launched whereby each transaction will be reported by the Withholding agent as and when it occurs, eliminating any chance of wrong calculation or wrong exemption. It would also add thousands of new taxpayers to tax roll and hugely help in broadening of tax base.
- **(v) Registration Module** of Iris, a real-time, on-line system, is being launched shortly to facilitate a prospective taxpayer to get himself registered from anywhere in the world, at any time of the day, in minimum 5 minutes and maximum 20 minutes;
- (vi) Data Warehouse

- 1. Business intelligence is an upcoming project to turn data into information to be used for broadening of tax base and detection of tax evasion;
- 2. Resources are being trained in Predictive Analytics (PA) with the assistance of Her Majesty Revenue & Customs (HMRC);
- 3. Capability to use internal and external data sources as inputs for BI is being developed.

(vii) Infrastructure

- 1. 107 new sites being added to existing WAN bringing total number of connected sites to 306;
- 2. Replacement of obsolete network equipment in field offices is underway;
- 3. 754 new laptops have been purchased for functional users in FBR;
- 4. New Data Centre at a cost of PKR 100 million is being constructed.

(viii) Reduction of Corruption through Automation:

- 1. Iris has pre- defined business processes which prohibits officers from performing any tasks beyond their legal authority and jurisdiction;
- 2. Iris has built-in performance benchmarking and evaluation;
- 3. Iris has built-in rules which pre-empt evasion of taxes through wrong calculation.

4. Automation of IT Exemption Certificate:

Due to manual system of tax exemption, there was an evident problem in recording and reconciliation. Therefore, exemption certificate system has been automated and linked with WeBOC for greater transparency and facilitation.

E. Human Resource Management:

1. Development of Job Description and Key Performance Indicators:

JDs alongwith KPIs have been developed for all the field positions of Inland Revenue Service (IRS). These KPIs have been implemented for performance evaluation of these positions for the

last quarter of the financial year 2014-15. The KPIs of Pakistan Customs Service (PCS) and FBR (HQs) are being developed.

2. Mandatory Training of Officers:

Initiation of Annual Mandatory Training for BS-17-20 IRS officers: the HRM Wing through the Directorates General of Training & Research of Inland Revenue and Customs is continuously conducting various capacity building trainings for the FBR's employees of all grades. The HRM Wing has this year initiated a 15(fifteen) days mandatory capacity building training program for the officers of BS-17,18,19 and 20 which is going to be regularly conducted every year. FBR has finalized Agreement with Institute of Business Administration (IBA), Karachi for the commencement of MBA Tax Management Program from January, 2016 of the Officers of IRS and PCS.

3. Integrity Management Cell:

An Integrity Management Unit has been established in FBR to examine complaints of misuse of authority and develop effective vigilance within organization. FBR has resolve that there will be zero tolerance for corruption. The unit will monitor annual declaration of assets of employees and will generate periodical vigilance reports.

4. Research Analysis and Reform (RAR) Wing:

A new wing in FBR has been created to analyze the economic trends in different sectors forecasting its impacts on revenue collection and identification of sectors and sub-sectors where revenue growth is below potential along with proposed remedies. The wing will also undertake forensic audit of units and sectors and will also analyze impact assessment of new tax measures and generation of evaluation reports on revenue responsiveness of such measures. The Wing will also conduct studies on different sectors and industries.

F. PROJECTS: The details of the projects has been discussed below:

1. DEVELOPMENT OF INTEGRATED TRANSIT TRADE MANAGEMENT SYSTEMS (ITTMS) UNDER ADB'S REGIONAL IMPROVING BORDER SERVICE PROJECT:

The challenges posed by the humongous task of attracting and managing enhanced volumes of transit trade has prompted FBR/Customs to contemplate an IT-based solution of transit trade management systems, namely Integrated Transit Trade Management System (ITTMS), which draws inspiration from and replicates best international practices. It aims to provide one-window operation. IT-enabled processes and allied services to all types of cargo, passengers" baggage etc.

• The Project includes construction and development of state of the art Border Crossing Complexes at Torkham (Khyber Agency), Chamman (Balochistan) and Wagah (Punjab), besiders Process improvement and System up-gradation at the main ports of entry i.e. Karachi)

• Location Wagah, Torkham & Chaman

• Estimated Cost Rs.31686.2 million

• Implementation Period 03 years

The project was initiated in January, 2014. The project was approved by the ECNEC on 04.09.2015 at revised cost of Rs.31686.2 million

2. LAND PORT AUTHORITY (LPA):

In line with the best international practices and to improve the working environment for trade a project of Land Port Authority (LPA) has been started. This project will not only facilitate the growing trade at the land borders of the country but will also enhance inter-agency cooperation and coordination for better revenue collection as well as streamlining the security measures required at the land border points.

3. SECURITY IMPROVEMENT IN KARACHI PORT AND BIN QASIM PORT WITH THE COOPERATION OF JICA

The objective of this project is to provide adequate and imperative technological support, to ensure compliance of SATE framework, as committed by Pakistan, on the international forum of World Customs Organization,. The same is a fundamental element of a secured global supply chain; routed through Pakistan, towards landlocked countries in the region. Security and safety of transit trade is therefore expected to increase on volumes, resulting in increase of size of GDP and per capita income of Pakistan.

• Purchase of equipment 4 Gentry type Scanners

• Installation of Scanners 03 fixed and 01 mobile Scanners at Port

Qasim and Karachi Port

• Estimated Cost Rs.1801.34 million

• Approval by the CDWP 27.10.2014

• Implementation Period 02 years

G. Relief Measures for Public Welfare:

During this period different relief measures were taken to provide relief to the general public and to those sectors which can have direct impact on the social well being of the masses. These measures include:-

- (i) Income tax Holiday for Agricultural Delivery Chain for a period of 3 years.
- (ii) Exemption from tax for Halal Meat Production Companies for 4 years.
- (iii) Exemption from minimum tax for the tax year 2015 for the Rice Mills.
- (iv) Exemption from withholding tax on supply of fish.
- (v) Reduction of Sales tax from 17% to 7% on import and supply of agriculture machinery and equipment.
- (vi) Cumulative impact of customs duty, sales tax and withholding tax on import of agriculture machinery was reduced from 43% to 9%.
- (vii) Suspension of minimum tax on builders to provide relief to the housing sectors.
- (viii) Exemption from sales tax on supply of bricks and crush stones for 3 years.
- (ix) Reduction of customs duty on the import of construction machinery in used condition.
- (x) A scheme of employment credit was introduced wherein manufacturers will be provided a tax credit equal to 1% of income tax payable for every 50 employees.
- (xi) Exemption from income tax for 5 years for the manufacturer of solar and wind energy equipments.
- (xii) Exemption from customs duty and sales tax for various items used in the Aviation sectors.
- (xiii) Exemption from FED and withholding tax has been provided on travel by air on routes connecting Gilgit Baltistan, Makran Coastal belt, Azad Jammu and Kashmir, Chitral and FATA.

(xiv) Different relief measures for Khyber Pakhtunkhawa have been provided like five years income tax holiday on all new manufacturing units set up in KPK, allowing perishable goods trade in Pak. currency instead of dollars, Quota for ghee and vegetable oil under DTRE for export to Afghanistan and Central Asia was enhanced from 1000 Metric Ton per 90 days to per month.

H. Revenue Collection:

The tax revenues have increased significantly during 2013-14 and 2014-15. In fact, double digit growths have been recorded in the overall tax revenues during 2013-14 and 2014-15. A landmark achievements has been made in 2014-15 where a huge growth of Rs. 335 billion in tax revenues has been recorded as compared to previous year which is all time higher in a single year in the history of country. On the other hand, Tax to GDP ratio during 2012-13 was only 8.4% which was improved to 9.45% in 2014-15. These accomplishments are the manifestation of effective policies of the Government and concerted efforts by FBR. Tax-wise details of tax revenues from 2013-14 and 2014-15 are presented in the following Table.

Collection of Federal Taxes

(Rs Billion)

Tax Heads	Tax Rev	Addition in		
	FY FY		FY	two Years
	2012-13	2013-14	2014-15	
Direct Taxes	743.4	877.2	1033.7	290.3
Sales Tax	842.5	996.4	1087.8	245.3
Federal Excise	121	138.1	162.3	41.3
Customs Duty	239.5	242.8	306.2	66.7
Total	1946.4	2254.5	2590	643.6
Growth (%)	3.4	15.8	14.9	

Summing Up

At the time of takeover of the present Government, there were a number of fiscal imbalances which were extremely difficult to handle. The position of macroeconomic indicators including

tax revenues was dismal. The tax to GDP ratio was only 8.4% during 2012-13 while tax revenue recorded extremely low growth. In these circumstances, the Government exhibited its firm resolve to correct the situation and put the taxation structure on the track by launching well devised reform program. These reforms have started paying the dividends in shape of improved compliance, higher revenue growth and tax GDP ratio in couple of years. Despite all odds, FBR has not only improved tax GDP ratio to 9.5% in 2014-15 but also set a record of increasing **Rs. 335 billion** in a single year. This accomplishment is unique in the history of the country and is commendable when viewed in the context of hard decision taken by the present government by showing strong political will to improve the fiscal discipline.

With the ongoing reforms initiatives and strategies, FBR would be able to remove the existing bottlenecks in the revenue system. The broadening of tax base efforts would enhance the tax base in the country, the effective audit would help enable the organization to plug in the loopholes and control the evasions.

FEDERAL TAX RECEIPTS (NET) 1948-49 to 2014-15

Rs. Million

Years Direct Taxes ST (total) ST(Imp) ST(Dom) FED Customs Total	Years	Direct Taxes	ST (total)	ST(Imp)	ST(Dom)	FED	Customs	Total
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1948-49	50	0	-	-	45	216	311
1949-50	90	0	-	-	39	319	448
1950-51	100	0	-		54	631	785
1951-52	133	116	116	-	71	631	951
1952-53	162	141	141	-	92	487	882
1953-54	166	110	110	-	147	278	701
1954-55	185	141	141	-	141	308	775
1955-56	208	167	167	-	144	446	965
1956-57	197	191	191	-	149	347	884
1957-58	229	220	220	-	174	355	978
1958-59	413	263	263	-	236	369	1,281
1959-60	303	270	270	-	248	357	1,178
1960-61	322	362	362		288	428	1,400
1961-62	383	378	378	-	297	507	1,565
1962-63	428	423	423	-	386	523	1,760
1963-64	472	512	512	-	559	540	2,083
1964-65	555	588	588	-	636	719	2,498
1965-66	583	613	613	-	787	703	2,686
1966-67	615	684	684	-	1,187	813	3,299
1967-68	643	401	401	-	1,385	784	3,213
1968-69	742	485	485	-	1,522	1,153	3,902
1969-70	958	522	522	-	1,890	1,240	4,610
1970-71	949	608	608	1	2,020	1,407	4,984
1971-72	1,257	482	482	-	2,111	1,312	5,162
1972-73	1,195	461	461	-	2,211	2,641	6,508
1973-74	1,257	692	692	-	2,895	4,175	9,019
1974-75	1,447	1,074	1,074	-	3,670	4,746	10,937
1975-76	2,244	1,200	1,200	-	4,585	5,164	13,193
1976-77	2,734	1,363	1,363	-	5,429	6,138	15,664
1977-78	2,909	1,590	1,590	-	6,299	8,390	19,188
1978-79	3,424	1,935	1,935	1	6,916	10,124	22,399
1979-80	5,333	2,410	2,410	-	9,701	12,572	30,016

FEDERAL TAX RECEIPTS (NET) 1948-49 to 2014-15

Rs. Million

	Years	Direct Taxes	ST (total)	ST(Imp)	ST(Dom)	FED	Customs	Total
Ī	1980-81	7,182	2,893	2,893	-	10,413	14,276	34,764
l	1981-82	8,486	3,251	2,651	600	11,740	15,074	38,551

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1982-83	8,634	3,489	2,774	715	12,675	18,510	43,308
1983-84	8,788	4,624	3,651	973	15,387	21,532	50,331
1984-85	9,312	4,674	3,541	1,133	15,053	23,371	52,410
1985-86	9,782	4,928	3,567	1,361	15,149	29,343	59,202
1986-87	10,568	6,409	4,574	1,835	14,960	33,364	65,301
1987-88	11,841	8,743	5,172	3,571	16,840	38,001	75,425
1988-89	13,920	14,700	7,514	7,186	19,399	42,362	90,381
1989-90	15,642	18,574	8,639	9,935	21,433	48,584	104,233
1990-91	19,870	17,008	7,788	9,220	23,087	50,528	110,493
1991-92	28,851	20,799	9,969	10,830	28,305	61,821	139,776
1992-93	36,771	23,521	11,057	12,464	31,546	61,400	153,238
1993-94	43,452	30,379	14,304	16,075	34,520	64,240	172,591
1994-95	61,660	43,574	23,260	20,314	43,691	77,653	226,578
1995-96	78,165	49,841	28,090	21,751	51,115	88,916	268,037
1996-97	85,060	55,668	35,889	19,779	55,265	86,094	282,087
1997-98	103,182	53,942	29,705	24,237	62,011	74,496	293,631
1998-99	110,207	72,105	43,010	29,095	60,905	65,292	308,509
1999-00	112,950	116,711	67,261	49,450	55,784	61,659	347,104
2000-01	124,585	153,565	88,554	65,011	49,080	65,047	392,277
2001-02	142,505	166,561	92,779	73,782	47,186	47,818	404,070
2002-03	151,898	195,139	105,605	89,534	44,754	68,836	460,627
2003-04	165,079	219,167	125,875	93,292	45,552	91,045	520,843
2004-05	183,372	238,537	144,845	93,692	53,104	115,374	590,387
2005-06	224,988	294,798	171,445	123,353	55,272	138,384	713,442
2006-07	333,737	309,396	175,909	133,487	71,804	132,299	847,236
2007-08	387,861	377,430	196,034	181,396	92,137	150,663	1,008,091
2008-09	443,548	451,744	203,715	248,029	117,455	148,403	1,161,150
2009-10	525,977	516,348	247,246	269,102	124,784	160,273	1,327,382
2010-11	602,451	633,357	308,648	324,709	137,353	184,853	1,558,014
2011-12	738,424	804,899	430,399	374,500	122,464	216,906	1,882,693
2012-13	743,409	842,528	429,831	412,697	120,964	239,459	1,946,360
2013-14	887,726	996,382	495,330	501,052	138,084	242,811	2,254,532
2014-15	1,033,720	1,087,790	556,628	531,162	162,248	306,220	2,589,978

Tax GDP Ratio Pakistan

Years Tax Collection (Rs. Million)	GDP (mp) (Rs. Million)	Tax/GDP Ratio
------------------------------------	---------------------------	---------------

2005-06	713,442	8,216,160	8.7
2006-07	847,236	9,239,786	9.2
2007-08	1,008,091	10,637,772	9.5
2008-09	1,161,150	13,199,707	8.8
2009-10	1,327,382	14,866,996	8.9
2010-11	1,558,014	18,284,860	8.5
2011-12	1,882,693	20,090,862	9.4
2012-13	1,946,360	22,909,079	8.5
2013-14	2,254,531	25,068,059	9.0
2014-15	2,589,978	27,383,722	9.5

BUDGET ESTIMATES 1997-98 TO 2014-15

Years	Direct Taxes	Sales Tax	FED	Customs	Total
1997-98	101,793	54,086	63,028	78,710	297,617
1998-99	112,000	72,650	62,000	61,300	307,950
1999-00	109,900	120,000	57,000	64,800	351,700
2000-01	133,900	155,800	52,200	64,600	406,500
2001-02	146,500	170,100	47,100	50,500	414,200
2002-03	148,400	204,000	47,500	59,000	458,900
2003-04	161,500	218,400	43,500	86,600	510,000
2004-05	182,700	239,500	52,800	115,000	590,000
2005-06	215,000	281,500	58,500	135,000	690,000
2006-07	333,736	309,396	71,804	132,299	847,235
2007-08	387,819	376,931	92,177	150,589	1,007,516
2008-09	461,000	457,000	116,000	145,000	1,179,000
2009-10	540,400	540,300	134,400	164,900	1,380,000
2010-11	626,900	654,600	132,900	173,300	1,587,700
2011-12	745,000	852,000	140,000	215,000	1,952,000
2012-13	779,000	865,000	122,000	241,000	2,007,000
2013-14	891,000	1,005,000	138,000	241,000	2,275,000
2014-15	1,109,000	1,082,000	159,000	255,000	2,605,000

STATISTICAL APPENDIX

Comparative Statements of

Month – to – Month and Progressive

Collection for the period 2014-15 & 2013-14

Collection of Federal Taxes 2014-15 Vs. 2013-14

MONTHS							Collection						
			FY 2014-15			FY 2013-14		C	OMPARISO	N		Growth (%)	
	M/P	Gross	Reb/Ref	Net	Goss	Reb/Ref	Net	Goss	Reb/Ref	Net	Gross	Reb/Ref	Net
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
JULY	M	134,159	9899	124,260	135,503	11246	124,257	-1344	-1347	3	-1.0	-12.0	0.0
AUGUST	M	188,808	9,882	178,926	156,216	8,995	147,221	32,592	887	31,705	20.9	9.9	21.5
	P	322,967	19,781	303,186	291,719	20,241	271,478	31248	-460	31708	10.7	-2.3	11.7
SEPTEMBER	M	245,852	11155	234,697	210,149	6271	203,878	35703	4884	30819	17.0	77.9	15.1
1st Quarter		568,819	30,936	537,883	501,868	26,512	475,356	66951	4424	62527	13.3	16.7	13.2
OCTOBER	M	192,372	9,508	182,864	160,141	6,815	153,326	32231	2693	29538	20.1	39.5	19.3
	P	761,191	40,444	720,747	662,009	33,327	628,682	99182	7117	92065	15.0	21.4	14.6
NOVEMBER	M	188,679	7774	180,905	181,845	10651	171,194	6834	-2877	9711	3.8	-27.0	5.7
	P	949,870	48,218	901,652	843,854	43,978	799,876	106016	4240	101776	12.6	9.6	12.7
DECEMBER	M	280,575	10290	270,285	244,085	12545	231,540	36,490	-2255	38,745	14.9	-18.0	16.7
2nd Quarter		661,626	27,572	634,054	586,071	30,011	556,060	75,555	-2439	77,994	12.9	-8.1	14.0
Upto 2nd Qtr		1,230,445	58,508	1,171,937	1,087,939	56,523	1,031,416	142,506	1985	140,521	13.1	3.5	13.6
JANUARY	M	179,570	6175	173,395	177,788	11,871	165,917	1,782	-5696	7,478	1.0	-48.0	4.5
	P	1,410,015	64,683	1,345,332	1,265,727	68,394	1,197,333	144,288	-3711	147,999	11.4	-5.4	12.4
FEBRUARY	M	200,851	8120	192,731	168,657	5,409	163,248	32194	2711	29,483	19.1	50.1	18.1
	P	1,610,866	72,803	1,538,063	1,434,384	73,803	1,360,581	176,482	-1,000	177,482	12.3	-1.4	13.0
MARCH	M	254,275	17205	237,070	221,811	7693	214,118	32,464	9512	22,952	14.6	123.6	10.7
3rd Quarter		634,696	31,500	603,196	568,256	24,973	543,283	66,440	6527	59,913	11.7	26.1	11.0
Upto 3rd Qtr		1,865,141	90,008	1,775,133	1,656,195	81,496	1,574,699	208,946	8,512	200,434	12.6	10.4	12.7
APRIL	M	218,410	19899	198,511	178,098	7,878	170,220	40,312	12021	28,291	22.6	152.6	16.6
	P	2,083,551	109,907	1,973,644	1,834,293	89,374	1,744,919	249,258	20,533	228,725	13.6	23.0	13.1
MAY	M	239,304	4793	234,511	219,742	11556	208,186	19562	-6763	26325	8.9	-58.5	12.6
	P	2,322,855	114,700	2,208,155	2,054,035	100,930	1,953,105	268,820	13,770	255,050	13.1	13.6	13.1
JUNE	M	382,339	516	381,823	305,325	3899	301,426	77,014	-3383	80,397	25.2	-86.8	26.7
4th Quarter		840,053	25,208	814,845	703,165	23,333	679,832	136,888	1875	135,013	19.5	8.0	19.9
Annual		2,705,194	115,216	2,589,978	2,359,360	104,829	2,254,531	345834	10,387	335,447	14.7	9.9	14.9

^(*) M- Monthly, P-Progressive

DIRECT TAXES

(Rs Million)

							Collection						
			FY 2014-15			FY 2013-14		C	OMPARISO	N		Growth (%)	
MONTHS	M/P	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
JULY	M	42,096	7718	34,378	38,923	8178	30,745	3173	-460	3,633	8.2	-5.6	11.8
AUGUST	M	58,141	7,105	51,036	47,123	2,549	44,574	11,018	4556	6,462	23.4	178.7	14.5
	P	100,237	14,823	85,414	86,046	10,727	75,319	14191	4096	10095	16.5	38.2	13.4
SEPTEMBER	M	108,185	3905	104,280	89,591	3181	86,410	18594	724	17870	20.8	22.8	20.7
1st Quarter		208,422	18,728	189,694	175,637	13,908	161,729	32785	4820	27965	18.7	34.7	17.3
OCTOBER	M	68,502	1,589	66,913	53,513	3,047	50,466	14989	-1458	16447	28.0	-47.9	32.6
	P	276,924	20,317	256,607	229,150	16,955	212,195	47774	3362	44412	20.8	19.8	20.9
NOVEMBER	M	68,344	3249	65,095	66,308	7518	58,790	2036	-4269	6305	3.1	-56.8	10.7
	P	345,268	23,566	321,702	295,458	24,473	270,985	49810	-907	50717	16.9	-3.7	18.7
DECEMBER	M	144,159	6934	137,225	119,048	8050	110,998	25,111	-1116	26,227	21.1	-13.9	23.6
2nd Quarter		281,005	11,772	269,233	238,869	18,615	220,254	42,136	-6843	48,979	17.6	-36.8	22.2
Upto 2nd Qtr		489,427	30,500	458,927	414,506	32,523	381,983	74,921	-2023	76,944	18.1	-6.2	20.1
JANUARY	M	68,670	2921	65,749	64,493	7,575	56,918	4,177	-4654	8,831	6.5	-61.4	15.5
	P	558,097	33,421	524,676	478,999	40,098	438,901	79,098	-6677	85,775	16.5	-16.7	19.5
FEBRUARY	M	79,283	4660	74,623	64,031	2,880	61,151	15252	1780	13,472	23.8	61.8	22.0
	P	637,380	38,081	599,299	543,030	42,978	500,052	94,350	-4,897	99,247	17.4	-11.4	19.8
MARCH	M	114,909	12690	102,219	103,996	5219	98,777	10,913	7471	3,442	10.5	143.2	3.5
3rd Quarter		262,862	20,271	242,591	232,520	15,674	216,846	30,342	4597	25,745	13.0	29.3	11.9
Upto 3rd Qtr		752,289	50,771	701,518	647,026	48,197	598,829	105,263	2,574	102,689	16.3	5.3	17.1
APRIL	M	85,169	10759	74,410	61,921	2,686	59,235	23,248	8073	15,175	37.5	300.6	25.6
	P	837,458	61,530	775,928	708,947	50,883	658,064	128,511	10,647	117,864	18.1	20.9	17.9
MAY	M	80,352	384	79,968	87,053	9255	77,798	-6701	-8871	2170	-7.7	-95.9	2.8
	P	917,810	61,914	855,896	796,000	60,138	735,862	121,810	1,776	120,034	15.3	3.0	16.3
JUNE	M	178,236	412	177,824	144,966	3573	141,393	33,270	-3161	36,431	23.0	-88.5	25.8
4th Quarter		343,757	11,555	332,202	293,940	15,514	278,426	49,817	-3959	53,776	16.9	-25.5	19.3
Annual		1,096,046	62,326	1,033,720	940,966	63,711	877,255	155080	-1,385	156,465	16.5	-2.2	17.8

INDIRECT TAXES

INDIRECT TAXES

(Rs Million)

							Collection					(213)	VIIIION)
			FY 2014-15			FY 2013-14		C	OMPARISO	N		Growth (%)	
MONTHS	M/P	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
JULY	M	92,063	2181	89,882	96,580	3068	93,512	-4517	-887	-3,630	-4.7	-28.9	-3.9
AUGUST	M	130,667	2,777	127,890	109,093	6,446	102,647	21,574	-3669	25,243	19.8	-56.9	24.6
	P	222,730	4,958	217,772	205,673	9,514	196,159	17057	-4556	21613	8.3	-47.9	11.0
SEPTEMBER	M	137,667	7250	130,417	120,558	3090	117,468	17109	4160	12949	14.2	134.6	11.0
1st Quarter		360,397	12,208	348,189	326,231	12,604	313,627	34166	-396	34562	10.5	-3.1	11.0
OCTOBER	M	123,870	7,919	115,951	106,628	3,768	102,860	17242	4151	13091	16.2	110.2	12.7
	P	484,267	20,127	464,140	432,859	16,372	416,487	51408	3755	47653	11.9	22.9	11.4
NOVEMBER	M	120,335	4525	115,810	115,537	3133	112,404	4798	1392	3406	4.2	44.4	3.0
	P	604,602	24,652	579,950	548,396	19,505	528,891	56206	5147	51059	10.2	26.4	9.7
DECEMBER	M	136,416	3356	133,060	125,037	4495	120,542	11,379	-1139	12,518	9.1	-25.3	10.4
2nd Quarter		380,621	15,800	364,821	347,202	11,396	335,806	33,419	4404	29,015	9.6	38.6	8.6
Upto 2nd Qtr		741,018	28,008	713,010	673,433	24,000	649,433	67,585	4008	63,577	10.0	16.7	9.8
JANUARY	M	110,900	3254	107,646	113,295	4,296	108,999	-2,395	-1042	-1,353	-2.1	-24.3	-1.2
	P	851,918	31,262	820,656	786,728	28,296	758,432	65,190	2966	62,224	8.3	10.5	8.2
FEBRUARY	M	121,568	3460	118,108	104,626	2,529	102,097	16942	931	16,011	16.2	36.8	15.7
	P	973,486	34,722	938,764	891,354	30,825	860,529	82,132	3,897	78,235	9.2	12.6	9.1
MARCH	M	139,366	4515	134,851	117,815	2474	115,341	21,551	2041	19,510	18.3	82.5	16.9
3rd Quarter		371,834	11,229	360,605	335,736	9,299	326,437	36,098	1930	34,168	10.8	20.8	10.5
Upto 3rd Qtr		1,112,852	39,237	1,073,615	1,009,169	33,299	975,870	103,683	5,938	97,745	10.3	17.8	10.0
APRIL	M	133,241	9140	124,101	116,177	5,192	110,985	17,064	3948	13,116	14.7	76.0	11.8
	P	1,246,093	48,377	1,197,716	1,125,346	38,491	1,086,855	120,747	9,886	110,861	10.7	25.7	10.2
MAY	M	158,952	4409	154,543	132,689	2301	130,388	26263	2108	24155	19.8	91.6	18.5
	P	1,405,045	52,786	1,352,259	1,258,035	40,792	1,217,243	147,010	11,994	135,016	11.7	29.4	11.1
JUNE	M	204,103	104	203,999	160,359	326	160,033	43,744	-222	43,966	27.3	-68.1	27.5
4th Quarter		496,296	13,653	482,643	409,225	7,819	401,406	87,071	5834	81,237	21.3	74.6	20.2
Annual		1,609,148	52,890	1,556,258	1,418,394	41,118	1,377,276	190754	11,772	178,982	13.4	28.6	13.0

SALES TAX (TOTAL)

SALES TAX (TOTAL)

			Collection (Rs Million)										
			FY 2014-15			FY 2013-14		C	COMPARISO	N		Growth (%)	
MONTHS	M/P	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
JULY	M	70,461	1045	69,416	72,649	2536	70,113	-2188	-1491	-697	-3.0	-58.8	-1.0
AUGUST	M	97,990	1,694	96,296	82,820	5,088	77,732	15,170	-3394	18,564	18.3	-66.7	23.9
	P	168,451	2,739	165,712	155,469	7,624	147,845	12982	-4885	17867	8.4	-64.1	12.1
SEPTEMBER	M	98,684	6190	92,494	90,522	2531	87,991	8162	3659	4503	9.0	144.6	5.1
1st Quarter		267,135	8,929	258,206	245,991	10,155	235,836	21144	-1226	22370	8.6	-12.1	9.5
OCTOBER	M	86,802	7,169	79,633	78,550	2,596	75,954	8252	4573	3679	10.5	176.2	4.8
	P	353,937	16,098	337,839	324,541	12,751	311,790	29396	3347	26049	9.1	26.2	8.4
NOVEMBER	M	86,717	3792	82,925	85,683	2512	83,171	1034	1280	-246	1.2	51.0	-0.3
	P	440,654	19,890	420,764	410,224	15,263	394,961	30430	4627	25803	7.4	30.3	6.5
DECEMBER	M	95,786	2793	92,993	90,437	3714	86,723	5,349	-921	6,270	5.9	-24.8	7.2
2nd Quarter		269,305	13,754	255,551	254,670	8,822	245,848	14,635	4932	9,703	5.7	55.9	3.9
Upto 2nd Qtr		536,440	22,683	513,757	500,661	18,977	481,684	35,779	3706	32,073	7.1	19.5	6.7
JANUARY	M	75,112	2449	72,663	83,548	3,379	80,169	-8,436	-930	-7,506	-10.1	-27.5	-9.4
	P	611,552	25,132	586,420	584,209	22,356	561,853	27,343	2776	24,567	4.7	12.4	4.4
FEBRUARY	M	85,415	2572	82,843	75,469	1,714	73,755	9946	858	9,088	13.2	50.1	12.3
	P	696,967	27,704	669,263	659,678	24,070	635,608	37,289	3,634	33,655	5.7	15.1	5.3
MARCH	M	94,983	3897	91,086	83,012	1827	81,185	11,971	2070	9,901	14.4	113.3	12.2
3rd Quarter		255,510	8,918	246,592	242,029	6,920	235,109	13,481	1998	11,483	5.6	28.9	4.9
Upto 3rd Qtr		791,950	31,601	760,349	742,690	25,897	716,793	49,260	5,704	43,556	6.6	22.0	6.1
APRIL	M	91,497	8574	82,923	82,992	4,626	78,366	8,505	3948	4,557	10.2	85.3	5.8
	P	883,447	40,175	843,272	825,682	30,523	795,159	57,765	9,652	48,113	7.0	31.6	6.1
MAY	M	108,357	3608	104,749	95,090	1747	93,343	13267	1861	11406	14.0	106.5	12.2
	P	991,804	43,783	948,021	920,772	32,270	888,502	71,032	11,513	59,519	7.7	35.7	6.7
JUNE	M	139,769	0	139,769	107,994	114	107,880	31,775	-114	31,889	29.4	-100.0	29.6
4th Quarter		339,623	12,182	327,441	286,076	6,487	279,589	53,547	5695	47,852	18.7	87.8	17.1
Annual		1,131,573	43,783	1,087,790	1,028,766	32,384	996,382	102807	11,399	91,408	10.0	35.2	9.2

SALES TAX (IMPORTS)

							Collection						
			FY 2014-15			FY 2013-14		C	COMPARISO	N		Growth (%)	
MONTHS	M/P	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
JULY	M	38,305	1	38,304	37,918	2	37,916	387	-1	388	1.0	-50.0	1.0
AUGUST	M	51,690	4	51,686	40,148	0	40,148	11,542	4	11,538	28.7	#DIV/0!	28.7
	P	89,995	5	89,990	78,066	2	78,064	11929	3	11926	15.3	150.0	15.3
SEPTEMBER	M	52,200	2	52,198	43,594	2	43,592	8606	0	8606	19.7	0.0	19.7
1st Quarter		142,195	7	142,188	121,660	4	121,656	20535	3	20532	16.9	75.0	16.9
OCTOBER	M	45,218	0	45,218	40,601	4	40,597	4617	-4	4621	11.4	-100.0	11.4
	P	187,413	7	187,406	162,261	8	162,253	25152	-1	25153	15.5	-12.5	15.5
NOVEMBER	M	43,407	46	43,361	44,263		44,263	-856	46	-902	-1.9	#DIV/0!	-2.0
	P	230,820	53	230,767	206,524	8	206,516	24296	45	24251	11.8	562.5	11.7
DECEMBER	M	43,999	0	43,999	40,165	1	40,164	3,834	-1	3,835	9.5	-100.0	9.5
2nd Quarter		132,624	46	132,578	125,029	5	125,024	7,595	41	7,554	6.1	820.0	6.0
Upto 2nd Qtr		274,819	53	274,766	246,689	9	246,680	28,130	44	28,086	11.4	488.9	11.4
JANUARY	M	38,850	0	38,850	41,784	2	41,782	-2,934	-2	-2,932	-7.0	-100.0	-7.0
	P	313,669	53	313,616	288,473	11	288,462	25,196	42	25,154	8.7	381.8	8.7
FEBRUARY	M	42,568	3	42,565	35,704	2	35,702	6864	1	6,863	19.2	50.0	19.2
	P	356,237	56	356,181	324,177	13	324,164	32,060	43	32,017	9.9	330.8	9.9
MARCH	M	44,500	1	44,499	35,615	0	35,615	8,885	1	8,884	24.9	#DIV/0!	24.9
3rd Quarter		125,918	4	125,914	113,103	4	113,099	12,815	0	12,815	11.3	0.0	11.3
Upto 3rd Qtr		400,737	57	400,680	359,792	13	359,779	40,945	44	40,901	11.4	338.5	11.4
APRIL	M	46,661		46,661	41,498	1	41,497	5,163	-1	5,164	12.4	-100.0	12.4
	P	447,398	57	447,341	401,290	14	401,276	46,108	43	46,065	11.5	307.1	11.5
MAY	M	53,878		53,878	47,164	2	47,162	6714	-2	6716	14.2	-100.0	14.2
	P	501,276	57	501,219	448,454	16	448,438	52,822	41	52,781	11.8	256.3	11.8
JUNE	M	55,409		55,409	46,897	5	46,892	8,512	-5	8,517	18.2	-100.0	18.2
4th Quarter		155,948	0	155,948	135,559	8	135,551	20,389	-8	20,397	15.0	-100.0	15.0
Annual		556,685	57	556,628	495,351	21	495,330	61334	36	61,298	12.4	171.4	12.4

SALES TAX (DOMESTIC)

							Collection						
			FY 2014-15			FY 2013-14		C	COMPARISO	N		Growth (%)	
MONTHS	M/P	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
JULY	M	32,156	1044	31,112	34,731	2534	32,197	-2575	-1490	-1,085	-7.4	-58.8	-3.4
AUGUST	M	46,300	1,690	44,610	42,672	5,088	37,584	3,628	-3398	7,026	8.5	-66.8	18.7
	P	78,456	2,734	75,722	77,403	7,622	69,781	1053	-4888	5941	1.4	-64.1	8.5
SEPTEMBER	M	46,484	6188	40,296	46,928	2529	44,399	-444	3659	-4103	-0.9	144.7	-9.2
1st Quarter		124,940	8,922	116,018	124,331	10,151	114,180	609	-1229	1838	0.5	-12.1	1.6
OCTOBER	M	41,584	7,169	34,415	37,949	2,592	35,357	3635	4577	-942	9.6	176.6	-2.7
	P	166,524	16,091	150,433	162,280	12,743	149,537	4244	3348	896	2.6	26.3	0.6
NOVEMBER	M	43,310	3746	39,564	41,420	2512	38,908	1890	1234	656	4.6	49.1	1.7
	P	209,834	19,837	189,997	203,700	15,255	188,445	6134	4582	1552	3.0	30.0	0.8
DECEMBER	M	51,787	2793	48,994	50,272	3713	46,559	1,515	-920	2,435	3.0	-24.8	5.2
2nd Quarter		136,681	13,708	122,973	129,641	8,817	120,824	7,040	4891	2,149	5.4	55.5	1.8
Upto 2nd Qtr		261,621	22,630	238,991	253,972	18,968	235,004	7,649	3662	3,987	3.0	19.3	1.7
JANUARY	M	36,262	2449	33,813	41,764	3,377	38,387	-5,502	-928	-4,574	-13.2	-27.5	-11.9
	P	297,883	25,079	272,804	295,736	22,345	273,391	2,147	2734	-587	0.7	12.2	-0.2
FEBRUARY	M	42,847	2569	40,278	39,765	1,712	38,053	3082	857	2,225	7.8	50.1	5.8
	P	340,730	27,648	313,082	335,501	24,057	311,444	5,229	3,591	1,638	1.6	14.9	0.5
MARCH	M	50,483	3896	46,587	47,397	1827	45,570	3,086	2069	1,017	6.5	113.2	2.2
3rd Quarter		129,592	8,914	120,678	128,926	6,916	122,010	666	1998	-1,332	0.5	28.9	-1.1
Upto 3rd Qtr		391,213	31,544	359,669	382,898	25,884	357,014	8,315	5,660	2,655	2.2	21.9	0.7
APRIL	M	44,836	8574	36,262	41,494	4,625	36,869	3,342	3949	-607	8.1	85.4	-1.6
	P	436,049	40,118	395,931	424,392	30,509	393,883	11,657	9,609	2,048	2.7	31.5	0.5
MAY	M	54,479	3608	50,871	47,926	1745	46,181	6553	1863	4690	13.7	106.8	10.2
	P	490,528	43,726	446,802	472,318	32,254	440,064	18,210	11,472	6,738	3.9	35.6	1.5
JUNE	M	84,360	0	84,360	61,097	109	60,988	23,263	-109	23,372	38.1	-100.0	38.3
4th Quarter		183,675	12,182	171,493	150,517	6,479	144,038	33,158	5703	27,455	22.0	88.0	19.1
Annual		574,888	43,726	531,162	533,415	32,363	501,052	41473	11,363	30,110	7.8	35.1	6.0

FEDERAL EXCISE

			-		-	-	Collection	-	-	•	•	(KS WIIII	
			FY 2014-15			FY 2013-14		C	COMPARISO	N		Growth (%)	
MONTHS	M/P	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
JULY	M	3,687	0	3,687	7,115	1	7,114	-3428	-1	-3,427	-48.2	-	-48.2
AUGUST	M	9,918	0	9,918	8,913	0	8,913	1,005	0	1,005	11.3	-	11.3
	P	13,605	0	13,605	16,028	1	16,027	-2423	-1	-2422	-15.1	-	-15.1
SEPTEMBER	M	11,855	0	11,855	9,353	0	9,353	2502	0	2502	26.8	#DIV/0!	26.8
1st Quarter		25,460	0	25,460	25,381	1	25,380	79	-1	80	0.3	-100.0	0.3
OCTOBER	M	14,492		14,492	10,457		10,457	4035	0	4035	38.6	-	38.6
	P	39,952	0	39,952	35,838	1	35,837	4114	-1	4115	11.5	-	11.5
NOVEMBER	M	10,958	0	10,958	10,498	0	10,498	460	0	460	4.4	#DIV/0!	4.4
	P	50,910	0	50,910	46,336	1	46,335	4574	-1	4575	9.9	-100.0	9.9
DECEMBER	M	13,046	0	13,046	11,327	1	11,326	1,719	-1	1,720	15.2	-100.0	15.2
2nd Quarter		38,496	0	38,496	32,282	1	32,281	6,214	-1	6,215	19.2	-100.0	19.3
Upto 2nd Qtr		63,956	0	63,956	57,663	2	57,661	6,293	-2	6,295	10.9	-100.0	10.9
JANUARY	M	11,622	0	11,622	9,899	0	9,899	1,723	0	1,723	17.4	-	17.4
	P	75,578	0	75,578	67,562	2	67,560	8,016	-2	8,018	11.9	-	11.9
FEBRUARY	M	13,157	0	13,157	10,467	0	10,467	2690	0	2,690	25.7	#DIV/0!	25.7
	P	88,735	0	88,735	78,029	2	78,027	10,706	-2	10,708	13.7	-100.0	13.7
MARCH	M	15,601	0	15,601	11,787	0	11,787	3,814	0	3,814	32.4	#DIV/0!	32.4
3rd Quarter		40,380	0	40,380	32,153	0	32,153	8,227	0	8,227	25.6	#DIV/0!	25.6
Upto 3rd Qtr		104,336	0	104,336	89,816	2	89,814	14,520	-2	14,522	16.2	-100.0	16.2
APRIL	M	15,311	0	15,311	14,211	0	14,211	1,100	0	1,100	7.7	-	7.7
	P	119,647	0	119,647	104,027	2	104,025	15,620	-2	15,622	15.0	-	15.0
MAY	M	20,128	0	20,128	15,876	0	15,876	4252	0	4252	26.8	#DIV/0!	26.8
	P	139,775	0	139,775	119,903	2	119,901	19,872	-2	19,874	16.6	-100.0	16.6
JUNE	M	22,489	16	22,473	18,183	0	18,183	4,306	16	4,290	23.7	#DIV/0!	23.6
4th Quarter		57,928	16	57,912	48,270	0	48,270	9,658	16	9,642	20.0	#DIV/0!	20.0
Annual		162,264	16	162,248	138,086	2	138,084	24178	14	24,164	17.5	700.0	17.5

CUSTOMS

							Collection					(KS WIIII	
			FY 2014-15			FY 2013-14		C	COMPARISO	N		Growth (%)	
MONTHS	M/P	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net	Gross	Reb/Ref	Net
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
JULY	M	17,915	1136	16,779	16,816	531	16,285	1099	605	494	6.5	113.9	3.0
AUGUST	M	22,759	1,083	21,676	17,360	1,358	16,002	5,399	-275	5,674	31.1	-20.3	35.5
	P	40,674	2,219	38,455	34,176	1,889	32,287	6498	330	6168	19.0	17.5	19.1
SEPTEMBER	M	27,128	1060	26,068	20,683	559	20,124	6445	501	5944	31.2	89.6	29.5
1st Quarter		67,802	3,279	64,523	54,859	2,448	52,411	12943	831	12112	23.6	33.9	23.1
OCTOBER	M	22,576	750	21,826	17,621	1,172	16,449	4955	-422	5377	28.1	-36.0	32.7
	P	90,378	4,029	86,349	72,480	3,620	68,860	17898	409	17489	24.7	11.3	25.4
NOVEMBER	M	22,660	733	21,927	19,356	621	18,735	3304	112	3192	17.1	18.0	17.0
	P	113,038	4,762	108,276	91,836	4,241	87,595	21202	521	20681	23.1	12.3	23.6
DECEMBER	M	27,584	563	27,021	23,273	780	22,493	4,311	-217	4,528	18.5	-27.8	20.1
2nd Quarter		72,820	2,046	70,774	60,250	2,573	57,677	12,570	-527	13,097	20.9	-20.5	22.7
Upto 2nd Qtr		140,622	5,325	135,297	115,109	5,021	110,088	25,513	304	25,209	22.2	6.1	22.9
JANUARY	M	24,166	805	23,361	19,848	917	18,931	4,318	-112	4,430	21.8	-12.2	23.4
	P	164,788	6,130	158,658	134,957	5,938	129,019	29,831	192	29,639	22.1	3.2	23.0
FEBRUARY	M	22,996	888	22,108	18,690	815	17,875	4306	73	4,233	23.0	9.0	23.7
	P	187,784	7,018	180,766	153,647	6,753	146,894	34,137	265	33,872	22.2	3.9	23.1
MARCH	M	28,782	618	28,164	23,016	647	22,369	5,766	-29	5,795	25.1	-4.5	25.9
3rd Quarter		75,944	2,311	73,633	61,554	2,379	59,175	14,390	-68	14,458	23.4	-2.9	24.4
Upto 3rd Qtr		216,566	7,636	208,930	176,663	7,400	169,263	39,903	236	39,667	22.6	3.2	23.4
APRIL	M	26,433	566	25,867	18,974	566	18,408	7,459	0	7,459	39.3	0.0	40.5
	P	242,999	8,202	234,797	195,637	7,966	187,671	47,362	236	47,126	24.2	3.0	25.1
MAY	M	30,467	801	29,666	21,723	554	21,169	8744	247	8497	40.3	44.6	40.1
	P	273,466	9,003	264,463	217,360	8,520	208,840	56,106	483	55,623	25.8	5.7	26.6
JUNE	M	41,845	88	41,757	34,182	212	33,970	7,663	-124	7,787	22.4	-58.5	22.9
4th Quarter		98,745	1,455	97,290	74,879	1,332	73,547	23,866	123	23,743	31.9	9.2	32.3
Annual		315,311	9,091	306,220	251,542	8,732	242,810	63769	359	63,410	25.4	4.1	26.1

Major Revenue Spinners (Direct Taxes)

											(145.	Million)
		Share		Share								
Revenue Heads	2009-10	(%)	2010-11	(%)	2011-12	(%)	2012-13	(%)	2013-14	(%)	2014-15	(%)
1. Out of Demand	98,529	17	72,182	11.1	129,976	15.7	89,426	11.4	80,582	8.8	115,495	10.5
a) Arrear Demand	19,829	20.1	15,259	21.1	16,529	12.7	9,138	1.2	12,706	1.4	23611	2.1
b) Current Demand	78,700	79.9	56,923	78.9	113,447	87.3	80,288	10.2	67,875	7.4	91884	8.3
2. Voluntary Payments	165,801	28.6	196,065	30.2	237,366	28.6	244,921	31.2	262,598	28.6	287,608	26.0
i) With Return	9,500	5.7	11,852	6	14,968	6.3	14,771	1.9	13,761	1.5	17915	1.6
ii) Advance Tax	156,301	94.3	184,213	94	222,398	93.7	230,150	29.3	248,837	27.1	269693	24.4
3. Total Withholding Taxes	295,249	50.9	357,836	55.1	420,457	50.7	436,088	55.5	571,716	62.2	691180	62.6
1. Contracts	91,656	31	99,319	27.8	104,766	24.9	111,516	14.2	129,901	14.1	176783	16.0
2. Imports	50,253	17	66,399	18.6	85,334	20.3	103,236	13.1	123,808	13.5	147352	13.3
3. Salaries	34,073	11.5	45,581	12.7	57,339	13.6	50,056	6.4	64,552	7.0	79460	7.2
4. Bank interest	19,937	6.8	23,584	6.6	33,824	8	35,339	4.5	40,675	4.4	49785	4.5
5. Telephone/Mobile Phones	23,115	7.8	27,566	7.7	36,921	8.8	27,102	3.4	51,974	5.7	44676	4.0
6. Exports	16,669	5.6	24,061	6.7	23,277	5.5	23,201	3	26,371	2.9	26231	2.4
7. Dividends	9,283	3.1	12,003	3.4	16,986	4	19,191	2.4	24,182	2.6	29399	2.7
8. Electricity bills	15,471	5.2	14,313	4	14,636	3.5	16,026	2	19,758	2.2	27541	2.5
9. Cash withdrawal	12,886	4.4	10,630	3	12,538	3	12,440	1.6	19,063	2.1	23902	2.2
Sub Total (withholding major heads)	273,343	92.6	323,456	90.4	385,621	91.7	398,107	50.6	500,284	54.4	605,129	54.8
Other Withholding	21,906	7.4	34,380	9.6	35,383	8.4	37,982	4.8	71,432	7.8	86051	7.8
4. Misc	119	0	3,018	0.5	24,093	2.9	5,574	0.7	4,016	0.4	9,976	0.9
Gross Income Tax(1+2+3+4)	559,698	96.5	629,101	96.9	811,892	97.8	776,009	98.2	918,912	100.0	1,104,259	100.0
Refunds	54,204		46,678		91,561		53,397		63,711		77,649	
Net Income Tax	505,494		582,423		720,331		722,612		861,899		1,026,610	
Other DT	20,482	3.5	20,027	3.1	18,092	2.2	20,797	1.8	22,103	2.3	24,281	
Gross DT	580,180	100	649,128	100	829,985	100	796,806	100	940,966	100	1,092,900	
Refund DT	54,204		46,678		91,561		53,397		63,711		62,326	
Net DT	525,976		602,450		738,424		743,409		877,255		1,030,574	

Major Revenue Spinners Sales Tax Domestic (Net)

			Share		Share		Share		Share		C1	,	Share
S.No.	Commodities	2009-10	snare (%)	2010-11	snare (%)	2011-12	snare (%)	2012-13	snare (%)	2013-14	Share (%)	2014-15	snare (%)
1	POL Products	116,167	43.2	153,276	47.2	150,379	39.9	177,582	43.2	230,731	46.0	233,246	43.9
2	Services provided by Telecom.	44,709	16.6	52,658	16.2	49,131	13	18,320	4.5	4395	0.9	0	0.0
3	Natural Gas	17,187	6.4	17,190	5.3	29,240	7.8	36,312	8.8	31,615	6.3	22,832	4.3
4	Services	16,796	6.2	20,655	6.4	17,410	4.6	6,245	1.5	6412	1.3	7,959	1.5
5	Fertilizers	92	0	3,796	1.2	13,197	3.5	15,615	3.8	24,032	4.8	22,513	4.2
6	Sugar	9,377	3.5	7,275	2.2	12,731	3.4	8,307	2	9,189	1.8	10,865	2.0
7	Cigarettes	10,933	4.1	11,527	3.5	12,522	3.3	10,909	2.7	17,672	3.5	20,981	4.0
8	Electrical Energy	5,901	2.2	8,191	2.5	9,841	2.6	8,910	2.2	19,945	4.0	23,751	4.5
9	Aerated Waters / Beverages	6,987	2.6	8,342	2.6	8,432	2.2	10,750	2.6	8,821	1.8	8,847	1.7
10	Cement	3,966.00	1.5	4,862	1.5	8,049	2.1	10,909	2.7	20,106	4.0	23,290	4.4
11	Tea	4,767	1.8	5,671	1.7	1,069	0.3	403	0.1	8,352	1.7	0	0.0
12	Scraps of Iron or Steel (Ship Breaking)	1,942	0.7	2,160	0.7	3,644	1	3,433	0.8	4,805	1.0	0	0.0
13	Motor Cars	2,856	1.1	2,503	0.8	2,394	0.6	3,178	0.8	3,754	0.7	9,284	1.7
14	Auto Parts	2,305	0.9	2,483	0.8	2,310	0.6	2,529	0.6	2,358	0.5	0	0
15	Iron & Steel Products	285	0.1	4,370	1.3	2,585	0.7	1,836	0.4	3,107	0.6	7,743	1.5
	Sub Total	241,680	89.8	304,959	93.9	322,934	85.7	315,238	76.4	395,294	78.9	391,311	73.7
	Other sectors	27,422	10.2	19,750	6.1	53,830	14.3	97,459	23.6	105,758	21.1	139,851	26.3
	Sales Tax (Dom) Net	269,102	100	324,709	100	376,764	100	412,697	100	501,052	100.0	531,162	100.0

Major Revenue Spinners Sales Tax (Imports)

(Rs in Million)

												(115 111	Million)
Ch	Commodities	2009-10	Share (%)	2010-11	Share (%)	2011-12	Share (%)	2012-13	Share (%)	2013-14	Share (%)	2014-15	Share (%)
27	POL Products	99,514	40.2	110,543	35.8	157,278	36.5	156,324	36.3	169551	3.4	166014	29.8
15	Edible Oil	18,709	7.6	28,598	9.3	34,898	8.1	32,261	7.5	33854	6.8	16639	3.0
87	Vehicles (Non-Railway)	16,089	6.5	19,795	6.4	28,100	6.5	26,793	6.2	26035	5.6	34258	6.2
39	Plastic Resins etc.	18,779	7.6	24,575	8	26,102	6.1	20,598	<i>4.8</i>	27834	5.6	30737	5.5
84	Machinery& Mechanical Appliances	8,137	3.3	12,640	4.1	22,638	5.3	19,533	4.5	26096	5.3	38039	6.8
72	Iron and Steel	17,541	7.1	19,010	6.2	21,809	5.1	21,745	5.1	27595	5.6	41949	7.5
31	Fertilizers	11	0	1,769	0.6	18,900	4.4	10,554	2.5	12842	2.6	13677	2.5
85	Electrical Machinery	6,506	2.6	9,664	3.1	14,099	3.3	14,515	3.4	18769	1.3	35385	6.4
29	Organic Chemicals	6,778	2.7	8,374	2.7	9,582	2.2	9,964	2.3	13300	2.7	13030	2.3
12	Oil Seeds and Oleaginous Fruit etc	6,419	2.6	6,437	2.1	8,858	2.1	6,212	1.4	5606	1.1	12722	2.3
48	Paper & Paperboard	4,909	2	7,964	2.6	7,377	1.7	5,879	1.4	7367	1.5	8968	1.6
28	Organic/Inorganic Chemicals	1,598	0.6	2,204	0.7	6,470	1.5	6,932	1.6	6473	1.3	7951	1.4
38	Misc Chemical Products	3,539	1.4	5,369	1.7	6,436	1.5	6,501	1.5	9008	1.8	10235	1.8
40	Rubber Products	3,303	1.3	5,397	1.7	6,102	1.4	5,716	1.3	7589	1.5	8256	1.5
9	Tea & Coffee	4,465	1.8	5,879	1.9	5,654	1.3	3,744	0.9	6757	1.4	7293	1.3
	Sub Total	216,297	87.5	268,217	86.9	374,303	87	347,271	80.7	398,676	47.6	445,153	80.0
	Others	30,976	12.5	40,477	13.1	56,103	13	82,571	19.2	259,772	52.4	111,532	20.0
	Gross	247,273	100	308,694	100	430,406	100	429,842	100	495,351	100	556,685	100.0
	Refund/Rebate	26		46		8		11		21		57	
	Net	247,247		308648		430399		429,831		495,330		556,628	

Major Revenue Spinners (Federal Excise Duty)

S.No.	Commodities	2009-10	Share (%)	2010-11	Share (%)	2011-12	Share (%)	2012-13	Share (%)	2013-14	Share (%)	2014-15	Share (%)
1	Cigarettes	44,748	35.9	47,070	34.3	53,492	43.6	62,010	51.8	72,089	51.8	82,459	50.8
2	Natural Gas	6,205	5	11,656	8.5	12,032	9.8	11,588	9.7	11,548	8.7	11,526	7.1
3	Cement	15,764	12.6	15,469	11.3	12,686	10.3	10,929	9.1	11,211	8.1	12,082	7.4
4	Services											12,062	
5	Beverages	16,062	12.9	11,056	8	10,425	8.5	13,286	11.1	20,031	14.4		0.0
6	POL Products	11,374	9.1	9,148	6.7	7,920	6.5	9,121	7.6	12,518	9	13,342	8.2
7	1% Special Excise	4,799	3.8	5,110	3.7	5,839	4.8	177	0.1	104	0	85	0.1
,	Duty	16,084	12.9	24,614	17.9	4,440	3.6	-	-	-	0	-	
	Sub- Total	115,036	92.2	124,123	90.4	106,834	87.1	107,111	89.6	127,501	92	119,494	73.6
	All Other	9,773	7.8	13,233	9.6	15,869	12.9	12,491	10.4	11,109	8	42,770	26.4
	Gross	124,809	100	137,356	100	122,703	100	121,117	100	138,086	100	162,264	100.0
	Refund	25		3		239		153		2		16	
	Net	124,784		137,353		122,464		120,964		138,084		162,248	

Major Revenue Spinners (Customs Duties)

				CI.		CI.		CI.		CI.		GI.	,	GI.
S.No	Ch	Commodities	2009-10	Share (%)	2010-11	Share (%)	2011-12	Share (%)	2012-13	Share (%)	2013-14	Share (%)	2014-15	Share (%)
1	87	Vehicles	25,234	15.2	28,097	14.5	43,090	19.1	42,306	17	36,314	14.4	49,409	15.7
2	27	POL Products	19,021	11.5	21,402	11.1	17,554	7.8	20,399	8.2	16,761	6.7	24,413	7.7
3	15	Edible Oil	15,512	9.3	17,263	8.9	18,417	8.2	20,247	8.1	20,659	8.2	21,183	6.7
4	84	Mechanical Appliances	10,468	6.3	10,929	5.7	11,606	5.1	12,363	5	13,742	5.5	20,289	6.4
5	85	Electrical Machinery	9,443	5.7	9,528	4.9	9,928	4.4	10,396	4.2	11,326	4.5	22,584	7.2
6	39	Plastic Resins etc.	7,219	4.3	8,832	4.6	8,807	3.9	8,821	3.5	11,056	4.4	13,198	4.2
7	72	Iron and Steel	8,370	5	7,574	3.9	7,813	3.5	7,057	2.8	5,820	2.3	10,713	3.4
8	48	Paper & Paperboard	4,860	2.9	7,277	3.8	6,574	2.9	5,173	2.1	5,900	2.3	8,161	2.6
9	54	Textile Materials	2,331	1.4	4,453	2.3	4,289	1.9	3,396	1.4	4,826	1.9	5,564	1.8
10	29	Organic Chemicals	3,794	2.3	3,923	2	3,873	1.7	3,917	1.6	4,337	1.7	5,852	1.9
11	9	Tea & Coffee	2,736	1.6	3,542	1.8	3,548	1.6	3,731	1.5	3,714	1.5	4,203	1.3
12	55	Staple Fibres	1,742	1	3,213	1.7	3,328	1.5	3,127	1.3	3,948	1.6	6,024	1.9
13	4	Dairy Produce, Eggs,	1,371	0.8	2,769	1.4	2,479	1.1	2,235	0.9	2879	1.1	5372	1.7
14	32	Dyes and Paints	2,418	1.5	2,681	1.4	2,538	1.1	2,671	1.1	3,611	1.4	4,077	1.3
15	69	Ceramic Products	1,899	1.1	2,024	1	2,414	1.1	2,223	0.9	3,430	1.4	4,676	1.5
		Sub Total	116,418	70.1	133,507	69	146,258	64.9	148,062	59.3	148,323	59.0	205,718	65.2
		Others	49,637	29.9	59,873	31	79,102	35.1	101,759	40.7	103,219	41.0	109,593	34.8
		Gross	166,056	100	193,380	100	225,360	100	249,821	100	251,542	100.0	315,311	100.0
		Refund/rebate	5,783		8,527		8,454		10,362		8,732		9,091	
		Net	160,273		184,853		216,906		239,459		242,810		306,220	

Month-wise Net Collection A LL T A X E S

MONTHS	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
JULY	23,357	30,675	34,601	46,178	50,941	72,463	74,680	77,148	112,276	106,876	124,257	124,260
AUGUST	30,128	34,188	44,924	46,333	60,139	78,815	86,189	99,940	120,506	123,359	147,221	178,926
EPTEMBER	40,577	60,846	72,531	91,426	94,056	110,813	102,990	116,407	148,023	180,774	203,878	234,697
OCTOBER	41,988	40,922	49,175	53,313	66,388	92,182	107,957	103,547	126,408	135,134	153,326	182,864
NOVEMBER	33,755	38,490	47,553	59,026	68,543	74,809	87,859	103,032	131,848	139,709	171,194	180,905
DECEMBER	60,623	57,369	75,125	114,236	95,009	124,752	122,503	161,580	201,676	203,125	231,540	270,285
JANUARY	43,746	41,252	45,921	52,160	77,542	76,629	112,487	108,413	136,003	132,686	165,917	173,395
FEBRUARY	39,263	37,241	49,482	52,426	72,766	77,524	96,744	105,910	133,388	140,266	163,248	192,731
MARCH	39,958	60,288	70,510	81,899	94,545	107,123	118,190	144,172	170,269	190,357	214,118	237,070
APRIL	43,854	49,841	57,157	59,485	83,663	85,824	116,948	129,686	145,795	153,197	170,220	198,511
MAY	43,282	49,432	63,590	65,774	92,611	94,870	110,260	159,623	181,764	173,269	208,186	234,511
JUNE	80,312	89,843	102,873	124,980	151,889	165,346	190,575	248,556	274,737	267,608	301,426	381,823
Total	520,843	590,387	713,442	847,236	1,008,092	1,161,150	1,327,382	1,558,014	1,882,693	1,946,360	2,254,531	2,589,978

DIRECT TAXES

MONTHS	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
JULY	6,174	6,215	7,620	10,086	14,110	18,469	17,470	18,102	28,966	21,854	30,745	34,378
AUGUST	6,777	6,656	9,015	11,110	15,007	22,154	26,421	26,006	32,069	32,358	44,574	51,036
EPTEMBER	12,627	28,863	31,551	45,280	48,415	47,612	41,455	51,610	63,507	84,546	86,410	104,280
OCTOBER	12,300	6,754	11,105	16,066	17,161	25,573	43,641	34,218	39,659	45,304	50,466	66,913
OVEMBER	8,500	7,376	10,163	13,925	18,720	22,920	26,896	32,668	45,421	48,440	58,790	65,095
DECEMBER	23,618	22,523	34,860	76,232	51,182	73,608	55,518	78,273	102,945	105,022	110,998	137,225
JANUARY	12,200	9,067	10,070	12,457	27,071	24,999	45,677	36,860	41,580	40,161	56,918	65,749
FEBRUARY	10,180	8,870	10,519	13,780	25,018	23,649	35,230	37,206	51,235	48,743	61,151	74,623
MARCH	12,043	23,149	27,793	38,865	40,955	48,596	50,039	66,674	73,279	78,649	98,777	102,219
APRIL	14,300	13,472	14,888	15,080	26,915	25,361	45,965	49,635	50,238	48,461	59,235	74,410
MAY	14,640	13,464	14,363	19,825	28,211	32,317	36,679	46,995	72,121	60,982	77,798	79,968
JUNE	31,720	36,963	43,041	61,031	75,097	78,290	100,986	124,204	137,404	128,889	141,393	177,824
Total	165,079	183,372	224,988	333,737	387,862	443,548	525,977	602,451	738,424	743,409	887,255	1,033,720

MONTHS	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
JULY	17,183	24,460	26,981	36,092	36,831	53,994	57,210	59,046	83,310	85,022	93,512	89,882
AUGUST	23,351	27,532	35,909	35,223	45,132	56,661	59,768	73,934	88,437	91,001	102,647	127,890
EPTEMBER	27,950	31,983	40,980	46,146	45,641	63,201	61,535	64,797	84,516	96,228	117,468	130,417
OCTOBER	29,688	34,168	38,070	37,247	49,227	66,609	64,316	69,329	86,749	89,830	102,860	115,951
OVEMBER	25,255	31,114	37,390	45,101	49,823	51,889	60,963	70,364	86,427	91,269	112,404	115,810
DECEMBER	37,005	34,846	40,265	38,004	43,827	51,144	66,985	83,307	98,731	98,103	120,542	133,060
JANUARY	31,546	32,185	35,851	39,703	50,471	51,630	66,810	71,553	94,423	92,525	108,999	107,646
FEBRUARY	29,083	28,371	38,963	38,646	47,748	53,875	61,514	68,704	82,153	91,523	102,097	118,108
MARCH	27,915	37,139	42,717	43,034	53,590	58,527	68,151	77,498	96,990	111,708	115,341	134,851
APRIL	29,554	36,369	42,269	44,405	56,748	60,463	70,983	80,051	95,557	104,736	110,985	124,101
MAY	28,642	35,968	49,227	45,949	64,400	62,553	73,581	112,628	109,643	112,287	130,388	154,543
JUNE	48,592	52,880	59,832	63,949	76,792	87,056	89,589	124,352	137,333	138,719	160,033	203,999
Total	355,764	407,015	488,454	513,499	620,230	717,602	801,405	955,563	1,144,269	1,202,951	1,377,276	1,556,258

SALES TAX (TOTAL)

MONTHS	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
JULY	10,253	14,787	15,740	24,024	26,234	33,471	38,431	40,800	61,674	63,873	70,113	69,416
AUGUST	14,771	16,101	22,779	20,915	28,847	36,624	39,045	51,568	64,395	64,699	77,732	96,296
SEPTEMBER	16,573	19,462	24,466	30,646	27,671	40,137	39,582	41,333	59,248	68,915	87,991	92,494
OCTOBER	18,893	19,715	23,576	21,974	31,506	42,345	42,131	46,784	63,726	61,286	75,954	79,633
NOVEMBER	16,656	19,319	23,547	28,130	29,740	33,597	39,849	46,207	61,006	64,403	83,171	82,925
DECEMBER	23,596	19,967	22,631	20,548	25,318	31,006	43,834	55,911	70,957	68,980	86,723	92,993
JANUARY	19,690	19,250	22,188	24,786	29,907	32,865	44,986	46,579	65,578	66,202	80,169	72,663
FEBRUARY	19,591	16,571	23,591	23,716	28,838	35,395	41,166	44,994	57,066	65,072	73,755	82,843
MARCH	15,665	20,207	23,885	24,076	30,552	35,699	42,134	48,495	64,734	72,557	81,185	91,086
APRIL	17,324	21,432	26,144	26,977	35,041	38,073	46,159	52,300	66,865	73,374	78,366	82,923
MAY	17,705	20,943	30,546	27,425	39,441	40,163	47,916	78,681	75,734	78,951	93,343	104,749
JUNE	28,450	30,783	35,705	36,179	44,335	52,369	51,115	79,705	93,916	94,216	113,608	139,769
Total	219,167	238,537	294,798	309,396	377,430	451,744	516,348	633,357	804,899	842,528	1,002,110	1,087,790

SALES TAX (IMPORTS)

MONTHS	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
JULY	8,192	10,614	11,082	15,109	15,298	17,873	17,077	20,667	37,310	36,706	37,916	38,304
AUGUST	9,597	11,272	13,587	14,849	15,993	17,453	18,084	22,820	34,149	37,022	40,148	51,686
SEPTEMBER	9,471	11,287	14,356	14,783	16,262	20,410	16,959	20,470	32,663	38,124	43,592	52,198
OCTOBER	10,918	11,349	14,264	11,429	17,530	22,322	21,124	25,136	33,833	31,793	40,597	45,218
OVEMBER	8,552	11,812	13,116	16,367	17,845	14,220	16,633	22,197	34,902	33,597	44,263	43,361
DECEMBER	12,397	13,005	14,343	12,775	12,142	11,454	19,400	30,761	38,695	32,503	40,164	43,999
JANUARY	11,759	11,573	12,260	12,702	17,403	14,758	23,078	25,610	36,330	34,390	41,782	38,850
FEBRUARY	9,262	11,055	13,091	13,620	13,545	14,525	17,029	20,816	31,323	31,665	35,702	42,565
MARCH	11,234	14,026	15,008	14,098	15,689	14,263	23,513	23,503	33,695	36,516	35,615	44,499
APRIL	11,686	12,547	13,755	15,466	16,256	17,312	23,044	25,337	37,486	36,961	41,497	46,661
MAY	10,387	12,943	17,156	16,561	19,366	17,316	25,942	38,311	38,814	41,038	47,162	53,878
JUNE	12,420	13,362	19,427	18,150	18,705	21,809	25,363	33,020	41,198	39,516	46,892	55,409
Total	125,875	144,845	171,445	175,909	196,034	203,715	247,246	308,648	430,398	429,831	495,330	556,628

SALES TAX (DOMESTIC)

MONTHS	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
JULY	2,061	4,173	4,658	8,915	10,936	15,598	21,354	20,133	24,364	27,167	32,197	31,112
AUGUST	5,174	4,829	9,192	6,066	12,854	19,171	20,961	28,748	30,246	27,677	37,584	44,610
SEPTEMBER	7,102	8,175	10,110	15,863	11,409	19,727	22,623	20,863	26,585	30,791	44,399	40,296
OCTOBER	7,975	8,366	9,312	10,545	13,976	20,023	21,007	21,648	29,893	29,493	35,357	34,415
NOVEMBER	8,104	7,507	10,431	11,763	11,895	19,377	23,216	24,010	26,104	30,806	38,908	39,564
DECEMBER	11,199	6,962	8,288	7,773	13,176	19,552	24,434	25,150	32,262	36,477	46,559	48,994
JANUARY	7,931	7,677	9,928	12,084	12,504	18,107	21,908	20,969	29,248	31,812	38,387	33,813
FEBRUARY	10,329	5,516	10,500	10,096	15,293	20,870	24,137	24,178	25,743	33,407	38,053	40,278
MARCH	4,431	6,181	8,877	9,978	14,863	21,436	18,621	24,992	31,039	36,041	45,570	46,587
APRIL	5,638	8,885	12,389	11,511	18,785	20,761	23,115	26,963	29,379	36,413	36,869	36,262
MAY	7,318	8,000	13,390	10,864	20,075	22,847	21,974	40,370	36,920	37,913	46,181	50,871
JUNE	16,030	17,421	16,278	18,029	25,630	30,560	25,752	46,685	52,718	54,700	60,988	84,360
Total	93,292	93,692	123,353	133,487	181,396	248,029	269,102	324,709	374,501	412,697	501,052	531,162

FEDRAL EXCISE

MONTHS	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
JULY	1,997	3,128	2,858	3,992	1,859	8,187	9,313	7,293	9,668	6,089	7,114	3,687
AUGUST	3,206	3,855	4,061	4,597	6,555	8,940	9,589	10,322	9,867	8,541	8,913	9,918
SEPTEMBER	3,796	4,247	5,320	5,397	7,462	8,334	9,488	9,296	8,900	7,832	9,353	11,855
OCTOBER	3,872	4,274	4,641	5,471	7,548	10,604	9,585	10,242	8,507	11,588	10,457	14,492
NOVEMBER	3,004	3,778	4,116	5,519	8,304	8,549	10,023	10,779	9,596	8,974	10,498	10,958
DECEMBER	3,556	4,276	4,364	5,857	7,793	8,944	8,658	10,215	6,913	8,894	11,326	13,046
JANUARY	3,627	4,221	4,141	5,321	6,785	8,095	9,076	10,564	11,640	8,919	9,899	11,622
FEBRUARY	3,212	3,737	4,882	5,588	7,711	9,009	8,944	9,761	8,453	9,899	10,467	13,157
MARCH	4,173	4,815	5,263	5,979	7,782	10,338	9,732	10,616	11,261	10,082	11,787	15,601
APRIL	4,853	5,276	5,705	7,015	8,770	10,592	10,775	13,088	10,752	10,404	14,211	15,311
MAY	4,334	5,445	6,187	7,318	10,013	10,973	11,658	16,246	13,392	12,470	15,876	20,128
JUNE	5,922	6,052	3,734	9,750	11,555	14,890	17,943	18,931	13,515	17,272	18,183	22,473
Total	45,552	53,104	55,272	71,804	92,137	117,455	124,784	137,353	122,464	120,964	138,084	162,248

$\underline{CUSTOMS}$

MONTHS	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
JULY	4,933	6,545	8,383	8,076	8,738	12,336	9,466	10,953	11,968	15,060	16,285	16,779
AUGUST	5,374	7,576	9,069	9,711	9,730	11,097	11,134	12,044	14,175	17,761	16,002	21,676
SEPTEMBER	7,581	8,274	11,194	10,103	10,508	14,730	12,465	14,168	16,368	19,481	20,124	26,068
OCTOBER	6,923	10,179	9,853	9,802	10,173	13,660	12,600	12,303	14,516	16,956	16,449	21,826
NOVEMBER	5,595	8,017	9,727	11,452	11,779	9,743	11,091	13,378	15,825	17,892	18,735	21,927
DECEMBER	9,853	10,603	13,270	11,599	10,716	11,194	14,493	17,181	20,861	20,229	22,493	27,021
JANUARY	8,229	8,714	9,522	9,596	13,779	10,670	12,748	14,410	17,205	17,404	18,931	23,361
FEBRUARY	6,280	8,063	10,490	9,342	11,199	9,471	11,404	13,949	16,634	16,552	17,875	22,108
MARCH	8,077	12,117	13,569	12,979	15,256	12,490	16,285	18,387	20,995	29,069	22,369	28,164
APRIL	7,377	9,661	10,420	10,413	12,937	11,798	14,049	14,663	17,940	20,958	18,408	25,867
MAY	6,603	9,580	12,494	11,206	14,946	11,417	14,007	17,701	20,517	20,867	21,169	29,666
JUNE	14,220	16,045	20,393	18,020	20,902	19,797	20,531	25,716	29,902	27,231	33,970	41,757
Total	91,045	115,374	138,384	132,299	150,663	148,403	160,273	184,853	216,906	239,459	242,810	306,220