ANNEX 4 : BIDDER PROFILE ASSESMENT GRID

1.	Project and Process management	Proposed solution	(Criteria)/Compliance
1.a	PERSONALIZATION SYSTEM ASSESMENT GRID	See annex 5 grid	
1.b	The bidder must propose a detailed schedule of the project by providing a detailed Gantt chart. All detailed operation will be sorted in general tasks : supply schedule of labels, software development, factory acceptance tests, site acceptance tests, installation of main servers at FBR and a complete roll out plan of the activation systems in the different tobacco manufacturer's premises….		(Must)/
1.c	The bidder must exhibit at least 2 (two) certificates from reputable labeling machine manufacturers showing that tests using proposed label material and size have been carried out, showing clearly the compliance of the label with their equipment at a labeling pace of 450packets/minute.		(Must)/
1.d	The Bidder must propose a system for the reporting and management with two main modules : • Control of activation on tobacco lines with the reporting by brand, production site, manufacturer, level of tax. The anomaly detection and reaction will be detailed and procedures proposed to FBR to make this step of the process more reliable. • Management of the activity of controllers: automatically collect all the data from the control device when connected to a secure network in order to: Check the daily quantity, diversity of brands, level of taxes, but also places controlled. Reports will be generated automatically at supervision center and put to disposition of FBR Staff.		(Must)/
1.e	LOCAL PARTNER INFORMATION SHEET	See annex 3 grid	(Must)

2.	Capability and references.	Proposed solution	(Criteria)/Compliance
2.a	The Bidder should demonstrate that its own equipment's capacity production of self-adhesive labels is above 4 billion labels. (Providing size of the label is about 200 mm^2).		(Must)/
2.b	The bidder must show related official letter of reference showing that he has delivered and deployed at least a similar program outside the boundaries of his country with a minimum importance of 1 000 000 000 (1 billion) over the last 3 years.		(Must)/
2.c	The bidder must be certified ISO 9001/2010, ISO 14000, with either CWA High Security Printer or High Security Hologram manufacturer certification or NASPO class1 certification.		(Must)/
3.	**Tax label**	**Proposed solution**	**(Criteria)/Compliance**
3.a	TAX LABEL INFORMATION SHEET	See annex 2 grid	
3.b	Each bidder will provide with the offer at least one specimen roll of minimum 20,000 labels having all the requested/proposed material and security features.		(Must, Disqualifying)
3.	**Tax label**	**Proposed solution**	**(Criteria)/Compliance**
3.c	The FBR experts of the tender jury will check that all the features requested and described in Annex 2 are present and compliant to the tender. Based on this compliance, the bidder will or not be preselected for a live demo of the control system.		(Must)
3.c	This roll will be examined by the jury and kept for a live demo of the automatic control which will be organized after technical bid examination with a list of preselected bidder. (This live demo will occur in the following weeks after the opening of the technical bids, selected bidders will be invited ten calendar days before the examination day. The live demo test protocol will be sent to the selected bidders with the invitation for the demo.).		(Must)

Bidder Profile Assessment Grid								
S.No.	**Criteria**	**Marks Allocation**					**Note**	**Weight**
1	Company Status *(official documents required)*	Public	Private	Joint Venture	Partnership	Sole Proprietorship		15
		5	4	3	2	1		
2	No. of years in business	More than 10	7-10	5-7	2-5	Less than 2		10
		5	4	3	2	1		
3	No. of countries where proposed Optical Security features are used	More than 10	7-10	5-7	2-5	Less than 2		10
		5	4	3	2	1		
4	Balance sheet size	More than US$50m	US$35-50m	US$25-35m	US$10-25m	Less than US$10m		10
		5	4	3	2	1		
5	No. of Government projects completed	More than 20	15-19	10-14	5-9	Less than 5		15
		5	4	3	2	1		
6	Total No. of employees	More than 250	200-250	100-199	Less than 100			10
		5	3	2	1			
7	Annual Capacity production of self-adhesive labels *(min label size 200 mm²)*	More than 5 billion	3 billion-5 billion					15
		5	2					
8	Company's certifications	CWA HSH or NASPO class 1	Iso 9001 and 14001	Iso 9001				10
		5	3	1				
9	No. Of Current similar project over 2 billion labels already issued	More than 2	1					5
		5	3					
						Total		**100**