# ribr <br> Quarterly Rexiew 

# A Review of Resource Mobilization Efforts of Federal Board of Revenue 



## Federal Board of Revenue

Government of Pakistan

## Contact:

## Nisar Muhammad

Member, Strategic Planning Reforms \& Statistics
e-mail: membersps@fbr.gov.pk nisarmuhammad@hotmail.com
Phone: (051)-9219665
Fax: (051)-9206802

## Mr. Umar Wahid

Chief, Strategic Planning, Reforms \& Statistics
e-mail: umar2wahid@yahoo.com
Phone: (051)-9203308
Fax: (051)-9203308

The FBR Quarterly Review, April-June, 2012-13 has been prepared by the Research Team of Strategic Planning and Reform \& Statistics Wing.

## Research Team

```
1. Nisar Muhammad
Member (SPR\&S)
membersps@fbr.gov.pk: nisarmuhammad@hotmail.com
```

1. Umar Wahid

Chief (SPR\&S)
(umer2wahid@yahoo.com)
2. Muhammad Imtiaz Khan

Secretary (SPR\&S)
imtiazcbr@yahoo.com
3. Mir Ahmad Khan

Second Secretary (SPR\&S)
(mirahmadkhan1964@yahoo.co.uk)
4. Naeem Ahmed

Second Secretary (SPR\&S)
(naeemmahmed@yahoo.com)

## Support Staff

| i. | Muhammad Shabbir Malik | Statistical Assistant |
| :--- | :--- | :--- |
| ii. | Sagheer Ahmed | Statistical Assistant |
| iii. | Syed Alamdar Shah | Data Entry Operator |

## Contents

## Pages

Forward iv
Abbreviations v
I. FBR Tax Collection: An Analysis of FY: 2012-13 Outcome 1

O Head-wise Revenue Collection 8
O Detailed Tax-Wise Analysis 10
O Direct Taxes 10
O Sales Tax 13
O Customs 17
O Federal Excise Duties 22
Conclusion/way forward 25
Revenue Targets FY 2013-14 26
II. Statistical Appendices 27-56

## Foreword

The FBR Quarterly Review is a regular publication and a prime source of multifaceted analysis carried out on the four taxes administered by FBR. The current issue contains detailed analysis on the resource mobilization efforts of FBR and its other important achievements during FY: 2012-13. FBR has made considerable progress in the areas of broadening of tax base, automation, liquidation of refunds and enforcement, which has been highlighted in the review.

Let me take this opportunity to appreciate the efforts of the research team of the Strategic Planning and Reforms \& Statistics Wing, FBR for their research endeavors that are very helpful in policy formulation and its implementation. I hope this research will also cater to the needs of wide array of FBR stakeholders.

We look forward to receiving comments and suggestions from our valued readers for improvement of the future issues of the FBR Quarterly Reviews.
(Tariq Bajwa)
Secretary Revenue Division/ Chairman FBR

## Abbreviations

| FBR | Federal Board of Revenue |
| :--- | :--- |
| DT | Direct Taxes |
| CD | Customs Duties |
| GST | General Sales Tax |
| STM | Sales Tax Import |
| STD | Sales Tax Domestic |
| FED | Federal Excise Duties |
| WHT | Withholding Taxes |
| VP | Voluntary Payments |
| CoD | Collection on Demand |
| AOPs | Association of Persons |
| NTN | National Tax Number |
| USAS | Universal Self-Assessment Scheme |
| PCT | Pakistan Customs Tariff |
| GDP | Gross Domestic Product |
| CH | Chapter |
| RTO | Regional Tax Office |
| LTU | Large Tax Payers' Unit |
| FY | Fiscal Year |
| CFY | Current Fiscal Year |
| PFY | Previous Fiscal Year |
| PRA | Punjab Revenue Authority |

## FBR Revenue Collection <br> An Analysis of FY: 2012-13 Outcome

## The Economy

Pakistan's economy continues to face numerous internal and external shocks from 2007 onwards. The average growth of the economy during the last five years hovered at the rate of 2.9 percent per annum. Acute energy crisis is the main constraint on growth. It is estimated that 2 percent of the Gross Domestic Product (GDP) is wiped out by the power outage in the country. Thus the energy crisis is frustrating the realization of true economic potential. On the other hand agriculture, manufacturing as well as Services sector performed below their capacity so the GDP growth has been stuck at a level, which is half of the level of Pakistan's long-term trend potential of about 6.5 percent per annum and is lower than what is required for sustained increase in employment and income and a reduction in poverty.

The GDP growth during 2012-13 was targeted at 4.3 percent on the back of 4.0 percent growth in Agriculture, 2.5 percent growth in Large Scale Manufacturing (LSM) and 4.6 percent in Services sectors. On the contrary the real GDP growth during 2012-13 stood at 3.6 percent, Agriculture sector recorded a growth of 3.3 percent. The Large Scale Manufacturing sector grew by 2.8 percent and Services sector recorded a growth of 3.7 percent

On a positive note, inflation fell significantly, and LSM showed signs of recovery. Fiscal year 2012-13 started with single digit inflation and is likely to continue during the current financial year. Food and non-food inflation as well as whole sale price index, sensitive price index and core inflation remained in single digit.

## Taxation structure and revenue collection

Prudent tax policy is very crucial in putting economy on the right track. Therefore a well planned tax policy of the country develops the economic and industrial base and also contributes toward stimulating industrial activity and growth in the economy. Historically, Pakistan's tax system undermined due to structural weaknesses likes
narrow tax base, tax evasion and administrative weaknesses etc. These structural weaknesses have taken a toll on overall tax collection as the country has witnessed a lowest tax to GDP ratio as compared to developing countries as well as in the region.

Despite the increase in tax revenues, FBR tax to GDP ratio varied between 8.5 to 9.6 percent during the past 12 years mainly due to structural weaknesses. Some sectors are under taxed and some are not taxed at all which reflects the narrow tax base. Major sectors of our economy (agriculture and services) are outside the tax net. Agriculture is contributing 21.4 percent and services sector contributing 57.7 shares in GDP respectively but their contribution in tax revenues is not proportional to their potential. There is a broad consensus that tax to GDP ratio can only be enhanced if all sectors of the economy contribute proportionately toward tax revenue.

As indicated above the fiscal year 2012-13 was a challenging year for the economy as a whole, event like global economic meltdown together with dwindling foreign exchange reserve and contraction in imports has seriously affected the economy. Energy crises played havoc with the manufacturing sector which is a tax base for domestic taxes such as FED and domestic sales tax. The consumption of energy in the industrial sector i.e. electricity and gas are considered to be the primary cause for constraining production activities in a number of industries. According to Economic Survey of Pakistan, 201213, energy intensive industries (petroleum, iron and steel, engineering and electrical) shaved off 2 percent from real GDP growth in 2012-13. As a result, growth in the large scale manufacturing sector was dismally low throughout the year; therefore, revenue realization from the manufacturing sector and related businesses has also been badly affected. Almost all the macro economic targets fixed for FY: 2012-13 were missed. Since revenue realization is linked with macroeconomic framework, therefore the adverse impact on the economy has also adversely affected the revenue realization to a great extent during the year. FBR was assigned a challenging revenue target of Rs 2381 billion, requiring a growth of $26.5 \%$ over the year 2011-12. FBR collected Rs 1,946.4 billion at the end of FY: 2012-13 with modest growth of 3.4 percent. It may be highlighted that the original target of Rs.2,381 billion was, however, downward revised to Rs. 2007 billion and both the targets have been missed (Table 1). Similarly the taxGDP ratio also dropped from $9.4 \%$ in the preceding year to $8.5 \%$ in 2012-13.

Table 1: A Comparison of Collection vis-avis Target 2012-13
(Rs. Billion)

| Tax Head | Target | Provisional <br> Collection | Achievement <br> of Target (\%) |
| :--- | :---: | :---: | :---: |
| Direct Taxes | 779 | 743.4 | 95.4 |
| Sales Tax | 865 | 842.5 | 97.4 |
| Federal Excise | 122 | 121.0 | 99.2 |
| Customs duty | 241 | 239.5 | 99.4 |
| All Taxes | 2007 | 1946.4 | 97.0 |

Beside economic factors it is worth mentioning that there were some others factors which were exaggerated at the time of fixation of revenue targets and led to failure in achieving the targets at the end of the year. It was estimated at the time of fixation of target for FY: 2012-13 that the Nominal GDP growth will be $16 \%$ during the year i.e., real GDP was estimated to grow by $4 \%$ and inflation by $12 \%$. Similarly, total as well as dutiable imports were estimated to grow by $14.5 \%$ and Large Scale Manufacturing (LSM) by $17.2 \%$ in nominal terms.

On the contrary, the actual macroeconomic indicators remained below the expected outcome during 2012-13. For instance, real GDP growth was $3.6 \%$ and inflation was $7.8 \%$. As a result, the nominal GDP growth was $11.4 \%$ during 2012-13. Similarly, projection for total import and dutiable imports was $14.5 \%$, but imports grew by only $8.4 \%$ whereas dutiable imports grew only by $3.3 \%$. Moreover, Large Scale Manufacturing actually grew by $11.2 \%$ in nominal terms against estimate of $17.2 \%$.

More importantly the target for 2012-13 was fixed on the basis of Rs. 1,952 billion to be collected by end of June 2012-13 but actually the collection for the year 2012-13 ended up at Rs. 1,883 billion. Thus, the base was eroded by Rs. 69 billion right from the beginning of FY: 2012-13.
There were a number of other internal factors which further contributed in the shortfall:-

- FBR had to bear deficit of Rs. 34 billion due to shifting of sales tax on services from FBR to PRA, which was integral part of FBR target of Rs. 2381 billion.
- Reduction in rate of sales tax from Rs. 7 to Rs. 4 per unit of electricity in cases of Steel Melters and Re-rolling units resulted in the decline of collection of Sales Tax.
- Suspension of section 153 A, introduced through Finance Act 2012 which was a major documentation measure having revenue impact of approximately Rs. 15 billion.
- Reduction in rate of FED on sugar from $8 \%$ to $0.5 \%$ on quantity cleared locally equal to exported sugar caused lesser collection of FED
- Reduction in sales tax rates on some items (e.g. Steel and Plastic) from $22 \%$ and $19.5 \%$ to $16 \%$ in Budget 2012-13 vastly affected the collection
- Lack of enforcement measures by the field formation
- Stalled audit activities throughout the year due to court interventions and unreal expectation of having windfall through amnesty scheme


## Head-Wise Revenue Collection during 2012-13 and 2011-12

The contribution of four taxes administered by FBR reveals that sales tax which is a leading tax having share of $43 \%$ in overall taxes followed by $38 \%$ share of direct taxes during 2012-13. On the other hand, customs duty and FED contributed $13 \%$ and $6 \%$ respectively (Graph-I)


If we look at the performance of these taxes, collection under direct taxes has been Rs. 743.4 billion with $0.7 \%$ growth. The growth in sales tax has been $4.7 \%$. Sales tax collection from imports has attained no growth in CFY as compared to PFY. However, sales tax domestic has attained a growth of $10.2 \%$ during 2012-13. It is alarming that direct taxes and sales tax are considered to be the future taxes of Pakistan where considerable resources have been (and being) exhausted under the tax reforms programs, the outcome is dismally low and discouraging. On the other hand growth in the collection of customs and federal excise duty has been $10.4 \%$ and $-1.2 \%$ respectively (Table 2). FED is a fading tax as the base is continuously shrinking. In the Budget FY:

2012-13, the rates of cement were reduced and duty was abolished on most of the petroleum products and perfumery \& cosmetics.

Table 2: Comparison of Net Revenue Collection
(Rs. Billion)

| Revenue Heads | FY: 2012-13 | FY: 2011-12 | Growth (\%) |
| :--- | :---: | :---: | :---: |
| Direct Taxes | 743.4 | 738.4 | 0.7 |
| Sales Tax | 842.5 | 804.9 | 4.7 |
| FED | 121.0 | 122.5 | -1.2 |
| Customs | 239.5 | 216.9 | 10.4 |
| TOTAL TAXES | $\mathbf{1 , 9 4 6 . 4}$ | $\mathbf{1 , 8 8 2 . 7}$ | $\mathbf{3 . 4}$ |

The dismal performance of FBR can be further substantiated with another fact that lesser refunds were paid back to the taxpayers during FY: 2012-13. A total of Rs 93.6 billion refunds/rebates have been paid back in 2012-13 as compared to Rs 145.6 billion during FY: 2011-12 with negative growth of $35.7 \%$. Table 3 indicates that except customs duty where $22.6 \%$ high refunds/rebate were paid back to importers, rest of the taxes highlight negative growth in refunds during the period under review.

Table 3: Comparative Position of Refund/ Rebate
Payments during FY: 20 12-13 and FY: 2011-12
(Rs. billion)

| Tax Head | Refund / Rebate |  | Difference |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ | Absolute | Growth (\%) |
| Direct taxes | 53.4 | 91.6 | -38.1 | -41.7 |
| Sales Tax | 29.7 | 45.3 | -15.6 | -34.5 |
| Federal Excise | 0 | 0 | 0 | 0 |
| Customs Duty | 10.4 | 8.4 | 1.9 | 22.6 |
| Total | $\mathbf{9 3 . 6}$ | $\mathbf{1 4 5 . 6}$ | $\mathbf{- 5 2 . 0}$ | $\mathbf{- 3 5 . 7}$ |

## Detailed Tax wise Analysis

Direct Taxes: The net collection stood at Rs. 743.4 billion reflecting a growth of $0.7 \%$ over the corresponding period last year despite $42 \%$ lesser refunds have been paid back. An amount of Rs. 53.4 billion refunds has been paid back to the claimants during FY: 2012-13 as against Rs 91.6 billion during FY: 2011-12. It may be recalled that the collection of direct taxes includes income tax and other direct taxes i.e. capital gain tax, worker welfare fund and worker profit participatory fund. The contribution of income tax in total direct taxes is around $97 \%$.

The structure of income tax is based on withholding taxes (WHT), voluntary payments (VP) and collection on demand (CoD). The collection during FY: 2012-13 shows that the share of WHT, VP and CoD in gross collection has been $59 \%, 33.1 \%$ and $12.1 \%$ respectively. Details of these components of income tax are presented in Table 4.

Table 4: Head-wise Performance of Direct Taxes

| Heads | $2012-13$ | $2011-12$ | Growth <br> $(\%)$ | Share <br> $(\%)$ | Share (\%) |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $2012-13$ | $2011-12$ |  |  |
| Voluntary Payments | 244,920 | 237,366 | 3.2 | 33.1 | 32.1 |  |
| Collection on Demand | 89,427 | 129,977 | -31.2 | 12.1 | 17.6 |  |
| Deductions at Source | 436,087 | 420,457 | 3.7 | 59.0 | 56.9 |  |
| (WHT) | 5,574 | 24,093 | -76.9 | 0.8 | 3.3 |  |
| Miscellaneous | 776,008 | 811,893 | -4.4 | 100.0 | 100.0 |  |
| Gross Income Tax | $\mathbf{7 4 3 , 4 0 9}$ | $\mathbf{7 3 8 , 4 2 4}$ | $\mathbf{0 . 7}$ |  |  |  |
| Total Net Direct Taxes |  |  |  |  |  |  |

Source: FBR Data Bank

## Analysis of Components of Income Tax

Collection Out of Demand (CoD): This is the performance of the department where assessments are carried out, penalties are imposed against non-filers short filers and under reporting of income tax. In fact CoD covers anti tax evasion activities of the department. The collection from this head has declined by around 31\% in FY 2012-13 as compared to FY: 2011-12. The reason for decline is lack of audit for several years and inefficiency to vacate stuck up refunds to the tune of Rs 10 billion. Due to lack of audit, fresh demand has not been created that could translate to collectable arrears.

Voluntary Payments (VP): This component includes payments with return and advances. Rs 244.9 billion have been generated during FY: 2012-13 as compared to Rs 237.4 billion in the corresponding period last year. A modest growth of $3.2 \%$ has been witnessed in collection from this important component (Table 5). Major component of voluntary payment is advance tax where a sum of Rs 230.2 billion has been collected in FY 2012-13 against Rs 222.4 billion in FY: 2011-12. The collection from this component grew by $3.5 \%$. The second component of VP is payment with returns which has declined by $1.3 \%$ during the period under review.

Table 5: Collection of Income Tax by Voluntary Compliance

| Heads | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ | Change (\%) |
| :--- | :---: | :---: | :---: |
| Voluntary Payments (A+B) | 244,920 | 237,366 | 3.2 |
| A) With Returns | 14,770 | 14,968 | -1.3 |
| B ) Advance Tax | 230,150 | 222,398 | 3.5 |

Withholding Taxes (WHT): WHT contributes a major chunk i.e. around $56 \%$ in the collection of direct taxes. The WHT collection during FY: 12-13 has been Rs 436 billion against Rs 420 billion during FY: 11-12 indicating a growth of $3.7 \%$. The nine major components of withholding taxes contributed around $91 \%$ of total WHT collection. These are: contracts, imports, salary, telephone, export, bank interest/securities, cash withdrawal, dividends and electricity. The highest growth in WHT collection has been from imports ( $21 \%$ ), followed by dividends (13\%), electricity bills ( $9.5 \%$ ), contracts ( $6.4 \%$ ) and bank interest ( $4.5 \%$ ). The reason for substantial increase in collection from imports was that the rate of WHT on imports was enhanced to $5 \%$.

On the other hand collection from salary, telephone, exports and cash withdrawals has declined during the same period. The decline noted in WHT on salary is due to the reason that basic exemption limit was enhanced from Rs.350,000 to Rs.400,000 and the rate for each slab was reduced in the Budget FY: 2012-13. The rate of tax on cash withdrawal was enhanced to $0.3 \%$ in 2012-13 which has adversely impacted the collection from this head.

Table 6: Deductions at Source:
A Comparison of FY: 12-13 \& FY: 11-12 Collection

| Collection Head |  | Collection |  | Difference |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | FY 12-13 | FY 11-12 | Absolute | Percent |  |
| Imports | 103235 | 85334 | 17901 | 21.0 |  |
| Salary | 50056 | 57339 | -7283 | -12.7 |  |
| Dividends | 19191 | 16986 | 2205 | 13.0 |  |
| Bank Interest \& Securities | 35339 | 33824 | 1515 | 4.5 |  |
| Contracts | 111516 | 104766 | 6750 | 6.4 |  |
| Export | 23201 | 23278 | -77 | -0.3 |  |
| Cash Withdrawal | 12440 | 12538 | -98 | -0.8 |  |
| Electric bills | 16026 | 14635 | 1391 | 9.5 |  |
| Telephone | 27102 | 36921 | -9819 | -26.6 |  |
| a. Sub Total | $\mathbf{3 9 8 , 1 0 6}$ | $\mathbf{3 8 5 , 6 2 1}$ | $\mathbf{1 2 , 4 8 5}$ | $\mathbf{3 . 2}$ |  |
| \% Share in total WHT | 91.3 | 91.7 |  |  |  |
| b. Other WHT | 27,099 | 23,673 | 3,426 | 14.5 |  |
| c. Total WHT | $\mathbf{4 3 6 , 0 8 7}$ | $\mathbf{4 2 0 , 4 5 7}$ | $\mathbf{1 5 , 6 3 0}$ | $\mathbf{3 . 7}$ |  |

Source: FBR Data Bank

Sales Tax: The sales tax is major revenue generating source of federal tax receipts. It constituted around $43 \%$ of the total net revenue collection during the FY 2012-13. The gross and net sales tax collection during the year has been Rs 872.2 billion and Rs 842.5 billion, respectively, showing a growth of $2.6 \%$ and $4.7 \%$ respectively over the collection of PFY. Of net collection, more than half of total sales tax is contributed by sales tax on imports while the rest originates from STD. Within domestic sales tax collection, major contribution has come from POL products, telecom, natural gas, services, fertilizer, sugar and cigarettes etc. On the other hand, POL products, edible oil, plastic, vehicles, iron \& steel and machinery have made major contribution in the collection of sales tax from imports.

Table 7: Sales Taxes Gross and Net Revenue Receipts:

|  | FY 12-13 |  | F.Y 11-12 |  | Growth (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Months | Gross | Net | Gross | Net | Gross | Net |
| Sales Tax (Imports) | 429,842 | 429,831 | 430,407 | 430,398 | -0.1 | -0.1 |
| Sales Tax (Domestic) | 442,372 | 412,697 | 419,796 | 374,501 | 5.4 | 10.2 |
| Total |  |  |  |  |  |  |

Source: FBR Data Bank

Sales Tax Domestic Collection: The overall net collection of STD was Rs. 412.7 billion against Rs. 374.5 billion in the PFY (Table 8). The net collection grew by $10.2 \%$ in FY 2012-13. The month-wise growth trend indicates very healthy growth in six months during the year. A negative growth of $8.5 \%$ and 1.3 was recorded in August and October respectively. Similarly, a very low growth of 2.7 and 0.3 was recorded in May and June respectively, which suppressed the overall growth to around 10\% in FY 2012-13. Reduction in sales tax rates from $22 \%$ and $19.5 \%$ to $16 \%$ which impacted the collection by Rs. 4 billion can be attributed to lower than expected growth in STD.

Table 8: Sales Taxes Gross and Net Revenue Receipts
(Rs. Million)

| Months | Net Collection |  |  |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ | Growth\% |
| July | 27,167 | 24,364 | 11.5 |
| August | 27,677 | 30,246 | -8.5 |
| September | 30,791 | 26,585 | 15.8 |
| October | 29,493 | 29,893 | -1.3 |
| November | 30,806 | 26,104 | 18.0 |
| December | 36,477 | 32,262 | 13.1 |
| January | 31,812 | 29,248 | 8.8 |
| February | 33,407 | 25,743 | 29.8 |
| March | 36,041 | 31,039 | 16.1 |
| April | 36,413 | 29,379 | 23.9 |
| May | 37,913 | 36,920 | 2.7 |
| June | 54,700 | 52,718 | 7.3 |
| Total | $\mathbf{4 1 0 , 8 5 4}$ | $\mathbf{3 7 4 , 5 0 1}$ | $\mathbf{1 0 . 2}$ |

Major Revenue Spinners of STD: The collection of sales tax has been highly concentrated in few commodities. This is confirmed by the fact that only petroleum products and natural gas contribute more than $50 \%$ of the total sales tax domestic. Major 15 items including POL and natural gas constitute around $80 \%$ of the total net sales tax from domestic production. Detail of major revenue spinners is presented in Table 9.

Table 9: Comparison of Sales Tax Domestic (Net) Collection by Major Commodity: FY: 12-13 \& FY: 11-12

| Commodities | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ | Growth <br> $(\boldsymbol{\%})$ <br> $\mathbf{2 0 1 2 - 1 3}$ | Share (\%) <br> $\mathbf{2 0 1 2 - 1 3}$ |
| :--- | ---: | ---: | :---: | :---: |
| POL Products | 177,582 | 149,617 | 18.7 | $43.1 \%$ |
| Natural Gas | 36,312 | 28,793 | 26.1 | $8.8 \%$ |
| Telecom | 18,320 | 49,050 | -62.7 | $4.4 \%$ |
| Fertilizers | 15,615 | 13,578 | 15.0 | $3.8 \%$ |
| Cigarettes | 14,523 | 12,529 | 15.9 | $3.5 \%$ |
| Cement | 10,909 | 7,574 | 44.0 | $2.6 \%$ |
| Aerated Waters/Beverages | 10,750 | 8,869 | 21.2 | $2.6 \%$ |
| Electrical Energy | 8,910 | 9,182 | -3.0 | $2.2 \%$ |
| Sugar | 8,307 | 9,740 | -14.7 | $2.0 \%$ |
| Machinery Parts (Mechanical) | 7,430 | 618 | 1102.3 | $1.8 \%$ |
| Services | 6,245 | 16,205 | -61.5 | $1.5 \%$ |
| Margarine | 4,899 | 5,191 | -5.6 | $1.2 \%$ |
| Scraps of Iron of Steel | 3,433 | 3,471 | -1.1 | $0.8 \%$ |
| Motor Cars | 3,178 | 2,415 | 31.6 | $0.8 \%$ |
| Liquefied Petroleum Gas |  | 2,719 | 1,560 | 74.3 |
| (LPG) |  |  | $0.7 \%$ |  |
| Sub Total | $\mathbf{3 2 9 , 1 3 2}$ | $\mathbf{3 1 8 , 3 9 2}$ | 3.4 | $79.9 \%$ |
| Other sectors | 83,565 | 56,109 | 48.9 | $20.1 \%$ |
| Sales Tax (Domestic) Net | $\mathbf{4 1 2 , 6 9 7}$ | $\mathbf{3 7 4 , 5 0 1}$ | 10.2 | $100.0 \%$ |

Source: FBR Data Bank

The petroleum products have been the top revenue spinner of sales tax domestic and contributed around $43 \%$ in the total sales tax domestic collection during 2012-13. Its net contribution was Rs. 177.6 billion in 2012-13 against Rs. 149.6 billion in 2011-12, recording a growth of $18.7 \%$.

The second major revenue source is natural gas which has recorded a growth of $26.1 \%$ by collecting Rs 36.3 billion. Main reason of significant growth is the substantial increase in its total sales value which jumped from Rs. 503,122 million in 2011-12 to Rs. 590,097 million with an addition of around Rs. 87 billion. The higher growth has ben attained despite increase in input/output ratio to $73 \%$ in 2012-13 as compared to $66 \%$ in PFY.

A healthy growth of $15 \%$ was recorded in STD collection from fertilizers during 201213. The total sales value of fertilizers increased from Rs.164,323 million in 2011-12 to

Rs. 212,829 million in 2012-13 recorded a growth of Rs. 48,506 million or $29.5 \%$. Moreover, the input/output ratio also decreased from $61 \%$ to $51 \%$ in 2012-13.

The collection from cigarettes increased by $15.9 \%$ during 2012-13 and in absolute terms about Rs. 2 billion additional revenue was collected as compared to PFY. The total sales of cigarettes increased form Rs. 97,033 million in 2011-12 to Rs. 120,969 million in 2012-13, recording a growth of $24 \%$.

The collection from cement jumped from Rs. 7.6 billion in 2011-12 to Rs. 11 billion in 2012-13 entailing a substantial growth of $44 \%$. Total sales value in absolute terms has enhanced from Rs. 164,541 million to Rs. 210,753 million with a growth of Rs. 46.2 billion or $28.1 \%$ growth. The increase in the sales of cement indicates extensive construction activities in the country.

The collection from the beverages recorded a growth of $21.2 \%$ in 2012-13 as compared to 2011-12. The reason of increase in collection is due to considerable jump in its sales value. The total sales value increased from Rs. 125,784 million to Rs. 172,603 million in 2012-13, showing an increase by $37 \%$.

The collection from telecom sector has exhibited negative growth of $62.7 \%$ mainly due to shifting of Punjab related telecom sector to the province.

The collection from sugar has declined by $14.7 \%$ in 2012-13. The export sales of sugar increased by around 31 billion and moreover, the input/output ratio increased from $20 \%$ to $27 \%$ in 2012-13 as compared to PFY.

The electrical energy is another item which recorded a negative growth of $3 \%$ in 201213. Major reason of decline seems increase in exempt sales from Rs. 8,543 million in 2011-12 to Rs. 29,802 million in 2012-13 and input/output ratio of $108 \%$ by the sector.

## Commodity-wise Refunds Analysis

The refund payments to the major sectors has been depicted in Table 10 . Overall Rs. 30 billion refunds were paid during FY: 2012-13. The share of top 15 sectors was around $50 \%$. The leading refund payees were electrical energy, POL products, cotton yarn, iron \& steel and services where an amount of Rs. 12.6 billion were paid to these sectors. The share of these five sectors stood at $47 \%$ in the total refund payments during the FY 2012-13. The rest 3\% related to other sectors.

Further details indicate that Electrical Energy sector is the top refund beneficiary sector where Rs. 5.1 billion has been paid back whereas growth in net collection from this sector has been $3 \%$ in STD collection. Second major refund payee is POL sector with amount of Rs. 3.4 billion and sharing $11.3 \%$ in total refunds of STD.

Table 10: Analysis of Commodity-wise Refunds

| S.No. | Commodities |  | $\mathbf{2 0 1 2 - 1 3}$ |  | Share $\%$ |  |
| :---: | :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | Refunds | Net | Refunds | Net |  |
| $\mathbf{1}$ | Electrical Energy | 5,142 | 8,911 | 17.3 | 2.2 |  |
| 2 | POL Products | 3,353 | 177,582 | 11.3 | 43.1 |  |
| 3 | Cotton Yarn | 2,987 | -500 | 10.1 | -0.12 |  |
| 4 | Iron and Steel | 648 | 1,836 | 2.2 | 0.4 |  |
| 5 | Services | 488 | 6,245 | 1.6 | 1.5 |  |
| 6 | Miscellaneous / Non Specified commodities | 460 | 1,155 | 1.5 | 0.3 |  |
| 7 | Natural Gas | 423 | 36,312 | 1.4 | 8.8 |  |
| 8 | Food Products | 389 | 2,231 | 1.3 | 0.5 |  |
| 9 | Paper \& Paperboard | 335 | 2,306 | 1.1 | 0.6 |  |
| 10 | Sugar | 213 | 8,307 | 0.7 | 2.0 |  |
| 11 | Paint \& Varnishes | 131 | 1,035 | 0.4 | 0.3 |  |
| 12 | Confectionary \& Bakery Products | 90 | 1,133 | 0.3 | 0.3 |  |
| 13 | Biscuits | 63 | 2,014 | 0.2 | 0.5 |  |
| 14 | Scraps of Iron and Steel (Ship Breaking) | 58 | 3,432 | 0.2 | 0.8 |  |
| 15 | Auto Parts | 47 | 2,529 | 0.2 | 0.6 |  |
|  | Sub Total | $\mathbf{2 9 , 6 7 5}$ | 410,854 | 100.0 | 100.0 |  |
|  | Other sectors |  |  |  |  |  |

The third major refund seeker is cotton yarn sector with around Rs. 3 billion refund payments made during 2012-13. The net contribution in STD collection from this sector is negative Rs. 500 million. The last five years contribution of cotton yarn in net collection of STD is given in Graph-2. It is evident that historically contribution in net collection has been in negative and ranged between Rs. (-) 493.3 million to Rs. (-) 3942.7 million. The input/output ratio has ranged between 152 to 700 during the years 2008-09 to 2012-13 (Graph 3).



The iron \& steel sector was paid Rs. 648 million refunds in 2012-13, followed by services Rs. 488 million, non specified commodities Rs. 460 million, natural gas Rs. 423 million, food products Rs. 389 million, paper \& paperboard Rs. 335 million, sugar Rs. 213 million, paint \& varnishes Rs. 131 million, confectionary \& bakery products Rs. 90 million, biscuits Rs. 63 million, ship breaking Rs. 58 million and auto parts Rs. 47 million. There are some commodities whose net collection is negative or their share of refunds is higher than their share in net collection, which needs proper monitoring of refund mechanism.

Sales Tax at Import Stage: Sales tax on imports is a significant component of federal tax receipts. Like other taxes the performance of sales tax import has not been up to the mark. The share of sales tax (imports) in sales tax net collection and overall federal taxes
was $51 \%$ and $22.1 \%$ respectively in FY: 2012-13. The base of sales tax (imports) like other indirect taxes is skewed towards few items as around $74 \%$ of collection originates from items like POL edible oils vehicles, iron \& steel etc..

The net collection of sales tax imports during FY: 2012-13 stood at Rs. 429.8 billion against Rs. 430.4 billion in 2011-12. The month-wise growth trend in STM collection is shown in graph-4. After a dismal start in July 2012, the net collection picked up in August and September with $8.4 \%$ and $16.7 \%$ growth respectively. Nevertheless, the collection dipped again in October and negative growth continued till January 2013. Once again March and May witnessed a reasonable growth which however, ended up with negative growth of $2.7 \%$ in June, 2013.


Major 10 commodities of sales tax import have contributed a major chunk of revenue of sales tax (imports) collection (Table 11). Like sales tax domestic, petroleum is a leading source of sales tax collection at import stage. Its share in sales tax imports is $36.3 \%$. The share of top three items i.e. POL products, edible oil and vehicles is more than $50 \%$ of total collection of sales tax imports. Item-wise details indicate that the collection from POL products was Rs. 156.3 billion against Rs. 157.3 billion in the previous year. Thus, the growth in net collection was $-0.6 \%$.

The collection from edible oil stood at Rs. 32.3 billion in FY: 2012-13 against Rs. 34.9 billion in the PFY. The decline in growth has been to the extent of $7.5 \%$. Similarly collection from vehicles has also recorded negative growth of $4.7 \%$. Other items like plastic resins machinery and fertilizers also recorded a negative growth in net collection by $21.1 \%, 13.7 \%$, and $44.2 \%$ respectively. The major reason for the negative growth was lower imports during 2012-13.

Table 11: Collection of Sales Tax (Import) from Major Items

| Commodities | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ | Growth (\%) <br> $\mathbf{2 0 1 2 - 1 3}$ | Share (\%) <br> $\mathbf{2 0 1 2 - 1 3}$ |
| :--- | :---: | :---: | :---: | :---: |
| POL Products | 156,324 | 157,278 | -0.6 | 36.3 |
| Edible Oil | 32,261 | 34,898 | -7.6 | 7.5 |
| Vehicles (Non-Railway) | 26,793 | 28,100 | -4.7 | 6.2 |
| Iron and Steel | 21,745 | 21,809 | -0.3 | 5.1 |
| Plastic Resins etc. | 20,598 | 26,102 | -21.1 | 4.8 |
| Machinery and Mech. Appliances | 19,533 | 22,638 | -13.7 | 4.5 |
| Electrical Machinery | 14,515 | 14,099 | 3.0 | 3.4 |
| Fertilizers | 10,554 | 18,900 | -44.2 | 2.5 |
| Organic Chemicals | 9,964 | 9,582 | 4.0 | 2.3 |
| Organic/Inorganic Chemicals | 6,932 | 6,470 | 7.1 | 1.6 |
| Sub Total | $\mathbf{3 1 9 , 2 1 9}$ | $\mathbf{3 3 9 , 8 7 6}$ | -6.1 | 74.3 |
| Others | $\mathbf{1 1 0 , 6 2 3}$ | $\mathbf{9 0 , 5 3 0}$ | 22.2 | 25.7 |
| Gross | $\mathbf{4 2 9 , 8 4 2}$ | $\mathbf{4 3 0 , 4 0 6}$ | -0.1 | 100.0 |
| Refund/Rebate | $\mathbf{1 1}$ | $\mathbf{8}$ | $\mathbf{3 7 . 5}$ |  |
| Net | $\mathbf{4 2 9 , 8 3 1}$ | $\mathbf{4 3 0 , 3 9 8}$ | $\mathbf{- 0 . 0}$ |  |

## Customs Duty

Despite large scale tariff rationalization, the customs duty still contributes around $13 \%$ to the national exchequer. The base of customs duty is dutiable imports. Any fluctuation in the tax base affects the collection of customs duty. The collection of customs duty is carried out at network of 17 model customs collectorates across the country.

Dutiable imports which are tax base of customs duty constituted around $38 \%$ of the total imports during 2012-13. It implies that more than $60 \%$ of the total imports have been duty free during 2012-13. In fact, duty free imports grew by $11.8 \%$. This phenomenon can also be viewed in the context of $8.4 \%$ growth in the value of total imports during 2012-13 while dutiable imports has gone up by only $3.3 \%$ against $5.2 \%$ during previous year. The gross and net collection from customs duty has been Rs 249.8 billion and Rs 239.5 billion respectively during 2012-13. The difference between the gross and net collection is the refund/rebate payment. In fact, Rs.10.4 billion has been paid back as refunds/rebates during the year exhibiting a growth $22.6 \%$ over last year. The net collection of customs duty yielded a growth of $10.4 \%$.

Month wise collection indicates that healthy growth was maintained in the first five months of the year whereas the months of December, February and June, 2012-13 witnessed negative growth. The decline in December and June, 2013 can be attributable to
reduction in the dutiable imports by $15.5 \%$ and $7.4 \%$ respectively. As far as drop in the collection during February, 2013 is concerned, increased refunds/rebates payments by more than $50 \%$ has affected the collection. The month of March, 2013 and April, 2013 were more productive which led to $10.2 \%$ during 2012-2013.

Month-wise details of customs duty have been given in Table 12.

Table 12: Gross and Net Revenue Receipts of Customs Duties

|  | F.Y 12-13 |  | F.Y 11-12 |  | Growth (\%) <br> F.Y 12-13 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross | Net | Gross | Net | Gross | Net |
|  | 15,908 | 15,060 | 13,201 | 11,967 | 20.5 | 25.8 |
| August | 18,882 | 17,761 | 15,255 | 14,175 | 23.8 | 25.3 |
| September | 19,994 | 19,481 | 17,125 | 16,368 | 16.8 | 19.0 |
| October | 18,065 | 16,955 | 15,455 | 14,516 | 16.9 | 16.8 |
| November | 18,722 | 17,892 | 16,752 | 15,826 | 11.8 | 13.1 |
| December | 21,163 | 20,229 | 21,576 | 20,861 | -1.9 | -3.0 |
| January | 18,838 | 17,404 | 17,949 | 17,205 | 5.0 | 1.2 |
| February | 17,704 | 16,553 | 17,393 | 16,634 | 1.8 | -0.5 |
| March | 29,655 | 29,069 | 21,634 | 20,995 | 37.1 | 38.5 |
| April | 22,005 | 20,958 | 18,251 | 17,940 | 20.6 | 16.8 |
| May | 21,469 | 20,866 | 20,779 | 20,517 | 3.3 | 1.7 |
| June | 27,416 | 27,231 | 29,989 | 29,902 | -8.6 | -8.9 |
| July-June | $\mathbf{2 4 9 , 8 2 1}$ | $\mathbf{2 3 9 , 4 5 9}$ | $\mathbf{2 2 5 , 3 6 0}$ | $\mathbf{2 1 6 , 9 0 6}$ | $\mathbf{1 0 . 9}$ | $\mathbf{1 0 . 4}$ |

The fluctuation in exchange rates vastly affects the collection of customs duty. In fact, the value of dutiable imports inflates when the rupee is depreciated and contract when the rupee is appreciated. In this background, one of the major factors behind $17 \%$ growth in the gross collection of customs is the depreciation of Pakistani rupee keeping in view only around $3 \%$ growth in dutiable imports. The Pakistan rupee was depreciated against dollar on average by $8.4 \%$ during 2012-13.The month-wise details of rupee viz a viz dollar has been presented Table 13.

Table13 :Monthly and Progressive Average Exchange Rates(Rupee Vs Dollar)

| Months | Monthly |  |  | Progressive |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012-13 | $\mathbf{2 0 1 1 - 1 2}$ | Growth <br> (\%) | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ | Growth (\%) |
| July | 94.31 | 86 | 9.6 | 94.3129 | 86.1 | 9.6 |
| August | 94.41 | 86.65 | 8.95 | 94.36 | 86.36 | 9.27 |
| September | 94.56 | 87.45 | 8.13 | 94.43 | 86.72 | 8.88 |
| October | 95.30 | 86.94 | 9.62 | 94.65 | 86.78 | 9.07 |
| November | 95.90 | 86.71 | 10.59 | 94.90 | 86.76 | 9.37 |
| December | 97.08 | 89.11 | 8.95 | 95.26 | 87.15 | 9.30 |
| January | 97.39 | 90.04 | 8.16 | 95.56 | 87.57 | 9.13 |
| February | 97.86 | 90.56 | 8.07 | 95.85 | 87.94 | 9.00 |
| March | 98.06 | 90.76 | 8.04 | 96.10 | 88.25 | 8.89 |
| April | 98.28 | 90.65 | 8.41 | 96.32 | 88.49 | 8.84 |
| May | 98.31 | 91.10 | 7.92 | 96.50 | 88.73 | 8.75 |
| June | 98.50 | 93.93 | 4.86 | 96.66 | 89.16 | 8.41 |

Source: Pakistan Revenue Automation Ltd
There have been 7 slabs of customs duty rates applicable during 2012-13 ranging from $0 \%-35 \%$. Apart from these slabs, there are many tariff peaks mostly applied to automobile and alcoholic beverages. There is an escalated tariff in Pakistan i.e. 0-5\% applied on primary goods, $10-20 \%$ on intermediate goods and $25 \%$ \& above on finished goods. More than $50 \%$ of the gross customs duty has been realized from the items which are subject to customs duty rate of $35 \%$ or below. Apart from ad valorem rates, specific rates (applied on quantity) are also applicable. The specific rates are applied to edible oils (Chapter 15).

Performance of Major Revenue Spinners of Customs: There is a considerable degree of concentration of collection of customs duty in few items; only five items i.e. vehicles, petroleum products, edible oils, machinery and plastic contributed more than half of the total collection from customs during 2012-13. Similarly, $54 \%$ of the total collection of customs duty has been realized from 10 major commodities groups (PCT chapters). The collection of customs duty from these ten leading commodities (Chapters) is highlighted in Table 14.

Automobile ( $\mathrm{Ch}: 87$ ) is the top revenue spinner of customs duty. The collection from automobile has dropped by $1.8 \%$ during 2012-13 due to decline of $3.5 \%$ in the value of dutiable imports. The customs duty mainly emanated from motor cars (87.03) which are mostly subject to tariff peaks. Dutiable imports of motor car etc have declined by $8.9 \%$
which has adversely affected the collection from this head. As a result declined in collection has also adversely affected its share in total customs duty in 2012-13.

Petroleum products have been the second major revenue source of customs duty. Some of the major petroleum items like crude oil, furnace oil, motor spirit, jp-1 etc are exempt from customs duty. Overall imports of petroleum products ( $\mathrm{CH}: 27$ ) grew substantially by $16.1 \%$ while dutiable imports have recorded growth by $10 \%$. Similarly, the customs duty from POL products grew by $16.2 \%$. The customs duty from petroleum products mainly depends on the level of contribution by High Speed Diesel Oil (HSD). In fact, the value of imports of HSD has improved by $2 \%$ while its collection has also recorded growth of $7 \%$. Moreover, abrupt massive increase has been recorded in the dutiable imports under the heading of others (PCT Heading 2710.1999), where the collection has gone up from Rs. 77 million to Rs. 1.4 billion during 2012-13.

Edible oils ( $\mathrm{CH}: 15$ ) is the third major source of revenue generation of customs duty. During 2012-13, a growth of $9.9 \%$ in the collection from this head was recorded as compared to the collection during FY: 2011-12. On the other hand, the value of dutiable imports was declined by $9.6 \%$. This mismatch is explicable as edible oils are subject to specific rate of customs duty implies that import value is nothing to do with generation of customs duty from edible oils.

The major contribution in the collection of customs duty comes from the imports of palm oils. The collection of palm oil grew by $13 \%$ during 2012-13. The major components of palm oil are crude palm oil, palm olien and R.B.D Palm oil. The collection of customs from crude palm oil has dropped by $37 \%$ during 2012-13. On the other hand, R.B.D palm oil has recorded massive increase by $46 \%$ which has largely not only compensated for the loss due to crude oil but also helped in increasing revenue from edible oil. Moreover, palm olien has also exhibited $11 \%$ growth in the collection.

The dutiable imports of mechanical machinery ( $\mathrm{CH}: 84$ ) and electrical machinery (CH:85) have grown by $9.1 \%$ and $10.5 \%$ respectively while collection of customs duty grew by $6.5 \%$ and $4.7 \%$ respectively.

The collection from plastic items (CH:39) has increased marginally by $0.3 \%$. Its dutiable imports recorded a low growth of $1.3 \%$ during 2012-13. As far as iron and steel $(\mathrm{CH}$ : 72 ) is concerned, the collection has declined by $9.7 \%$. In fact, dutiable imports grew by $3.1 \%$ but, on the other hand, duty free imports have gone up by more than $30 \%$.

Table 14: Details of Collection of Customs Duties during 2012-13

| Description | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ | Growth <br> $(\mathbf{\%})$ | Share Million) <br> $(\mathbf{( \% )}$ <br> $\mathbf{2 0 1 2 - 1 3}$ | Share <br> $\mathbf{( \% )} \mathbf{2 0 1 1 - 1 2}$ |
| :--- | ---: | ---: | ---: | :---: | :---: |
| 1.Vehicles and Parts (87) | 42,306 | 43,090 | -1.8 | 17.0 | 19.1 |
| 2. POL Products (27) | 20,399 | 17,554 | 16.2 | 8.2 | 7.8 |
| 3.Edible Oil (15) | 20,247 | 18,417 | 9.9 | 8.1 | 8.2 |
| 4.Mechanical Machinery (84) | 12,363 | 11,606 | 6.5 | 5.0 | 5.1 |
| 5.Electrical Machinery (85) | 10,396 | 9,928 | 4.7 | 4.2 | 4.4 |
| 6.Plastic (39) | 8,821 | 8,807 | 0.2 | 3.5 | 3.9 |
| 7.Iron and steel (72) | 7,057 | 7,813 | -9.7 | 2.8 | 3.5 |
| 8..Paper \& P. Board (48) | 5,173 | 6,574 | -21.3 | 2.1 | 2.9 |
| 9.Organic Chemical (29) | 3,917 | 3,873 | 1.1 | 1.6 | 1.7 |
| 10.Tea and Coffee (9) | 3,731 | 3,548 | 5.2 | 1.5 | 1.6 |
| Sub Total | $\mathbf{1 3 4 , 4 1 0}$ | $\mathbf{1 3 1 , 2 1 0}$ | $\mathbf{2 . 4}$ | $\mathbf{5 3 . 9}$ | $\mathbf{5 8 . 2}$ |
| Other | 115,411 | 94,150 | 22.6 | 46.2 | 41.8 |
| Gross | $\mathbf{2 4 9 , 8 2 1}$ | $\mathbf{2 2 5 , 3 6 0}$ | $\mathbf{1 0 . 9}$ | $\mathbf{1 0 0}$ | $\mathbf{1 0 0}$ |
| Refund/Rebate | 10,362 | 8,454 | 22.6 |  |  |
| Net | $\mathbf{2 3 9 , 4 5 9}$ | $\mathbf{2 1 6 , 9 0 6}$ | $\mathbf{1 0 . 4}$ |  |  |

## Federal Excise Duty (FED):

Federal excise duty has been a fading tax. Over the years, its base has shrunk considerably. Despite this, federal excise is contributing significantly. It contributes around $6 \%$ of the federal taxes collected by FBR during 2012-13. Rate structure of FED is a mixture of specific and ad valorem. Federal excise duty is levied at import and domestic stages. Major portion of the receipts emanates from domestic sector. The base of federal excise duty is quite narrow and is limited to only few commodities. In case of federal excise duty, the payment of refunds/rebates is low. Therefore, gross and net collection of FED is broadly the same. In other words, refunds/rebates do not cast any major effect on the net collection of FED.

The tax collection of federal excise duty has fetched Rs 121 billion in 2012-13 as compared to Rs 122.5 billion in 2011-12 yielding a negative growth of $1.2 \%$. The major reasons for this decline are tax measures taken in the Budget 2012-13. Apart from that, power and gas outages which disturb the production process has also affected it collection. It is evident from Table 15 that out of 12 months, the collection has recorded a declining trend during 8 months of FY: 2012-13.

Table 15 : Federal Excise duty Collection During 2012-13

| Months | F.Y 12-13 | F.Y 11-12 | Growth (\%) |
| :--- | :---: | :---: | :---: |
| July | 6,089 | 9,668 | -37.0 |
| August | 8,541 | 9,867 | -13.4 |
| September | 7,832 | 8,900 | -12.0 |
| Quarter 1 | $\mathbf{2 2 , 4 6 2}$ | $\mathbf{2 8 , 4 3 5}$ | $\mathbf{- 2 1 . 0}$ |
| October | 11,588 | 8,507 | 36.2 |
| November | 8,974 | 9,596 | -6.5 |
| December | 8,894 | 6,913 | 28.7 |
| Quarter 2 | $\mathbf{2 9 , 4 5 6}$ | $\mathbf{2 5 , 0 1 6}$ | $\mathbf{1 7 . 7}$ |
| January | 8,919 | 11,640 | -23.4 |
| February | 9,899 | 8,453 | 17.1 |
| March | 10,082 | 11,261 | -10.5 |
| Quarter 3 | $\mathbf{2 8 , 9 0 0}$ | $\mathbf{3 1 , 3 5 4}$ | $\mathbf{- 7 . 8}$ |
| April | 10,404 | 10,751 | -3.2 |
| May | 12,470 | 13,393 | -6.9 |
| June | 17,272 | 13,515 | 27.8 |
| Quarter 4 | $\mathbf{3 8 , 6 3 1}$ | $\mathbf{3 7 , 6 5 9}$ | $\mathbf{2 . 6}$ |
| July-June | $\mathbf{1 2 0 , 9 6 4}$ | $\mathbf{1 2 2 , 4 6 4}$ | $\mathbf{- 1 . 2}$ |

## Major Revenue Spinners of Federal Excise Duty

As mentioned earlier, the base of federal excise duty is shrinking and $90 \%$ of the collection is shared by only 5 commodities. These include cigarettes $53 \%$, foreign air travel $12 \%$, natural gas $10 \%$, cement $9 \%$, and beverages $8 \%$ as evident from Graph 5 .

Graph 5: Composition of FED Collection During 2012-13


The commodity-wise collection of federal excise duty has been presented in Table 16.

Cigarettes is the most prolific revenue generation source of collection of FED. Cigarettes has contributed more than $50 \%$ collection of federal excise duty during 201213.The prices of cigarettes are generally increased over the years which cast favorable effect on the collection. The collection of cigarettes has exhibited a growth of $15.9 \%$. The growth in collection is attributable to around $9 \%$ growth in the production of cigarettes. Moreover, rationalization of tax rate of federal excise duty for cigarettes during the Budget 2011-13 is partly attributable to the growth in its collection.

Moreover, the collection from services (foreign air travel) has increased significantly during 2012-13. During the Budget 2012-13, the rates of international air travel were rationalized.

The collection of cement has dropped by $13.8 \%$ during 2012-13. The reason for decline is reduction in the rate of cement from Rs. 500 per MT 2011-12 to 400 per MT during 2012-13. Moreover, growth in production of cement has been modest during 2012-13.

Similarly, collection from beverages including concentrates has recorded $15.2 \%$ growth during 2012-13. This increase can be attributable to around $10 \%$ growth in the production. The collection of federal excise duty was strongly affected by the exemptions of perfumery \& cosmetics and a number of petroleum products announced in the Budget 2012-13. Moreover, special excise duty was abolished in 2010-11 but spill over during 2011-12 was around Rs. 4.4 billion. Since this source of FED has dried up, therefore, a loss of Rs. 4.4 billion has been recorded in the collection of FED during 2012-13.

Table 16: FED Collection from Major Commodities

| Heads | FED Collection |  | Growth <br> $(\%)$ |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ |  |
| Cigarettes | 62,010 | 53,493 | 27.4 |
| Services | 13,286 | 10,425 | -3.7 |
| Natural Gas | 11,588 | 12,032 | -13.8 |
| Cement | 10,929 | 12,686 | 15.2 |
| Beverages \& Concentrates | 9,121 | 7,920 | $\mathbf{1 0 . 7}$ |
| Sub Total | $\mathbf{1 0 6 , 9 3 4}$ | $\mathbf{9 6 , 5 5 6}$ | -45.8 |
| Other | $\mathbf{1 4 , 0 3 0}$ | $\mathbf{2 5 , 9 0 8}$ | $\mathbf{- 1 . 2}$ |
| Net | $\mathbf{1 2 0 , 9 6 4}$ | $\mathbf{1 2 2 , 4 6 4}$ |  |

## Revenue Targets FY: 2013-14

The revenue target for FY 2013-14 has been fixed at Rs. 2,475 billion. The target is ambitious and was based on the assumption that FBR will collect Rs. 2007 billion at the end of FY 2012-13. Whereas, the actual collection stood at Rs. 1946 billion, thus the base was eroded by Rs. 61 billion from beginning of the year. The required growth is $27.2 \%$ over the collection of FY 2012-13. The tax-wise details are shown in table 17 and graph below;

Table 17: Head-wise Revenue Target FY: 2013-14
(Rs.Billion)

| Heads | Revenue Target <br> $\mathbf{2 0 1 3 - 1 4}$ | Collection <br> $\mathbf{2 0 1 2 - 1 3}$ | Required Growth <br> $(\%)$ |  |
| :--- | :---: | :---: | :---: | :---: |
| 2013-14 |  |  |  |  |
| Direct Taxes | 975.7 | 743.4 | 31.2 |  |
| Sales Tax | $1,053.5$ | 842.5 | 25.1 |  |
| FED | 166.8 | 121.0 | 37.9 |  |
| Customs | 279.0 | 239.5 | 16.5 |  |
| Total | $\mathbf{2 , 4 7 5 . 0}$ | 1946.4 | $\mathbf{2 7 . 2}$ |  |



However, to gear up the resource mobilization efforts a new team has been brought in FBR to work with zeal and determination. With the help of changed management FBR strives to meet the revenue target of Rs. 2475 billion fixed for Fiscal Year 2013-14.

## Statistical Appendices

Page No.

1. Comparative Statements of Month to Month andProgressive Collection for the period 2012-13 \& 2011-1231-38
2. Federal Tax Receipts (Net) 1948-49 To 2012-13 ..... 39-40
3. Tax GDP Ratio Pakistan ..... 41
4. Budget Estimates 1997-98 To 2012-13 ..... 42
5. Major Revenue Spinners (Tax-wise) ..... 43-47
6. Month-wise Net Collection 2003-4 to 2012-13 ..... 48-55

Net Collection of Federal Taxes 2012-13 Vs. 2011-12
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2012-13 |  |  | FY 2011-12 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Goss | Reb/Ref | Net | Goss | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 117,011 | 10,135 | 106,876 | 162,084 | 49,808 | 112,276 | -45,073 | -39,673 | -5,400 | -27.8 | -79.7 | -4.8 |
| AUGUST | M | 131,144 | 7,785 | 123,359 | 125,424 | 4,918 | 120,506 | 5,720 | 2,867 | 2,853 | 4.6 | 58.3 | 2.4 |
|  | P | 248,155 | 17,920 | 230,235 | 287,508 | 54,726 | 232,782 | -39,353 | -36,806 | -2,547 | -13.7 | -67.3 | -1.1 |
| SEPTEMBER | M | 187,079 | 6,305 | 180,774 | 154,423 | 6,400 | 148,023 | 32,656 | -95 | 32,751 | 21.1 | -1.5 | 22.1 |
| 1st Quarter |  | 435,234 | 24,225 | 411,009 | 441,931 | 61,126 | 380,805 | -6,697 | -36,901 | 30,204 | -1.5 | -60.4 | 7.9 |
| OCTOBER | M | 140,541 | 5,407 | 135,134 | 132,591 | 6,183 | 126,408 | 7,950 | -776 | 8,726 | 6.0 | -12.6 | 6.9 |
|  | P | 575,775 | 29,632 | 546,143 | 574,522 | 67,309 | 507,213 | 1,253 | -37,677 | 38,930 | 0.2 | -56.0 | 7.7 |
| NOVEMBER | M | 147,022 | 7,313 | 139,709 | 139,028 | 7,180 | 131,848 | 7,994 | 133 | 7,861 | 5.7 | 1.9 | 6.0 |
|  | P | 722,797 | 36,945 | 685,852 | 713,550 | 74,489 | 639,061 | 9,247 | -37,544 | 46,791 | 1.3 | -50.4 | 7.3 |
| DECEMBER | M | 210,804 | 7,679 | 203,125 | 213,805 | 12,129 | 201,676 | -3,001 | -4,450 | 1,449 | -1.4 | -36.7 | 0.7 |
| 2nd Quarter |  | 498,367 | 20,399 | 477,968 | 485,424 | 25,492 | 459,932 | 12,943 | -5,093 | 18,036 | 2.7 | -20.0 | 3.9 |
| Upto 2nd Qtr |  | 933,601 | 44,624 | 888,977 | 927,355 | 86,618 | 840,737 | 6,246 | -41,994 | 48,240 | 0.7 | -48.5 | 5.7 |
| JANUARY | M | 147,655 | 14,969 | 132,686 | 150,311 | 14,308 | 136,003 | -2,656 | 661 | -3,317 | -1.8 | 4.6 | -2.4 |
|  | P | 1,081,256 | 59,593 | 1,021,663 | 1,077,666 | 100,926 | 976,740 | 3,590 | -41,333 | 44,923 | 0.3 | -41.0 | 4.6 |
| FEBRUARY | M | 145,928 | 5,662 | 140,266 | 143,362 | 9,974 | 133,388 | 2,566 | -4,312 | 6,878 | 1.8 | -43.2 | 5.2 |
|  | P | 1,227,184 | $\mathbf{6 5 , 2 5 5}$ | 1,161,929 | 1,221,028 | 110,900 | 1,110,128 | 6,156 | -45,645 | 51,801 | 0.5 | -41.2 | 4.7 |
| MARCH | M | 200,365 | 10,008 | 190,357 | 178,473 | 8,204 | 170,269 | 21,892 | 1,804 | 20,088 | 12.3 | 22.0 | 11.8 |
| 3rd Quarter |  | 493,948 | 30,639 | 463,309 | 472,146 | 32,486 | 439,660 | 21,802 | -1,847 | 23,649 | 4.6 | -5.7 | 5.4 |
| Upto 3rd Qtr |  | 1,427,549 | 75,263 | 1,352,286 | 1,399,501 | 119,104 | 1,280,397 | 28,048 | -43,841 | 71,889 | 2.0 | -36.8 | 5.6 |
| APRIL | M | 157,814 | 5,334 | 152,480 | 151,843 | 6,048 | 145,795 | 5,971 | -714 | 6,685 | 3.9 | -11.8 | 4.6 |
|  |  | 1,585,363 | 80,597 | 1,504,766 | 1,551,344 | 125,152 | 1,426,192 | 34,019 | -44,555 | 78,574 | 2.2 | -35.6 | 5.5 |
| MAY | M | 178,293 | 4,344 | 173,949 | 191,456 | 9,692 | 181,764 | -13,163 | -5,348 | -7,815 | -6.9 | -55.2 | -4.3 |
|  | P | 1,763,656 | 84,941 | 1,678,715 | 1,742,800 | 134,844 | 1,607,956 | 20,856 | -49,903 | 70,759 | 1.2 | -37.0 | 4.4 |
| JUNE | M | 276,266 | 8,658 | 267,608 | 285,449 | 10,712 | 274,737 | -9,183 | -8,854 | -2,054 | -3.2 | -19.2 | -2.6 |
| 4th Quarter |  | 598,673 | 11,536 | 594,074 | 628,748 | 26,452 | 602,296 | -16,338 | -8,116 | -8,222 | -2.6 | -30.7 | -1.4 |
| Annual |  | 2,026,224 | 93,600 | 1,946,360 | 2,028,251 | 145,558 | 1,882,693 | 11,709 | -51,958 | 56,730 | 0.6 | -35.7 | 3.4 |

(*) M- Monthly, P-Progressive

DIRECT TAXES
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2012-13 |  |  | FY 2011-12 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 26,878 | 5,024 | 21,854 | 72,547 | 43,581 | 28,966 | -45,669 | -38,557 | -7,112 | -63.0 | -88.5 | -24.6 |
| AUGUST | M | 33,946 | 1,588 | 32,358 | 33,730 | 1,661 | 32,069 | 216 | -73 | 289 | 0.6 | -4.4 | 0.9 |
|  | P | $\mathbf{6 0 , 8 2 4}$ | 6,612 | 54,212 | 106,277 | 45,242 | 61,035 | -45,453 | -38,630 | -6,823 | -42.8 | -85.4 | -11.2 |
| SEPTEMBER | M | 87,379 | 2,833 | 84,546 | 65,262 | 1,755 | 63,507 | 22,117 | 1,078 | 21,039 | 33.9 | 61.4 | 33.1 |
| 1st Quarter |  | 148,203 | 9,445 | 138,758 | 171,539 | 46,997 | 124,542 | -23,336 | -37,552 | 14,216 | -13.6 | -79.9 | 11.4 |
| OCTOBER | M | 48,548 | 3,244 | 45,304 | 42,296 | 2,637 | 39,659 | 6,252 | 607 | 5,645 | 14.8 | 23.0 | 14.2 |
|  | P | 196,751 | 12,689 | 184,062 | 213,835 | 49,634 | 164,201 | -17,084 | -36,945 | 19,861 | -8.0 | -74.4 | 12.1 |
| NOVEMBER | M | 51,649 | 3,209 | 48,440 | 47,395 | 1,974 | 45,421 | 4,254 | 1,235 | 3,019 | 9.0 | 62.6 | 6.6 |
|  | P | 248,400 | 15,898 | 232,502 | 261,230 | 51,608 | 209,622 | -12,830 | -35,710 | 22,880 | -4.9 | -69.2 | 10.9 |
| DECEMBER | M | 110,300 | 5,278 | 105,022 | 110,200 | 7,255 | 102,945 | 100 | -1,977 | 2,077 | 0.1 | -27.3 | 2.0 |
| 2nd Quarter |  | 210,497 | 11,731 | 198,766 | 199,891 | 11,866 | 188,025 | 10,606 | -135 | 10,741 | 5.3 | -1.1 | 5.7 |
| Upto 2nd Qtr |  | 358,700 | 21,176 | 337,524 | 371,430 | 58,863 | 312,567 | -12,730 | -37,687 | 24,957 | -3.4 | -64.0 | 8.0 |
| JANUARY | M | 47,947 | 7,786 | 40,161 | 49,664 | 8,084 | 41,580 | -1,717 | -298 | -1,419 | -3.5 | -3.7 | -3.4 |
|  | P | 406,647 | 28,962 | 377,685 | 421,094 | 66,947 | 354,147 | -14,447 | -37,985 | 23,538 | -3.4 | -56.7 | 6.6 |
| FEBRUARY | M | 51,755 | 3,012 | 48,743 | 56,885 | 5,650 | 51,235 | -5,130 | -2,638 | -2,492 | -9.0 | -46.7 | -4.9 |
|  | P | 458,402 | 31,974 | 426,428 | 477,979 | 72,597 | 405,382 | -19,577 | -40,623 | 21,046 | -4.1 | -56.0 | 5.2 |
| MARCH | M | 86,389 | 7,740 | 78,649 | 76,833 | 3,554 | 73,279 | 9,556 | 4,186 | 5,370 | 12.4 | 117.8 | 7.3 |
| 3rd Quarter |  | 186,091 | 18,538 | 167,553 | 183,382 | 17,288 | 166,094 | 2,709 | 1,250 | 1,459 | 1.5 | 7.2 | 0.9 |
| Upto 3rd Qtr |  | 544,791 | 39,714 | 505,077 | 554,812 | 76,151 | 478,661 | -10,021 | -36,437 | 26,416 | -1.8 | -47.8 | 5.5 |
| APRIL | M | 51,069 | 3,325 | 47,744 | 53,001 | 2,763 | 50,238 | -1,932 | 562 | -2,494 | -3.6 | 20.3 | -5.0 |
|  | P | 595,860 | 43,039 | 552,821 | 607,813 | 78,914 | 528,899 | -11,953 | -35,875 | 23,922 | -2.0 | -45.5 | 4.5 |
| MAY | M | 64,172 | 2,511 | 61,661 | 77,595 | 5,474 | 72,121 | -13,423 | -2,963 | -10,460 | -17.3 | -54.1 | -14.5 |
|  | P | $\mathbf{6 6 0 , 0 3 2}$ | 45,550 | 614,482 | 685,408 | 84,388 | 601,020 | -25,376 | -38,838 | 13,462 | -3.7 | -46.0 | 2.2 |
| JUNE | M | 136,736 | 7,847 | 128,889 | 144,577 | 7,173 | 137,404 | -7841 | 674 | -8515 | -5.4 | 9.4 | --6.2 |
| 4th Quarter |  | 241,417 | 6,803 | 234,614 | 275,173 | 15,410 | 259,763 | -23,158 | -1,727 | -21,431 | -8.4 | -11.2 | -8.3 |
| Annual |  | 796,806 | 53,397 | 739,691 | 829,985 | 91,561 | 738,424 | -33,179 | -38,164 | 4,985 | -4.3 | -41.7 | 0.7 |

INDIRECT TAXES
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2012-13 |  |  | FY 2011-12 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 90,133 | 5,111 | 85,022 | 89,537 | 6,227 | 83,310 | 596 | -1,116 | 1,712 | 0.7 | -17.9 | 2.1 |
| AUGUST | M | 97,198 | 6,197 | 91,001 | 91,694 | 3,257 | 88,437 | 5,504 | 2,940 | 2,564 | 6.0 | 90.3 | 2.9 |
|  | P | 187,331 | 11,308 | 176,023 | 181,231 | 9,484 | 171,747 | 6,100 | 1,824 | 4,276 | 3.4 | 19.2 | 2.5 |
| SEPTEMBER | M | 99,700 | 3,472 | 96,228 | 89,161 | 4,645 | 84,516 | 10,539 | -1,173 | 11,712 | 11.8 | -25.3 | 13.9 |
| 1st Quarter |  | 287,031 | 14,780 | 272,251 | 270,392 | 14,129 | 256,263 | 16,639 | 651 | 15,988 | 6.2 | 4.6 | 6.2 |
| OCTOBER | M | 91,993 | 2,163 | 89,830 | 90,295 | 3,546 | 86,749 | 1,698 | -1,383 | 3,081 | 1.9 | -39.0 | 3.6 |
|  | P | 379,024 | 16,943 | 362,081 | 360,687 | 17,675 | 343,012 | 18,337 | -732 | 19,069 | 5.1 | -4.1 | 5.6 |
| NOVEMBER | M | 95,373 | 4,104 | 91,269 | 91,633 | 5,206 | 86,427 | 3,740 | -1,102 | 4,842 | 4.1 | -21.2 | 5.6 |
|  | P | 474,397 | 21,047 | 453,350 | 452,320 | 22,881 | 429,439 | 22,077 | -1,834 | 23,911 | 4.9 | -8.0 | 5.6 |
| DECEMBER | M | 100,504 | 2,401 | 98,103 | 103,605 | 4,874 | 98,731 | -3,101 | -2,473 | -628 | -3.0 | -50.7 | -0.6 |
| 2nd Quarter |  | 287,870 | 8,668 | 279,202 | 285,533 | 13,626 | 271,907 | 2,337 | -4,958 | 7,295 | 0.8 | -36.4 | 2.7 |
| Upto 2nd Qtr |  | 574,901 | 23,448 | 551,453 | 555,925 | 27,755 | 528,170 | 18,976 | -4,307 | 23,283 | 3.4 | -15.5 | 4.4 |
| JANUARY | M | 99,708 | 7,183 | 92,525 | 100,647 | 6,224 | 94,423 | -939 | 959 | -1,898 | -0.9 | 15.4 | -2.0 |
|  | P | 674,609 | 30,631 | 643,978 | 656,572 | 33,979 | 622,593 | 18,037 | -3,348 | 21,385 | 2.7 | -9.9 | 3.4 |
| FEBRUARY | M | 94,173 | 2,650 | 91,523 | 86,477 | 4,324 | 82,153 | 7,696 | -1,674 | 9,370 | 8.9 | -38.7 | 11.4 |
|  | P | 768,782 | 33,281 | 735,501 | 743,049 | 38,303 | 704,746 | 25,733 | -5,022 | 30,755 | 3.5 | -13.1 | 4.4 |
| MARCH | M | 113,976 | 2,268 | 111,708 | 101,640 | 4,650 | 96,990 | 12,336 | -2,382 | 14,718 | 12.1 | -51.2 | 15.2 |
| 3rd Quarter |  | 307,857 | 12,101 | 295,756 | 288,764 | 15,198 | 273,566 | 19,093 | -3,097 | 22,190 | 6.6 | -20.4 | 8.1 |
| Upto 3rd Qtr |  | 882,758 | 35,549 | 847,209 | 844,689 | 42,953 | 801,736 | 38,069 | -7,404 | 45,473 | 4.5 | -17.2 | 5.7 |
| APRIL | M | 106,745 | 2,009 | 104,736 | 98,843 | 3,286 | 95,557 | 7,902 | -1,277 | 9,179 | 8.0 | -38.9 | 9.6 |
|  | P | 989,503 | 37,558 | 951,945 | 943,532 | 46,239 | 897,293 | 45,971 | -8,681 | 54,652 | 4.9 | -18.8 | 6.1 |
| MAY | M | 114,121 | 1,833 | 112,288 | 113,861 | 4,218 | 109,643 | 260 | -2,385 | 2,645 | 0.2 | -56.5 | 2.4 |
|  | P | 1,103,624 | 39,391 | 1,064,233 | 1,057,393 | 50,457 | 1,006,936 | 46,231 | -11,066 | 57,297 | 4.4 | -21.9 | 5.7 |
| JUNE | M | 136,390 | 891 | 135,499 | 140,872 | 3,539 | 137,333 | -4,482 | -2,648 | -1,834 | -3.2 | -74.8 | -1.3 |
| 4th Quarter |  | 357,256 | 4,733 | 352,523 | 353,576 | 11,043 | 342,533 | 3,680 | -6,310 | 9,990 | 1.0 | -57.1 | 2.9 |
| Annual |  | 1,243,014 | 40,201 | 1,202,951 | 1,198,265 | 53,996 | 1,144,269 | 41,749 | -13,714 | 55,463 | 3.7 | -25.5 | 5.1 |

SALES TAX (TOTAL)
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2012-13 |  |  | FY 2011-12 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 68,136 | 4,263 | 63,873 | 66,668 | 4,994 | 61,674 | 1,468 | -731 | 2,199 | 2.2 | -14.6 | 3.6 |
| AUGUST | M | 69,775 | 5,076 | 64,699 | 66,572 | 2,177 | 64,395 | 3,203 | 2,899 | 304 | 4.8 | 133.2 | 0.5 |
|  | P | 137,911 | 9,339 | 128,572 | 133,240 | 7,171 | 126,069 | 4,671 | 2,168 | 2,503 | 3.5 | 30.2 | 2.0 |
| SEPTEMBER | M | 71,800 | 2,885 | 68,915 | 63,136 | 3,888 | 59,248 | 8,664 | -1,003 | 9,667 | 13.7 | -25.8 | 16.3 |
| 1st Quarter |  | 209,711 | 12,224 | 197,487 | 196,376 | 11,059 | 185,317 | 13,335 | 1,165 | 12,170 | 6.8 | 10.5 | 6.6 |
| OCTOBER | M | 62,278 | 992 | 61,286 | 66,333 | 2,607 | 63,726 | -4,055 | -1,615 | -2,440 | -6.1 | -61.9 | -3.8 |
|  | P | 271,989 | 13,216 | 258,773 | 262,709 | 13,666 | 249,043 | 9,280 | -450 | 9,730 | 3.5 | -3.3 | 3.9 |
| NOVEMBER | M | 67,614 | 3,211 | 64,403 | 65,285 | 4,279 | 61,006 | 2,329 | -1,068 | 3,397 | 3.6 | -25.0 | 5.6 |
|  | P | 339,603 | 16,427 | 323,176 | 327,994 | 17,945 | 310,049 | 11,609 | -1,518 | 13,127 | 3.5 | -8.5 | 4.2 |
| DECEMBER | M | 70,506 | 1,526 | 68,980 | 75,115 | 4,158 | 70,957 | -4,609 | -2,632 | -1,977 | -6.1 | -63.3 | -2.8 |
| 2nd Quarter |  | 200,398 | 5,729 | 194,669 | 206,733 | 11,044 | 195,689 | -6,335 | -5,315 | -1,020 | -3.1 | -48.1 | -0.5 |
| Upto 2nd Qtr |  | 410,109 | 17,953 | 392,156 | 403,109 | 22,103 | 381,006 | 7,000 | -4,150 | 11,150 | 1.7 | -18.8 | 2.9 |
| JANUARY | M | 71,938 | 5,736 | 66,202 | 70,839 | 5,261 | 65,578 | 1,099 | 475 | 624 | 1.6 | 9.0 | 1.0 |
|  | P | 482,047 | 23,689 | 458,358 | 473,948 | 27,364 | 446,584 | 8,099 | -3,675 | 11,774 | 1.7 | -13.4 | 2.6 |
| FEBRUARY | M | 66,570 | 1,498 | 65,072 | 60,631 | 3,565 | 57,066 | 5,939 | -2,067 | 8,006 | 9.8 | -58.0 | 14.0 |
|  | P | 548,617 | 25,187 | 523,430 | 534,579 | 30,929 | 503,650 | 14,038 | -5,742 | 19,780 | 2.6 | -18.6 | 3.9 |
| MARCH | M | 74,239 | 1,682 | 72,557 | 68,745 | 4,011 | 64,734 | 5,494 | -2,329 | 7,823 | 8.0 | -58.1 | 12.1 |
| 3rd Quarter |  | 212,747 | 8,916 | 203,831 | 200,215 | 12,837 | 187,378 | 12,532 | -3,921 | 16,453 | 6.3 | -30.5 | 8.8 |
| Upto 3rd Qtr |  | 622,856 | 26,869 | 595,987 | 603,324 | 34,940 | 568,384 | 19,532 | -8,071 | 27,603 | 3.2 | -23.1 | 4.9 |
| APRIL | M | 74,336 | 962 | 73,374 | 69,840 | 2,975 | 66,865 | 4,496 | -2,013 | 6,509 | 6.4 | -67.7 | 9.7 |
|  | P | 697,192 | 27,831 | 669,361 | 673,164 | 37,915 | 635,249 | 24,028 | -10,084 | 34,112 | 3.6 | -26.6 | 5.4 |
| MAY | M | 80,181 | 1,230 | 78,951 | 79,672 | 3,938 | 75,734 | 509 | -2,708 | 3,217 | 0.6 | -68.8 | 4.2 |
|  | P | 777,373 | 29,061 | 748,312 | 752,836 | 41,853 | 710,983 | 24,537 | -12,792 | 37,329 | 3.3 | -30.6 | 5.3 |
| JUNE | M | 93,660 | 706 | 92,954 | 97,367 | 3,451 | 93,916 | -3,707 | -2,745 | -962 | -3.8 | -79.5 | -1.0 |
| 4th Quarter |  | 248,177 | 2,898 | 245,279 | 246,879 | 10,364 | 236,515 | 1,298 | -7,466 | 8,764 | 0.5 | -72.0 | 3.7 |
| Annual |  | 872,214 | 29,686 | 842,528 | 850,203 | 45,304 | 804,899 | 20,830 | -15,537 | 36,367 | 2.6 | -34.5 | 4.7 |

SALES TAX (IMPORTS)
(Rs Million)

|  |  | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2012-13 |  |  | FY 2011-12 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
| MONTHS | M/P | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 36,706 | 0 | 36,706 | 37,311 | 1 | 37,310 | -605 | -1 | -604 | -1.6 | -100.0 | -1.6 |
| AUGUST | M | 37,022 | 0 | 37,022 | 34,150 | 1 | 34,149 | 2,872 | -1 | 2,873 | 8.4 | -100.0 | 8.4 |
|  | P | 73,728 | 0 | 73,728 | 71,461 | 2 | 71,459 | 2,267 | -2 | 2,269 | 3.2 | -100.0 | 3.2 |
| SEPTEMBER | M | 38,124 | 0 | 38,124 | 32,665 | 2 | 32,663 | 5,459 | -2 | 5,461 | 16.7 | -100.0 | 16.7 |
| 1st Quarter |  | 111,852 | 0 | 111,852 | 104,126 | 4 | 104,122 | 7,726 | -4 | 7,730 | 7.4 | -100.0 | 7.4 |
| OCTOBER | M | 31,798 | 5 | 31,793 | 33,833 | 0 | 33,833 | -2,035 | 5 | -2,040 | -6.0 | \#DIV/0! | -6.0 |
|  | P | 143,650 | 5 | 143,645 | 137,959 | 4 | 137,955 | 5,691 | 1 | 5,690 | 4.1 | 25.0 | 4.1 |
| NOVEMBER | M | 33,598 |  | 33,597 | 34,903 | 1 | 34,902 | -1,305 | 0 | -1,305 | -3.7 | 0.0 | -3.7 |
|  | P | 177,248 | 6 | 177,242 | 172,862 | 5 | 172,857 | 4,386 | 1 | 4,385 | 2.5 | 20.0 | 2.5 |
| DECEMBER | M | 32,503 | 0 | 32,503 | 38,696 | 1 | 38,695 | -6,193 | -1 | -6,192 | -16.0 | -100.0 | -16.0 |
| 2nd Quarter |  | 97,899 | 6 | 97,893 | 107,432 | 2 | 107,430 | -9,533 | 4 | -9,537 | -8.9 | 200.0 | -8.9 |
| Upto 2nd Qtr |  | 209,751 | 6 | 209,745 | 211,558 | 6 | 211,552 | -1,807 | 0 | -1,807 | -0.9 | 0.0 | -0.9 |
| JANUARY | M | 34,391 | 1 | 34,390 | 36,331 | 1 | 36,330 | -1,940 | 0 | -1,940 | -5.3 | 0.0 | -5.3 |
|  | P | 244,142 | 7 | 244,135 | 247,889 | 7 | 247,882 | -3,747 | 0 | -3,747 | -1.5 | 0.0 | -1.5 |
| FEBRUARY | M | 31,665 | 0 | 31,665 | 31,323 | 0 | 31,323 | 342 | 0 | 342 | 1.1 | \#DIV/0! | 1.1 |
|  | P | 275,807 | 7 | 275,800 | 279,212 | 7 | 279,205 | -3,405 | 0 | -3,405 | -1.2 | 0.0 | -1.2 |
| MARCH | M | 36,520 | 4 | 36,516 | 33,695 |  | 33,695 | 2,825 | 4 | 2,821 | 8.4 | \#DIV/0! | 8.4 |
| 3rd Quarter |  | 102,576 | 5 | 102,571 | 101,349 | 1 | 101,348 | 1,227 | 4 | 1,223 | 1.2 | 400.0 | 1.2 |
| Upto 3rd Qtr |  | 312,327 | 11 | 312,316 | 312,907 | 7 | 312,900 | -580 | 4 | -584 | -0.2 | 57.1 | -0.2 |
| APRIL | M | 36,961 | 0 | 36,961 | 37,487 | 1 | 37,486 | -526 | -1 | -525 | -1.4 | -100.0 | -1.4 |
|  |  | 349,288 | 11 | 349,277 | 350,394 | 8 | 350,386 | -1,106 | 3 | -1,109 | -0.3 | 37.5 | -0.3 |
| MAY | M | 41,038 | 0 | 41,038 | 38,815 | 1 | 38,814 | 2,223 | -1 | 2,224 | 5.7 | -100.0 | 5.7 |
|  | P | 390,326 | 11 | 390,315 | 389,209 | 9 | 389,200 | 1,117 | 2 | 1,115 | 0.3 | 22.2 | 0.3 |
| JUNE | M | 40,097 | 0 | 40,097 | 41,198 | 0 | 41,198 | -1,101 | 0 | -1,101 | -2.7 | \#DIV/0! | -2.7 |
| 4th Quarter |  | 118,096 | 0 | 118,096 | 117,500 | 2 | 117,498 | 596 | -2 | 598 | 0.5 | -100.0 | 0.5 |
| Annual |  | 429,423 | 11 | 429,831 | 430,407 | 9 | 430,398 | -565 | 2 | -567 | -0.1 | 22.2 | -0.1 |

## SALES TAX (DOMESTIC)

(Rs Million)

|  |  | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2012-13 |  |  | FY 2011-12 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
| MONTHS | M/P | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 31,430 | 4,263 | 27,167 | 29,357 | 4,993 | 24,364 | 2,073 | -730 | 2,803 | 7.1 | -14.6 | 11.5 |
| AUGUST | M | 32,753 | 5,076 | 27,677 | 32,422 | 2,176 | 30,246 | 331 | 2,900 | -2,569 | 1.0 | 133.3 | -8.5 |
|  | P | 64,183 | 9,339 | 54,844 | 61,779 | 7,169 | 54,610 | 2,404 | 2,170 | 234 | 3.9 | 30.3 | 0.4 |
| SEPTEMBER | M | 33,676 | 2,885 | 30,791 | 30,471 | 3,886 | 26,585 | 3,205 | -1,001 | 4,206 | 10.5 | -25.8 | 15.8 |
| 1st Quarter |  | 97,859 | 12,224 | 85,635 | 92,250 | 11,055 | 81,195 | 5,609 | 1,169 | 4,440 | 6.1 | 10.6 | 5.5 |
| OCTOBER | M | 30,480 | 987 | 29,493 | 32,500 | 2,607 | 29,893 | -2,020 | -1,620 | -400 | -6.2 | -62.1 | -1.3 |
|  | P | 128,339 | 13,211 | 115,128 | 124,750 | 13,662 | 111,088 | 3,589 | -451 | 4,040 | 2.9 | -3.3 | 3.6 |
| NOVEMBER | M | 34,016 | 3,210 | 30,806 | 30,382 | 4,278 | 26,104 | 3,634 | -1,068 | 4,702 | 12.0 | -25.0 | 18.0 |
|  | P | 162,355 | 16,421 | 145,934 | 155,132 | 17,940 | 137,192 | 7,223 | -1,519 | 8,742 | 4.7 | -8.5 | 6.4 |
| DECEMBER | M | 38,003 | 1,526 | 36,477 | 36,419 | 4,157 | 32,262 | 1,584 | -2,631 | 4,215 | 4.3 | -63.3 | 13.1 |
| 2nd Quarter |  | 102,499 | 5,723 | 96,776 | 99,301 | 11,042 | 88,259 | 3,198 | -5,319 | 8,517 | 3.2 | -48.2 | 9.7 |
| Upto 2nd Qtr |  | 200,358 | 17,947 | 182,411 | 191,551 | 22,097 | 169,454 | 8,807 | -4,150 | 12,957 | 4.6 | -18.8 | 7.6 |
| JANUARY | M | 37,547 | 5,735 | 31,812 | 34,508 | 5,260 | 29,248 | 3,039 | 475 | 2,564 | 8.8 | 9.0 | 8.8 |
|  | P | 237,905 | 23,682 | 214,223 | 226,059 | 27,357 | 198,702 | 11,846 | -3,675 | 15,521 | 5.2 | -13.4 | 7.8 |
| FEBRUARY | M | 34,905 | 1,498 | 33,407 | 29,308 | 3,565 | 25,743 | 5,597 | -2,067 | 7,664 | 19.1 | -58.0 | 29.8 |
|  | P | 272,810 | 25,180 | 247,630 | 255,367 | 30,922 | 224,445 | 17,443 | -5,742 | 23,185 | 6.8 | -18.6 | 10.3 |
| MARCH | M | 37,719 | 1,678 | 36,041 | 35,050 | 4,011 | 31,039 | 2,669 | -2,333 | 5,002 | 7.6 | -58.2 | 16.1 |
| 3rd Quarter |  | 110,171 | 8,911 | 101,260 | 98,866 | 12,836 | 86,030 | 11,305 | -3,925 | 15,230 | 11.4 | -30.6 | 17.7 |
| Upto 3rd Qtr |  | 310,529 | 26,858 | 283,671 | 290,417 | 34,933 | 255,484 | 20,112 | -8,075 | 28,187 | 6.9 | -23.1 | 11.0 |
| APRIL | M | 37,375 | 962 | 36,413 | 32,353 | 2,974 | 29,379 | 5,022 | -2,012 | 7,034 | 15.5 | -67.7 | 23.9 |
|  | P | 347,904 | 27,820 | 320,084 | 322,770 | 37,907 | 284,863 | 25,134 | -10,087 | 35,221 | 7.8 | -26.6 | 12.4 |
| MAY | M | 39,143 | 1,230 | 37,913 | 40,857 | 3,937 | 36,920 | -1,714 | -2,707 | 993 | -4.2 | -68.8 | 2.7 |
|  | P | 387,047 | 29,050 | 357,997 | 363,627 | 41,844 | 321,783 | 23,420 | -12,794 | 36,214 | 6.4 | -30.6 | 11.3 |
| JUNE | M | 53,563 | 706 | 52,857 | 56,169 | 3,451 | 52,718 | -2,606 | -2,745 | 139 | -4.6 | -79.5 | 0.3 |
| 4th Quarter |  | 130,081 | 2,898 | 127,183 | 129,379 | 10,362 | 119,017 | 702 | -7,464 | 8,166 | 0.5 | -72.0 | 6.9 |
| Annual |  | 442,372 | 29,675 | 412,697 | 419,796 | 45,295 | 374,501 | 22,576 | -15,620 | 38,196 | 5.4 | -34.5 | 10.2 |

FEDERAL EXCISE
(Rs Million)

|  |  | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2012-13 |  |  | FY 2011-12 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
| MONTHS | M/P | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 6,089 | 0 | 6,089 | 9,668 |  | 9,668 | -3,579 | 0 | -3,579 | -37.0 | - | -37.0 |
| AUGUST | M | 8,541 | 0 | 8,541 | 9,867 |  | 9,867 | -1,326 | 0 | -1,326 | -13.4 | - | -13.4 |
|  | P | 14,630 | 0 | 14,630 | 19,535 | 0 | 19,535 | -4,905 | 0 | -4,905 | -25.1 | - | -25.1 |
| SEPTEMBER | M | 7,906 | 74 | 7,832 | 8,900 | 0 | 8,900 | -994 | 74 | -1,068 | -11.2 | 0.0 | -12.0 |
| 1st Quarter |  | 22,536 | 74 | 22,462 | 28,435 | 0 | 28,435 | -5,899 | 74 | -5,973 | -20.7 | 0.0 | -21.0 |
| OCTOBER | M | 11,650 | 62 | 11,588 | 8,507 | 0 | 8,507 | 3,143 | 62 | 3,081 | 36.9 | - | 36.2 |
|  | P | 34,186 | 136 | 34,050 | 36,942 | 0 | 36,942 | -2,756 | 136 | -2,892 | -7.5 | - | -7.8 |
| NOVEMBER | M | 9,037 | 63 | 8,974 | 9,596 | 0 | 9,596 | -559 | 63 | -622 | -5.8 | - | -6.5 |
|  | P | 43,223 | 199 | 43,024 | 46,538 | 0 | 46,538 | -3,315 | 199 | -3,514 | -7.1 | - | -7.6 |
| DECEMBER | M | 8,835 | -59 | 8,894 | 6,914 | 1 | 6,913 | 1,921 | -60 | 1,981 | 27.8 | 0.0 | 28.7 |
| 2nd Quarter |  | 29,522 | 66 | 29,456 | 25,017 | 1 | 25,016 | 4,505 | 65 | 4,440 | 18.0 | 0.0 | 17.7 |
| Upto 2nd Qtr |  | 52,058 | 140 | 51,918 | 53,452 | 1 | 53,451 | -1,394 | 139 | -1,533 | -2.6 | 0.0 | -2.9 |
| JANUARY | M | 8,932 | 13 | 8,919 | 11,859 | 219 | 11,640 | -2,927 | -206 | -2,721 | -24.7 | - | -23.4 |
|  | P | 60,990 | 153 | 60,837 | 65,311 | 220 | 65,091 | -4,321 | -67 | -4,254 | -6.6 | - | -6.5 |
| FEBRUARY | M | 9,899 | 0 | 9,899 | 8,453 | 0 | 8,453 | 1,446 | 0 | 1,446 | 17.1 | - | 17.1 |
|  | P | 70,889 | 153 | 70,736 | 73,764 | 220 | 73,544 | -2,875 | -67 | -2,808 | -3.9 | - | -3.8 |
| MARCH | M | 10,082 | 0 | 10,082 | 11,261 | 0 | 11,261 | -1,179 | 0 | -1,179 | -10.5 | 0.0 | -10.5 |
| 3rd Quarter |  | 28,913 | 13 | 28,900 | 31,573 | 219 | 31,354 | -2,660 | -206 | -2,454 | -8.4 | 0.0 | -7.8 |
| Upto 3rd Qtr |  | 80,971 | 153 | 80,818 | 85,025 | 220 | 84,805 | -4,054 | -67 | -3,987 | -4.8 | 0.0 | -4.7 |
| APRIL | M | 10,404 | 0 | 10,404 | 10,752 | 0 | 10,752 | -348 | 0 | -348 | -3.2 | - | -3.2 |
|  | P | 91,375 | 153 | 91,222 | 95,777 | 220 | 95,557 | -4,402 | -67 | -4,335 | -4.6 | - | -4.5 |
| MAY | M | 12,470 | 0 | 12,470 | 13,410 | 18 | 13,392 | -940 | -18 | -922 | -7.0 | - | -6.9 |
|  | P | 103,845 | 153 | 103,692 | 109,187 | 238 | 108,949 | -5,342 | -85 | -5,257 | -4.9 | - | -4.8 |
| JUNE | M | 15,757 | 0 | 15,757 | 13,516 | 1 | 13,515 | 2,241 | -1 | 2,242 | 16.6 | 0.0 | 16.6 |
| 4th Quarter |  | 38,631 | 0 | 38,631 | 37,678 | 19 | 37,659 | 953 | -19 | 972 | 2.5 | 0.0 | 2.6 |
| Annual |  | 121,117 | 153 | 120,964 | 122,703 | 239 | 122,464 | -1,586 | -86 | -1,500 | -1.3 | 0.0 | -1.2 |

## CUSTOMS

(Rs Million)

|  |  | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2012-13 |  |  | FY 2011-12 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
| MONTHS | M/P | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 15,908 | 848 | 15,060 | 13,201 | 1,233 | 11,968 | 2,707 | -385 | 3,092 | 20.5 | -31.2 | 25.8 |
| AUGUST | M | 18,882 | 1,121 | 17,761 | 15,255 | 1,080 | 14,175 | 3,627 | 41 | 3,586 | 23.8 | 3.8 | 25.3 |
|  | P | 34,790 | 1,969 | 32,821 | 28,456 | 2,313 | 26,143 | 6,334 | -344 | 6,678 | 22.3 | -14.9 | 25.5 |
| SEPTEMBER | M | 19,994 | 513 | 19,481 | 17,125 | 757 | 16,368 | 2,869 | -244 | 3,113 | 16.8 | -32.2 | 19.0 |
| 1st Quarter |  | 54,784 | 2,482 | 52,302 | 45,581 | 3,070 | 42,511 | 9,203 | -588 | 9,791 | 20.2 | -19.2 | 23.0 |
| OCTOBER | M | 18,065 | 1,109 | 16,956 | 15,455 | 939 | 14,516 | 2,610 | 170 | 2,440 | 16.9 | 18.1 | 16.8 |
|  | P | 72,849 | 3,591 | 69,258 | 61,036 | 4,009 | 57,027 | 11,813 | -418 | 12,231 | 19.4 | -10.4 | 21.4 |
| NOVEMBER | M | 18,722 | 830 | 17,892 | 16,752 | 927 | 15,825 | 1,970 | -97 | 2,067 | 11.8 | -10.5 | 13.1 |
|  | P | 91,571 | 4,421 | 87,150 | 77,788 | 4,936 | 72,852 | 13,783 | -515 | 14,298 | 17.7 | -10.4 | 19.6 |
| DECEMBER | M | 21,163 | 934 | 20,229 | 21,576 | 715 | 20,861 | -413 | 219 | -632 | -1.9 | 30.6 | -3.0 |
| 2nd Quarter |  | 57,950 | 2,873 | 55,077 | 53,783 | 2,581 | 51,202 | 4,167 | 292 | 3,875 | 7.7 | 11.3 | 7.6 |
| Upto 2nd Qtr |  | 112,734 | 5,355 | 107,379 | 99,364 | 5,651 | 93,713 | 13,370 | -296 | 13,666 | 13.5 | -5.2 | 14.6 |
| JANUARY | M | 18,838 | 1,434 | 17,404 | 17,949 | 744 | 17,205 | 889 | 690 | 199 | 5.0 | 92.7 | 1.2 |
|  | P | 131,572 | 6,789 | 124,783 | 117,313 | 6,395 | 110,918 | 14,259 | 394 | 13,865 | 12.2 | 6.2 | 12.5 |
| FEBRUARY | M | 17,704 | 1,152 | 16,552 | 17,393 | 759 | 16,634 | 311 | 393 | -82 | 1.8 | 51.8 | -0.5 |
|  | P | 149,276 | 7,941 | 141,335 | 134,706 | 7,154 | 127,552 | 14,570 | 787 | 13,783 | 10.8 | 11.0 | 10.8 |
| MARCH | M | 29,655 | 586 | 29,069 | 21,634 | 639 | 20,995 | 8,021 | -53 | 8,074 | 37.1 | -8.3 | 38.5 |
| 3rd Quarter |  | 66,197 | 3,172 | 63,025 | 56,976 | 2,142 | 54,834 | 9,221 | 1,030 | 8,191 | 16.2 | 48.1 | 14.9 |
| Upto 3rd Qtr |  | 178,931 | 8,527 | 170,404 | 156,340 | 7,793 | 148,547 | 22,591 | 734 | 21,857 | 14.4 | 9.4 | 14.7 |
| APRIL | M | 22,005 | 1,047 | 20,958 | 18,251 | 311 | 17,940 | 3,754 | 736 | 3,018 | 20.6 | 236.7 | 16.8 |
|  | P | 200,936 | 9,574 | 191,362 | 174,591 | 8,104 | 166,487 | 26,345 | 1,470 | 24,875 | 15.1 | 18.1 | 14.9 |
| MAY | M | 21,470 | 603 | 20,867 | 20,779 | 262 | 20,517 | 691 | 341 | 350 | 3.3 | - | 1.7 |
|  | P | 222,406 | 10,177 | 212,229 | 195,370 | 8,366 | 187,004 | 27,036 | 1,811 | 25,225 | 13.8 | - | 13.5 |
| JUNE | M | 27,416 | 185 | 27,231 | 29,989 | 87 | 29,902 | -2,573 | 98 | -2,671 | -8.6 | 0.0 | -8.9 |
| 4th Quarter |  | 70,890 | 1,835 | 69,055 | 69,019 | 660 | 68,359 | 1,871 | 1,175 | 696 | 2.7 | 0.0 | 1.0 |
| Annual |  | 249,821 | 10,362 | 239,459 | 225,359 | 8,453 | 216,906 | 24,462 | 1,909 | 22,553 | 10.9 | 0.0 | 10.4 |

FEDERAL TAX RECEIPTS (NET) 1948-49 to 2012-13

| Years | Direct Taxes | ST (total) | ST(Imp) | ST(Dom) | FED | Customs | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1948-49 | 50 | 0 | - | - | 45 | 216 | 311 |
| 1949-50 | 90 | 0 | - | - | 39 | 319 | 448 |
| 1950-51 | 100 | 0 | - | - | 54 | 631 | 785 |
| 1951-52 | 133 | 116 | 116 | - | 71 | 631 | 951 |
| 1952-53 | 162 | 141 | 141 | - | 92 | 487 | 882 |
| 1953-54 | 166 | 110 | 110 | - | 147 | 278 | 701 |
| 1954-55 | 185 | 141 | 141 | - | 141 | 308 | 775 |
| 1955-56 | 208 | 167 | 167 | - | 144 | 446 | 965 |
| 1956-57 | 197 | 191 | 191 | - | 149 | 347 | 884 |
| 1957-58 | 229 | 220 | 220 | - | 174 | 355 | 978 |
| 1958-59 | 413 | 263 | 263 | - | 236 | 369 | 1,281 |
| 1959-60 | 303 | 270 | 270 | - | 248 | 357 | 1,178 |
| 1960-61 | 322 | 362 | 362 | - | 288 | 428 | 1,400 |
| 1961-62 | 383 | 378 | 378 | - | 297 | 507 | 1,565 |
| 1962-63 | 428 | 423 | 423 | - | 386 | 523 | 1,760 |
| 1963-64 | 472 | 512 | 512 | - | 559 | 540 | 2,083 |
| 1964-65 | 555 | 588 | 588 | - | 636 | 719 | 2,498 |
| 1965-66 | 583 | 613 | 613 | - | 787 | 703 | 2,686 |
| 1966-67 | 615 | 684 | 684 | - | 1,187 | 813 | 3,299 |
| 1967-68 | 643 | 401 | 401 | - | 1,385 | 784 | 3,213 |
| 1968-69 | 742 | 485 | 485 | - | 1,522 | 1,153 | 3,902 |
| 1969-70 | 958 | 522 | 522 | - | 1,890 | 1,240 | 4,610 |
| 1970-71 | 949 | 608 | 608 | - | 2,020 | 1,407 | 4,984 |
| 1971-72 | 1,257 | 482 | 482 | - | 2,111 | 1,312 | 5,162 |
| 1972-73 | 1,195 | 461 | 461 | - | 2,211 | 2,641 | 6,508 |
| 1973-74 | 1,257 | 692 | 692 | - | 2,895 | 4,175 | 9,019 |
| 1974-75 | 1,447 | 1,074 | 1,074 | - | 3,670 | 4,746 | 10,937 |
| 1975-76 | 2,244 | 1,200 | 1,200 | - | 4,585 | 5,164 | 13,193 |
| 1976-77 | 2,734 | 1,363 | 1,363 | - | 5,429 | 6,138 | 15,664 |
| 1977-78 | 2,909 | 1,590 | 1,590 | - | 6,299 | 8,390 | 19,188 |
| 1978-79 | 3,424 | 1,935 | 1,935 | - | 6,916 | 10,124 | 22,399 |
| 1979-80 | 5,333 | 2,410 | 2,410 | - | 9,701 | 12,572 | 30,016 |

FEDERAL TAX RECEIPTS (NET) 1948-49 to 2012-13

| Years | Direct Taxes | ST (total) | ST(Imp) | ST(Dom) | FED | Customs | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1980-81 | 7,182 | 2,893 | 2,893 | - | 10,413 | 14,276 | 34,764 |
| 1981-82 | 8,486 | 3,251 | 2,651 | 600 | 11,740 | 15,074 | 38,551 |
| 1982-83 | 8,634 | 3,489 | 2,774 | 715 | 12,675 | 18,510 | 43,308 |
| 1983-84 | 8,788 | 4,624 | 3,651 | 973 | 15,387 | 21,532 | 50,331 |
| 1984-85 | 9,312 | 4,674 | 3,541 | 1,133 | 15,053 | 23,371 | 52,410 |
| 1985-86 | 9,782 | 4,928 | 3,567 | 1,361 | 15,149 | 29,343 | 59,202 |
| 1986-87 | 10,568 | 6,409 | 4,574 | 1,835 | 14,960 | 33,364 | 65,301 |
| 1987-88 | 11,841 | 8,743 | 5,172 | 3,571 | 16,840 | 38,001 | 75,425 |
| 1988-89 | 13,920 | 14,700 | 7,514 | 7,186 | 19,399 | 42,362 | 90,381 |
| 1989-90 | 15,642 | 18,574 | 8,639 | 9,935 | 21,433 | 48,584 | 104,233 |
| 1990-91 | 19,870 | 17,008 | 7,788 | 9,220 | 23,087 | 50,528 | 110,493 |
| 1991-92 | 28,851 | 20,799 | 9,969 | 10,830 | 28,305 | 61,821 | 139,776 |
| 1992-93 | 36,771 | 23,521 | 11,057 | 12,464 | 31,546 | 61,400 | 153,238 |
| 1993-94 | 43,452 | 30,379 | 14,304 | 16,075 | 34,520 | 64,240 | 172,591 |
| 1994-95 | 61,660 | 43,574 | 23,260 | 20,314 | 43,691 | 77,653 | 226,578 |
| 1995-96 | 78,165 | 49,841 | 28,090 | 21,751 | 51,115 | 88,916 | 268,037 |
| 1996-97 | 85,060 | 55,668 | 35,889 | 19,779 | 55,265 | 86,094 | 282,087 |
| 1997-98 | 103,182 | 53,942 | 29,705 | 24,237 | 62,011 | 74,496 | 293,631 |
| 1998-99 | 110,207 | 72,105 | 43,010 | 29,095 | 60,905 | 65,292 | 308,509 |
| 1999-00 | 112,950 | 116,711 | 67,261 | 49,450 | 55,784 | 61,659 | 347,104 |
| 2000-01 | 124,585 | 153,565 | 88,554 | 65,011 | 49,080 | 65,047 | 392,277 |
| 2001-02 | 142,505 | 166,561 | 92,779 | 73,782 | 47,186 | 47,818 | 404,070 |
| 2002-03 | 151,898 | 195,139 | 105,605 | 89,534 | 44,754 | 68,836 | 460,627 |
| 2003-04 | 165,079 | 219,167 | 125,875 | 93,292 | 45,552 | 91,045 | 520,843 |
| 2004-05 | 183,372 | 238,537 | 144,845 | 93,692 | 53,104 | 115,374 | 590,387 |
| 2005-06 | 224,988 | 294,798 | 171,445 | 123,353 | 55,272 | 138,384 | 713,442 |
| 2006-07 | 333,737 | 309,396 | 175,909 | 133,487 | 71,804 | 132,299 | 847,236 |
| 2007-08 | 387,861 | 377,430 | 196,034 | 181,396 | 92,137 | 150,663 | 1,008,091 |
| 2008-09 | 443,548 | 451,744 | 203,715 | 248,029 | 117,455 | 148,403 | 1,161,150 |
| 2009-10 | 525,977 | 516,348 | 247,246 | 269,102 | 124,784 | 160,273 | 1,327,382 |
| 2010-11 | 602,451 | 633,357 | 308,648 | 324,709 | 137,353 | 184,853 | 1,558,014 |
| 2011-12 | 738,424 | 804,899 | 430,399 | 374,500 | 122,464 | 216,906 | 1,882,693 |
| 2012-13 | 743,409 | 842,528 | 429,831 | 412,697 | 120,964 | 239,459 | 1,946,360 |

Tax GDP Ratio Pakistan

| Years | Tax Collection <br> (Rs. Million) | GDP (mp) <br> (Rs. Million) | Tax/GDP Ratio |
| :---: | :---: | :---: | :---: |
| $2005-06$ | 713,442 | $8,216,160$ | 8.7 |
| $2006-07$ | 847,236 | $9,239,786$ | 9.2 |
| $2007-08$ | $1,008,091$ | $10,637,772$ | 9.5 |
| $2008-09$ | $1,161,150$ | $13,199,707$ | 8.8 |
| $2009-10$ | $1,327,382$ | $14,866,996$ | 8.9 |
| $2010-11$ | $1,558,014$ | $18,284,860$ | 8.5 |
| $2011-12$ | $1,882,693$ | $20,090,862$ | 9.4 |
| $2012-13$ | $1,946,360$ | $22,909,079$ | 8.5 |

BUDGET ESTIMATES 1997-98 TO 2012-13

| Years | Direct Taxes | Sales Tax | FED | Customs | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{1 9 9 7 - 9 8}$ | 101,793 | 54,086 | 63,028 | 78,710 | $\mathbf{2 9 7 , 6 1 7}$ |
| $\mathbf{1 9 9 8 - 9 9}$ | 112,000 | 72,650 | 62,000 | 61,300 | $\mathbf{3 0 7 , 9 5 0}$ |
| $\mathbf{1 9 9 9 - 0 0}$ | 109,900 | 120,000 | 57,000 | 64,800 | $\mathbf{3 5 1 , 7 0 0}$ |
| $\mathbf{2 0 0 0 - 0 1}$ | 133,900 | 155,800 | 52,200 | 64,600 | $\mathbf{4 0 6 , 5 0 0}$ |
| $\mathbf{2 0 0 1 - 0 2}$ | 146,500 | 170,100 | 47,100 | 50,500 | $\mathbf{4 1 4 , 2 0 0}$ |
| $\mathbf{2 0 0 2 - 0 3}$ | 148,400 | 204,000 | 47,500 | 59,000 | $\mathbf{4 5 8 , 9 0 0}$ |
| $\mathbf{2 0 0 3 - 0 4}$ | 161,500 | 218,400 | 43,500 | 86,600 | $\mathbf{5 1 0 , 0 0 0}$ |
| $\mathbf{2 0 0 4 - 0 5}$ | 182,700 | 239,500 | 52,800 | 115,000 | $\mathbf{5 9 0 , 0 0 0}$ |
| $\mathbf{2 0 0 5 - 0 6}$ | 215,000 | 281,500 | 58,500 | 135,000 | $\mathbf{6 9 0 , 0 0 0}$ |
| $\mathbf{2 0 0 6 - 0 7}$ | 333,736 | 309,396 | 71,804 | 132,299 | $\mathbf{8 4 7 , 2 3 5}$ |
| $\mathbf{2 0 0 7 - 0 8}$ | 387,819 | 376,931 | 92,177 | 150,589 | $\mathbf{1 , 0 0 7 , 5 1 6}$ |
| $\mathbf{2 0 0 8 - 0 9}$ | 461,000 | 457,000 | 116,000 | 145,000 | $\mathbf{1 , 1 7 9 , 0 0 0}$ |
| $\mathbf{2 0 0 9 - 1 0}$ | 540,400 | 540,300 | 134,400 | 164,900 | $\mathbf{1 , 3 8 0 , 0 0 0}$ |
| $\mathbf{2 0 1 0 - 1 1}$ | 626,900 | 654,600 | 132,900 | 173,300 | $\mathbf{1 , 5 8 7 , 7 0 0}$ |
| $\mathbf{2 0 1 1 - 1 2}$ | 745,000 | 852,000 | 140,000 | 215,000 | $\mathbf{1 , 9 5 2 , 0 0 0}$ |
| $\mathbf{2 0 1 2 - 1 3}$ | 779,000 | 865,000 | 122,000 | 241,000 | $\mathbf{2 , 0 0 7 , 0 0 0}$ |

Major Revenue Spinners (Direct Taxes)

| Revenue Heads | 2007-08 | Share <br> (\%) | 2008-09 | Share <br> (\%) | 2009-10 | Share <br> (\%) | 2010-11 | Share <br> (\%) | 2011-12 | Share <br> (\%) | 2012-13 | Share <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Out of Demand <br> a) Arrear Demand <br> b) Current Demand | $\begin{array}{r} \hline \mathbf{4 2 , 7 7 9} \\ 6147 \\ 36632 \\ \hline \end{array}$ | $\begin{aligned} & \hline 10.3 \\ & 14.4 \\ & 85.6 \end{aligned}$ | $\begin{aligned} & \hline \mathbf{7 7 , 1 6 6} \\ & 16,260 \\ & 60,906 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline 16.0 \\ 21.1 \\ 78.9 \\ \hline \end{gathered}$ | $\begin{aligned} & \mathbf{9 8 , 5 2 9} \\ & 19,829 \\ & 78,700 \end{aligned}$ | $\begin{gathered} \hline 17.0 \\ 20.1 \\ 79.9 \end{gathered}$ | $\begin{aligned} & \hline \mathbf{7 2 , 1 8 2} \\ & 15,259 \\ & 56,923 \end{aligned}$ | $\begin{gathered} \hline 11.1 \\ 21.1 \\ 78.9 \end{gathered}$ | $\begin{array}{r} \hline \mathbf{1 2 9 , 9 7 6} \\ 16,529 \\ 113,447 \end{array}$ | $\begin{gathered} 15.7 \\ 12.7 \\ 87.3 \end{gathered}$ | $\begin{array}{r} \hline \mathbf{8 9 , 4 2 6} \\ 9,138 \\ 80,288 \end{array}$ | 11.4 1.2 10.2 |
| 2. Voluntary Payments <br> i) With Return <br> ii) Advance Tax | $\begin{array}{r} \mathbf{1 4 5 , 6 1 6} \\ 9199 \\ 136417 \end{array}$ | $\begin{array}{r} 35.2 \\ 6.3 \\ 93.7 \end{array}$ | $\begin{array}{r} \mathbf{1 4 1 , 6 8 0} \\ 14,484 \\ 127,196 \\ \hline \end{array}$ | $\begin{gathered} 29.4 \\ 10.2 \\ 89.8 \\ \hline \end{gathered}$ | $\begin{array}{r} \mathbf{1 6 5 , 8 0 1} \\ 9,500 \\ 156,301 \end{array}$ | $\begin{array}{r} 28.6 \\ 5.7 \\ 94.3 \end{array}$ | $\begin{array}{r} \mathbf{1 9 6 , 0 6 5} \\ 11,852 \\ 184,213 \\ \hline \end{array}$ | $\begin{array}{r} 30.2 \\ 6.0 \\ 94.0 \end{array}$ | $\begin{array}{r} \mathbf{2 3 7 , 3 6 6} \\ 14,968 \\ 222,398 \end{array}$ | $\begin{array}{r} 28.6 \\ 6.3 \\ 93.7 \end{array}$ | $\begin{array}{r} 244,921 \\ 14,771 \\ 230,150 \end{array}$ | $\begin{array}{r}31.2 \\ 1.9 \\ 29.3 \\ \hline\end{array}$ |
| 3. Total Withholding Taxes | 205,144 | 49.6 | 242,137 | 50.2 | 295,249 | 50.9 | 357,836 | 55.1 | 420,457 | 50.7 | 436,088 | 55.5 |
| 1. Contracts | 77,166 | 37.6 | 84,099 | 34.7 | 91,656 | 31.0 | 99,319 | 27.8 | 104,766 | 24.9 | 111,516 | 14.2 |
| 2. Imports | 27,675 | 13.5 | 30,102 | 12.4 | 50,253 | 17.0 | 66,399 | 18.6 | 85,334 | 20.3 | 103,236 | 13.1 |
| 3. Salaries | 22,651 | 11.0 | 26,991 | 11.1 | 34,073 | 11.5 | 45,581 | 12.7 | 57,339 | 13.6 | 50,056 | 6.4 |
| 4. Bank interest | 14,084 | 6.9 | 16,119 | 6.7 | 19,937 | 6.8 | 23,584 | 6.6 | 33,824 | 8.0 | 35,339 | 4.5 |
| 5. Telephone/Mobile Phones | 18,146 | 8.8 | 21,726 | 9.0 | 23,115 | 7.8 | 27,566 | 7.7 | 36,921 | 8.8 | 27,102 | 3.4 |
| 6. Exports | 11,502 | 5.6 | 14,361 | 5.9 | 16,669 | 5.6 | 24,061 | 6.7 | 23,277 | 5.5 | 23,201 | 3.0 |
| 7. Dividends | 6,483 | 3.2 | 6,565 | 2.7 | 9,283 | 3.1 | 12,003 | 3.4 | 16,986 | 4.0 | 19,191 | 2.4 |
| 8. Electricity bills | 5,894 | 2.9 | 12,721 | 5.3 | 15,471 | 5.2 | 14,313 | 4.0 | 14,636 | 3.5 | 16,026 | 2.0 |
| 9. Cash withdrawal | 4,098 | 2.0 | 11,338 | 4.7 | 12,886 | 4.4 | 10,630 | 3.0 | 12,538 | 3.0 | 12,440 | 1.6 |
| Sub Total (withholding major heads) | 187,699 | 91.5 | 224,022 | 92.5 | 273,343 | 92.6 | 323,456 | 90.4 | 385,621 | 91.7 | 398,107 | 50.6 |
| Other Withholding | 17,445 | 8.5 | 18,115 | 7.5 | 21,906 | 7.4 | 34,380 | 9.6 | 35,383 | 8.4 | 37,982 | 4.8 |
| 4. Misc | 242 | 0.1 | 255 | 0.1 | 119 | 0.0 | 3,018 | 0.5 | 24,093 | 2.9 | 5,574 | 0.7 |
| Gross Income Tax(1+2+3+4) <br> Refunds <br> Net Income Tax | $\begin{aligned} & \mathbf{3 9 3 , 7 8 1} \\ & 25822 \\ & \mathbf{3 6 7 , 9 5 9} \end{aligned}$ | 95.2 | $\begin{array}{r} \hline \mathbf{4 6 1 , 2 3 8} \\ 38,798 \\ \mathbf{4 2 2 , 4 4 0} \end{array}$ | 95.6 | $\begin{array}{r} \hline \mathbf{5 5 9 , 6 9 8} \\ 54,204 \\ \mathbf{5 0 5 , 4 9 4} \end{array}$ | 96.5 | $\begin{array}{r} \hline \mathbf{6 2 9 , 1 0 1} \\ 46,678 \\ \mathbf{5 8 2 , 4 2 3} \end{array}$ | 96.9 | $\begin{array}{r} \hline \mathbf{8 1 1 , 8 9 2} \\ 91,561 \\ \mathbf{7 2 0 , 3 3 1} \\ \hline \end{array}$ | 97.8 | $\begin{array}{r} \hline 776,009 \\ 53,397 \\ \mathbf{7 2 2 , 6 1 2} \end{array}$ | 98.2 |
| Other DT | 19902 | 4.8 | 21,107 | 4.4 | 20,482 | 3.5 | 20,027 | 3.1 | 18,092 | 2.2 | 20,797 | 1.8 |
| Gross DT <br> Refund DT <br> Net DT | $\begin{array}{r} \hline \mathbf{4 1 3 , 6 8 3} \\ 25,822 \\ \mathbf{3 8 7 , 8 6 1} \end{array}$ | 100.0 | $\begin{array}{r} \mathbf{4 8 2 , 3 4 5} \\ 38,798 \\ \mathbf{4 4 3 , 5 4 7} \end{array}$ | 100.0 | $\begin{array}{r} \mathbf{5 8 0 , 1 8 0} \\ 54,204 \\ \mathbf{5 2 5 , 9 7 6} \end{array}$ | 100.0 | $\begin{array}{r} \hline \mathbf{6 4 9 , 1 2 8} \\ 46,678 \\ \mathbf{6 0 2 , 4 5 0} \end{array}$ | 100.0 | $\begin{array}{r} \hline \mathbf{8 2 9 , 9 8 5} \\ 91,561 \\ 738,424 \\ \hline \end{array}$ | 100.0 | $\begin{array}{r} \hline 796,806 \\ 53,397 \\ 743,409 \end{array}$ | 100.0 |

Major Revenue Spinners Sales Tax Domestic(Net)

| (Rs. Million) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S.No. | Commodities | 2007-08 | Share <br> (\%) | 2008-09 | Share <br> (\%) | 2009-10 | Share (\%) | 2010-11 | Share (\%) | 2011-12 | Share <br> (\%) | 2012-13 | Share <br> (\%) |
| 1 | POL Products | 57,160 | 31.5 | 106,811 | 43.1 | 116,167 | 43.2 | 153,276 | 47.2 | 150,379 | 39.9 | 177,582 | 43.2 |
| 2 | Services provided by Telecom. | 45,106 | 24.9 | 50,099 | 20.2 | 44,709 | 16.6 | 52,658 | 16.2 | 49,131 | 13.0 | 18,320 | 4.5 |
| 3 | Natural Gas | 13,220 | 7.3 | 18,800 | 7.6 | 17,187 | 6.4 | 17,190 | 5.3 | 29,240 | 7.8 | 36,312 | 8.8 |
| 4 | Services | 6,192 | 3.4 | 6,460 | 2.6 | 16,796 | 6.2 | 20,655 | 6.4 | 17,410 | 4.6 | 6,245 | 1.5 |
| 5 | Fertilizers | 2,035 | 1.1 | 48 | 0.0 | 92 | 0.0 | 3,796 | 1.2 | 13,197 | 3.5 | 15,615 | 3.8 |
| 6 | Sugar | 1,217 | 0.7 | 12,102 | 4.9 | 9,377 | 3.5 | 7,275 | 2.2 | 12,731 | 3.4 | 8,307 | 2.0 |
| 7 | Cigarettes | 7,861 | 4.3 | 9,644 | 3.9 | 10,933 | 4.1 | 11,527 | 3.5 | 12,522 | 3.3 | 10,909 | 2.7 |
| 8 | Electrical Energy | 2,369 | 1.3 | 8,145 | 3.3 | 5,901 | 2.2 | 8,191 | 2.5 | 9,841 | 2.6 | 8,910 | 2.2 |
| 9 | Aerated Waters / Beverages | 4,411 | 2.4 | 5,097 | 2.1 | 6,987 | 2.6 | 8,342 | 2.6 | 8,432 | 2.2 | 10,750 | 2.6 |
| 10 | Cement | 3,578 | 2.0 | 4,697 | 1.9 | 3,966.00 | 1.5 | 4,862 | 1.5 | 8,049 | 2.1 | 10,909 | 2.7 |
| 11 | Tea | 2,879 | 1.6 | 3,671 | 1.5 | 4,767 | 1.8 | 5,671 | 1.7 | 1,069 | 0.3 | 403 | 0.1 |
| 12 | Scraps of Iron or Steel (Ship Breaking) | 252 | 0.1 | 538 | 0.2 | 1,942 | 0.7 | 2,160 | 0.7 | 3,644 | 1.0 | 3,433 | 0.8 |
| 13 | Motor Cars | 1,619 | 0.9 | 1,804 | 0.7 | 2,856 | 1.1 | 2,503 | 0.8 | 2,394 | 0.6 | 3,178 | 0.8 |
| 14 | Auto Parts | 2,009 | 1.1 | 1,682 | 0.7 | 2,305 | 0.9 | 2,483 | 0.8 | 2,310 | 0.6 | 2,529 | 0.6 |
| 15 | Iron \& Steel Products | 4,236 | 2.3 | 1,794 | 0.7 | 285 | 0.1 | 4,370 | 1.3 | 2,585 | 0.7 | 1,836 | 0.4 |
|  | Sub Total | 147,899 | 81.5 | 227,916 | 91.9 | 241,680 | 89.8 | 304,959 | 93.9 | 322,934 | 85.7 | 315,238 | 76.4 |
|  | Other sectors | 33,497 | 18.5 | 20,113 | 8.1 | 27,422 | 10.2 | 19,750 | 6.1 | 53,830 | 14.3 | 97,459 | 23.6 |
|  | Sales Tax (Dom) Net | 181,396 | 100.0 | 248,029 | 100.0 | 269,102 | 100.0 | 324,709 | 100.0 | 376,764 | 100.0 | 412,697 | 100.0 |

Major Revenue Spinners Sales Tax (Imports)

| S.No | Ch | Commodities | 2007-08 | Share <br> (\%) | 2008-09 | Share <br> (\%) | $\begin{gathered} 2009- \\ 10 \end{gathered}$ | Share <br> (\%) | 2010-11 | Share <br> (\%) | 2011-12 | Share <br> (\%) | 2012-13 | Share (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 27 | POL Products | 74,266 | 37.9 | 76,081 | 37.3 | 99,514 | 40.2 | 110,543 | 35.8 | 157,278 | 36.5 | 156,324 | 36.3 |
| 2 | 15 | Edible Oil | 15,440 | 7.9 | 17,824 | 8.7 | 18,709 | 7.6 | 28,598 | 9.3 | 34,898 | 8.1 | 32,261 | 7.5 |
| 3 | 87 | Vehicles (Non-Railway) | 13,538 | 6.9 | 10,736 | 5.3 | 16,089 | 6.5 | 19,795 | 6.4 | 28,100 | 6.5 | 26,793 | 6.2 |
| 4 | 39 | Plastic Resins etc. | 14,627 | 7.5 | 16,606 | 8.1 | 18,779 | 7.6 | 24,575 | 8.0 | 26,102 | 6.1 | 20,598 | 4.8 |
| 5 | 84 | Machinery and Mechanical Appliances | 7,383 | 3.8 | 6,813 | 3.3 | 8,137 | 3.3 | 12,640 | 4.1 | 22,638 | 5.3 | 19,533 | 4.5 |
| 6 | 72 | Iron and Steel | 11,573 | 5.9 | 15,117 | 7.4 | 17,541 | 7.1 | 19,010 | 6.2 | 21,809 | 5.1 | 21,745 | 5.1 |
| 7 | 31 | Fertilisers | 1,776 | 0.9 | 30 | 0.0 | 11 | 0.0 | 1,769 | 0.6 | 18,900 | 4.4 | 10,554 | 2.5 |
| 8 | 85 | Electrical Machinery | 6,964 | 3.6 | 5,883 | 2.9 | 6,506 | 2.6 | 9,664 | 3.1 | 14,099 | 3.3 | 14,515 | 3.4 |
| 9 | 29 | Organic Chemicals | 5,313 | 2.7 | 5,917 | 2.9 | 6,778 | 2.7 | 8,374 | 2.7 | 9,582 | 2.2 | 9,964 | 2.3 |
| 10 | 12 | Oil Seeds and Oleaginous Fruit etc | 3,783 | 1.9 | 3,763 | 1.8 | 6,419 | 2.6 | 6,437 | 2.1 | 8,858 | 2.1 | 6,212 | 1.4 |
| 11 | 48 | Paper \& Paperboard | 4,835 | 2.5 | 5,829 | 2.9 | 4,909 | 2.0 | 7,964 | 2.6 | 7,377 | 1.7 | 5,879 | 1.4 |
| 12 | 28 | Organic/Inorganic Chemicals | 1,271 | 0.6 | 1,419 | 0.7 | 1,598 | 0.6 | 2,204 | 0.7 | 6,470 | 1.5 | 6,932 | 1.6 |
| 13 | 38 | Misc Chemical Products | 3,199 | 1.6 | 3,195 | 1.6 | 3,539 | 1.4 | 5,369 | 1.7 | 6,436 | 1.5 | 6,501 | 1.5 |
| 14 | 40 | Rubber Products | 2,514 | 1.3 | 2,460 | 1.2 | 3,303 | 1.3 | 5,397 | 1.7 | 6,102 | 1.4 | 5,716 | 1.3 |
| 15 | 09 | Tea \& Coffee | 2,468 | 1.3 | 3,575 | 1.8 | 4,465 | 1.8 | 5,879 | 1.9 | 5,654 | 1.3 | 3,744 | 0.9 |
|  |  | Sub Total | 168,951 | 86.1 | 175,247 | 86.0 | 216,297 | 87.5 | 268,217 | 86.9 | 374,303 | 87.0 | 347,271 | 80.7 |
|  |  | Others | 27,172 | 13.9 | 28,532 | 14.0 | 30,976 | 12.5 | 40,477 | 13.1 | 56,103 | 13.0 | 82,571 | 19.2 |
|  |  | Gross | 196,123 | 100.0 | 203,778 | 100.0 | 247,273 | 100.0 | 308,694 | 100.0 | 430,406 | 100.0 | 429,842 | 100.0 |
|  |  | Refund/Rebate | 89 |  | 63 |  | 26 |  | 46 |  | 8 |  | 11 |  |
|  |  | Net | 196034 |  | 203,715 |  | 247,247 |  | 308648 |  | 430399 |  | 429,831 |  |

Major Revenue Spinners (Federal Excise Duty)
(Rs. Million)


Major Revenue Spinners (Customs Duties)
(Rs. Million)

| S.No | Ch | Commodities | $\begin{gathered} 2007- \\ 08 \end{gathered}$ | Share (\%) | 2008-09 | Share <br> (\%) | 2009-10 | Share <br> (\%) | 2010-11 | Share (\%) | 2011-12 | Share (\%) | ${ }_{13}^{2012}$ | Share <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 87 | Vehicles | 25,810 | 15.8 | 17,554 | 11.2 | 25,234 | 15.2 | 28,097 | 14.5 | 43,090 | 19.1 | 42,306 | 17.0 |
| 2 | 27 | POL Products | 24,032 | 14.7 | 19,369 | 12.4 | 19,021 | 11.5 | 21,402 | 11.1 | 17,554 | 7.8 | 20,399 | 8.2 |
| 3 | 15 | Edible Oil | 17,213 | 10.6 | 17,134 | 11.0 | 15,512 | 9.3 | 17,263 | 8.9 | 18,417 | 8.2 | 20,247 | 8.1 |
| 4 | 84 | Mechanical Appliances | 11,634 | 7.1 | 13,794 | 8.8 | 10,468 | 6.3 | 10,929 | 5.7 | 11,606 | 5.1 | 12,363 | 5.0 |
| 5 | 85 | Electrical Machinery | 13,568 | 8.3 | 13,334 | 8.5 | 9,443 | 5.7 | 9,528 | 4.9 | 9,928 | 4.4 | 10,396 | 4.2 |
| 6 | 39 | Plastic Resins etc. | 6,379 | 3.9 | 6,784 | 4.3 | 7,219 | 4.3 | 8,832 | 4.6 | 8,807 | 3.9 | 8,821 | 3.5 |
| 7 | 72 | Iron and Steel | 6,198 | 3.8 | 7,887 | 5.1 | 8,370 | 5.0 | 7,574 | 3.9 | 7,813 | 3.5 | 7,057 | 2.8 |
| 8 | 48 | Paper \& Paperboard | 4,390 | 2.7 | 5,120 | 3.3 | 4,860 | 2.9 | 7,277 | 3.8 | 6,574 | 2.9 | 5,173 | 2.1 |
| 9 | 54 | Textile Materials | 1,569 | 1.0 | 1,782 | 1.1 | 2,331 | 1.4 | 4,453 | 2.3 | 4,289 | 1.9 | 3,396 | 1.4 |
| 10 | 29 | Organic Chemicals | 3,586 | 2.2 | 3,743 | 2.4 | 3,794 | 2.3 | 3,923 | 2.0 | 3,873 | 1.7 | 3,917 | 1.6 |
| 11 | 09 | Tea \& Coffee | 1,860 | 1.1 | 2,193 | 1.4 | 2,736 | 1.6 | 3,542 | 1.8 | 3,548 | 1.6 | 3,731 | 1.5 |
| 12 | 55 | Staple Fibres | 1,087 | 0.7 | 1,341 | 0.9 | 1,742 | 1.0 | 3,213 | 1.7 | 3,328 | 1.5 | 3,127 | 1.3 |
| 13 | 04 | Dairy Produce, Eggs, Honey | 713 | 0.4 | 1,010 | 0.6 | 1,371 | 0.8 | 2,769 | 1.4 | 2,479 | 1.1 | 2,235 | 0.9 |
| 14 | 32 | Dyes and Paints | 2,005 | 1.2 | 2,238 | 1.4 | 2,418 | 1.5 | 2,681 | 1.4 | 2,538 | 1.1 | 2,671 | 1.1 |
| 15 | 69 | Ceramic Products | 1,433 | 0.9 | 2,029 | 1.3 | 1,899 | 1.1 | 2,024 | 1.0 | 2,414 | 1.1 | 2,223 | 0.9 |
|  |  | Sub Total | 121,477 | 74.5 | 115,311 | 73.9 | 116,418 | 70.1 | 133,507 | 69.0 | 146,258 | 64.9 | 148,062 | 59.3 |
|  |  | Others | 41,594 | 25.5 | 40,738 | 26.1 | 49,637 | 29.9 | 59,873 | 31.0 | 79,102 | 35.1 | 101,759 | 40.7 |
|  |  | Gross <br> Refund/rebate <br> Net | $\begin{gathered} \hline \mathbf{1 6 3 , 0 7 1} \\ 12,408 \\ \mathbf{1 5 0 , 6 6 3} \end{gathered}$ | $100.0$ | $\begin{gathered} \hline \mathbf{1 5 6 , 0 4 9} \\ 7,646 \\ \mathbf{1 4 8 , 4 0 3} \end{gathered}$ | $100.0$ | $\begin{gathered} \mathbf{1 6 6 , 0 5 6} \\ 5,783 \\ \mathbf{1 6 0 , 2 7 3} \end{gathered}$ | $100.0$ | $\begin{gathered} \mathbf{1 9 3 , 3 8 0} \\ 8,527 \\ \mathbf{1 8 4 , 8 5 3} \end{gathered}$ | 100.0 | $\begin{gathered} \mathbf{2 2 5 , 3 6 0} \\ 8,454 \\ \mathbf{2 1 6 , 9 0 6} \end{gathered}$ | 100.0 | $\begin{array}{\|c} \mathbf{2 4 9}, \mathbf{8 2 1} \\ 10,362 \\ \mathbf{2 3 9 , 4 5 9} \end{array}$ | $100.0$ |

## Month-wise Net Collection

## ALL TAXES

| MONTHS | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 23,357 | 30,675 | 34,601 | 46,178 | 50,941 | 72,463 | 74,680 | 77,148 | 112,276 | 106,876 |
| AUGUST | 30,128 | 34,188 | 44,924 | 46,333 | 60,139 | 78,815 | 86,189 | 99,940 | 120,506 | 123,359 |
| SEPTEMBER | 40,577 | 60,846 | 72,531 | 91,426 | 94,056 | 110,813 | 102,990 | 116,407 | 148,023 | 180,774 |
| OCTOBER | 41,988 | 40,922 | 49,175 | 53,313 | 66,388 | 92,182 | 107,957 | 103,547 | 126,408 | 135,134 |
| NOVEMBER | 33,755 | 38,490 | 47,553 | 59,026 | 68,543 | 74,809 | 87,859 | 103,032 | 131,848 | 139,709 |
| DECEMBER | 60,623 | 57,369 | 75,125 | 114,236 | 95,009 | 124,752 | 122,503 | 161,580 | 201,676 | 203,125 |
| JANUARY | 43,746 | 41,252 | 45,921 | 52,160 | 77,542 | 76,629 | 112,487 | 108,413 | 136,003 | 132,686 |
| FEBRUARY | 39,263 | 37,241 | 49,482 | 52,426 | 72,766 | 77,524 | 96,744 | 105,910 | 133,388 | 140,266 |
| MARCH | 39,958 | 60,288 | 70,510 | 81,899 | 94,545 | 107,123 | 118,190 | 144,172 | 170,269 | 190,357 |
| APRIL | 43,854 | 49,841 | 57,157 | 59,485 | 83,663 | 85,824 | 116,948 | 129,686 | 145,795 | 153,197 |
| MAY | 43,282 | 49,432 | 63,590 | 65,774 | 92,611 | 94,870 | 110,260 | 159,623 | 181,764 | 173,269 |
| JUNE | 80,312 | 89,843 | 102,873 | 124,980 | 151,889 | 165,346 | 190,575 | 248,556 | 274,737 | 267,608 |
| Total | 520,843 | 590,387 | 713,442 | 847,236 | 1,008,092 | 1,161,150 | 1,327,382 | 1,558,014 | 1,882,693 | 1,946,360 |

## DIRECT TAXES

| MONTHS | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 6,174 | 6,215 | 7,620 | 10,086 | 14,110 | 18,469 | 17,470 | 18,102 | 28,966 | 21,854 |
| AUGUST | 6,777 | 6,656 | 9,015 | 11,110 | 15,007 | 22,154 | 26,421 | 26,006 | 32,069 | 32,358 |
| SEPTEMBER | 12,627 | 28,863 | 31,551 | 45,280 | 48,415 | 47,612 | 41,455 | 51,610 | 63,507 | 84,546 |
| OCTOBER | 12,300 | 6,754 | 11,105 | 16,066 | 17,161 | 25,573 | 43,641 | 34,218 | 39,659 | 45,304 |
| NOVEMBER | 8,500 | 7,376 | 10,163 | 13,925 | 18,720 | 22,920 | 26,896 | 32,668 | 45,421 | 48,440 |
| DECEMBER | 23,618 | 22,523 | 34,860 | 76,232 | 51,182 | 73,608 | 55,518 | 78,273 | 102,945 | 105,022 |
| JANUARY | 12,200 | 9,067 | 10,070 | 12,457 | 27,071 | 24,999 | 45,677 | 36,860 | 41,580 | 40,161 |
| FEBRUARY | 10,180 | 8,870 | 10,519 | 13,780 | 25,018 | 23,649 | 35,230 | 37,206 | 51,235 | 48,743 |
| MARCH | 12,043 | 23,149 | 27,793 | 38,865 | 40,955 | 48,596 | 50,039 | 66,674 | 73,279 | 78,649 |
| APRIL | 14,300 | 13,472 | 14,888 | 15,080 | 26,915 | 25,361 | 45,965 | 49,635 | 50,238 | 48,461 |
| MAY | 14,640 | 13,464 | 14,363 | 19,825 | 28,211 | 32,317 | 36,679 | 46,995 | 72,121 | 60,982 |
| JUNE | 31,720 | 36,963 | 43,041 | 61,031 | 75,097 | 78,290 | 100,986 | 124,204 | 137,404 | 128,889 |
| Total | 165,079 | 183,372 | 224,988 | 333,737 | 387,862 | 443,548 | 525,977 | 602,451 | 738,424 | 743,409 |

## INDIRECT TAXES

| MONTHS | $\mathbf{2 0 0 3 - 0 4}$ | $\mathbf{2 0 0 4 - 0 5}$ | $\mathbf{2 0 0 5 - 0 6}$ | $\mathbf{2 0 0 6 - 0 7}$ | $\mathbf{2 0 0 7 - 0 8}$ | $\mathbf{2 0 0 8 - 0 9}$ | $\mathbf{2 0 0 9 - 1 0}$ | $\mathbf{2 0 1 0 - 1 1}$ | $\mathbf{2 0 1 1 - 1 2}$ | $\mathbf{2 0 1 2 - 1 3}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| JULY | 17,183 | 24,460 | 26,981 | 36,092 | 36,831 | 53,994 | 57,210 | 59,046 | 83,310 | 85,022 |
| AUGUST | 23,351 | 27,532 | 35,909 | 35,223 | 45,132 | 56,661 | 59,768 | 73,934 | 88,437 | 91,001 |
| SEPTEMBER | 27,950 | 31,983 | 40,980 | 46,146 | 45,641 | 63,201 | 61,535 | 64,797 | 84,516 | 96,228 |
| OCTOBER | 29,688 | 34,168 | 38,070 | 37,247 | 49,227 | 66,609 | 64,316 | 69,329 | 86,749 | 89,830 |
| NOVEMBER | 25,255 | 31,114 | 37,390 | 45,101 | 49,823 | 51,889 | 60,963 | 70,364 | 86,427 | 91,269 |
| DECEMBER | 37,005 | 34,846 | 40,265 | 38,004 | 43,827 | 51,144 | 66,985 | 83,307 | 98,731 | 98,103 |
| JANUARY | 31,546 | 32,185 | 35,851 | 39,703 | 50,471 | 51,630 | 66,810 | 71,553 | 94,423 | 92,525 |
| FEBRUARY | 29,083 | 28,371 | 38,963 | 38,646 | 47,748 | 53,875 | 61,514 | 68,704 | 82,153 | 91,523 |
| MARCH | 27,915 | 37,139 | 42,717 | 43,034 | 53,590 | 58,527 | 68,151 | 77,498 | 96,990 | 111,708 |
| APRIL | 29,554 | 36,369 | 42,269 | 44,405 | 56,748 | 60,463 | 70,983 | 80,051 | 95,557 | 104,736 |
| MAY | 28,642 | 35,968 | 49,227 | 45,949 | 64,400 | 62,553 | 73,581 | 112,628 | 109,643 | 112,287 |
| JUNE | 48,592 | 52,880 | 59,832 | 63,949 | 76,792 | 87,056 | 89,589 | 124,352 | 137,333 | 138,719 |
| Total | $\mathbf{3 5 5 , 7 6 4}$ | $\mathbf{4 0 7 , 0 1 5}$ | $\mathbf{4 8 8 , 4 5 4}$ | $\mathbf{5 1 3 , 4 9 9}$ | $\mathbf{6 2 0 , 2 3 0}$ | $\mathbf{7 1 7 , 6 0 2}$ | $\mathbf{8 0 1 , 4 0 5}$ | $\mathbf{9 5 5 , 5 6 3}$ | $\mathbf{1 , 1 4 4 , 2 6 9}$ | $\mathbf{1 , 2 0 2 , 9 5 1}$ |

## SALES TAX (TOTAL)

(Rs. Million)

| MONTHS | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 10,253 | 14,787 | 15,740 | 24,024 | 26,234 | 33,471 | 38,431 | 40,800 | 61,674 | 63,873 |
| AUGUST | 14,771 | 16,101 | 22,779 | 20,915 | 28,847 | 36,624 | 39,045 | 51,568 | 64,395 | 64,699 |
| SEPTEMBER | 16,573 | 19,462 | 24,466 | 30,646 | 27,671 | 40,137 | 39,582 | 41,333 | 59,248 | 68,915 |
| OCTOBER | 18,893 | 19,715 | 23,576 | 21,974 | 31,506 | 42,345 | 42,131 | 46,784 | 63,726 | 61,286 |
| NOVEMBER | 16,656 | 19,319 | 23,547 | 28,130 | 29,740 | 33,597 | 39,849 | 46,207 | 61,006 | 64,403 |
| DECEMBER | 23,596 | 19,967 | 22,631 | 20,548 | 25,318 | 31,006 | 43,834 | 55,911 | 70,957 | 68,980 |
| JANUARY | 19,690 | 19,250 | 22,188 | 24,786 | 29,907 | 32,865 | 44,986 | 46,579 | 65,578 | 66,202 |
| FEBRUARY | 19,591 | 16,571 | 23,591 | 23,716 | 28,838 | 35,395 | 41,166 | 44,994 | 57,066 | 65,072 |
| MARCH | 15,665 | 20,207 | 23,885 | 24,076 | 30,552 | 35,699 | 42,134 | 48,495 | 64,734 | 72,557 |
| APRIL | 17,324 | 21,432 | 26,144 | 26,977 | 35,041 | 38,073 | 46,159 | 52,300 | 66,865 | 73,374 |
| MAY | 17,705 | 20,943 | 30,546 | 27,425 | 39,441 | 40,163 | 47,916 | 78,681 | 75,734 | 78,951 |
| JUNE | 28,450 | 30,783 | 35,705 | 36,179 | 44,335 | 52,369 | 51,115 | 79,705 | 93,916 | 94,216 |
| Total | 219,167 | 238,537 | 294,798 | 309,396 | 377,430 | 451,744 | 516,348 | 633,357 | 804,899 | 842,528 |

## SALES TAX (IMPORTS)

(Rs. Million)

| MONTHS | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 | 2012-13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| JULY | 8,192 | 10,614 | 11,082 | 15,109 | 15,298 | 17,873 | 17,077 | 20,667 | 37,310 | 36,706 |
| AUGUST | 9,597 | 11,272 | 13,587 | 14,849 | 15,993 | 17,453 | 18,084 | 22,820 | 34,149 | 37,022 |
| SEPTEMBER | 9,471 | 11,287 | 14,356 | 14,783 | 16,262 | 20,410 | 16,959 | 20,470 | 32,663 | 38,124 |
| OCTOBER | 10,918 | 11,349 | 14,264 | 11,429 | 17,530 | 22,322 | 21,124 | 25,136 | 33,833 | 31,793 |
| NOVEMBER | 8,552 | 11,812 | 13,116 | 16,367 | 17,845 | 14,220 | 16,633 | 22,197 | 34,902 | 33,597 |
| DECEMBER | 12,397 | 13,005 | 14,343 | 12,775 | 12,142 | 11,454 | 19,400 | 30,761 | 38,695 | 32,503 |
| JANUARY | 11,759 | 11,573 | 12,260 | 12,702 | 17,403 | 14,758 | 23,078 | 25,610 | 36,330 | 34,390 |
| FEBRUARY | 9,262 | 11,055 | 13,091 | 13,620 | 13,545 | 14,525 | 17,029 | 20,816 | 31,323 | 31,665 |
| MARCH | 11,234 | 14,026 | 15,008 | 14,098 | 15,689 | 14,263 | 23,513 | 23,503 | 33,695 | 36,516 |
| APRIL | 11,686 | 12,547 | 13,755 | 15,466 | 16,256 | 17,312 | 23,044 | 25,337 | 37,486 | 36,961 |
| MAY | 10,387 | 12,943 | 17,156 | 16,561 | 19,366 | 17,316 | 25,942 | 38,311 | 38,814 | 41,038 |
| JUNE | 12,420 | 13,362 | 19,427 | 18,150 | 18,705 | 21,809 | 25,363 | 33,020 | 41,198 | 39,516 |
| Total | 125,875 | 144,845 | 171,445 | 175,909 | 196,034 | 203,715 | 247,246 | 308,648 | 430,398 | 429,831 |

## SALES TAX (DOMESTIC)

| MONTHS | $2003-04$ | $2004-05$ | $2005-06$ | $2006-07$ | $2007-08$ | $2008-09$ | $2009-10$ | $2010-11$ | $2011-12$ | $2012-13$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| JULY | 2,061 | 4,173 | 4,658 | 8,915 | 10,936 | 15,598 | 21,354 | 20,133 | 24,364 | 27,167 |
| AUGUST | 5,174 | 4,829 | 9,192 | 6,066 | 12,854 | 19,171 | 20,961 | 28,748 | 30,246 | 27,677 |
| SEPTEMBER | 7,102 | 8,175 | 10,110 | 15,863 | 11,409 | 19,727 | 22,623 | 20,863 | 26,585 | 30,791 |
| OCTOBER | 7,975 | 8,366 | 9,312 | 10,545 | 13,976 | 20,023 | 21,007 | 21,648 | 29,893 | 29,493 |
| NOVEMBER | 8,104 | 7,507 | 10,431 | 11,763 | 11,895 | 19,377 | 23,216 | 24,010 | 26,104 | 30,806 |
| DECEMBER | 11,199 | 6,962 | 8,288 | 7,773 | 13,176 | 19,552 | 24,434 | 25,150 | 32,262 | 36,477 |
| JANUARY | 7,931 | 7,677 | 9,928 | 12,084 | 12,504 | 18,107 | 21,908 | 20,969 | 29,248 | 31,812 |
| FEBRUARY | 10,329 | 5,516 | 10,500 | 10,096 | 15,293 | 20,870 | 24,137 | 24,178 | 25,743 | 33,407 |
| MARCH | 4,431 | 6,181 | 8,877 | 9,978 | 14,863 | 21,436 | 18,621 | 24,992 | 31,039 | 36,041 |
| APRIL | 5,638 | 8,885 | 12,389 | 11,511 | 18,785 | 20,761 | 23,115 | 26,963 | 29,379 | 36,413 |
| MAY | 7,318 | 8,000 | 13,390 | 10,864 | 20,075 | 22,847 | 21,974 | 40,370 | 36,920 | 37,913 |
| JUNE | 16,030 | 17,421 | 16,278 | 18,029 | 25,630 | 30,560 | 25,752 | 46,685 | 52,718 | 54,700 |
| Total | $\mathbf{9 3 , 2 9 2}$ | $\mathbf{9 3 , 6 9 2}$ | $\mathbf{1 2 3 , 3 5 3}$ | $\mathbf{1 3 3 , 4 8 7}$ | $\mathbf{1 8 1 , 3 9 6}$ | $\mathbf{2 4 8 , 0 2 9}$ | $\mathbf{2 6 9 , 1 0 2}$ | $\mathbf{3 2 4 , 7 0 9}$ | $\mathbf{3 7 4 , 5 0 1}$ | $\mathbf{4 1 2 , 6 9 7}$ |

## FEDRAL EXCISE

| MONTHS | $2003-04$ |  | $2004-05$ |  | $2005-06$ | $2006-07$ | $2007-08$ | $2008-09$ | $2009-10$ | $2010-11$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

## CUSTOMS

| MONTHS | $2003-04$ | $2004-05$ | $2005-06$ | $2006-07$ | $2007-08$ | $2008-09$ | $2009-10$ | $2010-11$ | $2011-12$ | $2012-13$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| JULY | 4,933 | 6,545 | 8,383 | 8,076 | 8,738 | 12,336 | 9,466 | 10,953 | 11,968 | 15,060 |
| AUGUST | 5,374 | 7,576 | 9,069 | 9,711 | 9,730 | 11,097 | 11,134 | 12,044 | 14,175 | 17,761 |
| SEPTEMBER | 7,581 | 8,274 | 11,194 | 10,103 | 10,508 | 14,730 | 12,465 | 14,168 | 16,368 | 19,481 |
| OCTOBER | 6,923 | 10,179 | 9,853 | 9,802 | 10,173 | 13,660 | 12,600 | 12,303 | 14,516 | 16,956 |
| NOVEMBER | 5,595 | 8,017 | 9,727 | 11,452 | 11,779 | 9,743 | 11,091 | 13,378 | 15,825 | 17,892 |
| DECEMBER | 9,853 | 10,603 | 13,270 | 11,599 | 10,716 | 11,194 | 14,493 | 17,181 | 20,861 | 20,229 |
| JANUARY | 8,229 | 8,714 | 9,522 | 9,596 | 13,779 | 10,670 | 12,748 | 14,410 | 17,205 | 17,404 |
| FEBRUARY | 6,280 | 8,063 | 10,490 | 9,342 | 11,199 | 9,471 | 11,404 | 13,949 | 16,634 | 16,552 |
| MARCH | 8,077 | 12,117 | 13,569 | 12,979 | 15,256 | 12,490 | 16,285 | 18,387 | 20,995 | 29,069 |
| APRIL | 7,377 | 9,661 | 10,420 | 10,413 | 12,937 | 11,798 | 14,049 | 14,663 | 17,940 | 20,958 |
| MAY | 6,603 | 9,580 | 12,494 | 11,206 | 14,946 | 11,417 | 14,007 | 17,701 | 20,517 | 20,867 |
| JUNE | 14,220 | 16,045 | 20,393 | 18,020 | 20,902 | 19,797 | 20,531 | 25,716 | 29,902 | 27,231 |
| Total | $\mathbf{9 1 , 0 4 5}$ | $\mathbf{1 1 5 , 3 7 4}$ | $\mathbf{1 3 8 , 3 8 4}$ | $\mathbf{1 3 2 , 2 9 9}$ | $\mathbf{1 5 0 , 6 6 3}$ | $\mathbf{1 4 8 , 4 0 3}$ | $\mathbf{1 6 0 , 2 7 3}$ | $\mathbf{1 8 4 , 8 5 3}$ | $\mathbf{2 1 6 , 9 0 6}$ | $\mathbf{2 3 9}$ |

