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# Strategic Planning and Research \& Statistics Wing, FBR 

The FBR Quarterly Review October - December, 2011 has been prepared by the Research Team of Strategic Planning and Research \& Statistics Wing.

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| Abbreviations |  |
| :--- | :--- |
| CD | Customs Duties |
| CFY | Current Fiscal Year |
| DT | Collection on Demand |
| FBR | Direct Taxes |
| FED | Federal Board of Revenue |
| FY | Federal Excise Duties |
| GST | Fiscal Year |
| HSD | General Sales Tax |
| LTU | High Speed Diesal. |
| MCC | Morge Tax Payers' Unit Customs Collectorate |
| NTN | National Tax Number |
| PCT | Pakistan Customs Tariff |
| PFY | Previous Fiscal Year |
| H1:CFY | First Half Current Fiscal Year |
| H1:PFY | First Half Previous Fiscal Year |
| RTO | Regional Tax Office |
| ST(D) | Sales Tax Domestic |
| ST(M) | Sales Tax Import |
| TARP | Tax Administration Reform Project |
| USAS | Universal Self-Assessment Scheme |
| VAT | Voluntary Payments |

## Foreword

It gives me great pleasure and satisfaction to record that $F B R$ has surpassed its tax revenues target of Rs 839.7 billion by collecting Rs.840.7 billon during first 6 months of current fiscal year. This accomplishment is despite unfavourable macro economic situation and gas \& power outages. The current issue of the FBR Quarterly Review provides in-depth analysis of federal tax revenues during first half of the FY 2011-12.

I appreciate the efforts put in by Strategic Planning, Research \& Statistics Wing, FBR in bringing out this valuable publication and firmly believe that the multifaceted information, analysis, and its lucid presentation will be useful for a wide spectrum of readers including business community, policy planners, partners in development, and researchers.

Comments and suggestions from our valued readers will be highly appreciated for forthcoming publications of the FBR Quarterly Reviews.

Mumtaz Haider Rizvi
Chairman, FBR

## I <br> FBR Tax Collection:

## The Economy ${ }^{1}$

Tax revenue generation is linked with the state of economy. The economy of Pakistan was confronted with both external and internal challenges; foremost on the domestic front electricity \& gas outages remained a major constraint to the overall growth of the economy. Despite these constraints, it is encouraging to note that economy is showing signs of improvement, to some extent, in the current fiscal year. The growth in large scale manufacturing has improved from negative in first half of 2010-11 to positive in the current fiscal year in 2011-12. Within the commodity producing sector, especially agriculture is doing better and major kharif crops are likely to achieve their growth targets. Moreover, flood related damages to the cotton crop in Sindh have been more than offset by gains in Punjab. Similarly, foreign remittances improved significantly and inflation has declined in food and non-food sectors. However, the drop in inflow of FDIs and risks to macroeconomic stability posed from external sector are major concerns.

According to SBP Second Quarterly Report FY 12, the growth of GDP would be $3 \%$ to $4 \%$ during current financial year against an annual target of $4.2 \%$. However, a sizeable growth of more than $27 \%$ in the tax collection during first half of 201112 is the manifestation of FBR concerted efforts. Based on the trend in growth achieved so far, it is hoped that annual revenue target of Rs. 1,952 billion would be met.

[^0]
## FBR Revenue Collection vis-à-vis Target ${ }^{2}$

FBR revenue target for the FY: 2011-12 has been fixed at Rs. 1,952 billion at the time of announcement of Federal Budget. FBR has been able to collect Rs. 840.7 billion net revenue during July- December 2011-12 against a target of Rs.839.7 billion despite unfavourable macroeconomic situation and power \& gas outages. The collection has registered a growth of $27.1 \%$ over collection during the previous year (Table 1). This achievement has been made despite general economic slowdown, particularly, the slow growth in the manufacturing sector and less tax realization from major sectors like cement, beverages and cigarettes. Keeping in view, the deteriorating economic conditions, this performance is satisfactory to great extent.

Table 1: Net Collection Vis-à-Vis Targets for H1: 2011-12

| Tax Heads | Target | Collection <br> H1:2011-12 | Collection <br> H1:2010-11 | Growth in <br> Collection <br> $(\%)$ | Target <br> Achieved <br> $(\%)$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Direct Taxes | 308.6 | 312.6 | 240.9 | 29.8 | 101.3 |
| Sales Tax | 378.5 | 381.0 | 282.6 | 34.8 | 100.7 |
| FED | 59.8 | 53.4 | 58.1 | -8.1 | 89.3 |
| Customs | 92.8 | 93.7 | 80.0 | 17.1 | 101.0 |
| Half Year | $\mathbf{8 3 9 . 7}$ | $\mathbf{8 4 0 . 7}$ | $\mathbf{6 6 1 . 6}$ | $\mathbf{2 7 . 1}$ | $\mathbf{1 0 0 . 1}$ |

All the major taxes have performed well during the period under review. The collection under direct taxes has been Rs. 312.6 billion which is higher by $29.8 \%$ as compared to the corresponding period of last year. The assigned target has been surpassed by Rs 4 billion.

Similarly, an amount of Rs. 381 billion has been collected in the sales tax during July-December, 2011-12, indicating a sizable growth of $34.8 \%$ over the collection

[^1]of Rs. 282.6 billion in the comparable period of last year. The target of Rs. 378.5 billion has been surpassed by Rs 2.5 billion or $0.7 \%$. Sales tax collection from imports has registered a healthy growth of $48.9 \%$ due to $19.5 \%$ increase recorded in the value of imports. On the other hand, $20.6 \%$ growth has been recorded in the sales tax domestic collection.

As far as customs is concerned, an amount of Rs. 93.7 billion has been collected during the first six months of CFY, as against the target of Rs. 92.8 billion. The target has been surpassed by about one billion rupees. The collection of customs duty has recorded a growth of $17.1 \%$ over the collection of Rs 80 billion in the corresponding period of last year.

The collection under the head of FED has been Rs 53.4 billion during the first six months of the financial year 2011-12, against the target of Rs 59.8 billion fixed for the same period. The target has been missed by about Rs. 6 billion. Main reasons for slow growth and shortfall against the assigned target are drop in the collection from cement and beverages due to reduction in the FED rates by Rs 200 per MT on cement and withdrawal of FED rate on white cement. Similarly, the FED rate has been reduced by $50 \%$ on beverages and $1 \%$ special excise duty both at import and domestic stages have been withdrawn in the Budget 2011-12.

FBR is making best efforts to achieve the annual revenue target of Rs 1,952 billion. However, there will be more pressure in the second half of current fiscal year to collect the remaining balance of Rs. $1,111.3$ billion which is over $56 \%$ of total revenue target. Month-wise details of collection have been depicted in Table 2.

Table 2: Month-wise Comparative Net Federal Revenue Collection

| Months | FY 11-12 | FY 10-11 | Difference |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  | Absolute | Percentage |
| July | 112,275 | 77,148 | 35,127 | 45.5 |
| August | 120,506 | 99,940 | 20,566 | 20.6 |
| September | 148,023 | 116,407 | 31,616 | 27.2 |
| October | 126,408 | 103,547 | 22,861 | 22.1 |
| November | 131,849 | 103,032 | 28,817 | 27.9 |
| December | 201,676 | 161,580 | 40,096 | 24.8 |
| July-December | $\mathbf{8 4 0 , 7 3 7}$ | $\mathbf{6 6 1 , 5 5 4}$ | $\mathbf{1 7 9 , 0 8 3}$ | $\mathbf{2 7 . 1}$ |

A look on the monthly collection indicates a significant growth of around $46 \%$ in July 2011. However, the momentum could not continue in the remaining months. In the second quarter the monthly targets were missed, nevertheless, overall half yearly target has been achieved. It is expected that high growth momentum in revenue realization is likely to develop in the second half of the year (Graph 1 ).


## Detailed Analysis of Individual Taxes

Direct Taxes: The gross and net collection of direct taxes during H1:11-12 has been Rs. 371.4 billion and Rs. 312.6 billion indicating a growth of $42.4 \%$ and $29.8 \%$ respectively. The net collection is Rs. 72 billion higher as compared to H 1 : PFY.

## Components of Income \& Corporate Taxes

Collection on Demand (CoD): Although the share of CoD has reduced in total income tax collection but the growth in this segment during H1: 11-12 has been $125.3 \%$, thus indicating efforts of field formations to collect the revenue (Table 3). The share of CoD, in total income tax collection remained $13 \%$ against $8.2 \%$ in corresponding period last year. Within the CoD, the share of current demand and arrear demand has been $91 \%$ and $9 \%$ during July-December, 2011-12. The collection from current demand reached Rs. 43.1 billion in H1:11-12 against Rs. 12.3 billion in $\mathrm{H} 1: 10-11$, whereas under the head of arrear demand, Rs. 4.1 billion were collected against Rs.8.6 billion during H1: PFY.

Table 3: Collection on Demand (CoD): A Comparison

| Heads | H1: $11-12$ | H1: 10-11 | Growth (\%) |
| :---: | :---: | :---: | :---: |
| Arrear | 4,059 | 8,632 | -53.0 |
| Current | 43,081 | 12,292 | 250.5 |
| Total CoD | $\mathbf{4 7 , 1 4 1}$ | $\mathbf{2 0 , 9 2 4}$ | $\mathbf{1 2 5 . 3}$ |

Voluntary Payments (VP): This component includes payments with return and advances. An amount of Rs. 114.1 billion has been generated under the head of voluntary payments during H1: 11-12 as compared to Rs. 82.4 billion in the corresponding period last year (Table 4). A growth of $38.5 \%$ has been recorded in voluntary compliance. Details of collection from voluntary payments have been given in Table 4.

Table 4: Voluntary Payments (VP): A Comparison

| Heads | H1:11-12 | H1: $10-11$ | Growth (\%) Million) |
| :---: | :---: | :---: | :---: |
| With Return | 11,508 | 9,080 | 26.7 |
| Advance Tax | 102,620 | 73,347 | 39.9 |
| Total VP | $\mathbf{1 1 4 , 1 2 8}$ | $\mathbf{8 2 , 4 2 7}$ | $\mathbf{3 8 . 5}$ |

Withholding Taxes (WHT): Withholding tax is the third important component of income tax. During H1: 11-12, tax receipts worth Rs. 186 billion have been collected against Rs. 151.3 billion collected in the corresponding period of last year entailing a significant growth of $23 \%$ (Table 5). The share of WHT in gross income tax collection remained $50 \%$ during the period under review.

The major revenue spinners of WHT are: contracts/supplies, imports, salary, telephone, exports, bank interest, electricity, cash withdrawals and dividends. The major heads depicted in Table 5 contribute $92.3 \%$ of total WHT collection. The major share of WHT comes from contracts ( $24 \%$ ) followed by imports ( $22 \%$ ), salary ( $13 \%$ ), telephone bills and bank interest ( $8 \%$ ) each and exports ( $6 \%$ ).

A healthy performance in receipts on account of dividends, salary payments, imports, exports, and telephone and bank interest has been witnessed during H 1 : 11-12. On the other hand, there has been a decline in WHT on cash withdrawals due to rate reduction in the Budget 2011-12.

Table 5: Half-Yearly Collection from Major Revenue Spinners of Withholding Taxes

| Collection Heads | H1: 11-12 | H1: 10-11 | Difference <br> (Absolute) | Growth | Share in <br> WHT <br> HI:11-12 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Contracts | 44313 | 38410 | 5903 | 15.4 | $24 \%$ |
| Imports | 41422 | 28748 | 12674 | 44.1 | $22 \%$ |
| Salary | 23723 | 19721 | 4002 | 20.3 | $13 \%$ |
| Telephone Bills | 15770 | 13264 | 2506 | 18.9 | $8 \%$ |
| Bank Interest | 14164 | 10310 | 3854 | 37.4 | $8 \%$ |
| Export | 11216 | 10004 | 1212 | 12.1 | $6 \%$ |
| Dividends | 8650 | 5407 | 3243 | 60.0 | $5 \%$ |
| Electricity | 6173 | 7012 | -839 | -12.0 | $3 \%$ |
| Cash Withdrawals | 5726 | 6781 | -1055 | -15.6 | $3 \%$ |
| Sub-Total (9 major items) | 171157 | 139657 | 3854 | 22.6 |  |
| Share in Total WHT | 92.0 | 92.3 |  |  |  |
| Other WHT | 8 | 7.7 |  |  |  |
| Total WHT | $\mathbf{1 8 5 9 9 3}$ | $\mathbf{1 5 1 3 2 4}$ |  |  |  |
| Share in Gross I. Tax | 50.6 | 59.4 |  |  |  |

## Sales Tax:

Sales tax is the leading revenue generation source of federal tax revenues. It contributed around $45 \%$ of total tax revenues. The gross and net collection of sales tax has been Rs. 403.1 billion and Rs. 381 billion respectively during JulyDecember 2011-12. The gross and net tax revenues grew by $32.1 \%$ and $34.8 \%$ respectively. This accomplishment is despite reduction of sales tax rates by $1 \%$ in announced in the Federal Budget 2011-12. The refund payments have declined by around $2.3 \%$ in the sales tax during the same period. There are two components of sales tax i.e. sales tax imports and sales tax domestic. The collection of sales tax imports grew strongly by $48.9 \%$ and sales tax domestic has also registered a significant growth of $20.6 \%$. Due to better collection from sales tax imports, the share of sales tax imports has gone up from around $50 \%$ during July-December,

2010-11 to $55 \%$ during the same period of current fiscal year. In fact, imports during 2011-12 reflected around $20 \%$ growth during first half of CFY.

Table 6 presents details of collection of two components of sales tax during HI: 2011-12

Table 6: Collection of Sales Tax during H1:2011-12

| Tax-Head | Net Collection <br> (Rs. Million) |  | Growth |  |
| :--- | :---: | :---: | :---: | :---: |
|  | H1:11-12 | H1:10-11 | Absolute | \% |
|  | 211,552 | 142,051 | 69,501 | 48.9 |
| Sales Tax Domestic | 169,454 | 140,552 | 28,902 | 20.6 |
| Sales Tax (Total) | $\mathbf{3 8 1 , 0 0 6}$ | $\mathbf{2 8 2 6 0 3}$ | $\mathbf{9 8 4 0 3}$ | $\mathbf{3 4 . 8}$ |

## Sales Tax (Domestic) Collection and Major Revenue Spinners:

The major 10 revenue spinners contributed $86.4 \%$ of sales tax on domestic stage in H1: 2011-12. A detail of the collection from these spinners is depicted in Table 7.

Table 7: Net Collection of GST (Domestic) from Major Revenue Spinners

| Commodities/Items | Net Collection |  |  | Share (\%) |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | H1:11-12 | H1:10-11 | Growth <br> $(\%)$ | H1:11-12 | H1:10-11 |
|  | 73,372 | 63,322 | 15.9 | 43.3 | 45.1 |
| Telecom Services | 24,058 | 23,429 | 2.7 | 14.2 | 16.7 |
| Natural Gas | 10,692 | 11,735 | -8.9 | 6.3 | 8.3 |
| Fertilizer | 9,898 | 47 | 20959.6 | 5.8 | 0.0 |
| Services | 7,135 | 9,182 | -22.3 | 4.2 | 6.5 |
| Sugar | 5,638 | 2,336 | 141.4 | 3.3 | 1.7 |
| Cigarettes | 5,311 | 4,995 | 6.3 | 3.1 | 3.6 |
| Beverages | 4,609 | 4,060 | 13.5 | 2.7 | 2.9 |
| Tea | 3,098 | 2,880 | 7.6 | 1.8 | 2.0 |
| Electrical Energy | 2,627 | $.6,493$ | -59.5 | 1.6 | 4.6 |
| Major Ten Commodities | $\mathbf{1 4 6 , 4 3 8}$ | $\mathbf{1 2 8 , 4 7 9}$ | $\mathbf{1 4 . 0}$ | $\mathbf{8 6 . 4}$ | $\mathbf{9 1 . 4}$ |
| Other | 23,016 | 12,073 | $\mathbf{9 0 . 6}$ | $\mathbf{1 3 . 6}$ | $\mathbf{8 . 6}$ |
| All Commodities | $\mathbf{1 6 9 , 4 5 4}$ | $\mathbf{1 4 0 , 5 5 2}$ | $\mathbf{2 0 . 6}$ | $\mathbf{1 0 0 . 0}$ | $\mathbf{1 0 0 . 0}$ |

The petroleum is the leading contributor of sales tax domestic collection. The overall collection of sales tax domestic depends on the collection of petroleum products as it contributes around $43 \%$ of the sales tax domestic. The growth is mainly attributable to increased taxable sales of petroleum products by $37.6 \%$.

The collection from telecom, second major source of sales tax domestic, has registered a low growth of $2.7 \%$. One reason of low growth is around $2 \%$ increase in the input adjustment. The collection from natural gas has declined by $8.9 \%$ mainly due to increased refunds by $17.1 \%$ and decline in the taxable sales by $4.3 \%$. In March, 2011, the exemption from fertilizer was withdrawn which has also yielded robust amount of Rs. 9.9 billion during first half of CFY. A negative growth of $22 \%$ recorded in the collection from other services.

A robust growth of $141.4 \%$ has been recorded in the collection of sugar by $141.4 \%$. The major reason for this huge growth is lower input-output ratio of $25 \%$ in CFY as compared to $38.2 \%$ in the same of period of last year. The collection of cigarettes exhibited $6.3 \%$ growth in the collection during July-December, 2011-12 as compared to corresponding period last year. The reason of this modest growth was low growth of $2.5 \%$ in the taxable sales. Moreover, production of cigarettes was also dropped by around $6 \%$ during July- December, 2011-12. The collection from beverages has improved by $13.5 \%$. The reason for this growth can be attributable to increased taxable sales by $35.9 \%$. It is encouraging that the ST (D) collection from tea grew by $7.6 \%$ over the collection of previous year. Although taxable sales of tea grew by $35.9 \%$ but increased input adjustment increased by $15.3 \%$ which has affected the collection from this source.. It may also be noted that the production of blended tea has also grown by $22 \%$ during this period. A decline of $59.5 \%$ has been manifested in electrical energy as input/output ratio has crossed $100 \%$ during CFY as compared to $94.5 \%$ during first half of 2010-11. Moreover, $48.3 \%$ increase in the payment of refunds has also affected the net collection of electrical energy.

## Sales Tax Collection on Imports

The share of sales tax on imports in total sales tax has improved from $50 \%$ in the first half of 2010-11 to 55\% in July-December, 2011-12. The collection of sales tax on imports grew by $48.9 \%$ driven by around $20 \%$ growth in the value of imports.

## Major Revenue Spinners of Sales Tax on Imports

Ten major revenue spinners contributed around $81 \%$ of the sales tax import collection during July-December 2011-12 (Table 8). Petroleum sector is the top revenue generation source of sales tax imports by contributing more then $1 / 3^{\text {rd }}$ of the collection of sales tax on imports. As far as the collection of plastic is concerned, the collection grew by $22.8 \%$ mainly due to double digit growth in the value of imports.

Edible oil (Ch:15) is the third top source of sales tax imports with around $9 \%$ share in total (STM). The collection of sales tax on imports from edible oils recorded a growth of $36.1 \%$ in the collection due to $34.5 \%$ growth in the value of imports. The auto sector (Ch: 87) has also exhibited $41 \%$ growth in the collection of sales tax imports due to increased imports by around $35 \%$. Due to withdrawal of zero-rating in March, 2011, the collection of Machinery has vastly improved the collection. The collection from mechanical machinery ( $\mathrm{Ch}: 84$ ) grew by $217 \%$ while $95.5 \%$ growth was also recorded in electrical machinery(Ch:85). Due to withdrawal of exemption from fertilizer in March, 2011, the collection of sales tax import from fertilizer has contributed Rs. 11.6 billion additional collection during July-December, 2011-12. Iron and steel sector (Ch: 72) has exhibited double digit growth of $18.9 \%$ in the collection due to $9 \%$ growth in its imports. On the other hand, a sizable growth of $63.8 \%$ in the sales tax collection from oilseeds (Ch: 12) has been mainly due to strong growth of $56.8 \%$ growth in its value of import. Moreover, the value of imports of organic chemical improved by $34.4 \%$ and yielded a growth of $33 \%$ in the collection of sales tax.

Table 8: Sales Tax Imports from Ten Major Chapters during July-December: 10-11
(Rs. Million)

| PCT <br> Head | Commodity | H1: 11-12 | H1:10-11 | Growth <br> $(\%)$ | Share <br> $(\%)$ |
| :---: | :--- | :---: | :---: | :---: | :---: |
| 27 | POL Products | 74,944 | 54,845 | 36.6 | 35.4 |
| 39 | Plastic | 13,761 | 11,203 | 22.8 | 6.5 |
| 15 | Edible oil | 18,215 | 13,382 | 36.1 | 8.6 |
| 87 | Automobile | 12,715 | 8,963 | 41.9 | 6.0 |
| 84 | Mechanical Machinery | 12,818 | 4,033 | 217.8 | 6.1 |
| 31 | Fertilizers | 11,636 | 4 | - | 5.5 |
| 72 | Iron and Steel | 10,444 | 8,786 | 18.9 | 4.9 |
| 85 | Electrical Machinery | 7,608 | 3,892 | 95.5 | 3.6 |
| 12 | Oilseeds | 4,636 | 2,831 | 63.8 | 2.2 |
| 29 | Organic Chemicals | 4,500 | 3,384 | 33.0 | 2.1 |
|  | Sub Total | 171,277 | 111,323 | 53.9 | 81.0 |
|  | Others | 40,279 | 30,745 | 31.0 | 19.0 |
|  | Gross | 211,556 | 142,068 | 48.9 | 100.0 |
|  | Refund | 16 | -75.0 |  |  |
|  | Net | 211,552 | 142,052 | 48.9 |  |

Customs Duties: Customs duty is still one of the significant sources of collection of federal taxes. It constitutes $17.7 \%$ and $11.1 \%$ of the indirect taxes and all taxes respectively. The gross and net collection from CD during July-December, 2011-12 has been Rs 99.4 billion and Rs 93.7 billion respectively entailing growths of $16.8 \%$ and $17.1 \%$ respectively. The payments of refunds/rebates have also exhibited a growth of $11.4 \%$.

## Customs Duty from Major Revenue Spinners During July-December 2011-12

It is evident from Table 9 that around $64 \%$ of the customs duty has been emanated from 10 major commodities grouped in PCT Chapters. All the major revenue spinners exhibited positive growth except paper and paper board where dutiable imports declined.

Automobile, the leading revenue spinner, has contributed $18.8 \%$ of the total customs duty during H1:11-12 and exhibited a robust growth of $43.9 \%$ in the collection against $24.5 \%$ growth in the dutiable imports. The collection of customs from the imports of edible oil (Ch: 15) has recorded only $6.7 \%$ growth against growth of $35.5 \%$ in dutiable imports. This huge mismatch is understandable. Edible oils are mainly subject to specific rate of customs duty, therefore, value of import of edible oils does not affect customs duty.

The collection of customs from petroleum has improved by 7.9\% during H1:11-12 and dutiable imports increased marginally. Most of the imports of petroleum products are exempted from customs duty. The major spinner of customs in POL products is HSD.

As far as mechanical machinery ( $\mathrm{Ch}: 84$ ) and electrical machinery ( $\mathrm{Ch}: 85$ ) are concerned, revenue collection of customs duty grew by more than $10 \%$ mainly due to growth in the dutiable imports. The collection from plastic ( $\mathrm{Ch} ; 39$ ) has gone up by $11.6 \%$ against growth of $10.8 \%$ in the dutiable imports.

A growth of $10.8 \%$ was manifested by customs duty in Iron \& Steel (Ch; 72) due to growth of $8.8 \%$ in the dutiable imports in the first half of CFY. Similarly, the collection of textile material and miscellaneous chemicals has also grown significantly due to improved dutiable imports.

Table 9: Major Revenue Spinners of Customs Duties During July-December 2011-12

|  |  |  |  |  | (Rs. Million) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PCT <br> Chapter | Tariff Description | Collection of Customs Duties |  |  | Contribution in Customs Duties (\%) |  |
|  |  | H1:11-12 | H1:10-11 | $\begin{gathered} \text { Growth } \\ (\%) \end{gathered}$ | H1:11-12 | H1:10-11 |
| 7 | Automobile | 18,666 | 12,969 | 43.9 | 18.8 | 15.2 |
| 15 | Edible oil | 9,508 | 8,911 | 6.7 | 9.6 | 10.5 |
| 27 | POL Products | 8,390 | 7,773 | 7.9 | 8.4 | 9.1 |
| 84 | Mechanical Machinery | 5,919 | 5,227 | 13.2 | 6.0 | 6.1 |
| 85 | Electrical Machinery | 5,073 | 4,554 | 11.4 | 5.1 | 5.4 |
| 39 | Plastic | 4,504 | 4,035 | 11.6 | 4.5 | 4.7 |
| 72 | Iron and Steel | 3,973 | 3,586 | 10.8 | 4.0 | 4.2 |
| 48 | Paper and Paperboard | 3,240 | 3,552 | -8.8 | 3.3 | 4.2 |
| 54 | Textile Materials | 2,560 | 1,968 | 30.1 | 2.6 | 2.3 |
| 29 | Organic Chemicals | 1,909 | 1,703 | 12.1 | 1.9 | 2.0 |
| Sub-total |  | 63,742 | $\mathbf{5 4 , 2 7 8}$ | 17.4 | 64.1 | 63.8 |
| Others |  | 35,622 | 30,822 | 15.6 | 35.9 | 36.2 |
| Gross |  | 99,364 | 85,100 | 16.8 | 100.0 | 100.0 |
| Refund/Rebate |  | 5,651 | 5,073 | 11.4 |  |  |
| Net |  | 93,713 | 80,027 | 17.1 |  |  |

Federal Excise: The collection from federal excise duties has registered a negative growth of $8.1 \%$ during H1: 2011-12. The net revenue stood at Rs. 53.5 billion against Rs. 58.1 billion during the corresponding period last year. One of the major reasons is the abolition of special excise duty on imports and domestic stage.

The commodity-wise collection of major revenue spinners provides a comparison between H1: 11-12 against H1: 10-11 (Table 10). The share of six major items has been around $85 \%$ during this period. The collection from cigarettes exhibited a growth of $8.6 \%$ despite decline of $6 \%$ in the production. The collection of cement declined by $14.4 \%$ due to reduction of FED rate from Rs. $700 \mathrm{P} / \mathrm{MT}$ to Rs. $500 \mathrm{P} /$ MT during first half year. The collection from POL products grew by $66.5 \%$ during

2011-12. On the hand, the collection of natural gas also improved by $5.1 \%$. In case of beverages, the collection has declined by $8.1 \%$ due to policy initiative of reducing FED rate from Rs. $12 \%$ to $6 \%$ in the Federal Budget 2011-12.

Table 10 : FED Collection from Major Commodities H1:11-12
(Rs. Million)

| Commodities | Collection |  | Difference |  |
| :--- | :---: | :---: | :---: | :---: |
|  | H1: 11-12 | H1: 10-11 | Absolute | Percent |
|  | 21,133 | 19,460 | 1,673 | 8.6 |
| Services | 4,606 | 6,111 | $-1,505$ | -24.6 |
| Cement | 5,525 | 6,456 | -931 | -14.4 |
| Natural Gas | 5,870 | 5,586 | 284 | 5.1 |
| POL Products | 3,821 | 2,295 | 1,526 | 66.5 |
| Beverages | 4,481 | 4,878 | -397 | -8.1 |
| Sub Total | $\mathbf{4 5 , 4 3 6}$ | $\mathbf{4 4 , 7 8 6}$ | $\mathbf{6 5 0}$ | $\mathbf{1 . 5}$ |
| Others | 8,015 | 13,361 | $-5,346$ | $\mathbf{- 4 0 . 0}$ |
| Grand Total | $\mathbf{5 3 , 4 5 1}$ | $\mathbf{5 8 , 1 4 7}$ | $\mathbf{- 4 , 6 9 6}$ | $\mathbf{- 8 . 1}$ |

## Concluding Remarks

FBR has managed to accomplish the target during July-December, 2011 despite unfavorable macroeconomic situation and energy shortage. All the taxes exhibited considerable growth in the collection except FED where collection declined due to policy initiatives. The exemption withdrawn in case of sales tax during March, 2011 has proved highly prolific in 2011-12 as well. Despite huge task in the second half, it is expected that annual target will be achieved with concerted efforts by FBR.

# STATISTICAL APPENDIX 

Comparative Statements of

Month - to - Month and Progressive

## Collection of

Federal Taxes 2010-11 and 2011-12

Collection of Taxes 2011-12
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2011-12 |  |  | FY 2010-11 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Goss | Reb/Ref | Net | Goss | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 162,084 | 49,808 | 112,276 | 87,371 | 10,223 | 77,148 | 74,713 | 39,585 | 35,128 | 85.5 | 387.2 | 45.5 |
| AUGUST | M | 125,424 | 4,918 | 120,506 | 105,935 | 5,995 | 99,940 | 19,489 | -1,077 | 20,566 | 18.4 | -18.0 | 20.6 |
|  | P | 287,508 | 54,726 | 232,782 | 193,306 | 16,218 | 177,088 | 94,202 | 38,508 | 55,694 | 48.7 | 237.4 | 31.4 |
| SEPTEMBER | M | 154,421 | 6,398 | 148,023 | 123,005 | 6,598 | 116,407 | 31,416 | -200 | 31,616 | 25.5 | -3.0 | 27.2 |
| 1st Quarter |  | 441,929 | 61,124 | 380,805 | 316,311 | 22,816 | 293,495 | 125,618 | 38,308 | 87,310 | 39.7 | 167.9 | 29.7 |
| OCTOBER | M | 132,591 | 6,183 | 126,408 | 114,355 | 10,807 | 103,548 | 18,236 | -4,624 | 22,860 | 15.9 | -42.8 | 22.1 |
|  | P | 574,520 | 67,307 | $\mathbf{5 0 7 , 2 1 3}$ | 430,666 | 33,623 | 397,043 | 143,854 | 33,684 | 110,170 | 33.4 | 100.2 | 27.7 |
| NOVEMBER | M | 139,028 | 7,180 | 131,848 | 110,108 | 7,076 | 103,032 | 28,920 | 104 | 28,816 | 26.3 | 1.5 | 28.0 |
|  | P | 713,548 | 74,487 | 639,061 | 540,774 | 40,699 | 500,075 | 172,774 | 33,788 | 138,986 | 31.9 | 83.0 | 27.8 |
| DECEMBER | M | 213,805 | 12,129 | 201,676 | 168,462 | 6,882 | 161,580 | 45,343 | 5,247 | 40,096 | 26.9 | 76.2 | 24.8 |
| 2nd Quarter |  | 485,424 | 25,492 | 459,932 | 392,925 | 24,765 | 368,160 | 92,499 | 727 | 91,772 | 23.5 | 2.9 | 24.9 |
| Upto 2nd Qtr |  | 927,353 | 86,616 | 840,737 | 709,236 | 47,581 | 661,655 | 218,117 | 39,035 | 179,082 | 30.8 | 82.0 | 27.1 |
| JANUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| FEBRUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MARCH | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 3rd Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Upto 3rd Qtr |  |  |  |  |  |  |  |  |  |  |  |  |  |
| APRIL | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MAY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| JUNE M <br> 4th Quarter  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual |  |  |  |  |  |  |  |  |  |  |  |  |  |

(*) M- Monthly, P-Progressive

DIRECT TAXES
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2011-12 |  |  | FY 2010-11 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 72,547 | 43,581 | 28,966 | 25,297 | 7,195 | 18,102 | 47,250 | 36,386 | 10,864 | 186.8 | 505.7 | 60.0 |
| AUGUST | M | 33,730 | 1,661 | 32,069 | 28,490 | 2,484 | 26,006 | 5,240 | -823 | 6,063 | 18.4 | -33.1 | 23.3 |
|  | P | 106,277 | 45,242 | 61,035 | 53,787 | 9,679 | 44,108 | 52,490 | 35,563 | 16,927 | 97.6 | 367.4 | 38.4 |
| SEPTEMBER | M | 65,262 | 1,755 | 63,507 | 53,223 | 1,613 | 51,610 | 12,039 | 142 | 11,897 | 22.6 | 8.8 | 23.1 |
| 1st Quarter |  | 171,539 | 46,997 | 124,542 | 107,010 | 11,292 | 95,718 | 64,529 | 35,705 | 28,824 | 60.3 | 316.2 | 30.1 |
| OCTOBER | M | 42,296 | 2,637 | 39,659 | 36,995 | 2,777 | 34,218 | 5,301 | -140 | 5,441 | 14.3 | -5.0 | 15.9 |
|  | P | 213,835 | 49,634 | 164,201 | 144,005 | 14,069 | 129,936 | 69,830 | 35,565 | 34,265 | 48.5 | 252.8 | 26.4 |
| NOVEMBER | M | 47,395 | 1,974 | 45,421 | 35,283 | 2,615 | 32,668 | 12,112 | -641 | 12,753 | 34.3 | -24.5 | 39.0 |
|  | P | 261,230 | 51,608 | 209,622 | 179,288 | 16,684 | 162,604 | 81,942 | 34,924 | 47,018 | 45.7 | 209.3 | 28.9 |
| DECEMBER | M | 110,200 | 7,255 | 102,945 | 81,481 | 3,208 | 78,273 | 28,719 | 4,047 | 24,672 | 35.2 | 126.2 | 31.5 |
| 2nd Quarter |  | 199,891 | 11,866 | 188,025 | 153,759 | 8,600 | 145,159 | 46,132 | 3,266 | 42,866 | 30.0 | 38.0 | 29.5 |
| Upto 2nd Qtr |  | 371,430 | 58,863 | 312,567 | 260,769 | 19,892 | 240,877 | 110,661 | 38,971 | 71,690 | 42.4 | 195.9 | 29.8 |
| JANUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| FEBRUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MARCH | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 3rd Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Upto 3rd Qtr |  |  |  |  |  |  |  |  |  |  |  |  |  |
| APRIL | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MAY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| JUNE | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 4th Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual |  |  |  |  |  |  |  |  |  |  |  |  |  |

INDIRECT TAXES
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2011-12 |  |  | FY 2010-11 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 89,537 | 6,227 | 83,310 | 62,074 | 3,028 | 59,046 | 27,463 | 3,199 | 24,264 | 44.2 | 105.6 | 41.1 |
| AUGUST | M | 91,694 | 3,257 | 88,437 | 77,445 | 3,511 | 73,934 | 14,249 | -254 | 14,503 | 18.4 | -7.2 | 19.6 |
|  | P | 181,231 | 9,484 | 171,747 | 139,519 | 6,539 | 132,980 | 41,712 | 2,945 | 38,767 | 29.9 | 45.0 | 29.2 |
| SEPTEMBER | M | 89,159 | 4,643 | 84,516 | 69,782 | 4,985 | 64,797 | 19,377 | -342 | 19,719 | 27.8 | -6.9 | 30.4 |
| 1st Quarter |  | 270,390 | 14,127 | 256,263 | 209,301 | 11,524 | 197,777 | 61,089 | 2,603 | 58,486 | 29.2 | 22.6 | 29.6 |
| OCTOBER | M | 90,295 | 3,546 | 86,749 | 77,360 | 8,030 | 69,330 | 12,935 | -4,484 | 17,419 | 16.7 | -55.8 | 25.1 |
|  | P | 360,685 | 17,673 | 343,012 | 286,661 | 19,554 | 267,107 | 74,024 | -1,881 | 75,905 | 25.8 | -9.6 | 28.4 |
| NOVEMBER | M | 91,633 | 5,206 | 86,427 | 74,825 | 4,461 | 70,364 | 16,808 | 745 | 16,063 | 22.5 | 16.7 | 22.8 |
|  | P | 452,318 | 22,879 | 429,439 | 361,486 | 24,015 | 337,471 | $\mathbf{9 0 , 8 3 2}$ | -1,136 | 91,968 | 25.1 | -4.7 | 27.3 |
| DECEMBER | M | 103,605 | 4,874 | 98,731 | 86,981 | 3,674 | 83,307 | 16,624 | 1,200 | 15,424 | 19.1 | 32.7 | 18.5 |
| 2nd Quarter |  | 285,533 | 13,626 | 271,907 | 239,166 | 16,165 | 223,001 | 46,367 | -2,539 | 48,906 | 19.4 | -15.7 | 21.9 |
| Upto 2nd Qtr |  | 555,923 | 27,753 | 528,170 | 448,467 | 27,689 | 420,778 | 107,456 | 64 | 107,392 | 24.0 | 0.2 | 25.5 |
| JANUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| FEBRUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MARCH | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 3rd Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Upto 3rd Qtr |  |  |  |  |  |  |  |  |  |  |  |  |  |
| APRIL | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MAY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| JUNE | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 4th Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual |  |  |  |  |  |  |  |  |  |  |  |  |  |

SALES TAX (TOTAL)
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2011-12 |  |  | FY 2010-11 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 66,668 | 4,994 | 61,674 | 42,902 | 2,102 | 40,800 | 23,766 | 2,892 | 20,874 | 55.4 | 137.6 | 51.2 |
| AUGUST | M | 66,572 | 2,177 | 64,395 | 54,163 | 2,595 | 51,568 | 12,409 | -418 | 12,827 | 22.9 | -16.1 | 24.9 |
|  | P | 133,240 | 7,171 | 126,069 | 97,065 | 4,697 | 92,368 | 36,175 | 2,474 | 33,701 | 37.3 | 52.7 | 36.5 |
| SEPTEMBER | M | 63,134 | 3,886 | 59,248 | 45,409 | 4,076 | 41,333 | 17,725 | -190 | 17,915 | 39.0 | -4.7 | 43.3 |
| 1st Quarter |  | 196,374 | 11,057 | 185,317 | 142,474 | 8,773 | 133,701 | 53,900 | 2,284 | 51,616 | 37.8 | 26.0 | 38.6 |
| OCTOBER | M | 66,333 | 2,607 | 63,726 | 54,012 | 7,227 | 46,785 | 12,321 | -4,620 | 16,941 | 22.8 | -63.9 | 36.2 |
|  | P | 262,707 | 13,664 | 249,043 | 196,486 | 16,000 | 180,486 | 66,221 | -2,336 | 68,557 | 33.7 | -14.6 | 38.0 |
| NOVEMBER | M | 65,285 | 4,279 | 61,006 | 49,826 | 3,619 | 46,207 | 15,459 | 660 | 14,799 | 31.0 | 18.2 | 32.0 |
|  | P | 327,992 | 17,943 | 310,049 | 246,312 | 19,619 | 226,693 | 81,680 | -1,676 | 83,356 | 33.2 | -8.5 | 36.8 |
| DECEMBER | M | 75,115 | 4,158 | 70,957 | 58,907 | 2,996 | 55,911 | 16,208 | 1,162 | 15,046 | 27.5 | 38.8 | 26.9 |
| 2nd Quarter |  | 206,733 | 11,044 | 195,689 | 162,745 | 13,842 | 148,903 | 43,988 | -2,798 | 46,786 | 27.0 | -20.2 | 31.4 |
| Upto 2nd Qtr |  | 403,107 | 22,101 | 381,006 | 305,219 | 22,615 | 282,604 | 97,888 | -514 | 98,402 | 32.1 | -2.3 | 34.8 |
| JANUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| FEBRUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MARCH | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 3rd Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Upto 3rd Qtr |  |  |  |  |  |  |  |  |  |  |  |  |  |
| APRIL | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MAY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| JUNE | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 4th Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual |  |  |  |  |  |  |  |  |  |  |  |  |  |

SALES TAX (IMPORTS)
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2011-12 |  |  | FY 2010-11 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 37,311 | 1 | 37,310 | 20,670 | 3 | 20,667 | 16,641 | -2 | 16,643 | 80.5 | -66.7 | 80.5 |
| AUGUST | M | 34,150 | 1 | 34,149 | 22,820 | 0 | 22,820 | 11,330 | 1 | 11,329 | 49.6 | \#DIV/0! | 49.6 |
|  | P | 71,461 | 2 | 71,459 | 43,490 | 3 | 43,487 | 27,971 | -1 | 27,972 | 64.3 | -33.3 | 64.3 |
| SEPTEMBER | M | 32,663 |  | 32,663 | 20,470 | 0 | 20,470 | 12,193 | 0 | 12,193 | 59.6 | \#DIV/0! | 59.6 |
| 1st Quarter |  | 104,124 | 2 | 104,122 | 63,960 | 3 | 63,957 | 40,164 | -1 | 40,165 | 62.8 | -33.3 | 62.8 |
| OCTOBER | M | 33,833 | 0 | 33,833 | 25,137 | 0 | 25,137 | 8,696 | 0 | 8,696 | 34.6 | \#DIV/0! | 34.6 |
|  | P | 137,957 | 2 | 137,955 | 89,097 | 3 | 89,094 | 48,860 | -1 | 48,861 | 54.8 | -33.3 | 54.8 |
| NOVEMBER | M | 34,903 | 1 | 34,902 | 22,197 | 0 | 22,197 | 12,706 | 1 | 12,705 | 57.2 | \#DIV/0! | 57.2 |
|  | P | 172,860 | 3 | 172,857 | 111,294 | 3 | 111,291 | 61,566 | 0 | 61,566 | 55.3 | 0.0 | 55.3 |
| DECEMBER | M | 38,696 | 1 | 38,695 | 30,774 | 13 | 30,761 | 7,922 | -12 | 7,934 | 25.7 | -92.3 | 25.8 |
| 2nd Quarter |  | 107,432 | 2 | 107,430 | 78,108 | 13 | 78,095 | 29,324 | -11 | 29,335 | 37.5 | -84.6 | 37.6 |
| Upto 2nd Qtr |  | 211,556 | 4 | 211,552 | 142,068 | 16 | 142,052 | 69,488 | -12 | 69,500 | 48.9 | -75.0 | 48.9 |
| JANUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| FEBRUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MARCH | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 3rd Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Upto 3rd Qtr |  |  |  |  |  |  |  |  |  |  |  |  |  |
| APRIL | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MAY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| JUNE | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 4th Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual |  |  |  |  |  |  |  |  |  |  |  |  |  |

SALES TAX (DOMESTIC)
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2011-12 |  |  | FY 2010-11 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 29,357 | 4,993 | 24,364 | 22,232 | 2,099 | 20,133 | 7,125 | 2,894 | 4,231 | 32.0 | 137.9 | 21.0 |
| AUGUST | M | 32,422 | 2,176 | 30,246 | 31,343 | 2,595 | 28,748 | 1,079 | -419 | 1,498 | 3.4 | -16.1 | 5.2 |
|  | P | 61,779 | 7,169 | 54,610 | 53,575 | 4,694 | 48,881 | 8,204 | 2,475 | 5,729 | 15.3 | 52.7 | 11.7 |
| SEPTEMBER | M | 30,471 | 3,886 | 26,585 | 24,939 | 4,076 | 20,863 | 5,532 | -190 | 5,722 | 22.2 | -4.7 | 27.4 |
| 1st Quarter |  | 92,250 | 11,055 | 81,195 | 78,514 | 8,770 | 69,744 | 13,736 | 2,285 | 11,451 | 17.5 | 26.1 | 16.4 |
| OCTOBER | M | 32,500 | 2,607 | 29,893 | 28,875 | 7,227 | 21,648 | 3,625 | -4,620 | 8,245 | 12.6 | -63.9 | 38.1 |
|  | P | 124,750 | 13,662 | 111,088 | 107,389 | 15,997 | 91,392 | 17,361 | -2,335 | 19,696 | 16.2 | -14.6 | 21.6 |
| NOVEMBER | M | 30,382 | 4,278 | 26,104 | 27,629 | 3,619 | 24,010 | 2,753 | 659 | 2,094 | 10.0 | 18.2 | 8.7 |
|  | P | 155,132 | 17,940 | 137,192 | 135,018 | 19,616 | 115,402 | 20,114 | -1,676 | 21,790 | 14.9 | -8.5 | 18.9 |
| DECEMBER | M | 36,419 | 4,157 | 32,262 | 28,133 | 2,983 | 25,150 | 8,286 | 1,174 | 7,112 | 29.5 | 39.4 | 28.3 |
| 2nd Quarter |  | 99,301 | 11,042 | 88,259 | 84,637 | 13,829 | 70,808 | 14,664 | -2,787 | 17,451 | 17.3 | -20.2 | 24.6 |
| Upto 2nd Qtr |  | 191,551 | 22,097 | 169,454 | 163,151 | 22,599 | 140,552 | 28,400 | -502 | 28,902 | 17.4 | -2.2 | 20.6 |
| JANUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| FEBRUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MARCH | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 3rd Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Upto 3rd Qtr |  |  |  |  |  |  |  |  |  |  |  |  |  |
| APRIL | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MAY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| JUNE | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 4th Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual |  |  |  |  |  |  |  |  |  |  |  |  |  |

FEDERAL EXCISE
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2011-12 |  |  | FY 2010-11 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 9,668 |  | 9,668 | 7,293 |  | 7,293 | 2,375 | 0 | 2,375 | 32.6 | - | 32.6 |
| AUGUST | M | 9,867 |  | 9,867 | 10,322 |  | 10,322 | -455 | 0 | -455 | -4.4 | - | -4.4 |
|  | P | 19,535 | 0 | 19,535 | 17,615 | 0 | 17,615 | 1,920 | 0 | 1,920 | 10.9 | - | 10.9 |
| SEPTEMBER | M | 8,900 | 0 | 8,900 | 9,296 | 0 | 9,296 | -396 | 0 | -396 | -4.3 | \#DIV/0! | -4.3 |
| 1st Quarter |  | 28,435 | 0 | 28,435 | 26,911 | 0 | 26,911 | 1,524 | 0 | 1,524 | 5.7 | \#DIV/0! | 5.7 |
| OCTOBER | M | 8,507 | 0 | 8,507 | 10,242 | 0 | 10,242 | -1,735 | 0 | -1,735 | -16.9 | - | -16.9 |
|  | P | 36,942 | 0 | 36,942 | 37,153 | 0 | 37,153 | -211 | 0 | -211 | -0.6 | - | -0.6 |
| NOVEMBER | M | 9,596 | 0 | 9,596 | 10,779 | 0 | 10,779 | -1,183 | 0 | -1,183 | -11.0 | - | -11.0 |
|  | P | 46,538 | 0 | 46,538 | 47,932 | 0 | 47,932 | -1,394 | 0 | -1,394 | -2.9 | - | -2.9 |
| DECEMBER | M | 6,914 | 1 | 6,913 | 10,216 | 1 | 10,215 | -3,302 | 0 | -3,302 | -32.3 | 0.0 | -32.3 |
| 2nd Quarter |  | 25,017 | 1 | 25,016 | 31,237 | 1 | 31,236 | -6,220 | 0 | -6,220 | -19.9 | 0.0 | -19.9 |
| Upto 2nd Qtr |  | 53,452 | 1 | 53,451 | 58,148 | 1 | 58,147 | -4,696 | 0 | -4,696 | -8.1 | 0.0 | -8.1 |
| JANUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| FEBRUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MARCH | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 3rd Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Upto 3rd Qtr |  |  |  |  |  |  |  |  |  |  |  |  |  |
| APRIL | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MAY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| JUNE | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 4th Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual |  |  |  |  |  |  |  |  |  |  |  |  |  |

CUSTOMS
(Rs Million)

| MONTHS | M/P | Collection |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2011-12 |  |  | FY 2010-11 |  |  | COMPARISON |  |  | Growth (\%) |  |  |
|  |  | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net | Gross | Reb/Ref | Net |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| JULY | M | 13,201 | 1,233 | 11,968 | 11,879 | 926 | 10,953 | 1,322 | 307 | 1,015 | 11.1 | 33.2 | 9.3 |
| AUGUST | M | 15,255 | 1,080 | 14,175 | 12,960 | 916 | 12,044 | 2,295 | 164 | 2,131 | 17.7 | 17.9 | 17.7 |
|  | P | 28,456 | 2,313 | 26,143 | 24,839 | 1,842 | 22,997 | 3,617 | 471 | 3,146 | 14.6 | 25.6 | 13.7 |
| SEPTEMBER | M | 17,125 | 757 | 16,368 | 15,077 | 909 | 14,168 | 2,048 | -152 | 2,200 | 13.6 | -16.7 | 15.5 |
| 1st Quarter |  | 45,581 | 3,070 | 42,511 | 39,916 | 2,751 | 37,165 | 5,665 | 319 | 5,346 | 14.2 | 11.6 | 14.4 |
| OCTOBER | M | 15,455 | 939 | 14,516 | 13,106 | 803 | 12,303 | 2,349 | 136 | 2,213 | 17.9 | 16.9 | 18.0 |
|  | P | 61,036 | 4,009 | 57,027 | 53,022 | 3,554 | 49,468 | 8,014 | 455 | 7,559 | 15.1 | 12.8 | 15.3 |
| NOVEMBER | M | 16,752 | 927 | 15,825 | 14,220 | 842 | 13,378 | 2,532 | 85 | 2,447 | 17.8 | 10.1 | 18.3 |
|  | P | 77,788 | 4,936 | 72,852 | 67,242 | 4,396 | 62,846 | 10,546 | 540 | 10,006 | 15.7 | 12.3 | 15.9 |
| DECEMBER | M | 21,576 | 715 | 20,861 | 17,858 | 677 | 17,181 | 3,718 | 38 | 3,680 | 20.8 | 5.6 | 21.4 |
| 2nd Quarter |  | 53,783 | 2,581 | 51,202 | 45,184 | 2,322 | 42,862 | 8,599 | 259 | 8,340 | 19.0 | 11.2 | 19.5 |
| Upto 2nd Qtr |  | 99,364 | 5,651 | 93,713 | 85,100 | 5,073 | 80,027 | 14,264 | 578 | 13,686 | 16.8 | 11.4 | 17.1 |
| JANUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| FEBRUARY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MARCH | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 3rd Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Upto 3rd Qtr |  |  |  |  |  |  |  |  |  |  |  |  |  |
| APRIL | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| MAY | M |  |  |  |  |  |  |  |  |  |  |  |  |
|  | P |  |  |  |  |  |  |  |  |  |  |  |  |
| JUNE | M |  |  |  |  |  |  |  |  |  |  |  |  |
| 4th Quarter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual |  |  |  |  |  |  |  |  |  |  |  |  |  |


[^0]:    ${ }^{1}$ The analysis is prepared by Strategic Planning, Research \& Statistics Wing, FBR.

[^1]:    ${ }^{2}$ The analysis of tax collection is based on data retrieved from FBR data bases i.e. DRS, PRAL and field formations

